

COUNTA of oppc close_date - Year-Quarter					
deal_stage	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
Won	1196	1257	1254	531	4238

COUNTA of oppc close_date - Year-Quarter					
deal_stage	2017-Q4	2017-Q3	2017-Q2	2017-Q1	Grand Total
Won	60.25%	61.41%	61.71%	82.07%	63.15%
Lost	39.75%	38.59%	38.29%	17.93%	36.85%

COUNTA of oppc close_date - Year-Quarter					
sales_agent	2017-Q1	2017-Q2	2017-Q3	2017-Q4	Grand Total
Darcel Schlecht	44	96	115	94	349
Vicki Laflamme	33	57	63	68	221
Kary Hendrixson	36	55	54	64	209
Anna Snelling	25	71	55	57	208
Versie Hillebrand	26	52	47	51	176
Kami Bicknell	26	53	44	51	174
Jonathan Berthel	14	57	54	46	171
Cassey Cress	23	48	53	39	163
Zane Levy	18	50	41	52	161
Donn Cantrell	19	44	58	37	158
Reed Clapper	19	49	49	38	155
Corliss Cosme	23	36	48	43	150
Maureen Marcan	22	42	48	37	149
James Ascencio	16	39	35	45	135
Gladys Colclough	18	34	42	41	135
Markita Hansen	15	39	41	35	130
Moses Frase	15	43	35	36	129
Lajuana Vencill	16	39	36	36	127
Violet Mclelland	17	34	36	35	122
Marty Freudenbu	12	33	38	39	122
Daniell Hammacl	11	47	29	27	114
Hayden Neloms	10	36	29	32	107
Cecily Lampkin	10	31	33	33	107
Niesha Huffines	12	31	39	23	105
Boris Faz	7	29	31	34	101
Elease Gluck	11	26	20	23	80
Rosie Papadopo	8	26	23	21	78
Garret Kinder	13	22	24	16	75
Rosalina Dieter	9	21	21	21	72
Wilburn Farren	3	14	16	22	55
Grand Total	531	1254	1257	1196	4238

Quarterly Sales Performance

regional\_office All

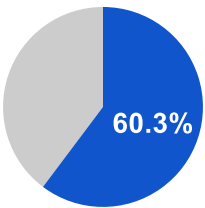
manager All

opportunities won

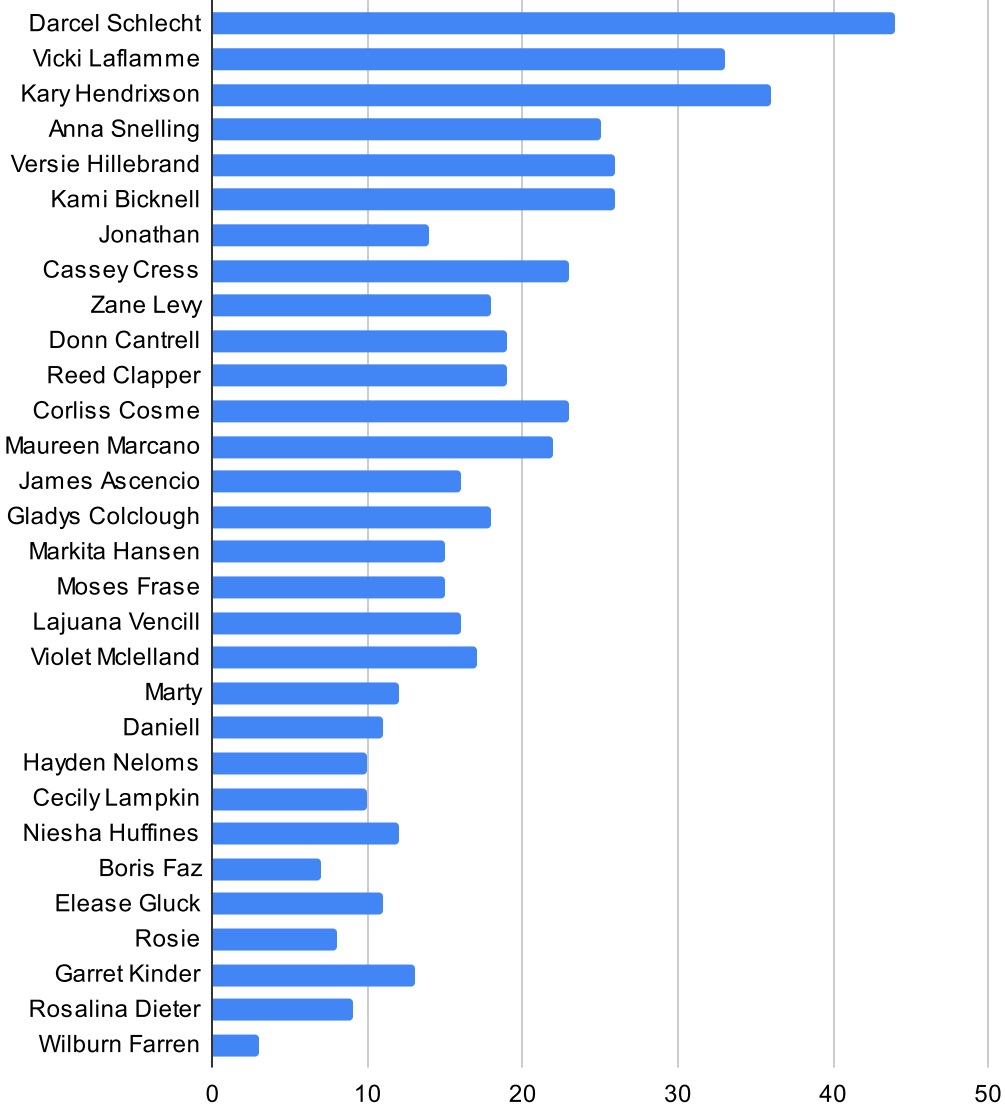
Win %

1196

↓-61 vs Prev



Opportunities won vs sales\_agent



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