



**"Banking & Business Solutions  
You Can Count On..."**



## About Us

Express Business Machines Company branch of IET Group of Companies, established in Qatar since 30+ years. Specialized in providing Machines, Solutions and Services to Banking and Corporate Sector. Keeping pace with new technologies and innovation EBMC brings latest solutions from around the world to Qatar market targeting various sectors like Banking, Retail, FMCG, Education, Ministries etc.

## Our Products:

- Bank Note Counting Machine
- Bulk Cash / Cheque Deposit Machine
- Cheque Book Printing Machines
- Thermal Temperature Check Tablet
- Copiers / Duplicators / Scanners
- Time Attendance System
- Shredders / Laminators
- Bank Note Sorters
- ATM / Recyclers
- Queuing System
- Safe / Vault
- Digital Display Solutions
- Customized Software Solutions
- Annual Maintenance & Service Contracts

## Our Mission

EBMC, mission is to offer most efficient and innovative Self Service & Backoffice solutions with excellent pre-after sales services including Hardware, Software and Services to various sectors in Qatar market.

## Major Modules:

- Financials Management
- Inventory Management
- Purchase Order Management
- Human Resources Management
- Procurement
- Production/ Manufacturing
- Customer Relationship Management
- Dashboard & Reports

## Financial Management

Webera ERP has strong financial, operational and customer relationship management features and capabilities to successfully accelerate your business expansion somehow Webera has strong financial, operational and customer relationship management features and capabilities to successfully accelerate your business expansion through its smart solution.

Financial Contains four sub categories in which it has General Ledger, Account Payable, Account Receivable, Cash Management.

## Major Modules

### General Ledger

The General Ledger (GL) module is the heart of finance package of an ERP system. GL provides central pool of accounting data required for finance reporting (including statutory reports) another purpose. One of the important function of GL is to real time update of sub ledger, thus eliminating the time-consuming reconciliation. GL also provides summarized data for use in planning, control and reporting.

### Accounts Payable

"Accounts payable" (AP) is a general ledger account that shows a company's commitment to repay a short-term debt to creditors or suppliers. Another typical meaning of "AP" is the business department or division in charge of making payments to suppliers and other creditors on behalf of the company balance sheet, AP is a critical figure. If AP rises in comparison to the previous period, it indicate the corporation is purchasing more products or services on credit rather than paying cash. When a company's AP drops, it suggests it is paying off previous period loans quicker than it is buying new things on credit. Accounts payable management is crucial to a company's cash flow management.

### Accounts Receivable

Customers owe your organisation money for products or services that have been billed, and these funds are known as accounts receivable. All accounts receivable are listed as current assets on the balance sheet and comprise invoices that clients owe for things or labour performed on credit for them. Vendors often bill their clients after supplying services or products on mutually agreed-upon conditions when a contract or purchase order is executed. Customers often agree to pay invoices within 30 days, although terms might range from net 30 to net 60 or even net 90, which a company may choose to accept to obtain a contract. However, a corporation may

require a deposit up front for significant orders, especially if the product is created to order. In addition, service companies usually bill a percentage of their rates up front.

### E-Invoicing Solutions

E-invoicing solutions enables suppliers to transmit electronic invoices, electronic notes and associated data saved per audit requirements and configured.

Electronic Invoice Data Dictionary.  
Electronic Invoice XML Implementation Standard.  
Electronic Invoice Security Implementation Standards.

## Major Modules

### Production / Procurement

ERP purchasing module streamlines procurement of required a material. It automates the processes of identifying potential suppliers, negotiating price, giving purchase order to the supplier, and billing processes. Purchase module is tightly integrated with the inventory control and production planning modules. Purchasing module is often integrated with supply chain management software.

## Inventory Management

### Major Modules

### Inventory Management

The order processing module of Webara ERP offers a comprehensive set of best-of-breed components for both order and logistics management. This integration enables the mapping and supply of single-site or multi-site organizations. Developing - precise logistics planning for just-in-time deliveries, the system can also generate replenishment orders by using defined warehouse requirements So for example, where a warehouse management system can give the precise location of an item within a warehouse, an inventory management system will typically tell the user which warehouse an item is located in.

## Warehouse Management

Inventory management and warehouse management have overlapping functions, they are two distinct parts of business management. The essential difference is that one is focused (often in detail) on everything that goes on in the warehouse, whereas inventory management provides broader oversight of business functions concerned with inventory.

### Major Modules

#### Order Management

Order management systems (OMS) are pieces of software that keep track of sales, orders, inventory, and fulfilment while also running the order fulfilment process. An order management system (OMS) is a computer software system that is used to enter and process orders in a variety of businesses. A flawless order is one that is fulfilled to the customer's specifications, with goods delivered as promised at the time of sale.

Companies make money by selling products and services to other businesses or to customers directly. Whether you're selling B2B or B2C, the sale isn't complete until the customer receives the sold things. Take a look at how Order Management helped Cleveland Golf achieve an 81.5 percent increase in on-time delivery.

#### Sales & Receivable

SALES / RECEIVABLES (Receivables Turnover) is a ratio that measures the number of times trade receivables turn over during the year. Generally the higher the turnover of receivables, the shorter the time between sale and Cash collection. It indicates how fast the company is getting paid for goods and services. Receivable's turnover is best compared to the industry in order to determine if the company should improve their collection rate. The faster the receivables turnover, the better cash flow will be. Slow or below par turnover can be an indication of systemic problems within the company. It is best to compare receivables turnover with that of industry averages. The total value of trade receivables for a business at any one time represents the number of sales which have not yet been paid by customers.

#### The Trade Receivables Figure Will Depend On The Following:

- 1) The greater the value of credit sales then, other things being equal, the greater the total of trade receivables.
- 2) The longer the period of credit given to customers then, other things being equal, the greater the total of trade receivables.
- 3) The more inefficient the business is in billing its customers and collecting overdue accounts then, other things being equal, the greater the total of trade receivables.

## Manufacturing

Manufacturing is any enterprise that uses manual labour or machines to create things from raw materials, and it is usually done in a methodical manner with a division of labour. Manufacturing, in a broader sense. A powder coating is created through a multi-step process. It's called semicontinuous because it starts off as a batch process (weighing and premixing) but then becomes a continuous process (extrusion and milling). Taking the abstract concept of powder formulation and making it real and concrete is the most fascinating element of the production process.

All of the innovation and technology that has gone into a formula comes to fruition. This Technology Interchange covers the initial step in the powder coatings manufacturing process, namely weigh-up and premixing and extrusion.

## Human Capital Management

Human capital management (HCM) is the process of selecting the best employees, efficiently managing workforces, and increasing productivity. It has progressed from being primarily.

Human capital management may assist HR managers acquire, engage, and retain people, as well as increase workforce productivity. You may also be able to minimise costly redundancies and synchronise data into a trusted source of decision-making with an integrated HCM solution that unifies HR services.

## Payroll & HRMS

### Major Modules

#### Pay Roll

A comprehensive payroll management that has seamless integration to Employee Attendance and Leave Tracking. Extensive and flexible payroll policies definitions including earning policies, allowances policies, benefits policies, bonuses policies, commissions policies, deduction policies.

#### Time & Attendance

WEBERA HRMS can help you streamline your absence tracking with time-off management and potentially uncover cost savings for your organization. Using an integrated office, identify reasons for unscheduled employee absences, reduce data entry time by pushing the responsibility for timely reporting to the employee, and manage all areas of absence tracking and reporting.

#### Leave Management

Webera HRMS can automatically accrue the annual leaves days and provide detailed leave records for all leave types. It will exclude the non-working days and calculate the number of leaves.

#### Pay Roll & Attendance Management

WEBERA Software provides the leading HR software, with best-in-class NN service and support, creating the ultimate HRMS user experience. Our next-generation HRMS offers unmatched breadth and depth of function. Manage your workforce from applicant to retiree. This system will manage the permanent and temporary staff payroll. The system is also compliant with Virdi RFID Time / Door Access machine. This module is also designed to meet the audit requirements.

## Customer Relationship Management (CRM)

Webera CRM suite which address the business process needs of fast-growing organizations across Sales and Support. Webera CRM assists individuals and teams by centralizing contact & calendar communication effectiveness, and improving and productivity.

CRM system includes customer master, customers inquiries, inquiries distribution, follow-up, offer (quotation), offer's history, order acknowledgment, inquiry status, campaign revenues against expense, sale performance, etc..

CRM is confinement of customer relationship management. It includes every interaction done with the customer whether its service oriented or sales related. CRM is a very influential business strategy which often plays key role in attracting, maintaining & understanding customers. Understanding customer requirements are the first responsibility of every organization & CRM proves to be very beneficial in doing so.

### Major Features of Webera ERP:

- All reports exportable into all famous formats like PDF, Excel, Word, Html etc.
- Client / Server / Technology
- Textual and Graphical Reports
- All Reports on Screen with Zoom and Printer
- Relational Database
- Graphic User Interface (GUI)
- Searching by account code or title throughout the system
- Object Oriented
- Data Protection by Multi Level Password Security

# Some of Our Esteemed Customers



شركة عبد الله عبد الغني وأشواط، د.م.م.  
Abdullah Abdulghani & Bros. Co. W.L.L.



## Some of Our Esteemed Customers



مجموعة الجيد  
JAIDAH GROUP



ال سريع للخدمات الامنية  
AL SRAIYA SECURITY SERVICES

WHSmith

UBL  
where you come first

سفراري  
SAFARI  
World Class Shopping Experience



vodafone

Travelex worldwide money

QATAR AIRWAYS القطرية

قطر الخيرية  
Qatar Charity

The Apollo Clinic Family Health Centre

Optimize Security اويميز سكيورتي  
شركة خدمات امنية خاصة

Qatar Cancer Society الجمعية القطرية للسرطان



روتانا  
Rotana

MARRIOTT  
DOHA

Radisson BLU

novo  
نوفو سينماز  
novo cinemas

DOHA BRITISH SCHOOL



الاتحاد للأغذية  
Federal Foods

الميراء  
Al Meera

المنهل  
Al Manhal

iSpot



GRAND | HYATT

## OUR PARTNERS

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 ROTOTYPE

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**plustek**

 swiftcolor

 Queaxis™

  
BAIJIA

 GLORY

 BÖWE  
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 TROY

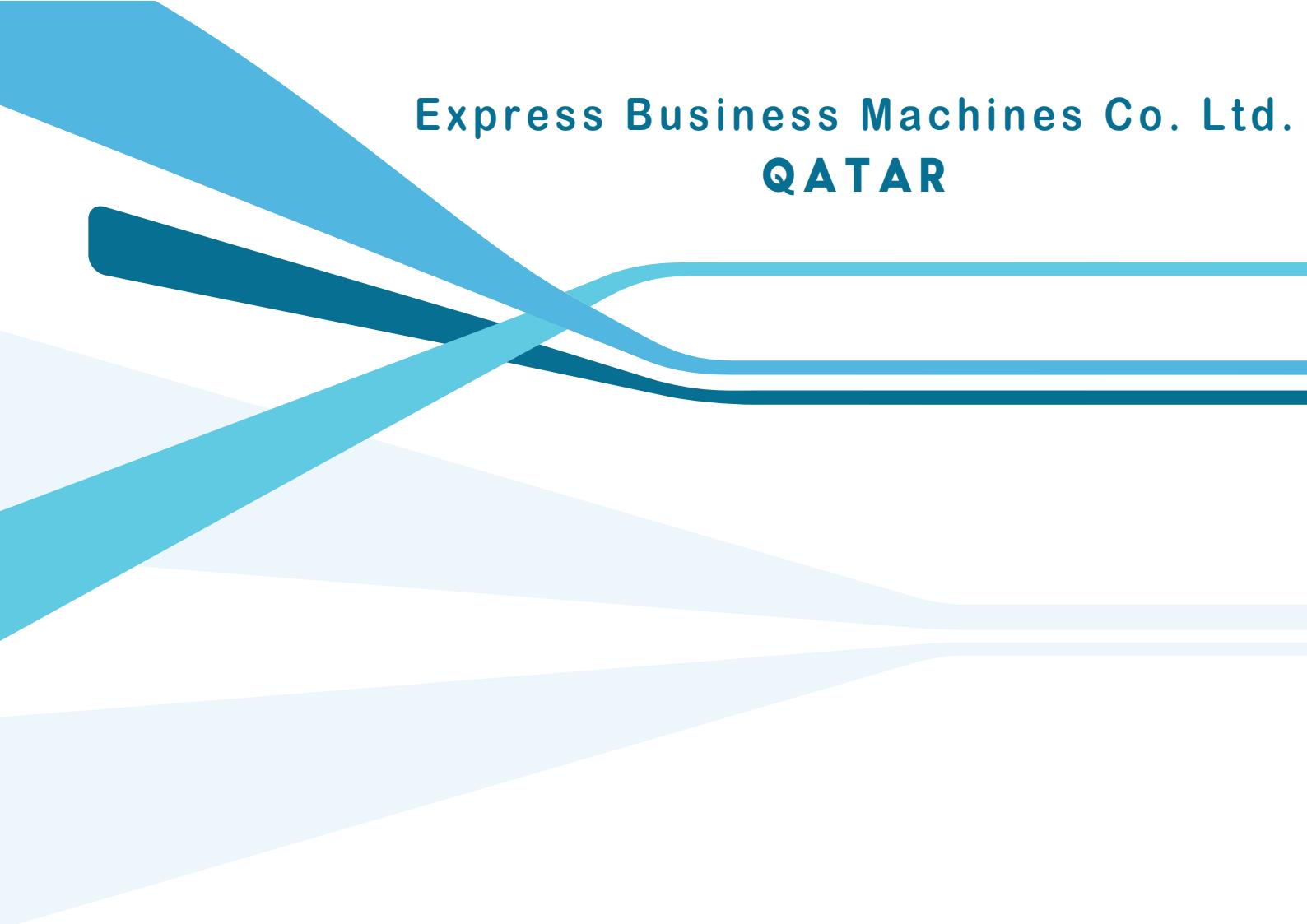
 RISO

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