Salman Abdullah

sabdullah.mfa2021@london.edu | +44 7308 263027

EDUCATION

2020 - 2021

London Business School, United Kingdom

Reading for Master's in Financial Analysis degree | Option to Graduate in 2022

 Relevant Coursework: Financial Analysis / Valuation, Corporate Strategy, MS Excel for Finance, Mergers & Acquisitions, Financial Accounting, Introduction to R for Finance

2016 - 2020

University of Southern California, Marshall School of Business, United States

Bachelor of Science in Business Administration | Emphasis in Finance

- Honours: Dean's List for Academic Achievement (2018, 2019 and 2020)
- Portfolio Manager: USC Marshall Undergraduate Student Investment Fund (AUM: \$3.7MM)

BUSINESS EXPERIENCE

2019

CLINTON CAPITAL PARTNERS, Sydney, Australia

Venture capital consulting firm specializing in capital raising for technology companies. Summer Intern (3 months)

- Performed valuation and benchmarking analyses, analyzed data, and constructed company profiles for portfolio companies to help build pitch decks and information memorandums for clients
- Advised a Medical Devices startup on its capitalization table, involving the preparation of a dilution model with multiple capital structure scenarios to determine the company's post-transaction valuation
- Prepared comparable company analysis and benchmarking in the Australian utilities sector, with specific focus on the solar energy space; updated the team daily with stock price performance charts

2018

FOCUS ADVISORY SERVICES, Los Angeles, United States

Transaction advisory firm, specializing in media and entertainment. Summer Intern (3 months)

- Prepared discounted cash flow analyses based on reviewed information for film proceeds, distribution rights and advertising royalties, for 200+ blockbuster films based on financials and box office data
- Worked with team to update film slate valuation database by collating studio financials from quarterly statements, box office data and adjusting for risk premiums across different territories and medias
- Developed sales materials for film, Braven; rights to film were purchased by Ingenious Studios for a purchase price of \$18m (LTM Revenue and EBITDA were \$15m and \$11m respectively)

2017

ERNST & YOUNG, Abu Dhabi, United Arab Emirates

Oil & Gas Assurance – Audit

Summer Intern (3 months)

- Worked with the team to evaluate IFRS alignment of a national oil company's financial records for joint venture drilling projects; audited client's financial statements; completed checklists for senior auditors
- Led unwinding procedure for incorrect depreciation liability, implementing several key adjustments to facilitate better representation of client fixed assets register of exploration & extraction assets
- Reviewed financial statements, invoices, and other confidential information in assisting drilling company's accounting department in adoption of IFRS standards and compliance with IAS 16 & 19

ADDITIONAL INFORMATION

2018

UNDERGRADUATE STUDENT INVESTMENT FUND (USIF), Los Angeles, United States

- Selected to serve as Portfolio manager for USC's Student Endowment Fund (AUM: \$3.7MM)
- Assisting the team with portfolio reporting while covering the Healthcare and Energy sectors

2018

LEADERS INVESTMENT CLUB, Los Angeles, United States

- Mentored youth from low-income households in fields of financial literacy and preparing for university
- Organized investment banking info session and job panel for students to explore different avenues

2014

WHITE & CASE LLP, London, United Kingdom

- Helped Mezzanine Finance team by reviewing first lien contracts, representing Royal Bank of Scotland
- Worked with mentor(s) and fellow clerks to prepare weekly summaries of conference calls with clients

INTERESTS

- Languages: English (native); Hindi (native); French (intermediate)
- Interests: Distance Running (5 years), Travelling, Classical Piano and Guitar, Foodie, Sci-Fi
- Skills: Bloomberg, Capital IQ, Thomson Reuters, FactSet, Microsoft Office (Excel, PowerPoint, Word)
- Events Attended: Goldman Sachs Leadership Camp (2017), JPMorgan Chase Sophomore Development Program (2018), PJT Partners Restructuring Workshop (2019)