In [1]:

import numpy as np

```
import pandas as pd
           import matplotlib.pyplot as plt
           import seaborn as sns
           %matplotlib inline
           import random
In [2]:
           df = pd.read_csv("bank-full.csv")
           df
Out[2]:
                                job
                                      marital
                                               education default
                                                                   balance
                                                                             housing
                                                                                       loan
                                                                                               contact
                                                                                                        day
                  age
               0
                   58
                        management
                                      married
                                                  tertiary
                                                                       2143
                                                                                              unknown
                                                                                                          5
                                                               nο
                                                                                  yes
                                                                                        no
                   44
               1
                          technician
                                        single
                                                secondary
                                                               no
                                                                         29
                                                                                  yes
                                                                                        no
                                                                                              unknown
                                                                                                           5
                                                                                        yes
               2
                   33
                        entrepreneur
                                                                          2
                                                                                  yes
                                                                                              unknown
                                                                                                          5
                                      married
                                                secondary
                                                               nο
               3
                   47
                                                                       1506
                          blue-collar
                                      married
                                                 unknown
                                                               no
                                                                                  yes
                                                                                              unknown
                                                                                        no
               4
                                                                                                          5
                   33
                           unknown
                                        single
                                                 unknown
                                                                          1
                                                                                  nο
                                                                                              unknown
                                                               nο
                                                                                        nο
          45206
                   51
                          technician
                                      married
                                                  tertiary
                                                                        825
                                                                                                cellular
                                                                                                         17
                                                               nο
                                                                                  nο
                                                                                        nο
          45207
                   71
                             retired
                                     divorced
                                                                       1729
                                                                                                cellular
                                                                                                         17
                                                  primary
                                                               no
                                                                                  no
                                                                                        no
          45208
                   72
                             retired
                                      married
                                                                       5715
                                                                                                cellular
                                                                                                         17
                                                secondary
                                                               no
                                                                                  no
                                                                                        no
          45209
                   57
                          blue-collar
                                      married
                                                secondary
                                                               no
                                                                        668
                                                                                  no
                                                                                        no
                                                                                             telephone
                                                                                                         17
          45210
                   37
                        entrepreneur
                                                                       2971
                                                                                                cellular
                                                                                                         17
                                      married
                                                secondary
                                                               no
                                                                                  no
                                                                                        no
         45211 rows × 17 columns
         <
In [3]:
           df.head()
Out[3]:
                                 marital
                                          education
                                                     default
                                                              balance
                                                                                                       month
             age
                           job
                                                                        housing
                                                                                 loan
                                                                                         contact
                                                                                                  day
          0
                   management
                                                                 2143
                                                                                       unknown
                                                                                                    5
              58
                                 married
                                             tertiary
                                                          no
                                                                            yes
                                                                                                          may
                                                                                   no
          1
              44
                     technician
                                  single
                                          secondary
                                                                   29
                                                                                       unknown
                                                                                                    5
                                                          no
                                                                            yes
                                                                                   no
                                                                                                          may
          2
              33
                   entrepreneur
                                 married
                                          secondary
                                                                    2
                                                                                                    5
                                                          no
                                                                            yes
                                                                                   yes
                                                                                       unknown
                                                                                                          may
          3
              47
                     blue-collar
                                                                 1506
                                                                                                    5
                                married
                                           unknown
                                                                                       unknown
                                                          no
                                                                             yes
                                                                                   no
                                                                                                          may
          4
              33
                      unknown
                                  single
                                           unknown
                                                                    1
                                                                                       unknown
                                                                                                    5
                                                          no
                                                                             no
                                                                                   no
                                                                                                          may
In [4]:
           df.shape
          (45211, 17)
Out[4]:
In [5]:
           df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 45211 entries, 0 to 45210
```

```
Data columns (total 17 columns):
#
    Column
             Non-Null Count Dtype
- - -
               -----
0
               45211 non-null int64
    age
 1
               45211 non-null object
    job
 2
    marital
               45211 non-null object
 3
    education 45211 non-null object
 4
    default
               45211 non-null object
 5
              45211 non-null int64
    balance
 6
    housing
              45211 non-null object
 7
    loan
               45211 non-null object
 8
    contact
              45211 non-null object
9
    day
              45211 non-null int64
10 month
              45211 non-null object
11 duration
              45211 non-null int64
12 campaign
              45211 non-null int64
13 pdays
               45211 non-null int64
 14 previous
              45211 non-null int64
              45211 non-null object
 15 poutcome
16 Target
              45211 non-null object
dtypes: int64(7), object(10)
memory usage: 5.9+ MB
df.isna().sum()
```

```
In [6]:
```

0 age Out[6]: job 0 marital 0 education 0 default 0 balance 0 housing 0 loan 0 contact 0 day 0 month 0 duration 0 campaign 0 pdays 0 previous 0 poutcome 0 Target dtype: int64

Out[7]:

In [7]: df.describe(include = 'all')

| | age | job | marital | education | default | balance | housing | loan | contact |
|--------|--------------|-----------------|---------|-----------|---------|--------------|---------|-------|----------|
| count | 45211.000000 | 45211 | 45211 | 45211 | 45211 | 45211.000000 | 45211 | 45211 | 45211 |
| unique | NaN | 12 | 3 | 4 | 2 | NaN | 2 | 2 | 3 |
| top | NaN | blue- collar | married | secondary | no | NaN | yes | no | cellular |
| freq | NaN | 9732 | 27214 | 23202 | 44396 | NaN | 25130 | 37967 | 29285 |
| mean | 40.936210 | NaN | NaN | NaN | NaN | 1362.272058 | NaN | NaN | NaN |
| std | 10.618762 | NaN | NaN | NaN | NaN | 3044.765829 | NaN | NaN | NaN |
| min | 18.000000 | NaN | NaN | NaN | NaN | -8019.000000 | NaN | NaN | NaN |
| 25% | 33.000000 | NaN | NaN | NaN | NaN | 72.000000 | NaN | NaN | NaN |
| 50% | 39.000000 | NaN | NaN | NaN | NaN | 448.000000 | NaN | NaN | NaN |

| | | age | job | marital | education | default | balance | housing | loan | contact |
|---------|--|--|-----|---------|-----------|---------|---------------|---------|------|---------|
| | 75% | 48.000000 | NaN | NaN | NaN | NaN | 1428.000000 | NaN | NaN | NaN |
| | max | 95.000000 | NaN | NaN | NaN | NaN | 102127.000000 | NaN | NaN | NaN |
| | < | | | | | | | | | > |
| In [8]: | df.dtypes | 5 | | | | | | | | |
| Out[8]: | age job marital education default balance housing loan contact day month duration campaign pdays previous poutcome Target dtype: obj | int64 object object object int64 object object int64 object int64 int64 int64 int64 object | | | | | | | | |

Manipulating the data

```
In [9]:
          #Creating User Columns
          df_user = pd.DataFrame(np.arange(0,len(df)), columns=['user'])
          df = pd.concat([df_user, df], axis=1)
In [10]:
          df.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 45211 entries, 0 to 45210
         Data columns (total 18 columns):
              Column
                        Non-Null Count Dtype
              -----
                        -----
                        45211 non-null int32
          0
              user
                        45211 non-null int64
          1
              age
          2
              job
                        45211 non-null object
              marital 45211 non-null object
          3
              education 45211 non-null object
          4
             default
          5
                        45211 non-null object
          6
              balance
                        45211 non-null int64
          7
              housing
                        45211 non-null object
          8
              loan
                        45211 non-null object
          9
              contact
                        45211 non-null
                                        object
          10
                        45211 non-null
                                        int64
             day
              month
                        45211 non-null
                                        object
              duration 45211 non-null
                                        int64
          13
                        45211 non-null
                                        int64
              campaign
                        45211 non-null
                                        int64
              pdays
          15
                        45211 non-null
                                        int64
              previous
                        45211 non-null
                                        object
              poutcome
          17
             Target
                        45211 non-null object
         dtypes: int32(1), int64(7), object(10)
         memory usage: 6.0+ MB
```

```
In [11]: df.columns.values
         Out[11]:
               dtype=object)
In [12]:
          df.groupby('Target').mean()
Out[12]:
                                         balance
                                                     day
                                                           duration campaign
                                                                                 pdays previous
                       user
                                 age
         Target
                21197.503081 40.838986
                                     1303.714969 15.892290 221.182806
                                                                     2.846350
                                                                             36.421372 0.502154
                                                                     2.141047 68.702968 1.170354
            yes 33228.953867 41.670070 1804.267915 15.158253 537.294574
                                                                                            >
In [13]:
          df['Target'].value_counts()
                39922
         no
Out[13]:
                 5289
         yes
         Name: Target, dtype: int64
In [14]:
          countNo = len(df[df.Target == 'no'])
          countYes = len(df[df.Target == 'yes'])
          print('Percentage of "No": {:.3f}%'. format((countNo/(len(df.Target))*100)))
          print('Percentage of "Yes": {:.3f}%'. format((countYes/(len(df.Target))*100)))
         Percentage of "No": 88.302%
         Percentage of "Yes": 11.698%
In [15]:
          #Verifying null values
          sns.heatmap(df.isnull(), yticklabels=False, cbar=False, cmap='viridis')
Out[15]: <AxesSubplot:>
                         balance
                            housing
                                 contact
                                         duration
                                            ampaign
             age
job
In [16]:
          df.isna().any()
                      False
         user
Out[16]:
```

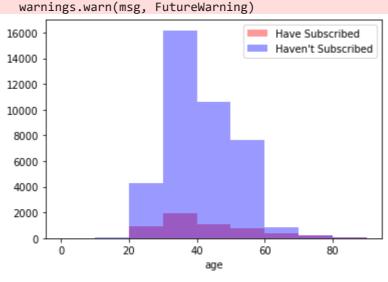
False

```
False
          job
         marital
                      False
          education False
         default False
balance False
housing False
                     False
         loan
         contact False day False
         month
                     False
         duration False campaign False
                     False
          pdays
         previous False
                     False
          poutcome
                       False
          Target
          dtype: bool
In [17]:
          df.isna().sum()
Out[17]: user
          job
         marital
          education
          default
                       0
         balance
                       0
         housing
          loan
          contact
         day
         month
          duration
          campaign
          pdays
          previous
          poutcome
                       0
          Target
          dtype: int64
In [18]:
          #Define X and y
          X = df.drop(['Target', 'user', 'job', 'marital', 'education', 'contact',
                        'housing', 'loan', 'day', 'month', 'poutcome' ], axis=1)
          y = df['Target']
In [19]:
          X = pd.get_dummies(X)
          y = pd.get_dummies(y)
In [20]:
          X.columns
          X = X.drop(['default_no'], axis= 1)
          X = X.rename(columns = {'default_yes': 'default'})
          y.columns
          y = y.drop(['yes'], axis=1)
          y = y.rename(columns= {'no': 'y'})
```

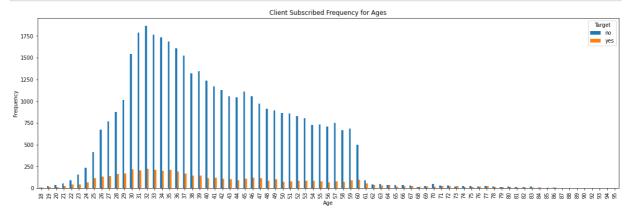
visualizing data

```
In [21]:
#Age group
bins = range(0, 100, 10)
ax = sns.distplot(df.age[df.Target=='yes'],
```

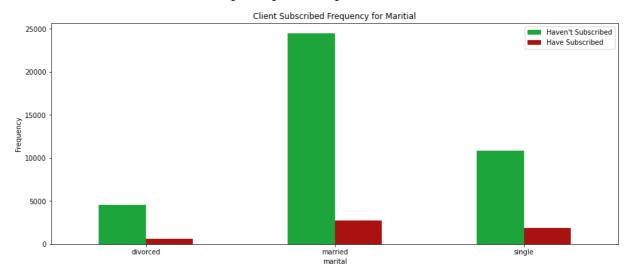
C:\Users\Admin\sachin\lib\site-packages\seaborn\distributions.py:2557: FutureWarnin g: `distplot` is a deprecated function and will be removed in a future version. Plea se adapt your code to use either `displot` (a figure-level function with similar fle xibility) or `histplot` (an axes-level function for histograms).



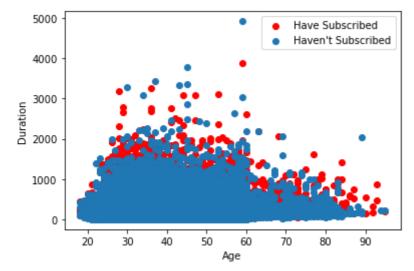
```
In [22]:
#Age
pd.crosstab(df.age,df.Target).plot(kind="bar",figsize=(20,6))
plt.title('Client Subscribed Frequency for Ages')
plt.xlabel('Age')
plt.ylabel('Frequency')
plt.show()
```



```
pd.crosstab(df.marital,df.Target).plot(kind="bar",figsize=(15,6),color=['#1CA53B','#
    plt.title('Client Subscribed Frequency for Maritial')
    plt.xlabel('marital')
    plt.xticks(rotation=0)
    plt.legend(["Haven't Subscribed", "Have Subscribed"])
    plt.ylabel('Frequency')
    plt.show()
```

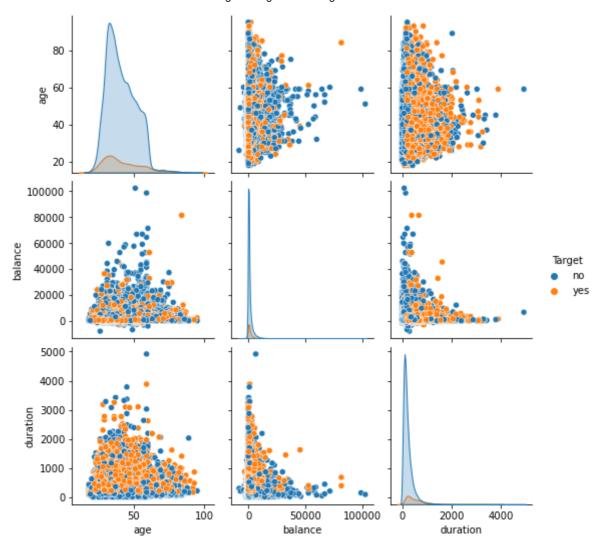


```
In [24]:
    plt.scatter(x=df.age[df.Target=='yes'], y=df.duration[(df.Target=='yes')], c="red")
    plt.scatter(x=df.age[df.Target=='no'], y=df.duration[(df.Target=='no')])
    plt.legend(["Have Subscribed", "Haven't Subscribed"])
    plt.xlabel("Age")
    plt.ylabel("Duration")
    plt.show()
```



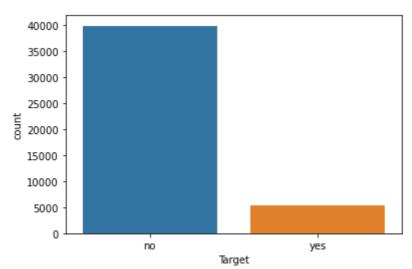
```
In [25]:
sns.pairplot(data=df, hue='Target', vars= ['age', 'balance', 'duration'])
```

Out[25]: <seaborn.axisgrid.PairGrid at 0x1c9abf612e0>



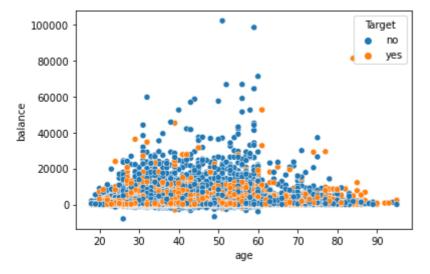
In [26]: sns.countplot(x='Target', data=df, label='Count')

Out[26]: <AxesSubplot:xlabel='Target', ylabel='count'>



```
In [27]: sns.scatterplot(x='age', y='balance',hue='Target', data=df)
```

Out[27]: <AxesSubplot:xlabel='age', ylabel='balance'>



```
In [28]:
    plt.figure(figsize=(20,10))
    sns.heatmap(data=df.corr(), annot=True, cmap='viridis')
```

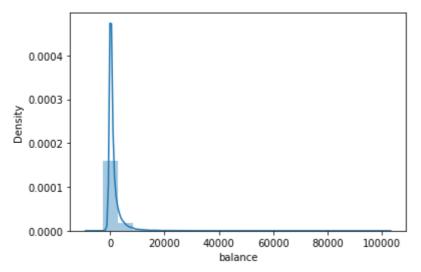
Out[28]: <AxesSubplot:>



```
import warnings
warnings.filterwarnings("ignore")
```

```
In [30]: sns.distplot(df.balance, bins = 20)
```

Out[30]: <AxesSubplot:xlabel='balance', ylabel='Density'>

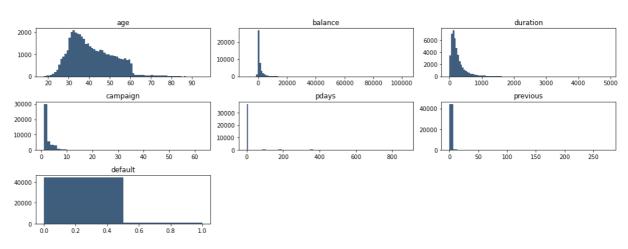


```
In [31]:
    df2 = X
    fig = plt.figure(figsize=(15, 12))
    plt.suptitle('Histograms of Numerical Columns', fontsize=20)
    for i in range(df2.shape[1]):
        plt.subplot(6, 3, i + 1)
        f = plt.gca()
        f.set_title(df2.columns.values[i])

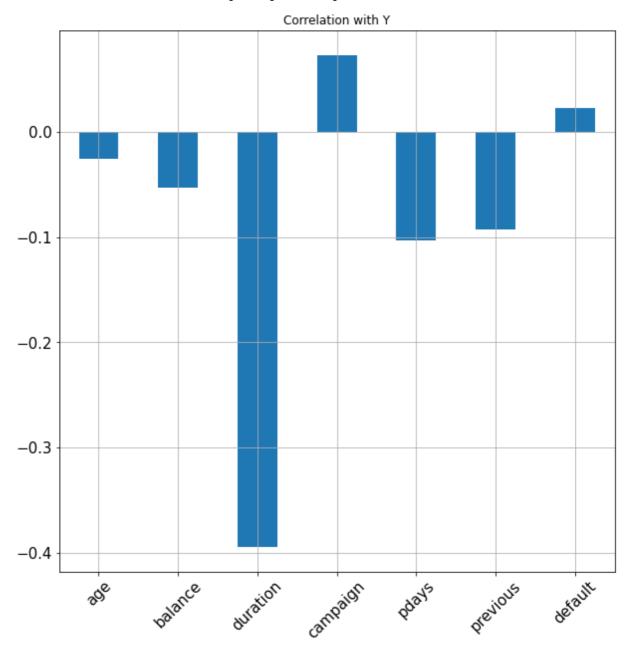
    vals = np.size(df2.iloc[:, i].unique())
    if vals >= 100:
        vals = 100

        plt.hist(df2.iloc[:, i], bins=vals, color='#3F5D7D')
    plt.tight_layout(rect=[0, 0.03, 1, 0.95])
```

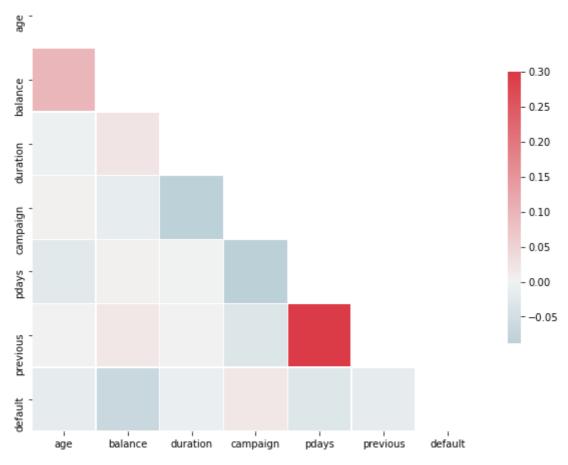
Histograms of Numerical Columns



```
In [32]:
## Correlation with independent Variable
df2.corrwith(y.y).plot.bar(
    figsize = (10, 10), title = "Correlation with Y", fontsize = 15,
    rot = 45, grid = True)
```

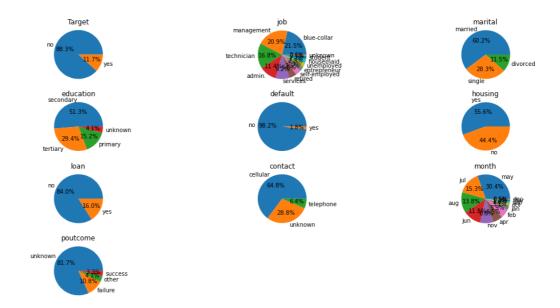


Out[33]: <AxesSubplot:>



```
In [34]:
          ## Pie Plots
          df.columns
          df2 = df[['Target','job','marital', 'education', 'default', 'housing','loan', 'conta
                        'month', 'poutcome'
                              ]]
          fig = plt.figure(figsize=(15, 12))
          plt.suptitle('Pie Chart Distributions', fontsize=20)
          for i in range(1, df2.shape[1] + 1):
              plt.subplot(6, 3, i)
              f = plt.gca()
              f.axes.get_yaxis().set_visible(False)
              f.set_title(df2.columns.values[i - 1])
              values = df2.iloc[:, i - 1].value_counts(normalize = True).values
              index = df2.iloc[:, i - 1].value_counts(normalize = True).index
              plt.pie(values, labels = index, autopct='%1.1f%%')
              plt.axis('equal')
          fig.tight_layout(rect=[0, 0.03, 1, 0.95])
```

Pie Chart Distributions



Splitting data into traning and testing data

```
In [35]:
          from sklearn.model_selection import train_test_split
          X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, stratify=y,
In [36]:
          print(X_train.shape,X_test.shape,y_train.shape,y_test.shape)
          (36168, 7) (9043, 7) (36168, 1) (9043, 1)
In [37]:
          ## Balance the data
          y_train['y'].value_counts()
              31937
Out[37]:
               4231
         Name: y, dtype: int64
In [38]:
          pos_index = y_train[y_train.values == 1].index
          neg_index = y_train[y_train.values == 0].index
          if len(pos_index) > len(neg_index):
              higher = pos_index
              lower = neg_index
          else:
              higher = neg_index
              lower = pos index
          random.seed(0)
          higher = np.random.choice(higher, size=len(lower))
          lower = np.asarray(lower)
          new_indexes = np.concatenate((lower, higher))
          X_train = X_train.loc[new_indexes]
          y_train = y_train.loc[new_indexes]
In [39]:
          y_train['y'].value_counts()
```

```
Out[39]: 1 4231
Name: y, dtype: int64
```

Feature Scaling

```
In [40]:
    from sklearn.preprocessing import StandardScaler
    sc = StandardScaler()
    X_train2 = pd.DataFrame(sc.fit_transform(X_train))
    X_test2 = pd.DataFrame(sc.transform(X_test))
    X_train2.columns = X_train.columns.values
    X_test2.columns = X_test.columns.values
    X_train2.index = X_train.index.values
    X_test2.index = X_test.index.values
    X_train = X_train2
    X_test = X_test2
```

Model Buliding

Comparing models

```
In [42]:
          ## Logistic Regression
          from sklearn.linear_model import LogisticRegression
           classifier = LogisticRegression(random_state = 0, penalty = '12')
           classifier.fit(X_train, y_train)
           # Predicting Test Set
           y_pred = classifier.predict(X_test)
           from sklearn.metrics import confusion_matrix, accuracy_score, f1_score, precision_sc
           acc = accuracy_score(y_test, y_pred)
           prec = precision_score(y_test, y_pred)
           rec = recall_score(y_test, y_pred)
           f1 = f1_score(y_test, y_pred)
           results = pd.DataFrame([['Logistic Regression (Lasso)', acc, prec, rec, f1]],
                           columns = ['Model', 'Accuracy', 'Precision', 'Recall', 'F1 Score'])
In [48]:
           results
Out[48]:
                                                           Recall F1 Score
                              Model
                                     Accuracy
                                              Precision
          0
              Logistic Regression (Lasso)
                                      0.794095
                                               0.952952  0.806637
                                                                 0.873711
          1
                         SVM (Linear)
                                      0.797965
                                               0.952661
                                                        0.811522 0.876446
          2
                           SVM (RBF)
                                     0.782705
                                               0.966956 0.780589 0.863835
          3
                 Naive Bayes (Gaussian)
                                      0.773195
                                               0.948594 0.785723 0.859511
          4
                         Decision Tree
                                      0.719894
                                               0.954940 0.716594 0.818774
          5 Random Forest Gini (n=100)
                                     0.768771
                                               0.969866 0.761803 0.853335
```

classifier = SVC(random_state = 0, kernel = 'linear', probability= True)

In [50]:

SVM (Linear)

from sklearn.svm import SVC

classifier.fit(X_train, y_train)

In [51]: results

Out[51]:

| | Model | Accuracy | Precision | Recall | F1 Score |
|---|-----------------------------|----------|-----------|----------|----------|
| 0 | Logistic Regression (Lasso) | 0.794095 | 0.952952 | 0.806637 | 0.873711 |
| 1 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |
| 2 | SVM (RBF) | 0.782705 | 0.966956 | 0.780589 | 0.863835 |
| 3 | Naive Bayes (Gaussian) | 0.773195 | 0.948594 | 0.785723 | 0.859511 |
| 4 | Decision Tree | 0.719894 | 0.954940 | 0.716594 | 0.818774 |
| 5 | Random Forest Gini (n=100) | 0.768771 | 0.969866 | 0.761803 | 0.853335 |
| 6 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |

In [52]:

results

Out[52]:

| Model | Accuracy | Precision | Recall | F1 Score |
|-----------------------------|---|--|---|--|
| Logistic Regression (Lasso) | 0.794095 | 0.952952 | 0.806637 | 0.873711 |
| SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |
| SVM (RBF) | 0.782705 | 0.966956 | 0.780589 | 0.863835 |
| Naive Bayes (Gaussian) | 0.773195 | 0.948594 | 0.785723 | 0.859511 |
| Decision Tree | 0.719894 | 0.954940 | 0.716594 | 0.818774 |
| Random Forest Gini (n=100) | 0.768771 | 0.969866 | 0.761803 | 0.853335 |
| | Logistic Regression (Lasso) SVM (Linear) SVM (RBF) Naive Bayes (Gaussian) Decision Tree | Logistic Regression (Lasso) 0.794095 SVM (Linear) 0.797965 SVM (RBF) 0.782705 Naive Bayes (Gaussian) 0.773195 Decision Tree 0.719894 | Logistic Regression (Lasso) 0.794095 0.952952 SVM (Linear) 0.797965 0.952661 SVM (RBF) 0.782705 0.966956 Naive Bayes (Gaussian) 0.773195 0.948594 Decision Tree 0.719894 0.954940 | Logistic Regression (Lasso) 0.794095 0.952952 0.806637 SVM (Linear) 0.797965 0.952661 0.811522 SVM (RBF) 0.782705 0.966956 0.780589 Naive Bayes (Gaussian) 0.773195 0.948594 0.785723 Decision Tree 0.719894 0.954940 0.716594 |

```
        Model
        Accuracy
        Precision
        Recall
        F1 Score

        6
        SVM (Linear)
        0.797965
        0.952661
        0.811522
        0.876446
```

```
In [45]:
          ## Naive Bayes
          from sklearn.naive_bayes import GaussianNB
           classifier = GaussianNB()
           classifier.fit(X_train, y_train)
           # Predicting Test Set
           y_pred = classifier.predict(X_test)
           acc = accuracy_score(y_test, y_pred)
           prec = precision_score(y_test, y_pred)
           rec = recall_score(y_test, y_pred)
           f1 = f1_score(y_test, y_pred)
           model_results = pd.DataFrame([['Naive Bayes (Gaussian)', acc, prec, rec, f1]],
                           columns = ['Model', 'Accuracy', 'Precision', 'Recall', 'F1 Score'])
           results = results.append(model_results, ignore_index = True)
In [53]:
           results
Out[53]:
                              Model
                                    Accuracy
                                              Precision
                                                          Recall F1 Score
          0
              Logistic Regression (Lasso)
                                     0.794095
                                               0.952952  0.806637
                                                                0.873711
          1
                         SVM (Linear)
                                     0.797965
                                               0.952661 0.811522 0.876446
          2
                           SVM (RBF)
                                     0.782705
                                              0.966956 0.780589 0.863835
          3
                                               0.948594 0.785723 0.859511
                 Naive Bayes (Gaussian)
                                     0.773195
          4
                                               0.954940 0.716594 0.818774
                        Decision Tree
                                     0.719894
             Random Forest Gini (n=100)
                                     0.768771
                                               0.969866 0.761803 0.853335
          6
                         SVM (Linear)
                                     0.797965
                                              0.952661 0.811522 0.876446
In [46]:
           # Decision Tree
           from sklearn.tree import DecisionTreeClassifier
           classifier = DecisionTreeClassifier(criterion='entropy', random_state=0)
           classifier.fit(X_train, y_train)
           #Predicting the best set result
           y pred = classifier.predict(X test)
           acc = accuracy score(y test, y pred)
           prec = precision_score(y_test, y_pred)
           rec = recall_score(y_test, y_pred)
           f1 = f1_score(y_test, y_pred)
```

```
In [54]: results
```

model_results = pd.DataFrame([['Decision Tree', acc, prec, rec, f1]],

results = results.append(model_results, ignore_index = True)

columns = ['Model', 'Accuracy', 'Precision', 'Recall', 'F1 Score'])

Out[54]: Model Accuracy Precision Recall F1 Score

| | Model | Accuracy | Precision | Recall | F1 Score |
|---|-----------------------------|----------|-----------|----------|----------|
| 0 | Logistic Regression (Lasso) | 0.794095 | 0.952952 | 0.806637 | 0.873711 |
| 1 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |
| 2 | SVM (RBF) | 0.782705 | 0.966956 | 0.780589 | 0.863835 |
| 3 | Naive Bayes (Gaussian) | 0.773195 | 0.948594 | 0.785723 | 0.859511 |
| 4 | Decision Tree | 0.719894 | 0.954940 | 0.716594 | 0.818774 |
| 5 | Random Forest Gini (n=100) | 0.768771 | 0.969866 | 0.761803 | 0.853335 |
| 6 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |

In [55]: results

Out[55]:

| | Model | Accuracy | Precision | Recall | F1 Score |
|---|-----------------------------|----------|-----------|----------|----------|
| 0 | Logistic Regression (Lasso) | 0.794095 | 0.952952 | 0.806637 | 0.873711 |
| 1 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |
| 2 | SVM (RBF) | 0.782705 | 0.966956 | 0.780589 | 0.863835 |
| 3 | Naive Bayes (Gaussian) | 0.773195 | 0.948594 | 0.785723 | 0.859511 |
| 4 | Decision Tree | 0.719894 | 0.954940 | 0.716594 | 0.818774 |
| 5 | Random Forest Gini (n=100) | 0.768771 | 0.969866 | 0.761803 | 0.853335 |
| 6 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |

Applying k-flod validation

```
from sklearn.model_selection import cross_val_score
accuracies = cross_val_score(estimator=classifier, X=X_train, y=y_train,cv=10)
accuracies.mean()
accuracies.std()
```

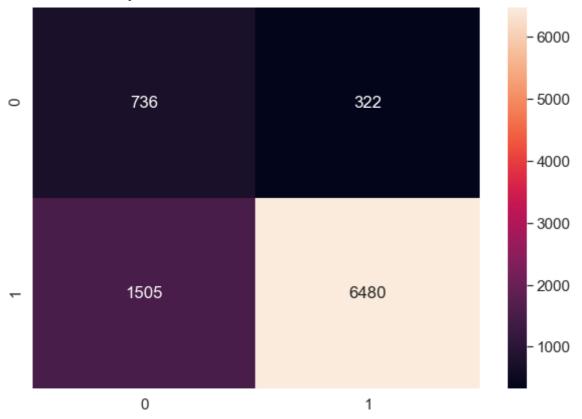
Out[56]: 0.009004867531703015

```
In [57]: print("SVM (Linear) Accuracy: %0.3f (+/- %0.3f)" % (accuracies.mean(), accuracies.st

SVM (Linear) Accuracy: 0.751 (+/- 0.018)

In [58]: ##### Confusion Matrix
    cm = confusion_matrix(y_test, y_pred) # rows = truth, cols = prediction
    df_cm = pd.DataFrame(cm, index = (0, 1), columns = (0, 1))
    plt.figure(figsize = (10,7))
    sns.set(font_scale=1.4)
    sns.heatmap(df_cm, annot=True, fmt='g')
    print("Test Data Accuracy: %0.4f" % accuracy_score(y_test, y_pred))
```

Test Data Accuracy: 0.7980



```
In [59]:
          #Plotting Cumulative Accuracy Profile (CAP)
          y pred proba = classifier.predict proba(X=X test)
          import matplotlib.pyplot as plt
          from scipy import integrate
          def capcurve(y_values, y_preds_proba):
              num_pos_obs = np.sum(y_values)
              num_count = len(y_values)
              rate_pos_obs = float(num_pos_obs) / float(num_count)
              ideal = pd.DataFrame({'x':[0,rate pos obs,1],'y':[0,1,1]})
              xx = np.arange(num_count) / float(num_count - 1)
              y_cap = np.c_[y_values,y_preds_proba]
              y_cap_df_s = pd.DataFrame(data=y_cap)
              y_cap_df_s = y_cap_df_s.sort_values([1], ascending=False).reset_index(level = y_
              print(y_cap_df_s.head(20))
              yy = np.cumsum(y_cap_df_s[0]) / float(num_pos_obs)
              yy = np.append([0], yy[0:num_count-1]) #add the first curve point (0,0) : for xx
              percent = 0.5
              row_index = int(np.trunc(num_count * percent))
```

```
val_y1 = yy[row_index]
val_y2 = yy[row_index+1]
if val_y1 == val_y2:
   val = val y1*1.0
else:
   val_x1 = xx[row_index]
   val_x2 = xx[row_index+1]
   val = val_y1 + ((val_x2 - percent)/(val_x2 - val_x1))*(val_y2 - val_y1)
sigma_ideal = 1 * xx[num_pos_obs - 1] / 2 + (xx[num_count - 1] - xx[num_pos_obs]
sigma_model = integrate.simps(yy,xx)
sigma_random = integrate.simps(xx,xx)
ar_value = (sigma_model - sigma_random) / (sigma_ideal - sigma_random)
fig, ax = plt.subplots(nrows = 1, ncols = 1)
ax.plot(ideal['x'],ideal['y'], color='grey', label='Perfect Model')
ax.plot(xx,yy, color='red', label='User Model')
ax.plot(xx,xx, color='blue', label='Random Model')
ax.plot([percent, percent], [0.0, val], color='green', linestyle='--', linewidth
ax.plot([0, percent], [val, val], color='green', linestyle='--', linewidth=1, la
plt.xlim(0, 1.02)
plt.ylim(0, 1.25)
plt.title("CAP Curve - a_r value ="+str(ar_value))
plt.xlabel('% of the data')
plt.ylabel('% of positive obs')
plt.legend()
```

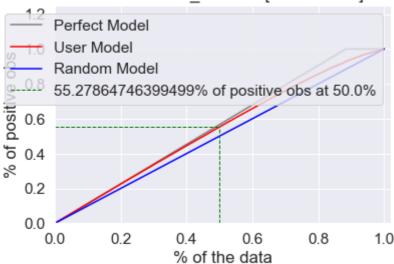
In [60]:

```
capcurve(y_test,y_pred_proba[:,1])
```

```
1.0 0.999993
   1.0 0.995807
   1.0 0.991640
   1.0 0.990919
   1.0 0.990914
   1.0 0.989523
   1.0 0.987459
   1.0 0.986814
8
   1.0 0.986797
   1.0 0.986063
10 1.0 0.986025
11 1.0 0.985244
12 1.0 0.985150
13 1.0 0.983236
14
   1.0 0.982235
15
   1.0 0.981915
16 1.0 0.980047
17 1.0 0.978314
18 1.0 0.978290
19 1.0 0.977016
```

0

CAP Curve - a_r value =[0.66898596]



```
Out[61]:
                features
                               coef
            0
                          -0.066575
                    age
            1
                 balance
                         -0.193843
            2
                duration
                         -1.528572
            3
               campaign
                          0.204395
            4
                          -0.157947
                   pdays
                          -0.425870
            5
                previous
            6
                          0.026428
                 default
```

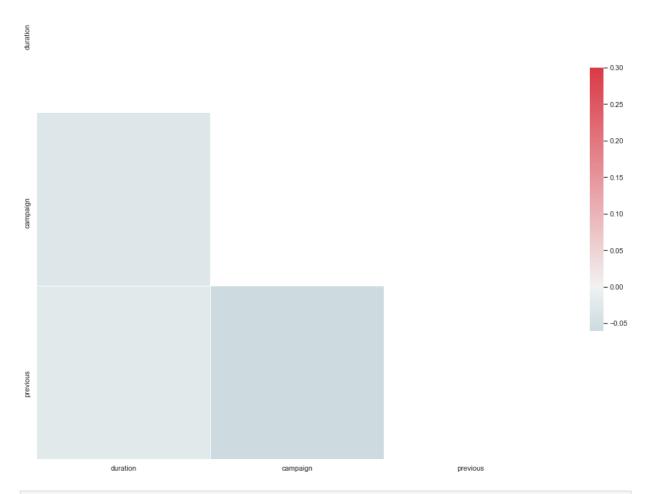
```
In [63]: # summarize the selection of the attributes
    print(rfe.support_)
    print(rfe.ranking_)

[False False True True False True False]
[4 2 1 1 3 1 5]

In [64]: X train.columns[rfe.support]
```

```
Out[64]: Index(['duration', 'campaign', 'previous'], dtype='object')
```

Out[65]: <AxesSubplot:>



```
In [66]:
# Fitting Model to the Training Set
classifier = SVC(random_state = 0, kernel = 'linear', probability= True)
classifier.fit(X_train[X_train.columns[rfe.support_]], y_train)

# Predicting Test Set
y_pred = classifier.predict(X_test[X_train.columns[rfe.support_]])
```

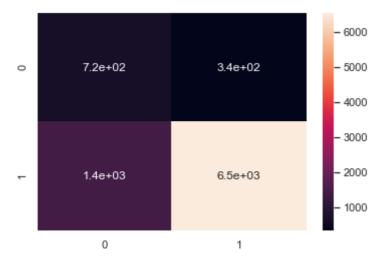
In [67]: results

| Out[67]: | | Model | Accuracy | Precision | Recall | F1 Score |
|----------|---|-----------------------------|----------|-----------|----------|----------|
| | 0 | Logistic Regression (Lasso) | 0.794095 | 0.952952 | 0.806637 | 0.873711 |
| | 1 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |
| | 2 | SVM (RBF) | 0.782705 | 0.966956 | 0.780589 | 0.863835 |
| | 3 | Naive Bayes (Gaussian) | 0.773195 | 0.948594 | 0.785723 | 0.859511 |
| | 4 | Decision Tree | 0.719894 | 0.954940 | 0.716594 | 0.818774 |
| | 5 | Random Forest Gini (n=100) | 0.768771 | 0.969866 | 0.761803 | 0.853335 |
| | 6 | SVM (Linear) | 0.797965 | 0.952661 | 0.811522 | 0.876446 |
| | | | | | | |

```
In [68]: # Evaluating Results
#Making the confusion matrix
from sklearn.metrics import confusion_matrix
cm = confusion_matrix(y_test,y_pred)
sns.heatmap(data=cm, annot=True)
```

SVM RFE (Linear) 0.803937 0.951060 0.820163 0.880775

Out[68]: <AxesSubplot:>



In [69]:
 #Making the classification report
 from sklearn.metrics import classification_report
 print(classification_report(y_test,y_pred))

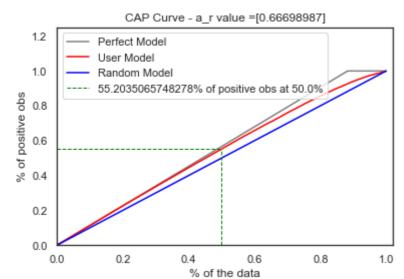
| | precision | recall | f1-score | support |
|---|-----------|--------|----------|---------|
| 0 | 0.33 | 0.68 | 0.45 | 1058 |
| 1 | 0.95 | 0.82 | 0.88 | 7985 |

9043

0.80

accuracy

```
0.64
                                       0.75
                                                 0.66
                                                           9043
            macro avg
                            0.88
                                                 0.83
                                                           9043
         weighted avg
                                       0.80
In [70]:
          # Applying k-Fold Cross Validation (RFE)
          from sklearn.model_selection import cross_val_score
          accuracies = cross_val_score(estimator = classifier,
                                        X = X_train[X_train.columns[rfe.support_]],
                                        y = y_{train}, cv = 10
In [72]:
          print("SVM RFE (Linear) Accuracy: %0.3f (+/- %0.3f)" % (accuracies.mean(), accuracie
         SVM RFE (Linear) Accuracy: 0.747 (+/- 0.020)
In [73]:
          # Analyzing Coefficients
          pd.concat([pd.DataFrame(X_train[X_train.columns[rfe.support_]].columns, columns = ["
                      pd.DataFrame(np.transpose(classifier.coef_), columns = ["coef"])
                      ],axis = 1)
Out[73]:
             features
                         coef
             duration -1.539859
                      0.214335
            campaign
             previous
                     -0.574785
In [74]:
          #CAP Curve
          y_pred_proba = classifier.predict_proba(X=X_test[X_train.columns[rfe.support_]])
          capcurve(y_test,y_pred_proba[:,1])
               0
             1.0
                  0.999990
                  0.995396
             1.0
                  0.990650
             1.0
             1.0
                  0.990570
             1.0
                  0.990336
             1.0
                  0.987674
             1.0
                  0.986908
             1.0
                  0.986697
             1.0
                  0.986470
             1.0
         9
                  0.984798
         10 1.0 0.984451
         11 1.0 0.983978
         12 1.0 0.983303
         13 1.0 0.983208
         14 1.0 0.981000
         15 1.0 0.979525
         16 1.0 0.977628
         17
             1.0 0.976670
         18
            1.0 0.974681
         19
             1.0 0.972450
```



```
In [75]: ### End of the Model

# Formatting Final Results
user_identifier = df['user']
final_results = pd.concat([y_test, user_identifier], axis = 1).dropna()
final_results['predicted'] = y_pred
final_results = final_results[['user', 'y', 'predicted']].reset_index(drop=True)
```

In [76]: final_results.head()

| Out[76]: | | user | У | predicted |
|----------|---|------|-----|-----------|
| | 0 | 5 | 1.0 | 1 |
| | 1 | 11 | 1.0 | 1 |
| | 2 | 20 | 1.0 | 1 |
| | 3 | 21 | 1.0 | 1 |
| | 4 | 26 | 1.0 | 1 |

In []: