

SAAD BIN FARRUKH

Freelance Business Consultant | Upwork & LinkedIn

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https://www.upwork.com/freelancers/~0195e22b6f91b79ec6?mp_source=share | <https://github.com/saado1o> | https://www.researchgate.net/profile/Saad-Farrukh?ev=hdr_xprf | <https://www.behance.net/saadfarrukh1>

Results-driven **Business & Supply Chain Consultant** with 8+ years of progressive leadership across diverse industries. Recently transitioned into **freelance consulting**, combining corporate experience with entrepreneurial agility to deliver customized solutions in procurement transformation, demand forecasting, blockchain innovation, and digital business modeling. Adept at deploying **Supply Chain 4.0 technologies**, full-stack development, and advanced analytics to drive strategic change, enhance operational performance, and unlock multimillion-dollar value. Recognized for building high-performance teams, revitalizing underperforming departments, and executing digital transformation projects with speed and precision.

Career Highlights:

- **Led enterprise-wide procurement transformation** across multiple sectors, saving \$1.8M annually and reducing lead times by 22%.
- Successfully transitioned into **independent consulting**, delivering high-impact solutions on Upwork and LinkedIn in data science, demand forecasting, full-stack development, and Power BI implementation.
- Executed **blockchain proof-of-concepts** for supply chain transparency and documentary authentication, increasing process trust and auditability.
- Designed interactive **Power BI dashboards** across HR, Finance, and SCM functions, reducing reporting turnaround by over 40%.
- Enabled rapid upskilling and productivity boosts (up to 35%) in legacy teams through strategic mentorship and technical enablement.
- Developed and deployed **ML forecasting solutions** using SARIMA, ARIMA, and ETS models tailored for business-critical planning.
- Provided **remote and onsite consultation** globally with end-to-end project delivery across sectors, from manufacturing to services.

Work Experience:

Freelance Business Consultant

Aug-2025 – till date

Upwork & LinkedIn

As a freelance business consultant, I collaborated with international and local clients to craft tailored, technology-driven solutions that addressed operational inefficiencies and unlocked strategic opportunities. My services included:

- **Supply Chain & Procurement Consultation:** Provided process redesign, procurement diagnostics, and lead time optimization strategies.
- **Data Science & Forecasting:** Deployed time-series forecasting (ARIMA, SARIMAX) and machine learning models for demand planning and sales prediction.
- **Blockchain Business Modeling:** Developed PoC blockchain smart contracts to enhance traceability and transparency in procurement and compliance workflows.
- **Full-Stack Web Development:** Delivered web-based platforms for e-procurement, data visualization, and business automation using Flask, Solidity, and MySQL.
- **Business Intelligence & Analytics:** Built interactive Power BI dashboards across departments (SCM, HR, Finance) to enable data-driven decisions.
- **Client-Centric Agile Execution:** Balanced fast-paced delivery with high-quality output by working across geographies and industries, managing stakeholder expectations, and ensuring knowledge transfer post-project.

Procurement Manager (Stitching Accessories)

Feb-2025 – July 2025

Yunus Textile Mills Ltd.

I led three divisions: Imports, Indenting, and Conversion, ensuring efficient procurement of stitching accessories and timely shipment deliveries. I drive team performance by fostering a problem-solving culture, prioritizing individual and collective growth, and investing in "Human Capital" to enhance productivity. Utilizing my expertise in Positive Influence, Interpersonal Skills, Supply Chain Management (SCM) and IT, I optimize daily operations, streamline processes, and address urgent requirements to meet organizational objectives effectively.

Freelance Business Consultation, Data Science Enthusiast, Big Data Analysis, Demand & Sales Forecasting & Planning, Blockchain Business Modelling, and Full-stack Development Services Provider

Jul 2024 – Feb 2025

Upwork & LinkedIn | Remote & Onsite (as required)

I provided cost-effective business solutions on Upwork and LinkedIn. I completed multiple projects in the Supply Chain Management (SCM) domain. Further, I provided services for designing and implementing Power BI Dashboards in any business domain. I had offered machine learning and forecasting solutions and Full-stack development services on these platforms. Meanwhile, I also learnt new skills and techniques to enhance my knowledge and learning for business activities.

Assistant Manager Supply Chain Management

Aug 2023 - Jul 2024

Filter Experts

I streamlined the Foreign Purchase Department. We identified and rectified process inefficiencies, creating detailed Work Instructions (WIS), Standard Operating Procedures (SOP), and workflows. I improved the KSA and Sharjah Local Purchase Departments, enhancing profit margins through data-driven policies and SOPs. We optimized the Audit & Inventory Department, resolving pending reserves and implementing misconduct handling policies.

Assistant Manager Foreign Purchase / Acting Manager

Nov 2018 - Aug 2023

Pakistan Security Printing Corporation (Pvt.) Ltd.

I managed end-to-end departmental operations, including purchase requisitions, supplier inquiries, quotation validations, purchase proposal approvals, purchase orders, shipment clearances, material receipt documentation, supplier remittances, and procurement case closures.

Assistant Manager Administration/Import Officer

Oct 2016 - Oct 2018

Unisons International

Optimized Indenting Business operations, implemented Sage Act ERP Software, led training initiatives, and addressed daily operational challenges. Expanded foreign supplier network, reducing international procurement costs.

Intern Finance & Treasury Department

Jun 2016 - Jul 2016

State Bank of Pakistan

Facilitated financial processes, managed monetary flows, performed economic analyses, and maintained record-keeping standards. Monitored fiscal transactions, supported investment strategies, and ensured adherence to financial directives and statutory guidelines.

Management Intern

Jun 2011 - Aug 2011

ANSAR HAFORDS Pvt. Ltd

Assisted with project management, operational analysis, and strategic planning. Contributed to optimizing management processes and developing innovative business solutions.

Summer Intern

Jun 2009 - Jul 2009

Proctor & Gamble (P&G)

Led eight key projects in the Supply Network Department, driving innovation and business development. Successfully negotiated with Maersk to reduce foreign logistics expenses. Developed a solution to transform Supply Chain Operations data into SAP-compatible format, enhancing data integration and efficiency.

Computer Networking Intern

Jun 2008 - Jul 2008

Pakistan Steel Mills

Supported IT infrastructure by assisting with network configuration, monitoring system performance, and troubleshooting connectivity issues. Collaborated with the IT team to ensure robust network security and implemented new networking solutions to enhance organizational communication and data management.

Executive Competencies:

<u>Strategic Leadership</u>	<u>Digital Supply Chain</u>	<u>Financial Acumen</u>
- Organizational Transformation	- Blockchain Implementation	- Cost Optimization
- Change Management	- ML Forecasting (Python)	- Budget Management (\$50M+)
- Executive Decision-Making	- Power BI/Tableau Analytics	- ROI Analysis
<u>Technical Expertise</u>	<u>Stakeholder Management</u>	<u>Research Work</u>
- Full-Stack Development	- Board Reporting	- Quantitative Research
- AWS/Azure Cloud SCM	- Cross-Functional Alignment	- Qualitative Research
- SAP/Oracle ERP Integration	- Vendor Negotiations	- Mixed Research

Leadership Philosophy:

Transformational Leadership:

Build high-performance cultures through empowerment and continuous learning.

Digital-First Mindset: Champion of Supply Chain 4.0 technologies (Blockchain, Predictive Analytics, Cloud SCM).

Stakeholder Capitalism: Balance shareholder value with supplier ecosystem sustainability.

Data-Driven Governance: Implement KPI dashboards for real-time performance monitoring.

Additional Information:

- **Languages:** English, Urdu
- **Technical Tools:** Python, MySQL, Power BI, Tableau, Blockchain Development Tools, Apache Spark & Hadoop, and Full-Stack Development Frameworks, Cybersecurity Frameworks.

Education:

Institute of Business Management

Aug 2023 - Present

Doctor of Philosophy | Business Management

Iqra University

Aug 2021 - Aug 2023

Master of Business Administration | Supply Chain Management

Karachi University Business School

Aug 2015 - Aug 2017

Master of Business Administration | Banking & Finance

University of Karachi

Aug 2013 - Dec 2015

Bachelor of Commerce | Banking

PECHS Foundation for Boys
Intermediate (Higher Secondary School Certificate) | Pre-Engineering

Aug 2004 - Aug 2006

Beaconhouse School
Matric (Secondary School Certificate) | Computer Studies

Aug 1991 - Aug 2004

Projects:

- **SBF Consultancy Website Design & Development Project** Aug 2025
- **SARIMAX, SARIMA, & ARIMA based Forecasting Solutions using Python** Feb 2025
- **Block-chain implementation for documentary authentication (Proof of concept) in Full-stack Development** Feb 2025
- **Block-chain implementation in SCM Domain (Proof of Concept) in Full-stack Development** Jan 2025
- **Power BI Implementation Projects in the domain of HR, Finance, SCM, and Sales** Dec 2024
- **Data Science & ML Project** Dec 2024
- **Project Management: Supply Chain Management System Implementation** Oct 2024
- **Pakistan Export Analysis (BCG, SWOT, and PESTEL)** Jan-2025
- **Local Purchase Revamping Project for KSA Based Company** Dec-2023

Certificates & Courses:

Seerat-un-Nabi (SAW) Aug 2025
The Quran Academy

Google – Cybersecurity Professional (9 Courses) July 2025
Coursera

SAP – Business Analyst June 2025
Coursera

IBM - Introduction to Big Data with Spark and Hadoop Jan 2025
Coursera

Time Series Mastery: Forecasting with ETS, ARIMA, Python Jan 2025
Coursera

Demand Analytics Jan 2025
Coursera

Blockchain Business Model Dec 2024
Coursera

Cloud Computing Certifications (AWS, Azure & Google Cloud) Dec 2024
LinkedIn Learning

Managing Organizational Change for Managers LinkedIn Learning	Dec 2024
Full-Stack Development (18 Courses) LinkedIn Learning	Dec 2024
Google Project Management Coursera (Google)	Sep 2024
Data Science Dice Camp	Sep 2024
Power BI Mastery IoBM	Aug 2024
Supply Chain Management The University of Karachi	Dec 2021
Import & Export Management The University of Karachi	Dec 2021
Diploma in IT Sindh Board of Technical Education	Dec 2015
Advanced Excel & Financial Modeling C-Sharp Institute	Aug 2014
Computer Hardware Gravity Institute	Dec 2004