

Shiksha-Vidya

Job Title: Business Development Associate (Trainee / Intern)

Location: Remotely (Work from Home)

About Us:

Shiksha-Vidya is revolutionizing the educational landscape with its unwavering commitment to quality education for all. This dynamic Edu-tech startup harnesses cutting-edge technology to bridge gaps and make learning accessible to everyone, regardless of their location. With a user-friendly platform and innovative tools, Shiksha-Vidya caters to diverse learning needs, ensuring personalized and effective educational experiences. Their rapid growth is a testament to its ability to meet the evolving demands of modern education. By fostering a culture of inclusivity and excellence, Shiksha-Vidya is setting new standards in the field of education. Its dedication to empowering learners and educators alike is driving positive change and shaping the future of learning. As it continues to expand, Shiksha-Vidya remains steadfast in its mission to make high-quality education a universal reality.

Job Description:

As a Business Development Associate, you will play a crucial role in expanding our market presence and fostering strong client relationships. Your primary responsibilities will include identifying new business opportunities, managing client interactions, and contributing to our sales and marketing efforts. We are looking for a confident, passionate individual with a solid educational background and excellent communication skills to excel in this role.

Key Responsibilities:

- Identify and pursue new business opportunities through market research, networking, and lead generation.
- Develop and maintain strong relationships with clients, understanding their needs and providing tailored solutions.