

# SAAD SIDDIQUE

[saadsidd@iu.edu](mailto:saadsidd@iu.edu) | (574) 310-9768 | [linkedin.com/in/saadhsiddique/](https://www.linkedin.com/in/saadhsiddique/)

## EDUCATION

**Indiana University, Kelley School of Business** – Bloomington, IN

May 2026

*Master of Science in Information Systems*

- *Relevant Courses:* Enterprise Platforms (ERP), Business Process Modeling, IT Strategy, Data Analytics

**Indiana University, Kelley School of Business** – Bloomington, IN

May 2025

*Bachelor of Science in Finance & Digital Technology Management*

GPA: 3.59/4.00

- *Peer Tutor, K201 Excel & Microsoft Access:* Selected based on top performance in K201 course. Provided live demonstrations and coaching to 100+ students in spreadsheet modeling, data analysis, and relational database concepts

## WORK EXPERIENCE

**L3Harris** – Cincinnati, OH

May 2025 – August 2025

*Contracts Intern*

- Accelerated cash flow by recovering \$300k+ in overdue payments, reducing aged receivables by 13% through cross-functional contract reviews
- Structured firm-wide continuous improvement pipeline by developing system to evaluate and manage employee initiated-proposals, enabling leadership to prioritize high-value projects
- Protected firm's financial position by reviewing 5+ multi-million-dollar contracts and flagging unfavorable terms
- Optimized business operations by building Excel tools and AI templates to automate tasks

**United Wholesale Mortgage** – Detroit, MI

May 2024 – August 2024

*Business Specialist Intern*

- Built dashboards surfacing underwriting inefficiencies, equipping executives to implement targeted training and process improvements across underwriting teams to improve output
- Reduced regulatory risk by resolving 15+ aged loans via corrective recommendations to senior leadership
- Led 8 interns through a multi-stage audit, standardizing procedures, ensuring quality control, and presenting findings to senior leadership to redesign client-facing portal
- Improved audit reliability and reporting accuracy by consolidating underwriting data into analysis-ready datasets

**Kelley Hope Digital Project** – Remote

May 2023 – August 2023

*Technology Consulting Intern*

- Served as primary liaison between client and international student team, alignment project scope and deliverables
- Designed Tableau dashboards analyzing applicant funnel, guiding data-driven marketing strategy and website design decisions to lift conversion rates
- Led development of Salesforce Einstein chatbot prototype to streamline applicant Q&A, improving responsiveness in the admissions process

## ACADEMIC COMPETITIONS

- *EY Case Competition:* Led 4-person team advising global bank on AI strategy; proposed phased roadmap combining vendor partnerships and in-house innovation
- *3+1 Case Competition:* 3-time finalist in 3+1 Case Competition (50+ teams annually); delivered market entry and digital transformation strategies to senior consultants

## TECHNICAL

- Technical Skills: Python, SQL, Tableau, Microsoft Excel, HTML/CSS
- Business Tools: Smartsheet, Microsoft Office Suite, CostPoint, Microsoft Visio

## ADDITIONAL

- Personal Interests: Competitive Soccer (team captain), Sci-fi Novels (aiming for 12 per year), Strength Training
- Academic Interests: Digital Transformation, ERP Implementation, Data Visualization, Business Analytics