# Xinya Zhao

My website: https://xinyazhao.netlify.app/

Authorized to work in the USA (Permanent Resident)

Lynnwood, WA (650) 396-0050 **sabrina20520@gmail.com** 

## **PROJECTS**

## **Google UX Design Course**, Online —UX Designer

May 2021 - August 2021

- Accomplished 4 projects using the Design Thinking Method(from User research to Testing).
- Created UX research studies, conducted unmoderated user interviews.
- Built out user journey maps, personas, wireframes based on research data.
- Created user interface interactions and designs with knowledge of visual design elements (Typography, Color and Iconography).

## **Coding Dojo Bootcamp,** Bellevue, WA —Full Stack Developer

Sep 2018 - Dec 2018

- Proficient in the basics of front-end development and building a user interface with HTML, CSS and Javascript.
- Built Full-Stack web applications in 3 languages, Python, Java, Mean.
- Developed web applications with different frameworks, such as Django, Flask, Spring, Angular, Express.
- Experienced with AWS and other deployment tools(Google Cloud).

#### **EXPERIENCE**

## **Refugee Artisan Initiative(Non-Profit),** Seattle, WA — *Marketing Assistant Intern*

May 2021 - Oct 2021

- Shoot in-house product photos, use photoshop retouch images within tight deadlines.
- Support marketing team with planning, implementing and monitoring marketing campaigns in a variety of marketing programs.
- Write and edit content for different platforms such as social media, and official websites.
- Prospect for new sales opportunities and partnerships. Generate leads via outbound calling and email.

### **SKILLS**

Figma Adobe XD Design System HTML CSS

JavaScript Github

Github
Google Adwords
Google Analytics
Customer Service
Problem Solving

## Merchandise Management

### **CERTIFICATIONS**

Google UX Design Certificate - 2021

Coding Dojo Full-Stack Developer -2018

### **LANGUAGE**

Mandarin: Native

## **EDUCATIONS**

Peking University, China
— Bachelor of Arts(BA),
English Sep 2011 - Feb 2013

Technology and
Management College,
China — Associate Degree,
Global Trade Sep 2006 - Jan 2009

## **Booking.com**, Bellevue, WA — Customer Service Bilingual

Oct 2016 - Jun 2017

- Promptly responded to general inquiries from customers and partners via telephone and mail.
- Responded to questions and concerns about service and escalate calls appropriately.
- Worked with upper management to ensure appropriate changes were made to improve customer satisfaction.
- Acted as a social ambassador in the team, helped to plan and execute team-building activities.

## **Jumei.com/DHgate.com/TradeTang.com,** Beijing, China — *Vendor Manager/Category Manager*

Mar 2011 - Mar 2014

- Recruited and built relationships with new and existing third-party vendors. Managed and evaluated internal and external data via Excel to make procurement decisions.
- Trained and communicated with vendors on a regular basis, encouraging vendors to update and increase new SKUs. Assured three vendors updated SKUs on a daily basis. Monitored and maintained daily product updates with competitive pricing.
- Planned and launched ongoing and seasonal marketing campaigns. Contributed \$350,000 to JUMEI.COM "301 Big Sale Promotion".
- Analyzed customer shopping habits to identify products with increased potential and sales.
- Checked online product prices and adjusted product selection to increase customer demand.