



Leadership, Vision and Organizational Reality

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Course Summary:

The programme will show you how to inspire and empower any team or organization to achieve outstanding results. You will be able to introduce your own leadership vision and manage more effectively to have a major impact on your organization's performance and achievement. You will return home confident in your abilities to fire up the spirit and passion in your people by demonstrating strong leadership and management. In this programme, you will learn about:

- Strategic Thinking and The Power of Visionary Leadership
- Developing Leadership Power
- Combining Management Skills and Leadership Competencies
- Behavior, Motivation and Rewards

WHO SHOULD ATTEND?

- This programme is specifically designed to enhance your practical leadership and management skills
- The programme will particularly benefit anyone responsible for: developing and implementing organisational vision and success strategies, initiating and managing change, improving operational performance, creating and leading high performance teams and demonstrating empowering leadership and management

Course Objectives:

By the end of this course, delegates will learn about:

- Achieve measurable improvements in leadership performance
- Develop action plans to improve leadership effectiveness
- Re-focus and improve your department or organization
- Learn how to manage and motivate staff to outstanding performance
- Generate staff ownership and responsibility for change
- Measure and improve the performance of your people
- Lead difficult staff and colleagues through feedback processes

Course Outline:

DAY 1 -

Strategic Thinking and The Power of Visionary Leadership

- Management vs Leadership
- Critical Leadership Competencies for 21st Century Managers
- Strategic vs. Operational Thinking
- Purpose, Mission and Vision
- The Power of Strategic Vision
- Painting a Picture of the Future - The Power of Graphical Vision
- Stabilising Vision
- Communicating Vision to the Vision Community

DAY 2 -

Developing Leadership Power - Exploring Personal Purpose and Passion

- Developing the Leader's Personal Life Map
- Exploring the journey to Life to Reclaim Personal Power
- Keys to Personal Leadership Enthusiasm
- Understanding the Dynamics of Balance as a key to Resilient Leadership
- The Power of Personal Goals and Vision
- The Leadership Zone of Empowerment
- Eliciting and Clarifying Personal Values
- Optimal Time Management - A Crucial Leadership Skill

DAY 3 -

Combining Management Skills And Leadership Competencies

- The History of Management and Leadership
- Leadership and Management in the Industrial Age - Production and thus the Manager were King

- The Paradox of Leadership and Management in the Information Age - The Customer and thus the Staff are King
- Delivering Customer Value - The Management Focus
- Staff Contribution Contracts
- Staff Empowerment
- The Power of Systems
- Ensuring Staff Capability

DAY 4 -

Motivating, Rewarding and Leading Teams

- Why Do People Behave as They Do?
- Powerful Keys to Motivation
- Understanding Passion
- Rapport Mastery
- Deep Needs & Fears
- The Dynamics of Balance
- Inspiring Enthusiasm
- Managing & Leading - Style Flexibility

DAY 5 -

Leadership in Action - Maximising Interpersonal Communications

- The Power of Communication
- The Five Keys to Effective Leadership Communication
- Effective Meetings and Presentations - Every Time
- Managing Change and Resolving Workplace Conflicts
- How to Optimise the Leadership Environment
- Taking Command as a Leader
- How to Present Data and Information
- Removing the Blocks to Communicating with your Staff