# All water is Ganges A DIPP certified startup

## **Marketing and Sales Intern**

Humus Biosystems is an environmental biotech startup, located in C-705, Academic block C here in the ITIC incubator of IIT Hyderabad. Humus Biosystems envisions providing robust, affordable, and sustainable wastewater treatment systems. Humus Biosystems has recently moved to Hyderabad. We think an intern would be an asset to expand our current operations in Hyderabad.

### Responsibilities

- 1. Reaching potential customers through digital channels.
- 2. Collect leads and nurture those leads.
- 3. Send proposal to the client and take regular follow-ups.
- 4. Assist in meetings with industrial clients both offline and online.

#### What do we look for?

- 1. Excellent communication skills
- 2. Ability to communicate to the customer in their native language (Hindi/Telugu).
- 3. Ability to understand and explain basic engineering drawings to clients.
- 4. Assistance in enhancing the marketing, and sales capabilities of the startup.

#### **Perks and Benefits:**

- Certificate of Participation.
- Stipend (14000-18500 rupees/month) & Experience Certificate.
- Performance-based LOR.

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