

Bellabeat Fitness

Data Analysis

Presentation

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HOW CAN A FITNESS COMPANY PLAY IT SMART?

A Google Data Analytics Capstone Case Study



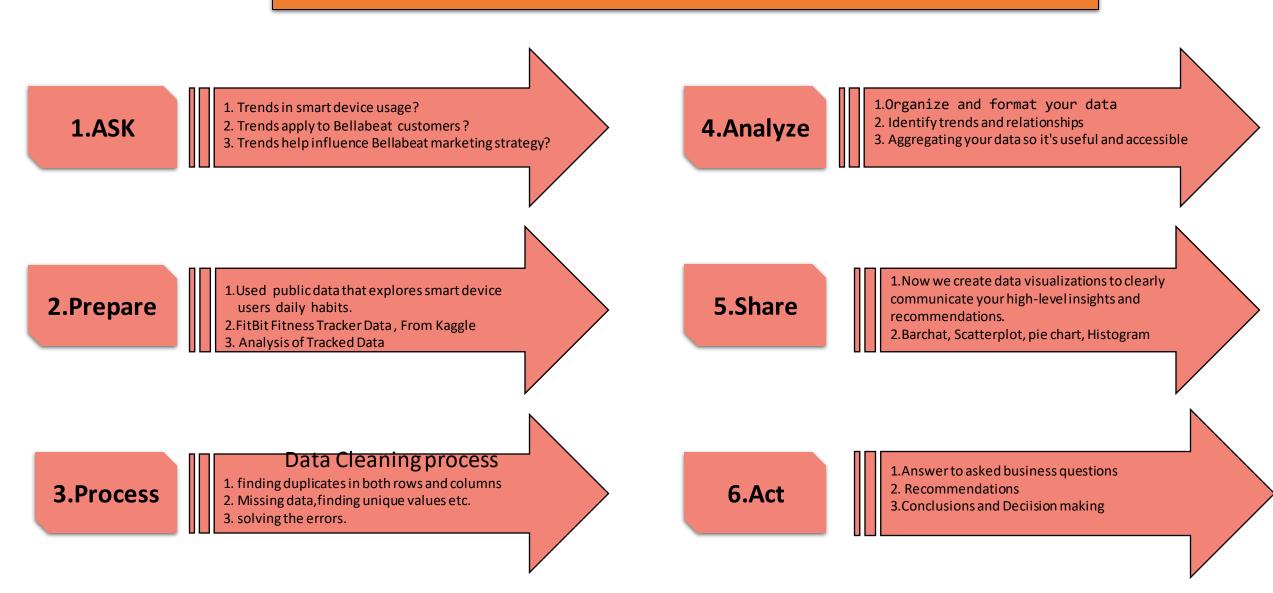
Presented by: Sachin Narasapur May 08, 2023

Since it was founded in 2013, Bellabeat has grown rapidly and quickly positioned itself as a tech-driven wellness company for women. The company has 5 focus products: bellabeat app, leaf, time, spring and bellabeat membership.



Our BUSINESS TASK is to analyze the fitness data to guide marketing strategies for Bellabeat to grow as a global player.

Approach to Solve This Case Study



HOW ACTIVE TOTAL?

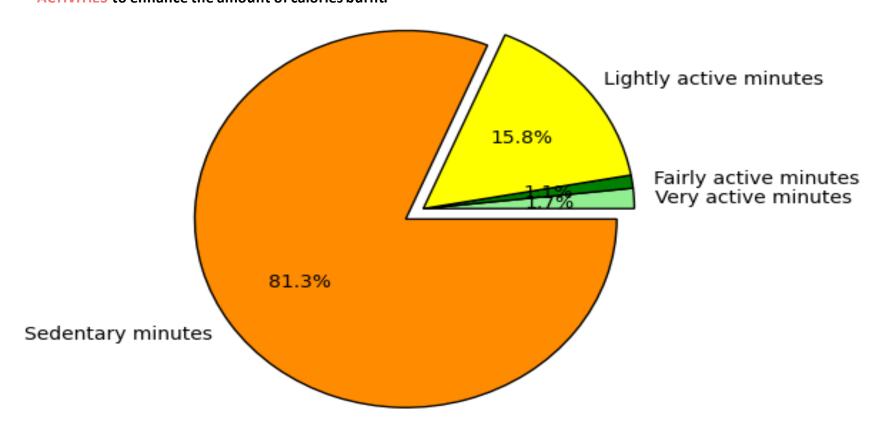
81.30% in SEDENTARY minutes

2.85% in fairly to very **ACTIVE** minutes

1.Sedentary minutes take the BIGGEST PERCENTAGE OF 81.3%. This is not good since Sedentary behaviour refers to activities that use very little energy while being awake.

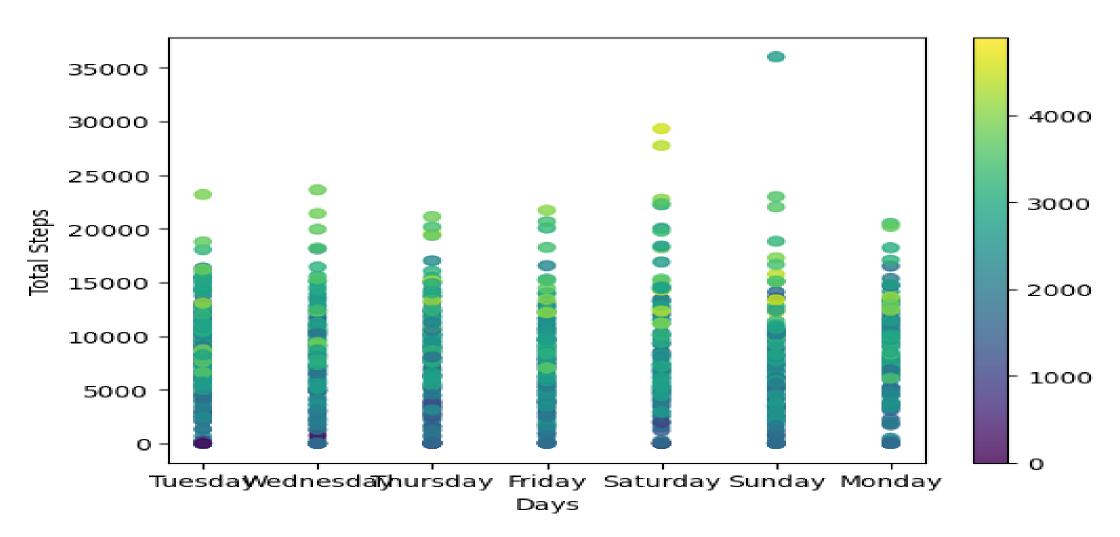
These activities exposes the users to HEALTH RISKS.

2. Very active minutes are at 1.7% which means the users are NOT INVOLVING themselves in the required PHYSICAL ACTIVITIES to enhance the amount of calories burnt.



HOW DAILY ACTIVITY?

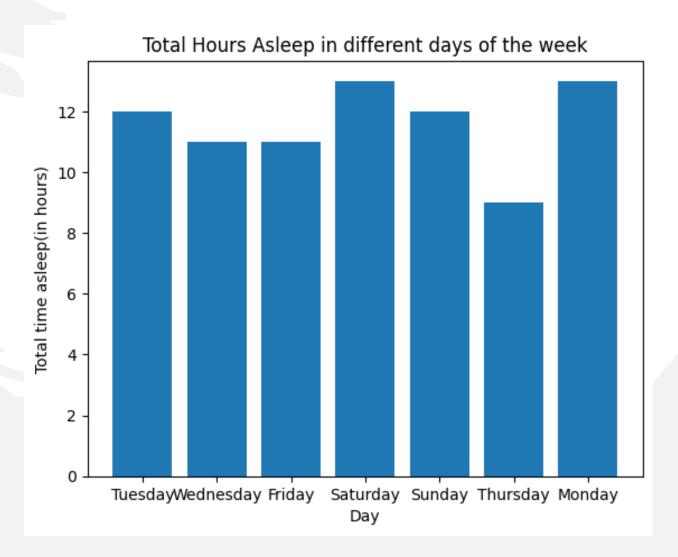
TOTAL 65K More-Steps taken on SATURDAY AND SUNDAY



HOW ACTIVITY OF ASLEEP HOURS?

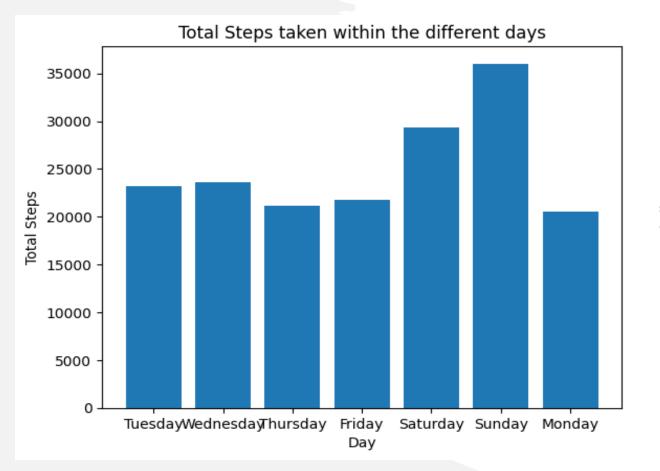
SATURDAY has the highest number of hours asleep.

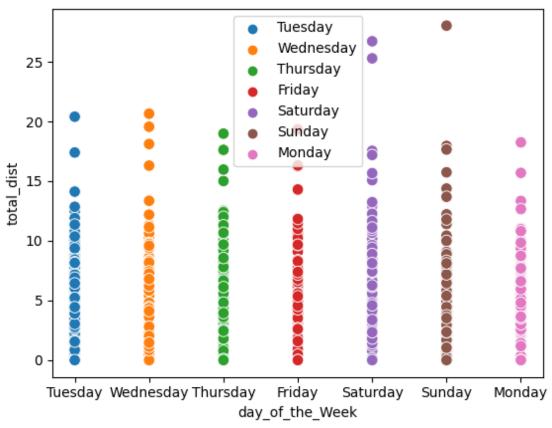
All the World loves Saturday! As many as 90% of users sleep more time on Saturday morning, 30 minutes of sleep more than usual.



WHERE IS THE JUMP?

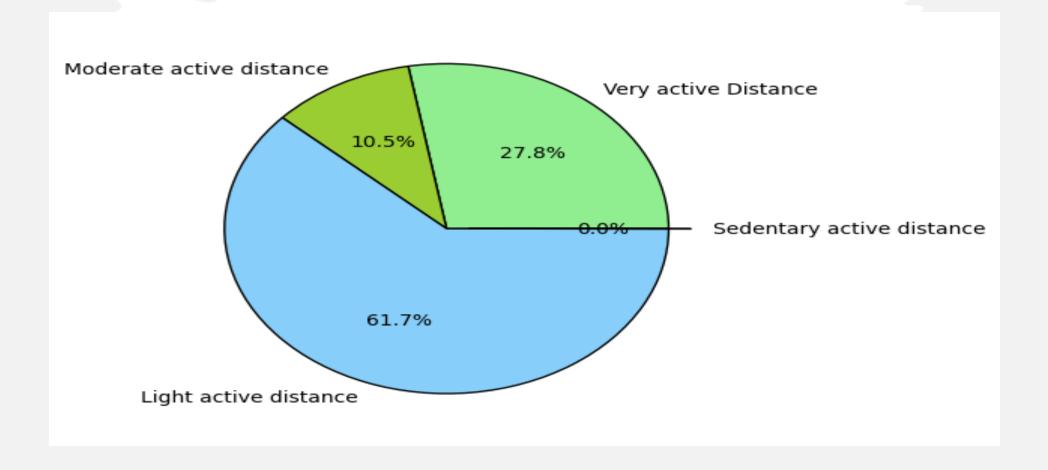
SUNDAY has the MOST DISTANCE covered while THURSDAY has the LOWEST.





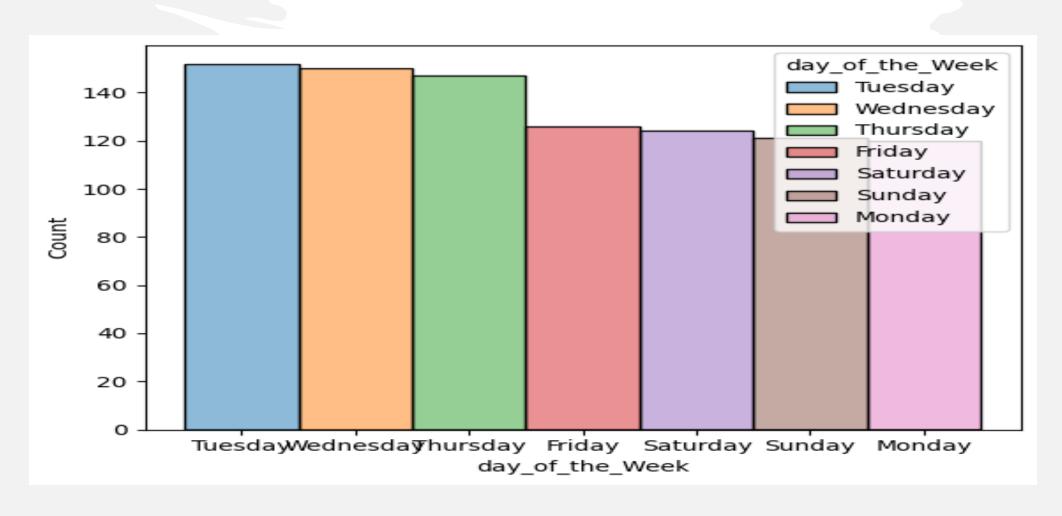
WHAT IS THE INDIVISUAL ACTIVE DISTANCE?

- 1. Light Active Distance takes the BIGGEST SLICE with 61.7%
- 2.According to sedentary active distances are LESS THAN 5,000 steps daily. It hold the LOWEST PERCENTAGE in the pie chart at
 - 0.0% meaning participants achieve over 5,000 STEPS DAILY.



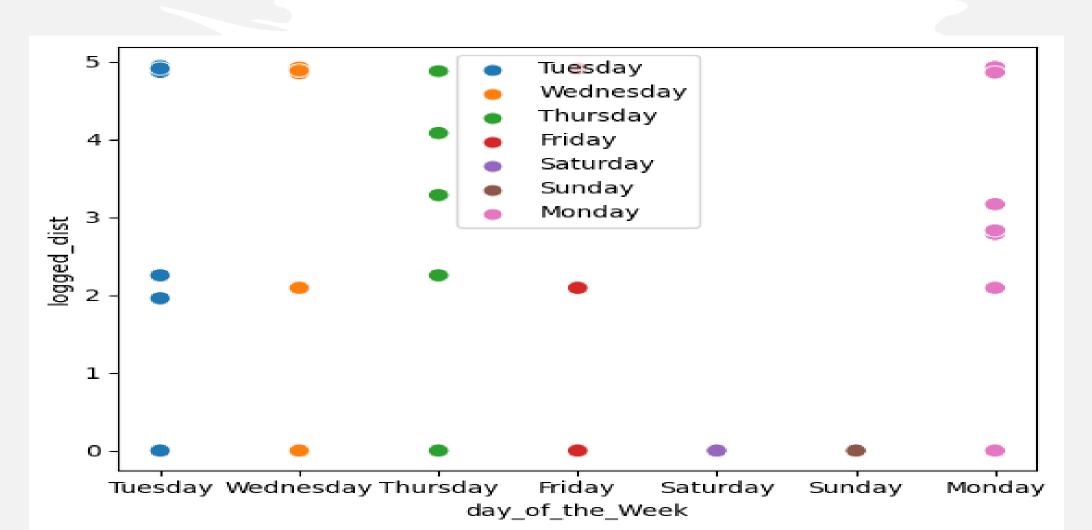
HOW'S THE USERS LOGIN ACTIVITY?

TUESDAY is the day which has the HIGHEST ACTIVITY while MONDAY has the LOWEST ACTIVITY.



HOW'S THE USERS LOGIN ACTIVITY?

This shows that MOST users DO NOT LOG IN their smart devices when they go about their DAILY ACTIVITIES.



6. Act

1. What are some trends in smart device usage?

- •Most users (61.7%) achieve the light active distance. This means they involve themselves in Light intensity activities require the least amount of effort, compared to moderate and vigorous activities which is not beneficial to their health.
- Tuesday is the day which users are MOSTLEY ACTIVE.
- •Sedentary minutes take the **BIGGEST PERCENTAGE** of **81.3%**. This is not good since Sedentary behaviour refers to activities that use very little energy while being awake. Examples of sedentary behaviour include:
- 1.sitting for long periods
- 2.watching television
- 3.riding in a bus or car
- 4. playing passive video games
- 5.playing on the computer and
- 6. sitting in a car seat or stroller.

these sedentary activities exposes the users to a lot of health risks.

- Monday and Saturday are the days with the most hours asleep.
- •The average steps covered by most users is 7637 as compared to the recommended 10,000.
- Users are more active on weekdays than on the weekends.
- According to the logged activities distance, most users do not log in the app while working out.

2. How could these trends apply to Bellabeat customers?

These companies both FOCUS ON women health, the trends can help bellabeat make more informed decisions for their customers.

The trends can help bellabeat customers change their routines and be WELL IINFORMED on how to use the bellabeat products for their HEALTH BENEFITS.

3. How could these trends help influence Bellabeat marketing strategy?

Bellabeat can use this trend to find the weaknesses that the users face regarding the exercising, FIND SOLUTIONS and EDUCATE THEM on the importance of exercising. To educate the users more on how the different bellabeat products work since most of them seem not to know how they work.

RECOMMENDATIONS



- 1. Obtain more data for an accurate analysis, encouraging users to use a wifi-connected scale instead of manual weight entries.
- 2. Healthy style campaign encourages users to have short active exercises during the week, longer during the weekends, especially on Sunday where we see the lowest steps and most sedentary minutes.
- 3. The campaign can also paired with a point-award incentive system. Users completing the whole week's exercises will receive Bellabeat points on products/memberships.
- 4. Products, such as Leaf wellness tracker, can vibrate after a prolonged period of sedentary minutes, signaling the user it's time to get active! Ivy can remind the user it's time to sleep after sensing a prolonged awake time in bed.

QUESTIONS?

EMAIL: sachinreddy429@gmail.com

DATA SOURCE: Kaggle

OTHERS PROJECTS: https://github.com/sachinreddygithub