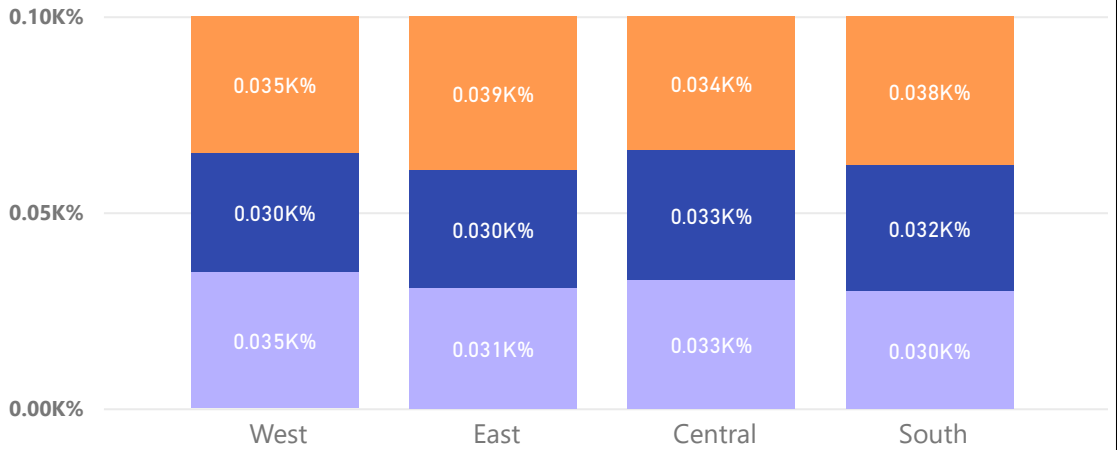
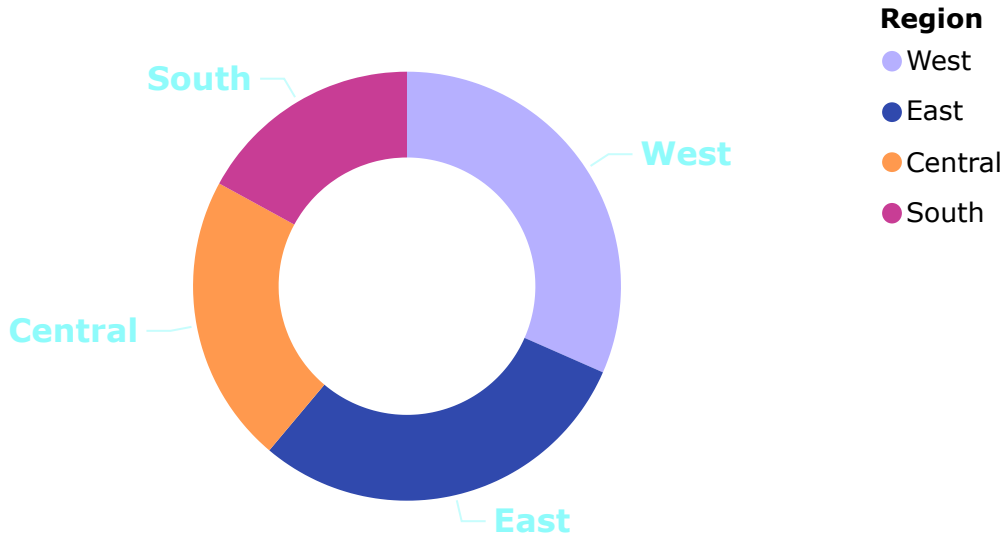


Sales by Region and Category

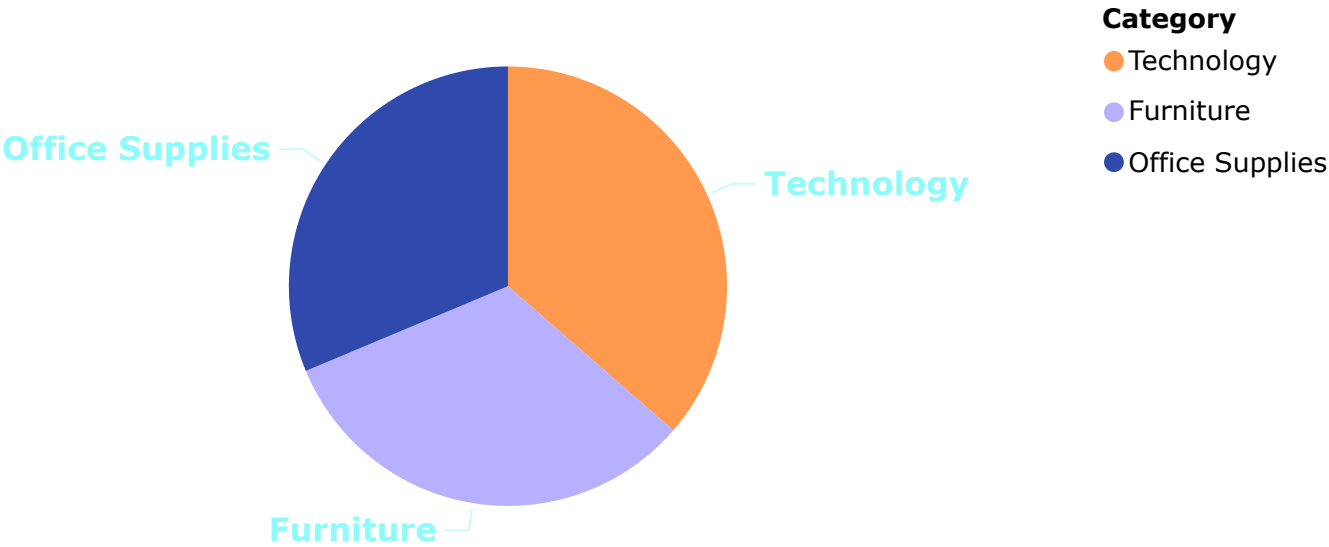
Category Furniture Office Supplies Technology



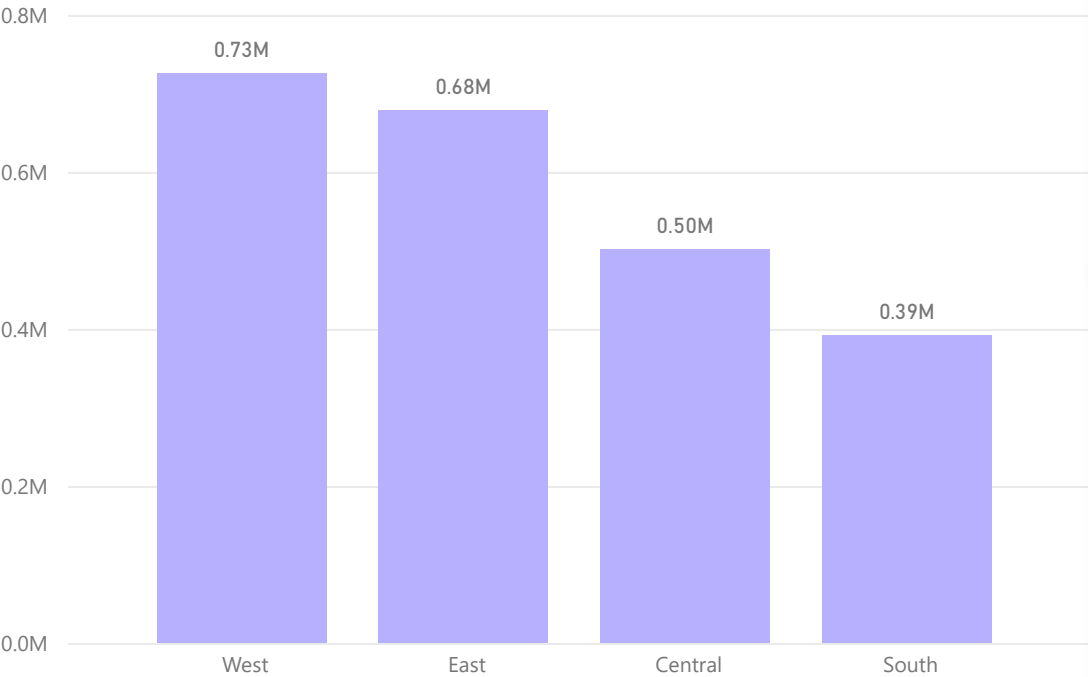
Sales by Region



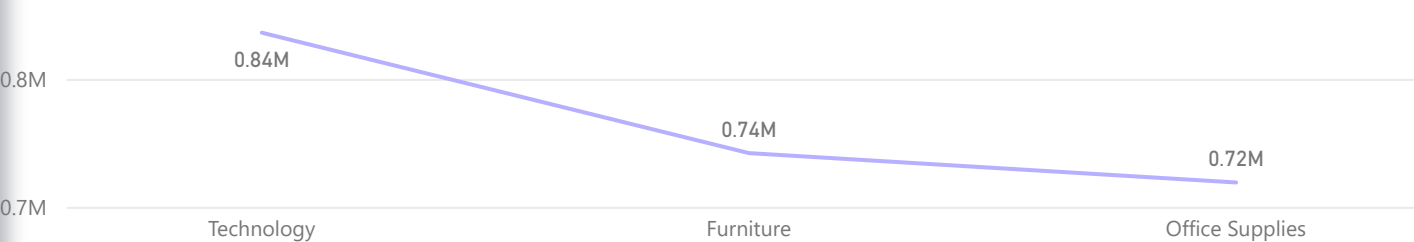
Sales by Category



Sales by Region

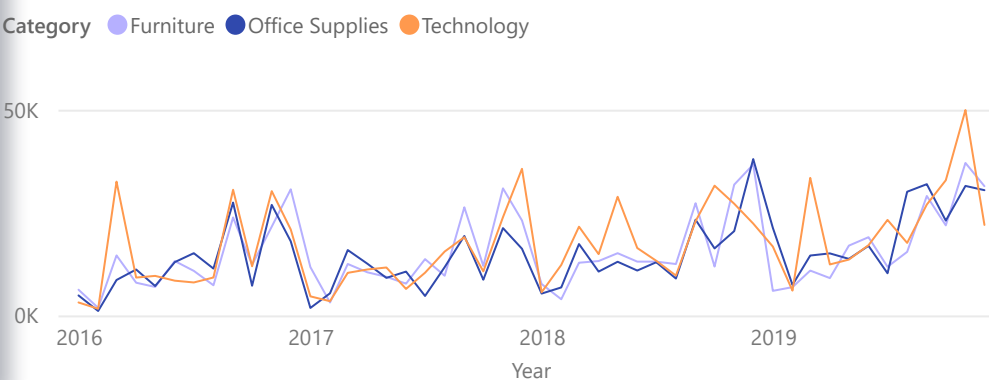


Sales by Category



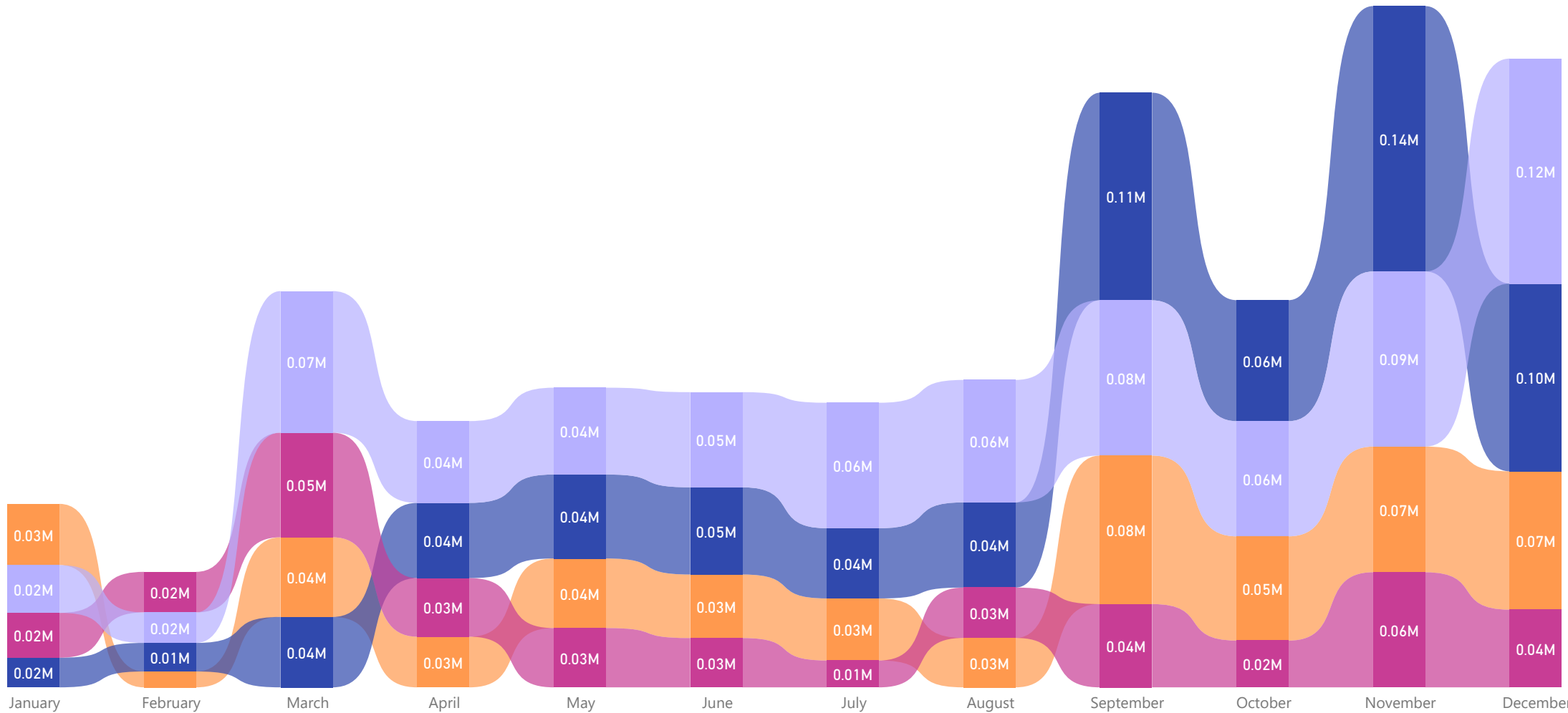
2,297.20K
Sales

Sales by Year, Quarter, Month and Category



Sales by Month and Region

Region Central East South West



▲ Sub-Category	Region	Average of Profit	Quantity	Sales	%GT Profit
Accessories	Central	39.63	716	33,956.08	2.53%
Accessories	East	54.35	724	45,033.37	3.91%
Accessories	South	54.72	504	27,276.75	2.45%
Accessories	West	63.89	1032	61,114.12	5.76%
Appliances	Central	-21.45	470	23,582.03	-0.92%
Appliances	East	66.60	474	34,188.47	2.93%
Appliances	South	50.91	293	19,525.33	1.44%
Appliances	West	60.74	492	30,236.34	2.88%
Art	Central	6.79	678	5,765.34	0.42%
Art	East	8.33	849	7,485.76	0.66%
Art	South	7.45	547	4,655.62	0.37%
Art	West	9.50	926	9,212.07	0.83%
Binders	Central	-2.85	1473	56,923.28	-0.36%
Binders	East	25.61	1652	53,498.00	3.93%
Binders	South	15.86	981	37,030.34	1.36%
Binders	West	34.18	1868	55,961.11	5.62%
Bookcases	Central	-39.96	192	24,157.18	-0.70%
Total		28.66	37873	2,297,200.86	100.00%



▲ Sub-Category	Quantity	Sales	Profit
Accessories	2976	167,380.32	41,936.64
Appliances	1729	107,532.16	18,138.01
Art	3000	27,118.79	6,527.79
Binders	5974	203,412.73	30,221.76
Bookcases	868	114,880.00	-3,472.56
Chairs	2356	328,449.10	26,590.17
Copiers	234	149,528.03	55,617.82
Envelopes	906	16,476.40	6,964.18
Fasteners	914	3,024.28	949.52
Furnishings	3563	91,705.16	13,059.14
Labels	1400	12,486.31	5,546.25
Machines	440	189,238.63	3,384.76
Paper	5178	78,479.21	34,053.57
Phones	3289	330,007.05	44,515.73
Storage	3158	223,843.61	21,278.83
Supplies	647	46,673.54	-1,189.10
Tables	1241	206,965.53	-17,725.48
Total	37873	2,297,200.86	286,397.02

Sub-Category	Central	East	South	West	Total
Accessories	33,956.08	45,033.37	27,276.75	61,114.12	167,380.32
Appliances	23,582.03	34,188.47	19,525.33	30,236.34	107,532.16
Art	5,765.34	7,485.76	4,655.62	9,212.07	27,118.79
Binders	56,923.28	53,498.00	37,030.34	55,961.11	203,412.73
Bookcases	24,157.18	43,819.33	10,899.36	36,004.12	114,880.00
Chairs	85,230.65	96,260.68	45,176.45	101,781.33	328,449.10
Copiers	37,259.57	53,219.46	9,299.76	49,749.24	149,528.03
Envelopes	4,636.87	4,375.87	3,345.56	4,118.10	16,476.40
Fasteners	778.03	819.72	503.32	923.22	3,024.28
Furnishings	15,254.37	29,071.38	17,306.68	30,072.73	91,705.16
Labels	2,451.47	2,602.93	2,353.18	5,078.73	12,486.31
Machines	26,797.38	66,106.17	53,890.96	42,444.12	189,238.63
Paper	17,491.90	20,172.60	14,150.98	26,663.72	78,479.21
Phones	72,403.28	100,614.98	58,304.44	98,684.35	330,007.05
Storage	45,930.11	71,612.58	35,768.06	70,532.85	223,843.61
Supplies	9,467.37	10,760.12	8,318.93	18,127.12	46,673.54
Tables	39,154.97	39,139.81	43,916.19	84,754.56	206,965.53
Total	501,239.89	678,781.24	391,721.91	725,457.82	2,297,200.86

Year	2016																							
Quarter	Qtr 1																							
Month	January																							Februa
Category	3	4	5	6	7	9	10	11	13	14	15	16	18	19	20	21	23	26	27	28	30	31	Total	1
Furniture				2,573.82	76.73		51.94	9.94	879.94	61.96		127.10		181.47	1,413.51	25.25		217.20	333.00			290.67	6,242.53	
Office Supplies	16.45	288.06	19.54	685.34	10.43	9.34	2.89		2,027.12			48.66	64.86	197.12	560.43		46.02	536.72	93.67	3.93	240.50		4,851.08	
Technology				1,147.94		31.20			646.74		149.95	124.20			699.93			343.33					3,143.29	468.90
Total	16.45	288.06	19.54	4,407.10	87.16	40.54	54.83	9.94	3,553.80	61.96	149.95	299.96	64.86	378.59	2,673.87	25.25	46.02	1,097.25	426.67	3.93	240.50	290.67	14,236.90	468.90