

# Alejandro Sabal

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## Current Academic Position

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<b>Yale University</b>	<i>2025 - present</i>
Cowles Foundation Postdoctoral Fellow	

## Education

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<b>Princeton University</b>	<i>2019 - 25</i>
PhD in Economics	
<b>London School of Economics &amp; Political Science (LSE)</b>	<i>2018 - 19</i>
MSc in Econometrics and Mathematical Economics, with Distinction	
<b>London School of Economics &amp; Political Science (LSE)</b>	<i>2015 - 18</i>
BSc in Econometrics and Mathematical Economics, First Class Honours	

## Fields

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International Trade, Industrial Organization

## Publications

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“Optimal Resilience in Multi-Tier Supply Chains” with Gene M. Grossman and Elhanan Helpman. *The Quarterly Journal of Economics*, 139(4), 2377–2425, 2024.

## Job Market Paper

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“Product Entry in the Global Automobile Industry” (2024)

*Changes in product offerings are important for understanding changes in market outcomes in the automobile industry. In a global industry, national subsidies affect global market outcomes through firms' product portfolio decisions. This paper proposes a new model to study product entry in a multi-market setting with product differentiation and heterogeneous consumer preferences within and across countries. Methodologically, the contribution of this paper is to provide a method to estimate and solve entry games with multiple asymmetric firms, each making multiple discrete choices. Using data on global passenger vehicle sales, prices, and product characteristics, I estimate large overhead product line costs, which imply that firms have strong incentives to offer the same product in different markets to achieve sufficient scale. I quantify the effects of discriminatory production and consumption subsidies favoring US brands in the United States. I find that global product portfolio changes in response to these policies cause profit shifting towards US brands worldwide and that changes in consumer surplus vary greatly across markets due to heterogeneity in preferences.*

## Work in Progress

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1. “Market Entry and Plant Location in Multiproduct Firms” with Juanma Castro-Vincenzi, Eugenia Menaguale, Eduardo Morales
2. “The Effects of Regulating Food-Delivery Platform Design” with Jaume Vives-i-Bastida

## Conferences and Seminars

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- 2024 The End of Globalization? Exploring the Drivers and Effects of Geopolitical Fragmentation (ASSA Meetings, San Antonio), Economics of Supply Chains (NBER), CEP/LSE-Warwick Junior Trade Workshop
- 2025 New Faces Conference (Penn State University) Cowles Summer Conference (Yale University), Summer Trade Workshop (Princeton University)

## Refereeing

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*Journal of International Economics*

## Research Experience

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- 2022 Research Assistant to Prof. Gene M. Grossman
- 2020 Research Assistant to Prof. Eduardo Morales
- 2018-19 Research Assistant to Profs. Oriana Bandiera and Maitreesh Ghatak (LSE)
- 2017 Research Assistant at the Growth Lab, Harvard Kennedy School

## Teaching

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- Princeton SPI 507c - Quantitative Analysis for Policymakers  
TA for Prof. Eduardo Morales, Fall 2023
- ECO 312 - Econometrics: A Mathematical Approach  
TA for Prof. Laura Liu, Spring 2023

## Honors, Awards, Scholarships, and Fellowships

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Ramón Areces Foundation Fellowship II (full funding)	2023 - present
Princeton Graduate Economics Fellowship	2019 - present
Best Job Market Paper Award, EEA and Unicredit Foundation	2024
Avinash K. Dixit Prize, International Economics Section, Princeton University	2022
International Economics Section Summer Fellowship, Princeton University	2021 - 24
La Caixa Foundation PhD Fellowship (full funding)	2020 - 22
Ramón Areces Foundation Fellowship I (full funding)	2018 - 19

*Last updated: August 2025*