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## KUSHAL J

**OBJECTIVE** *TO LAND A JOB IN RETAIL ORGANISATION THAT OFFERS A STIMULATING LEARNING ENVIRONMENT FOR DEVELOPING AND PUTTING INTO PRACTICE NEW IDEAS FOR THE COMPANIES DEVELOPMENT. OFFERING IMMENSE KNOWLEDGE OF PROVIDING ADVICE ON PRODUCTS AND SERVICES TO ACHIEVE THE BEST OF CUSTOMER SERVICE AND SALES GOALES*

**SKILLS & ABILITIES** *MAINTAINED PROFESSIONAL RELATIONSHIP AND WORKED WITH CLIENTS AND COWOKERS  
UP SELL AND SUGGESTIVE SELL PRODUCTS AND ACCESSORIES TO COUSTOMERS AND PRODUCT KNOWLEDGE  
PROBLEM SOLVING, COOLABORATION TALENT, COUSTOMER HANDLING, EXAMINING PIECES OFF JEWELLERY AND QUOTING THE VALUE*

**EXPERIENCE**      **WONDR DIAMONDS**  
                        **ASSISTANT STORE MANAGER**

*(MARCH - 2022 TO APRIL - 2023)*

*I CARRY 1 YEAR OFF EXPERIENCE IN WONDR DIAMONDS GOING TO THE BRAND MEANS ITS JUST A START UP SOUTH INDIAS LARGEST LAB GROWN COMPANY, MY DAY ACTIVITIES STARTS WITH PLANNING AND IMPLEMENTING THE STRATEGIES TO ATTRACT COUSTOMERS, CO ORDINATE WITH DAILY COUSTOMERS ORDERS AND DEALING WITH THERE QURIES AND MAINTANING STATISTICAL AND FINANCIAL RECORDS AND OVERSEEING PRICING AND STOCK CONTROL AND MEETING SALES GOALES BY ENSURING HIGH LEVEL OFF COUSTOMERS SATISFACTION THROUGH EXCELENT SERVICE PROVIDED BY STORE STAFF AND HAVE FEEDBACK FROM THE COUSTOMERS*

**AKSHAYA JEWELS**  
                        **BRANCH MANAGER (BUSINEES DEVELOPMENT MANAGER)**  
*(JAN -2018 TO DEC -2021)*

**THE COMPANY RUNS WITH A CHAIN LINK WITH ALL JEWELLERY BRANDS BUY PROVIDING PURCHASED OG AND DIAMONDS FROM THE CUSTOMERS, MY WORK WAS TO BUILD THE COMPANY GROWTH BY BUYING THE GOLD ORNAMENTS AND GIVING THE BEST VALUEST PRICE FOR THE CUSTOMERS AND PROVIDING GOLD LOAN AND ACTING LIKE A GOLD APPRAISAL WE WERE OFF 6 STAFFS FOR BTL ACTIVITIES.**

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**SEDUCATION** **DON BOSCO INSTITUTE OF TECHNOLOGY**

**B.COM 2018 PURSUING**

**BACHELOR OF COMMERCE FROM BANGALORE UNIVERSITY**

**VIDYA VARDAKA COLLAGE**

**STATISTICS 2015**

**SEBA OFF COMMERCE FROM BANGLORE UNIVERSITY**

**PINE WOODS HIGH ENGLISH SCHOOL**

**ENGLISH MEDIUM 2013**

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**COMMUNICATION** **I CARRY 5 YEARS OF EXPERIENCE IN JEWELLERY RETAIL SECTOR AND HAVE A HUGE INTEREST TO WORK WITH BIG BRANDS AND MY COOMUNICATION SKILLS ARE EMPATHIC LISTNER AND PERSUASIVE SPEAKER IN PUBLIC WITH GOOD PRESENTATION TO GROUPS OR VIA ELECTRONIC DEVICE**

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**LEADERSHIP** **I HAVE BEEN COMPLETED BUSINESS DEVELOPMENT FOR STARTUPS AND RETAIL COMPANIES OFF 7 WEEK COURSE FROM UDEMY INSTITUTION EXTREMELY ORGANISED AND RESULTS ORIENTED LEADER WITH 5 YRS OF EXPERIENCE IN COACHING AND MENTORING, ABILITY TO DELEGATE, INSPIRE AND COOMUNICATE EFFECTIVELY AND CAN MAINTAIN A TEAM OFF STAFFS UNDER ME**

**I HEREBY DECLARE THAT ALL THE INFORMATION GIVEN ABOVE IS TRUE AN CORECT TO THE BEST OFF MY KNOWLEDGE**

**ABHISHEK J**