

Consulting Portfolio

Faisal Sayed

nXtribe.com



What we do?

We specialize in strategic HR consulting with a focus on empowering organizations through tailored solutions in Leadership development, People Success Mgmt., Process optimization & HRM.

With over two decades of expertise across industries, Faisal partners with clients to enhance Employee engagement, develop high-impact talent development programs & streamline HR processes.

By integrating technology and data-driven insights, he aligns HR strategies with business goals, fostering “Sustainable growth” , “Operational efficiency”, and a “Culture of Excellence.”

Leadership & People Success Strategy Modules

CXO / Leadership

Strategic Leadership
Business Transformation
Marketing Strategy
Change Management
Customer Excellence Strategy



People Success Training

Leadership Development
Business Communication Skills
Time Management
Emotional Intelligence
Team Building & Success
Build Effective Teams
Conflict Resolution
Presentation Skills
Public Speaking Skills
Manager to Leader
Perform to Succeed
Customer Experience Excellence

Coaching & Mentoring

Build Online Reputation
Build Personal Brand
Build Perpetual Confidence
Building resilience and Agility
Coping with uncertainty and Ambiguity
Harmony in Career & Personal Goals
Learn to Relax (Self Care)
Managing Emotions
Managing Difficult Setups
Motivate & Lead
Negotiate.
Network or Net worth
7 Habits of Highly Effective People
Peak Performance & Productivity
Building Trust

Virtual HR Services



Human Resources / OD

Career Progression

Change Mgmt. for Success

Diversity, Equity & Inclusion (DEI)

Employee Counselling

Employee Wellness

Goal Setting (SMART)

Leadership Development

Succession Planning

Talent Management

Talent Acquisition & Retention

Corporate HR Services:

Compensation & Benefits

E2E CHRO Services

HR Technology Mgmt.

Policy Curation

T&D and OD





Faisal Sayed

Business & Leadership Coach

About Faisal

With over *22 years* of rich, cross-functional experience, **Faisal Sayed** has served in key roles across globally recognized organizations, including Vodafone, HP, Toll, and SITEL India. His expertise spans the entire HR lifecycle—leading functions from recruitment and talent development to performance management, employee engagement, and compensation strategy. Faisal is known for his comprehensive understanding of *People Success* and *Training & Development*, with a deep commitment to optimizing organizational effectiveness and aligning HR initiatives with business objectives.

He holds a Post Graduate Certification (PGCPM) from IIM Indore, a prestigious Indian management institution, adding academic rigor to his practical experience. Recently, Faisal authored *"Build Perpetual Success"*—a Kindle publication that provides a roadmap for employees navigating the corporate journey from fresh graduates to seasoned professionals.

Faisal is dedicated to cultivating *collaborative relationships* with key stakeholders and clients, establishing shared visions, actionable insights, and measurable outcomes that align with organizational priorities. His expertise in *people development*, *team empowerment*, and *collaborative leadership* has empowered individuals and teams to unlock their full potential.



Faisal Sayed

Business & Leadership Coach

Areas of Expertise:

Organizational Development & Process Optimization: Expert in streamlining processes, driving digital transformation, & implementing scalable people strategies that promote efficiency & growth.

People Success & Change Leadership: Proven track record in facilitating organizational change and fostering resilience within teams, ensuring alignment with the strategic vision.

Coaching & Leadership Development: Passionate about coaching senior leaders, management teams, and emerging leaders across industries on corporate leadership, effective communication, trust-building, and strategic goal-setting.

HR Business Partnering: Expertise in developing HR strategies that reinforce business goals and foster an inclusive, high-performance culture.

Key Achievements:

Coached Senior Executives and Managers on topics critical to organizational success, including Corporate Leadership, Business Communication, Building Trust, and Objective Setting.

Published Author: *Build Perpetual Success*, which shares insights into achieving sustained career growth in corporate environments.

Strategic Contributor: Recognized for developing HR frameworks that balance organizational needs with employee well-being, contributing to enhanced engagement and performance consistency.



Key Benefits for Our Customers

People Benefits

Aligned People Strategy

Stronger Leadership Pipeline

Enhanced Employee Engagement

Retention Strategy

Talent Pipeline

Organizational Benefits

Enhanced Corporate strategy

Data-Driven Decision Making

Reinforced Corporate Culture

Operational Efficiency

Adaptable Change Management

Strategy Alignment

Result oriented Approach

What Stakeholders say:

- Faisal has been truly a great human, HR professional and trusted HR business partner, I would definitely recommend him for his work during his tenure with TTC, He has deep sense of empathy and emotional connect with the teams he has worked him. He always aims to bring positive difference in the work environment with his efforts. He is a great change leader in an organization and impact people and culture in a positive manner. I wish him all the best and want to work with him in future as well – Atul Anand, Toll Technology Centre
- Faisal is an excellent testament of a leader and a coach, while i worked with Faisal for 1 year, it had lasting impact on me the way he coaches team and stimulates thinking ability, thank you for being an important part of professional journey – Deekshant Saxena, HERE Technology
- Faisal and I worked together in Vodafone India. Faisal has outstanding capability to develop people and train them. His technique is at root level and work constantly with people and considering individual capability and his aim and passion. – Gajanand Sahu, Ex-Vodafone, Wockhardt
- “I was particularly impressed by Faisal's ability to handle even the toughest clients—effortlessly. That skill often takes years to develop among the service professionals, but it seemed to come perfectly naturally to him.” – Glen D'souza, EDS HP

Trainings, Certifications & Awards

- Certified Internal Auditor for ISO 9001-2000 - BSI
- Championing Digital Transformation – Skillsoft
- DISC
- Foundations of Management – Bank of America
- Jury member at Management Institute conclave
- Professional Excellence Award – Vodafone
- SITEL Star - Annual Excellence Award
- Six Sigma Fundamentals
- Speed of Trust – Stephen Covey Institute
- Performance Management System



Thank you

Faisal Sayed

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