

Raj Patel

Associate Consultant — Strategy Operations

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Professional Profile

Results-driven consultant with 2.5 years at Accenture Strategy, specializing in operational transformation and growth strategy. Led cross-functional teams on 4+ engagements with average 20% efficiency gains. Certified in Lean Six Sigma and PMP methodologies.

Professional Experience

Accenture Strategy

Associate Consultant

2021–Present

New York, NY

- **Retail Supply Chain Transformation** (Team Lead): Redesigned inventory management for \$1.4B retailer, reducing stockouts by 35% while cutting carrying costs by \$8.2M annually
- **Healthcare Process Optimization**: Mapped 17 core processes for regional hospital system, identifying \$4.3M in savings through Lean Six Sigma analysis
- **Market Expansion Strategy**: Developed Latin America entry playbook for medtech client, resulting in successful Brazil pilot with \$12M first-year revenue
- Mentored 3 analysts in case team leadership and client communication best practices

Deloitte Consulting

Summer Business Analyst

Summer 2020

Chicago, IL

- Built financial model for manufacturing client's digital transformation ROI (projected 23% IRR)
- Conducted 50+ stakeholder interviews for change management initiative

Education

University of Michigan, Ross School of Business

B.B.A. in Operations Management, Minor in Data Science

2017–2021

Ann Arbor, MI

- GPA: 3.7/4.0 — Dean's List (6 semesters)
- **Capstone**: Optimized food delivery routing algorithm (15% efficiency improvement)

Core Competencies

Consulting Toolkit: Hypothesis-driven problem solving, Market sizing, Process mapping

Technical: Excel (Advanced), Power BI, SQL, Tableau, Python (Pandas)

Certifications: PMP, Lean Six Sigma Green Belt

Leadership

- Co-founded Ross Consulting Club Alumni Mentorship Program (85+ participants)
- Volunteer consultant for local nonprofit (helped secure \$250K grant funding)