

RAJU SRINIVAS

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Websites, Portfolios, Profiles

- linkedin.com/in/Raju-srinivas624219276

Profile

Proven leader in financial services, excelling in relationship management and branch operations management at Wallstreet Exchange Centre LLC. Spearheaded initiatives that significantly enhanced client satisfaction and operational efficiency. Expert in regulatory compliance and team motivation, demonstrating exceptional communication skills and a knack for innovation. Achieved notable success in business development, ensuring robust client service and satisfaction.

Skills

- Team leadership and motivation
- Branch operations management
- Relationship Management
- Communication
- Innovation
- Client Service and Satisfaction
- Business development
- Regulation compliance

Experience

07/2024 - Current
Atria Convergence
Technologies
Bangalore

Relationship Manager

- Identified customer needs, developed customized solutions, and provided knowledgeable advice.
- Maintained accurate records of all client interactions within the company's CRM system.
- Resolved escalated customer issues efficiently and effectively within established timelines.
- Managed daily operations including scheduling appointments, coordinating meetings and preparing agendas.

05/2019 - 05/2023
Wallstreet Exchange
Centre LLC
Dubai, UAE

BRANCH MANAGER

- Company Overview: Financial services company specializing in currency exchange
- Addresses customer needs and resolves issues, ensuring positive and long-term customer relationships
- Plans, organizes, and coordinates sales, marketing, and budgeting
- Develops, oversees, and maximizes retail budget and product inventory
- Financial services company specializing in currency exchange

04/2018 - 04/2019
Wallstreet Exchange
Centre LLC
Dubai, UAE

TELLER

- Company Overview: Financial services company specializing in currency exchange
- Handle financial transactions
- Administer currencies, financial exchange activities, deposits and voucher payments
- Provide financial product information
- Store supervision
- Financial services company specializing in currency exchange

- 01/2016 - 03/2018
Redha Al Andari
Exchange
Dubai, UAE
 - **CASHIER**
 - Company Overview: Currency exchange company providing financial transaction services
 - Ensuring transactions are completed in an efficient manner with a high level of accuracy
 - Maintains a cash float and follows balancing and reconciling procedures
 - Prepares daily 'End of Day' sheet at the close of each business day
 - Currency exchange company providing financial transaction services
- 01/2015 - 01/2016
Centrum Direct LTD
Bangalore Airport,
India
 - **EXECUTIVE**
 - Company Overview: Company providing foreign currency exchange services
 - Executes foreign currency transactions for clients
 - Establishes local exchange rates for retail customers based on market fluctuations
 - Communicates rates to and directs other staff accordingly
 - Advises international clients on foreign markets and fluctuations
 - Company providing foreign currency exchange services

Education

- 01/2019 **MASTER OF BUSINESS** in ADMINISTRATION
Rabindranath Tagore University
- 01/2015 **BACHELOR OF COMMERCE**
DR CV Raman University

Languages

- English, Fluent
- Hindi, Fluent
- Kannada, Fluent
- Tamil, Fluent
- Telugu, Fluent
- Malayalam, Fluent

Personal Information

- Father's Name: Srinivas M
- Date of Birth: 08/03/91
- Marital Status: Married
- Nationality : Indian

Declaration

I confirm you that the information provided by me is true and best of my knowledge and belief

Place - Bangalore

Signature
Raju