

O CDMX, México

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### SUMMARY

I bring an uncommon blend of academic excellence, entrepreneurial leadership, and hands-on business **experience** in finance, operations, and marketing. I bring analytical rigor and creative execution to highperformance, purpose-driven teams tackling real-world business challenges.



🗹 sabrina.suzan.ahedo@protonmail.com

#### **EDUCATION**

## (Aug 2022 - Dec 2026, CDMX) Universidad Panamericana

Bachelor in Business Administration and Finance (100% in English) (3.64 GPA)

(Summer 2025, CA, United States) **Bachelor's Exchange Abroad** 

UC Berkeley: Economy, Politics, Al, and Data

(2017-2018, United States) **Pre-collegiate Programs** 

Stanford University: Business Leadership

Yale University: Humanities

### RECOGNITIONS

high-performing team where top-tier students LEAD UP: engage in international consulting assessments alongside topranked universities and Fortune 500 companies.

- + (2024) Amsterdam Case Competition
- + (2025) San Francisco International Business Ethics Case **Competition** (1st Place Individual and 2nd Place)

#### **EXPERIENCE**

June 2024

June

2025

## PREMIUMS & OPERATIONS INTERN (Assurant)

- Managed back-office operations, tending to 15+ client requests daily, developing and implementing a Premium Debtor project for Hyundai, helping recover \$50mMXN of uncollected accounts.
- Validated 3,000+ accounting entries for policies and auxiliaries, with unique data from 50+ clients.
- Ensured regulatory compliance and data accuracy, through monthly fraud detection reports.
- Developed and regularly updated advanced Dynamic Tables and Excel Reports by integrating 50+ actuarial bases across 3 years of information.
- Over-saw timestamps and correct deliveries from 8 junior data analysts, improving early mistakedetection by 15 days and decision-making speed for senior stakeholders.

July 2020

# **CONTENT MANAGER / JUNIOR CONTENT / COMMUNITY MANAGER INTERN** (Kpta: Estrategia Educativa)

• Designed and executed 10+ digital campaigns, increasing LEAD conversion by 40% within 6 months.

May 2022

- · Managed a portfolio of 20+ client accounts, improving customer satisfaction through strategic content and proactive communication.
- Trained in digital tools such as Meta Business Suite, CRM platforms, and performance analytics to support marketing and ad strategies.

# **ENTREPRENEURSHIP**

July 2021

# **FOUNDER & CEO** (Rosie JewelsCo)

Scaled a business for handcrafted crystal jewelry, reaching over \$50,000MXN sales in the first year.

Today

- Managed inventory, budgeting, pricing, and reporting, achieving a 20% YoY growth in revenue.
- · Led a team of 4 across production, marketing, and logistics, establishing efficient workflows and boosting team productivity by 80% and Cash Conversion Cycle reduction of 50%.
- Secured integration as a Liverpool official marketplace supplier and developed all operations logistics.

### **SKILLS**

Technical Skills: Financial Modeling, Data Analysis, Market Research, Operations Management, CRM Tools, Power BI, Notion, Google Workspace, Microsoft Office Specialist, Canva, Meta Business Suite, Python.

Languages: Spanish (Native), English (Native), French (Basic).

Soft Skills: Analytical thinking, Strategic problem-solving, Effective communication, Time management, CRM, Attention to detail, Adaptability, Team leadership, Creative innovation, Public speaking, Initiative, Data-driven decision making, Management Skills.

Interests: Entrepreneurship, Finance, Marketing, Technology, Al, Consulting, Education, Sports, Fashion.