

- Collaborate with the sales and marketing teams to create and implement effective strategies for growth.
- Conduct presentations, negotiate contracts, and close deals to meet or exceed sales targets.
- Monitor market trends and competitor activities to identify opportunities and threats.
- Prepare and present reports on business development activities, progress, and performance.
- Maintain a proactive and target-oriented approach to achieving individual and team goals.
- Demonstrate professionalism and integrity in all client interactions and business dealings.

Qualifications:

- Bachelor's degree in any field or college students of any year.
- Proven experience in sales, marketing, or business development is a plus.
- Excellent communication and interpersonal skills, with the ability to build and maintain client relationships.
- Strong problem-solving skills and the ability to think strategically.
- Passionate, responsible, and highly motivated with a drive to achieve targets.
- Ability to work independently as well as collaboratively within a team environment.
- Proficiency in Microsoft Office Suite and CRM software.

Important:

- *Non-Graduate candidates i.e. college students, if selected would be offered the internship opportunity, PPO may be offered subject to their performance during the internship.*
- *internship would be paid based on the candidates performance, post training i.e. during probation period Trainee candidates would be paid stipend based on their performance.*
- *2 months of the training would be provided after which trainee's would be in their probation period, final confirmation would be purely based on performance.*