




<div>STRATEGIC MANAGEMENT</div> <div><div>Strategy Development</div><div>Develop Vision/Mission</div><div>Define Strategy</div><div>Track Strategy</div><div>Adapt Strategy</div><div>Manage Strategy</div></div> <div><div>Organization Development</div><div>Coordinate Process Strategy</div><div>Plan Long Term</div><div>Develop Organization Goals</div><div>Strategize Business Unit</div></div> <div><div>Mergers & Acquisitions</div><div>Manage M&A Strategy</div><div>Manage M&A</div><div>Track Acquisitions</div><div>Manage M&A Integration</div></div> <div><div>Manage Core Business</div><div>Evaluate Existing Products</div><div>Manage Bus. 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BEST PRACTICES


Business capability modeling is a technique for the representation of an organization's business anchor model, independent of the organization's structure, processes, people, or domains.


 **Don't overlap**
Good capabilities do not overlap; they are mutually exclusive. A good test is to check whether you can assign Level 2 capabilities without ambiguity.

 **Define "What"; not "How"**
Business capabilities encapsulate what a business is doing right now and what it must be doing to meet current and future challenges.


 **Long-term stability**
Properly defined business capabilities are fairly stable over time, persisting throughout any organizational changes. Only major business model updates should affect them.

 **Cross-organizational**
Don't focus too much on business units. Capabilities should remain the same and be independent of the current structure of the organization.

 **7 to 10 capabilities at the top level**
The highest level capabilities should be a complete description of your business. Aim to make your categories reflect key aspects of what the business actually does.

 **Breadth rather than depth**
Don't go too deep. Illustrate the breadth of your organization's business capabilities by going no more than three levels down. This will be enough to represent the IT landscape of your enterprise.

 **Accepted by all stakeholders**
The goal of business capabilities is that they become a common basis for discussion and planning. Take every opportunity to anchor your organization's processes to the model.

 **Linking strategy and execution**
Involve those who define the strategies when creating your map. Consider strategy as one input when defining your business capabilities on the highest level.