

Revenue	Profit Margin	Sales Quantity
984.81M	24.66M	2429K

2017	2018	2019	2020
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Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17
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Profit % by Markets

Surat	4.9%
Patna	4.1%
Bhuban...	4.0%
Bhopal	3.9%
Kochi	3.7%
Mumbai	3.2%
Nagpur	2.6%
Delhi NCR	2.3%
Ahmeda...	2.2%
Chennai	1.7%
Lucknow	1.0%
Hydera...	0.6%
Kanpur	-0.5%
Bengaluru	-20.8%

Profit Contribution % by Markets

Delhi NCR	48.5%
Mumbai	19.8%
Ahmeda...	11.6%
Bhopal	9.3%
Nagpur	5.7%
Kochi	2.9%
Chennai	1.2%
Patna	0.7%
Surat	0.5%
Hyderab...	0.2%
Bhuban...	0.1%
Lucknow	0.1%
Kanpur	-0.3%
Bengaluru	-0.3%

Revenue Contribution % by Markets

Delhi NCR	52.8%
Mumbai	15.2%
Ahmeda...	13.4%
Bhopal	6.0%
Nagpur	5.6%
Kochi	1.9%
Chennai	1.8%
Kanpur	1.4%
Hydera...	0.8%
Patna	0.4%
Lucknow	0.3%
Surat	0.3%
Bhuban...	0.1%
Bengaluru	0.0%

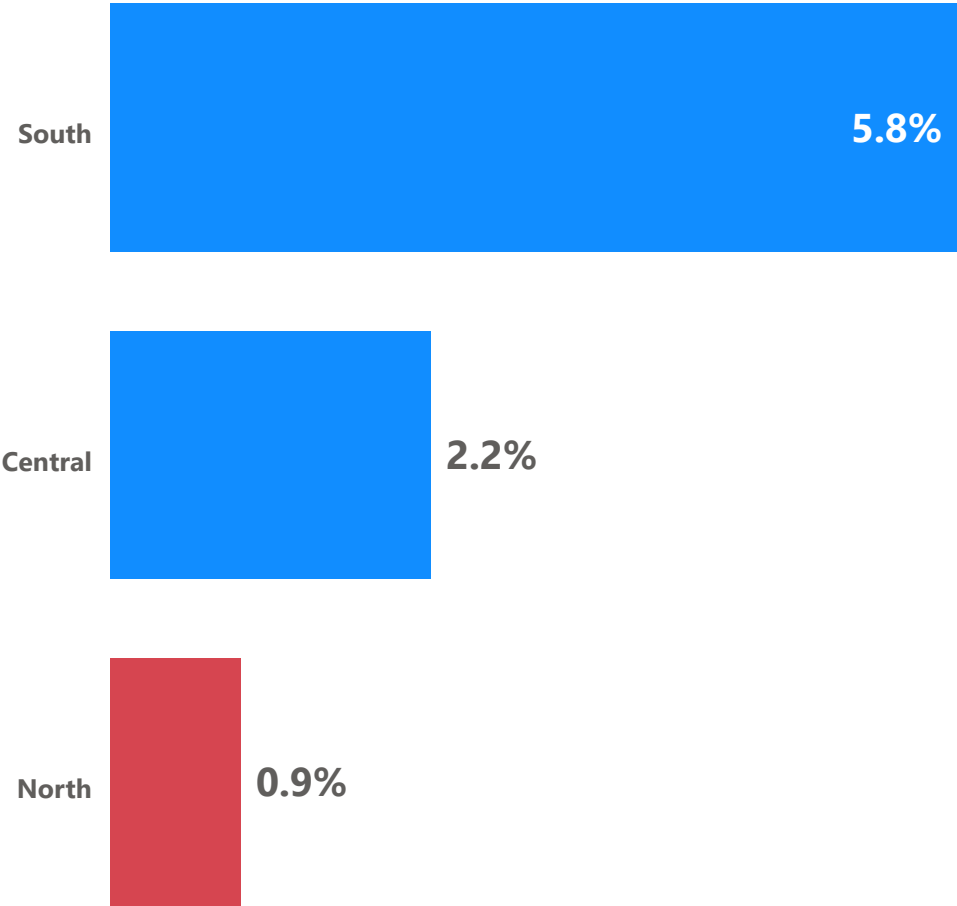
Revenue by Trend

Month	Revenue (M)
Jan 2018	26
Apr 2018	43
Jul 2018	32
Oct 2018	39
Jan 2019	28
Feb 2019	25
May 2019	35
Aug 2019	27
Dec 2019	15

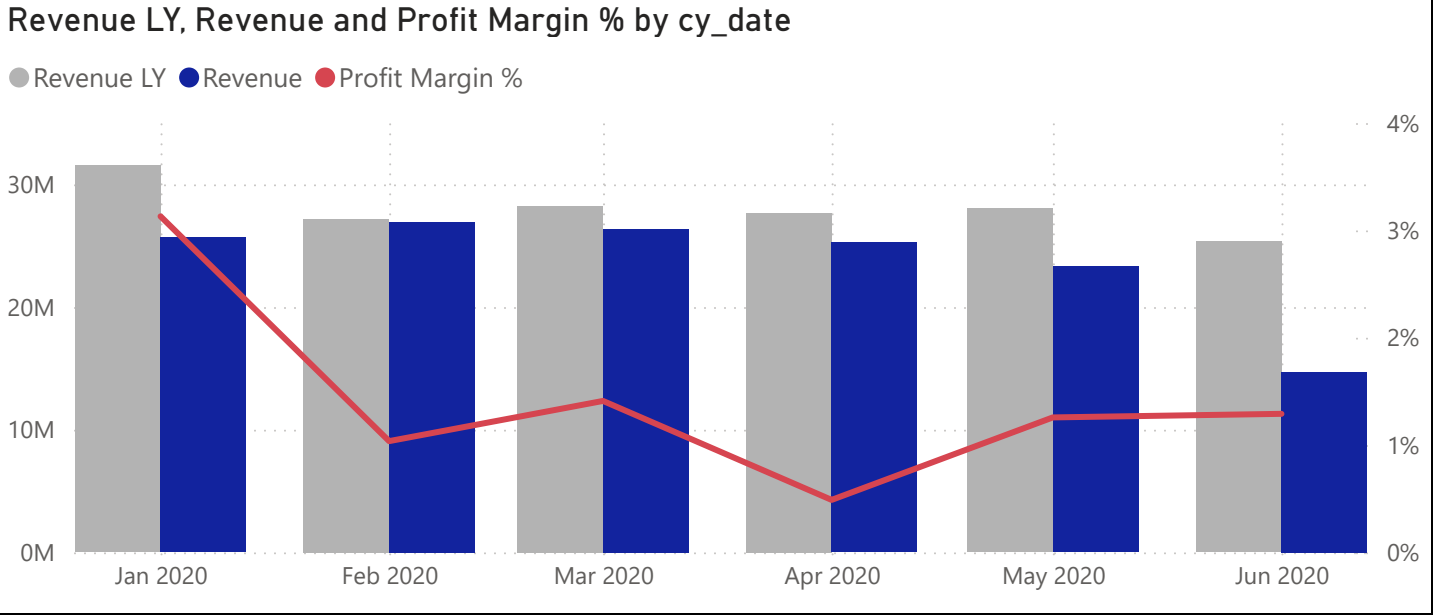
custmer_name	Revenue	Revenue Contribution %	Profit Contribution %	Profit Margin %
Electricalsara Stores	413,333,588.00	42.0%	37.7%	2.3%
Electricalslytical	49,644,189.00	5.0%	6.8%	3.4%
Excel Stores	49,115,620.00	5.0%	2.8%	1.4%
Premium Stores	44,906,666.00	4.6%	4.3%	2.3%
Nixon	43,893,083.00	4.5%	7.2%	4.1%
Info Stores	35,100,033.00	3.6%	1.3%	0.9%
Control	31,771,997.00	3.2%	3.3%	2.6%
Surge Stores	28,648,916.00	2.9%	2.7%	2.3%
Acclaimed Stores	21,196,727.00	2.2%	1.3%	1.5%
Total	984,813,463.00	100.0%	100.0%	2.5%

Revenue	Profit Margin	Sales Quantity
142.22M	2.06M	350K

Profit % by Markets



2017		2018		2019		2020	
Jan 20	Feb 20	Mar 20	Apr 20	May 20	Jun 20		



custmer_name	Revenue	Revenue Contribution %	Profit Contribution %	Profit Margin %
Electricalsara Stores	65,641,977.00	46.2%	11.9%	0.4%
Excel Stores	7,928,385.00	5.6%	12.5%	3.3%
Premium Stores	5,899,748.00	4.1%	1.4%	0.5%
Electricalslytical	5,537,904.00	3.9%	1.3%	0.5%
Info Stores	5,064,374.00	3.6%	7.8%	3.2%
Control	4,182,662.00	2.9%	2.5%	1.2%
Surge Stores	3,953,600.00	2.8%	11.9%	6.2%
Logic Stores	3,319,243.00	2.3%	0.6%	0.4%
Acclaimed Stores	3,116,384.00	2.2%	6.1%	4.0%
Nine	2,028,345.00	1.4%	1.7%	2.2%
Total	142,224,545.00	100.0%	100.0%	1.4%