

# DAN SADATIAN

Data Science Manager

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ML/AI Strategy  
Enterprise Analytics

## SUMMARY

Data Science Manager driving enterprise ML/AI strategy, analytics platform integration, and high-performing technical teams. Military veteran bringing operational discipline and a passion for translating complex data into actionable business narratives. Currently leading analytics integration following the Capital One–Discover merger, with expertise in context embedding, predictive analytics, and audit automation.

### Core Competencies:

- **Leadership:** Technical Staff Management, ML/AI Strategy, Enterprise Integration, MLOps Governance
- **ML/AI:** NLP, Graph Analytics, Context Embedding, RAG, Vector Search, Generative AI
- **Data & Platforms:** AWS (SageMaker), Azure ML, Databricks (Spark), Docker, Kubernetes, SQL, Python/R
- **Analytics & Viz:** Tableau, Power BI, Looker, Alteryx, Plotly/Dash
- **Operations:** Simulation (Arena/SimPy), Process Optimization, ERP Systems

## EXPERIENCES

### Manager Data Science

May '25 - Present

Capital One

Leading strategic integration efforts following the Discover Financial Services acquisition, ensuring a seamless transition of data science capabilities and analytical infrastructure.

- Spearheading cross-functional integration initiatives to unify analytics platforms and standardize data science workflows across merged organizations.
- Managing technical teams through organizational change while maintaining operational excellence and delivering business-critical analytics solutions.
- Driving adoption of unified ML/AI frameworks and best practices to optimize model deployment and governance across enterprise systems.
- Collaborating with senior leadership to align data strategy and prioritize integration roadmap for maximum business impact.

### Manager Data Science

Feb '25 - May '25

Discover Financial Services

Led critical migration and integration efforts during Capital One acquisition, managing the transition of analytical tools, data infrastructure, and team operations.

- Orchestrated enterprise-wide migration of analytics platforms and ML pipelines to ensure business continuity during organizational transition.
- Managed data structure harmonization and ETL processes to integrate disparate systems while maintaining data integrity and governance standards.
- Directed technical staff through acquisition period, maintaining team productivity and morale while navigating organizational change.
- Collaborated with Capital One leadership to assess, document, and transfer data science capabilities, ensuring seamless

knowledge transfer.

- Developed comprehensive migration roadmaps for analytical tools including Tableau, Alteryx, and proprietary ML frameworks.

## Lead Data Scientist

Discover Financial Services

Jan '23 - Feb '25

Led cross-functional data science team specializing in context embedding, relational network analysis, and predictive analytics for enterprise risk management and audit operations.

- Directed team development of advanced context embedding models and relational network frameworks to identify patterns and relationships across complex financial datasets.
- Built end-to-end predictive Issue Analysis system leveraging NLP and graph analytics to proactively detect compliance risks and operational anomalies.
- Architected comprehensive analytics and reporting frameworks for all audit-related metrics, enabling real-time monitoring and automated reporting for internal audit teams.
- Implemented machine learning pipelines for fraud detection and risk assessment, substantially reducing false positive rates while improving detection accuracy.
- Mentored junior data scientists on best practices in model development, feature engineering, and MLOps while fostering a culture of technical excellence.

## M.S. in Analytics Student

Georgia Institute of Technology

Jan '20 - Dec '22

Graduated with a 3.7 GPA in the Computational Data Analytics track. Notable courses include:

- High-Dimensional Data Analytics: Advanced ML, tensor decomposition, signal processing
- Data and Visual Analytics: Scalable analysis, graph analytics, interactive visualizations
- Big Data for Health Informatics: Spark, RDD, Pig, Hive
- Simulation: Process optimization, queue theory, Arena/SimPy

## Financial Management Specialist (Active Duty)

United States Army

Sep '15 - Sep '19

Budget Analyst / Resource Manager — Mission Command Center of Excellence (Budget Office)

- Partnered with senior executives to program and execute expense accounts worth over \$3.75 million.
- Prepared and presented biweekly, monthly and quarterly performance and execution reports to high-ranking officers and senior executives.
- Created dynamic dashboards for fiscal budgets with projections, forecasts and scenario evaluation options.
- Recruited and fully trained two new personnel that filled my position 3 months ahead of schedule.

Compliance Officer — Combined Arms Command G8 (Finance Office)

- Monitored financial internal control practices to ensure senior leaders were in compliance with fiscal regulations prescribed by DoD and local directives, policies, and program guidance.
- Implemented pattern analysis methodologies into audit guidelines that increased failsafe redundancies yet reduced total audit time.

Logistics Specialist — 40TH Military Police Battalion S4 (Logistics Office)

- Implemented automated tracking procedures that reduced overhead costs and manpower requirements.
- Identified equipment and supply requirements and prepared procurement and contracting documents for maximum mission effectiveness.

## **Executive Director**

Polysophy Inc.

Aug '11 - Sep '15

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- Founded a non-profit research organization to provide hands-on experience for STEM new graduates with a focus on studying renewable solutions.
  - Enlisted instructors from CUNY-CityTech and NYU-Polytech to serve as members of the board and volunteer advisers for the research teams.
  - Recruited over 50 scientists and engineers to form several small dynamic research teams.
  - Secured funding and equipment to maintain 3 active research projects continuously.
  - Implemented iterative development policies to allow individual projects to be worked on gradually by a large number of personnel.

## **Research Associate**

New York City College of Technology

Jan '09 - Nov '14

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- Provided technical and administrative support to a group of 4 scientists and over 40 student research fellows for multiple interdisciplinary research projects.
  - Supervised student research activities and implemented use of Trello which improved collaborations significantly.
  - Created dynamic solutions with MATLAB, R, Java and C++ to provide numerical and statistical analysis to each project.
  - Designed and maintained multiple databases using Microsoft Access and MySQL to streamline data collection and analysis for the research groups.

## **EDUCATION**

### **M.S. Analytics — Computational Data Analytics Track**

Georgia Institute of Technology

Dec '22

### **B.S. Applied Mathematics — Finance Concentration**

New York City College of Technology

May '15

### **A.S. Computer Science**

New York City College of Technology

May '13

### **Certified ScrumMaster (CSM)**

Scrum Alliance

Jul '19

### **Leadership and Management Development I**

U.S. Army NCO Academy

Apr '19

### **Plan, Program, Budget, and Execution Systems**

U.S. Army Financial Management School

Feb '17