## **NETFLIX BUSINESS CASE**



Netflix is one of the most popular media and video streaming platforms. They have over 10000 movies or tv shows available on their platform, as of mid-2021, they have over 222M Subscribers globally. This tabular dataset consists of listings of all the movies and tv shows available on Netflix, along with details such as - cast, directors, ratings, release year, duration, etc.

# 1) PROBLEM STATEMENT & BASIC METRICS

#### **PROBLEM STATEMENT -**

Analyze the data and generate insights that could help Netflix in deciding which type of shows/movies to produce and how they can grow the business in different countries.

#### **Import Libraries**

In [2]: import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns

#### **Loading Dataset**

In [3]: df = pd.read\_csv("netflix\_business\_case.csv")

In [4]: df.head()

Out[4]:		show_id	type	title	director	cast	country	date_added	release_year
	0	s1	Movie	Dick Johnson Is Dead	Kirsten Johnson	NaN	United States	September 25, 2021	2020
	1	s2	TV Show	Blood & Water	NaN	Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban	South Africa	September 24, 2021	2021
	2	s3	TV Show	Ganglands	Julien Leclercq	Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi	NaN	September 24, 2021	2021
	3	s4	TV Show	Jailbirds New	NaN	NaN	NaN	September 24, 2021	2021
	4	رد	TV Show	Kota Factory	INAIN	Mayur More, Jitendra Kumar, Ranjan Raj, Alam K	India	September 24 2021	2021
	4								•

In [11]: df.info() # information of the data

<class 'pandas.core.frame.DataFrame'> RangeIndex: 8807 entries, 0 to 8806 Data columns (total 12 columns): Non-Null Count Dtype # Column 8807 non-null object 0 show\_id 8807 non-null object 1 type title 8807 non-null object 2 3 director 6173 non-null object 4 cast 7982 non-null object 7976 non-null object 5 country 6 date added 8797 non-null object 7 release\_year 8807 non-null int64 8803 non-null object 8 rating 9 duration 8804 non-null object 10 listed\_in 8807 non-null object 11 description 8807 non-null object dtypes: int64(1), object(11) memory usage: 825.8+ KB In [12]: df.columns Out[12]: Index(['show\_id', 'type', 'title', 'director', 'cast', 'country', 'date\_added', 'release\_year', 'rating', 'duration', 'listed\_in', 'description'], dtype='object') In [13]: df.nunique() # unique values of all the attributes Out[13]: show\_id 8807 type 2 title 8807 director 4528 cast 7692 country 748 1767 date\_added release\_year 74 rating 17 duration 220 listed\_in 514 description 8775 dtype: int64

## 2) BASIC OBSERVATIONS

```
In [6]: df.shape # shape of the data
Out[6]: (8807, 12)
In [8]: df.describe() # statistical summary of the data
```

 count
 8807.000000

 mean
 2014.180198

 std
 8.819312

 min
 1925.000000

 25%
 2013.000000

 50%
 2017.000000

 75%
 2019.000000

 max
 2021.000000

Out[9]:		show_id	type	title	director	cast c	ountry da	te_added rati	ng
	count	8807	8807	8807	6173	7982	7976	8797	8803
	unique	8807	2	8807	4528	7692	748	1767	17
	top	s1	Movie	Dick Johnson Is Dead	Rajiv Chilaka	David Attenborough	United States	January 1, 2020	TV- MA
	freq	1	6131	1	19	19	2818	109	3207
	4								•

In [17]: df.dtypes # data types of all the attributes

Out[17]: show\_id object object type title object director object cast object object object country date\_added release\_year int64 object rating duration object listed\_in object description object dtype: object

In [10]: df.isna().sum() # missing/null value detection

Out[10]:	show_id type title director cast country date_adde release_ye rating duration listed_in descripti dtype: in	d ear on	0 0 0 634 825 831 10 0 4 3					
In [9]:	<pre>df.head()</pre>							
Out[9]:	show_io	d type	title	director	cast	country	date_added	release_year
	<b>0</b> s	l Movie	Dick Johnson Is Dead	Kirsten Johnson	NaN	United States	September 25, 2021	2020
	<b>1</b> sá	TV Show	Blood & Water	Rajiv Chilaka	Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban	South Africa	September 24, 2021	2021
	<b>2</b> s3	TV Show	Ganglands	Julien Leclercq	Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi	NaN	September 24, 2021	2021
	<b>3</b> 54	1 TV Show	Jailbirds New Orleans	Rajiv Chilaka	NaN	NaN	September 24, 2021	2021
	<b>4</b> s <sup>5</sup>	TV Show	Kota Factory	Rajiv Chilaka	Mayur More, Jitendra Kumar, Ranjan Raj, Alam K	India	September 24, 2021	2021
	4							•
In [4]:	# convers	ion of co	ategorical	attribute	es to 'cate	egory'		

In [4]: # conversion of categorical attributes to 'category'
df["date\_added"] = pd.to\_datetime(df["date\_added"],format = '%B %d, %Y',errors =

df =df.astype({"type" : "category", "rating" : "category"})
df.head()

Out[4]:		show_id	type	title	director	cast	country	date_added	release_year
	0	s1	Movie	Dick Johnson Is Dead	Kirsten Johnson	NaN	United States	2021-09-25	2020
	1	s2	TV Show	Blood & Water	NaN	Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban	South Africa	2021-09-24	2021
	2	s3	TV Show	Ganglands	Julien Leclercq	Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi	NaN	2021-09-24	2021
	3	s4	TV	Jailbirds Orleans	NaN	NaN	NaN	2021-09-24	2021
	4	50	TV Show	Kota Factory	ivaiv	Mayur More, Jitendra Kumar, Ranjan Raj, Alam K	India	2021-09-24	2021
	4								•

# 3) DATA CLEANING

In [6]: df.isna().sum() # finding sum of null values

```
type
                                0
                                0
           title
           director
                            2634
           cast
                             825
                             831
           country
           date_added
                               98
                                0
           release_year
                                4
           rating
           duration
                                3
           listed_in
                                0
           description
                                0
           dtype: int64
 In [5]:
          df['director'] = df['director'].fillna(df['director'].mode()[0]) # filling null
          df['cast'] = df['cast'].fillna(df['cast'].mode()[0]) # filling null values of th
 In [6]:
          df['country'] = df['country'].fillna(df['country'].mode()[0])# filling null valu
 In [7]:
In [33]:
          df.head() # After replacing null vlaues with mode
Out[33]:
              show_id
                         type
                                    title director
                                                             cast country date_added release_ye
                                    Dick
                                            Kirsten
                                                           David
                                                                    United
           0
                   s1 Movie
                               Johnson Is
                                                                             2021-09-25
                                                                                                202
                                           Johnson Attenborough
                                                                    States
                                    Dead
                                                    Ama Qamata,
                                                    Khosi Ngema,
                          TV
                                 Blood &
                                              Rajiv
                                                                     South
           1
                                                                             2021-09-24
                                                                                                202
                   s2
                                                             Gail
                        Show
                                   Water
                                           Chilaka
                                                                     Africa
                                                       Mabalane,
                                                       Thaban...
                                                    Sami Bouajila,
                                                    Tracy Gotoas,
                                             Julien
                                                                    United
           2
                   s3
                               Ganglands
                                                                             2021-09-24
                                                                                                202
                                           Leclercq
                                                     Samuel Jouy,
                                                                    States
                                                           Nabi...
                                 Jailbirds
                          TV
                                              Rajiv
                                                           David
                                                                    United
           3
                                                                             2021-09-24
                                                                                                202
                   s4
                                    New
                        Show
                                           Chilaka Attenborough
                                                                    States
                                  Orleans
                                                     Mayur More,
                                                          Jitendra
                          TV
                                    Kota
                                              Rajiv
                                                                             2021-09-24
                                                                                                202
                   s5
                                                          Kumar,
                                                                     India
                        Show
                                  Factory
                                           Chilaka
                                                       Ranjan Raj,
                                                         Alam K...
```

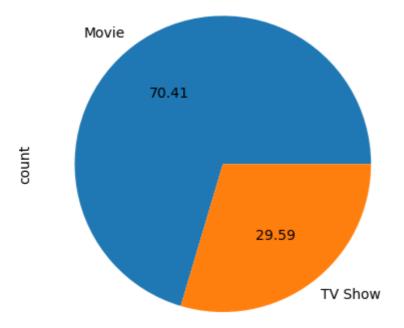
Out[6]: show\_id

```
In [8]: # Finding the mode duration for movies and TV shows
          movie_duration_mode = df.loc[df['type'] == 'Movie', 'duration'].mode()[0]
          tv_duration_mode = df.loc[df['type'] == 'TV Show', 'duration'].mode()[0]
          # Filling missing duration values based on the type of content
          df['duration'] = df.apply(lambda x: movie_duration_mode if x['type'] == 'Movie'
                                      and pd.isna(x['duration'])
                                      else tv_duration_mode if x['type'] == 'TV Show'
                                      and pd.isna(x['duration'])
                                      else x['duration'], axis=1)
In [35]: df.head()
Out[35]:
             show id
                        type
                                    title director
                                                            cast country date_added release_ye
                                    Dick
                                           Kirsten
                                                                   United
          0
                              Johnson Is
                                                                           2021-09-25
                                                                                              202
                   s1 Movie
                                         Johnson Attenborough
                                                                   States
                                   Dead
                                                   Ama Qamata,
                                                   Khosi Ngema,
                          TV
                                Blood &
                                             Rajiv
                                                                   South
                                                                           2021-09-24
                                                                                              202
                   s2
                                                            Gail
                        Show
                                  Water
                                          Chilaka
                                                                   Africa
                                                      Mabalane,
                                                      Thaban...
                                                   Sami Bouajila,
                                            Julien
                                                   Tracy Gotoas,
                                                                   United
                                                                                              202
          2
                              Ganglands
                                                                           2021-09-24
                       Show
                                          Leclercq
                                                                   States
                                                   Samuel Jouy,
                                                          Nabi...
                                Jailbirds
                          TV
                                             Rajiv
                                                                   United
                                                          David
          3
                                                                           2021-09-24
                                                                                              202
                   s4
                                   New
                       Show
                                           Chilaka Attenborough
                                                                   States
                                 Orleans
                                                    Mayur More,
                                                        Jitendra
                          TV
                                    Kota
                                             Rajiv
                   s5
                                                         Kumar,
                                                                           2021-09-24
                                                                                              202
                                                                    India
                       Show
                                 Factory
                                          Chilaka
                                                      Ranjan Raj,
                                                        Alam K...
 In [9]:
          # dropping any remaining rows with missing values to ensure a clean dataset for
          df.dropna(inplace=True)
```

#### Non-Graphical Analysis: Value counts and unique attributes

```
In [10]: # value counts of director column
df['director'].value_counts()
```

```
Out[10]: director
                                            2557
         Rajiv Chilaka
         Raúl Campos, Jan Suter
                                             18
         Marcus Raboy
                                              16
         Suhas Kadav
                                              16
                                              14
         Jay Karas
         Raymie Muzquiz, Stu Livingston
                                              1
         Joe Menendez
                                              1
         Eric Bross
                                              1
         Will Eisenberg
         Mozez Singh
                                              1
         Name: count, Length: 4523, dtype: int64
In [11]: # value counts of country column
         df["country"].value_counts()
         country
Out[11]:
                                         3604
         United States
         India
                                          971
         United Kingdom
                                          403
                                          240
         Japan
         South Korea
                                          195
         Philippines, United States
                                           1
         Romania, Bulgaria, Hungary
                                            1
         Uruguay, Guatemala
                                            1
         France, Senegal, Belgium
                                            1
         United Arab Emirates, Jordan
         Name: count, Length: 745, dtype: int64
        df["type"].value_counts(normalize=True)*100
In [12]:
Out[12]: type
         Movie
                    70.407812
                    29.592188
         TV Show
         Name: proportion, dtype: float64
         df['type'].value_counts().plot(kind='pie',autopct="%.2f")
In [13]:
         plt.show()
```



Insight - We found that in our dataset we have 70.41% movies & 29.59% TV shows

```
In [14]: df["rating"].value_counts()
Out[14]: rating
         TV-MA
                     3183
         TV-14
                     2133
         TV-PG
                     838
                     799
         PG-13
                     490
         TV-Y7
                     330
         TV-Y
                     300
         PG
                      287
         TV-G
                     212
         NR
                      78
                      41
         TV-Y7-FV
                        5
                       3
         UR
         NC-17
                       3
         74 min
                        1
         84 min
                        1
         66 min
                        1
         Name: count, dtype: int64
```

Insight - We have highest rating in TV-MA that means it is suitable for matured audience only & not for children under 17.

```
In [15]: # list of unique ratings
df['rating'].unique().tolist()
```

```
Out[15]:
           ['PG-13',
             'TV-MA',
             'PG',
            'TV-14',
             'TV-PG',
             'TV-Y',
             'TV-Y7',
             'R',
             'TV-G',
             'G',
             'NC-17',
            '74 min',
             '84 min',
             '66 min',
             'NR',
             'TV-Y7-FV',
             'UR']
In [36]:
           df.head()
Out[36]:
              show_id
                                      title director
                                                                cast country date_added release_ye
                          type
                                      Dick
                                              Kirsten
                                                               David
                                                                        United
           0
                                                                                                     202
                                Johnson Is
                                                                                 2021-09-25
                    s1 Movie
                                             Johnson
                                                     Attenborough
                                                                        States
                                     Dead
                                                       Ama Qamata,
                                                       Khosi Ngema,
                            TV
                                   Blood &
                                                Rajiv
                                                                        South
                    s2
                                                                Gail
                                                                                 2021-09-24
                                                                                                     202
                         Show
                                     Water
                                              Chilaka
                                                                        Africa
                                                          Mabalane,
                                                          Thaban...
                                                       Sami Bouajila,
                                                       Tracy Gotoas,
                                                                        United
                                               Julien
           2
                                                                                                     202
                                 Ganglands
                                                                                 2021-09-24
                                             Leclercq
                                                       Samuel Jouy,
                                                                        States
                                                              Nabi...
                                   Jailbirds
                            \mathsf{TV}
                                                Rajiv
                                                               David
                                                                        United
           3
                                                                                                     202
                    s4
                                      New
                                                                                 2021-09-24
                         Show
                                              Chilaka Attenborough
                                                                        States
                                   Orleans
                                                        Mayur More,
                                                             Jitendra
                                                Rajiv
                            TV
                                      Kota
                    s5
                                                             Kumar,
                                                                         India
                                                                                 2021-09-24
                                                                                                     202
                         Show
                                    Factory
                                              Chilaka
                                                          Ranjan Raj,
                                                            Alam K...
In [16]: df['cast'].value_counts()
```

```
Out[16]: cast
         David Attenborough
         Vatsal Dubey, Julie Tejwani, Rupa Bhimani, Jigna Bhardwaj, Rajesh Kava, Mousam,
         14
         Samuel West
         Jeff Dunham
         Kevin Hart
         Kim Tae-hee, Lee Kyoo-hyung, Go Bo-gyeol, Shin Dong-mi, Seo Woo-jin, Lee Si-wo
         o, Oh Eui-sik, Ahn Nae-sang, Kim Mee-kyeong, Park Su-young, Kim Mi-su, Yoon Sa-
         bong
         John Paul Kakos, Natalia Livingston, E. Roger Mitchell, Rick Hearst, Jason Lond
         on, Victoria Elizabeth Staley, Adam Boyer
         Pete Davidson
         Weruche Opia, Gideon Okeke, Beverly Naya, O.C. Ukeje, Shaffy Bello, Oreka Godis
         Vicky Kaushal, Sarah-Jane Dias, Raaghav Chanana, Manish Chaudhary, Meghna Mali
         k, Malkeet Rauni, Anita Shabdish, Chittaranjan Tripathy
         Name: count, Length: 7602, dtype: int64
```

# Insight - In our dataset the actor David Attenborough has made maximum number of content(Movies/TV shows) that is 836.

#### Making data ready to use

```
In [17]: # Title + cast
# split the cast nested column
constraint=df['cast'].apply(lambda x: str(x).split(', ')).tolist()

In [18]: df_cast=pd.DataFrame(constraint,index=df['title'])

In [19]: df_cast=df_cast.stack()

In [20]: df_cast=pd.DataFrame(df_cast)

In [21]: df_cast.reset_index(inplace=True)

In [22]: df_cast=df_cast[['title',0]]

In [23]: df_cast.columns=['title','cast']

In [35]: # this data for Title with cast is ready
df_cast.head()
```

```
Out[35]:
                           title
                                              cast
          0 Dick Johnson Is Dead David Attenborough
          1
                  Blood & Water
                                      Ama Qamata
          2
                  Blood & Water
                                      Khosi Ngema
                  Blood & Water
          3
                                     Gail Mabalane
          4
                  Blood & Water
                                   Thabang Molaba
In [24]: # Title + Director
         # split the director nested column
         constraint=df['director'].apply(lambda x: str(x).split(', ')).tolist()
In [25]: df_director=pd.DataFrame(constraint,index=df['title'])
In [26]: df_director=df_director.stack()
In [27]: df_director=pd.DataFrame(df_director)
In [28]: df_director.reset_index(inplace=True)
In [29]: df_director=df_director[['title',0]]
In [30]: df_director.columns=['title','director']
In [31]: df_director.head()
Out[31]:
                           title
                                      director
          0 Dick Johnson Is Dead Kirsten Johnson
          1
                  Blood & Water
                                   Rajiv Chilaka
          2
                                 Julien Leclercq
                     Ganglands
          3 Jailbirds New Orleans
                                   Rajiv Chilaka
                                   Rajiv Chilaka
          4
                    Kota Factory
In [32]: # Title + country
         # split the country nested column
         constraint=df['country'].apply(lambda x: str(x).split(', ')).tolist()
In [33]: df_country=pd.DataFrame(constraint,index=df['title'])
In [34]: df_country=df_country.stack()
In [35]: df_country=pd.DataFrame(df_country)
In [36]: df_country.reset_index(inplace=True)
In [37]: df_country=df_country[['title',0]]
```

```
df_country.columns=['title','country']
In [39]: df_country.head()
Out[39]:
                           title
                                    country
          0 Dick Johnson Is Dead United States
          1
                  Blood & Water
                                 South Africa
          2
                      Ganglands United States
          3 Jailbirds New Orleans United States
                    Kota Factory
                                       India
In [40]:
         # Title + listed_in
         # split the listed_in nested column
         constraint=df['listed_in'].apply(lambda x: str(x).split(', ')).tolist()
In [41]: df_listed_in=pd.DataFrame(constraint,index=df['title'])
In [42]: df_listed_in=df_listed_in.stack()
In [43]: df_listed_in=pd.DataFrame(df_listed_in)
In [44]: df_listed_in.reset_index(inplace=True)
In [45]: df_listed_in=df_listed_in[['title',0]]
In [46]: df_listed_in.columns=['title','listed_in']
In [47]: df_listed_in.head()
Out[47]:
                           title
                                            listed_in
                                       Documentaries
          0 Dick Johnson Is Dead
                   Blood & Water International TV Shows
          2
                  Blood & Water
                                          TV Dramas
          3
                   Blood & Water
                                         TV Mysteries
          4
                      Ganglands
                                      Crime TV Shows
In [48]: df1 = df_cast.merge(df_director,on = "title",how = "inner")
In [49]: df1.head()
```

```
Out[49]:
                              title
                                                   cast
                                                                director
           0 Dick Johnson Is Dead David Attenborough Kirsten Johnson
           1
                    Blood & Water
                                                            Rajiv Chilaka
                                           Ama Qamata
           2
                    Blood & Water
                                          Khosi Ngema
                                                            Rajiv Chilaka
           3
                    Blood & Water
                                          Gail Mabalane
                                                            Rajiv Chilaka
           4
                    Blood & Water
                                       Thabang Molaba
                                                            Rajiv Chilaka
           df2 = df1.merge(df_country,on = "title")
In [50]:
           df2.head()
In [51]:
Out[51]:
                              title
                                                                director
                                                   cast
                                                                              country
           0 Dick Johnson Is Dead David Attenborough Kirsten Johnson
                                                                         United States
           1
                    Blood & Water
                                           Ama Qamata
                                                            Rajiv Chilaka
                                                                          South Africa
           2
                    Blood & Water
                                           Khosi Ngema
                                                            Rajiv Chilaka
                                                                          South Africa
           3
                    Blood & Water
                                          Gail Mabalane
                                                            Rajiv Chilaka
                                                                          South Africa
           4
                    Blood & Water
                                       Thabang Molaba
                                                            Rajiv Chilaka
                                                                          South Africa
           df3 = df2.merge(df_listed_in,on = "title")
In [52]:
In [53]:
           df3.head()
Out[53]:
                          title
                                              cast
                                                        director
                                                                     country
                                                                                          listed_in
                Dick Johnson Is
                                            David
                                                          Kirsten
                                                                       United
           0
                                                                                     Documentaries
                         Dead
                                    Attenborough
                                                         Johnson
                                                                        States
                                                                                    International TV
                                                                        South
                 Blood & Water
                                     Ama Qamata
                                                     Rajiv Chilaka
           1
                                                                        Africa
                                                                                            Shows
                                                                        South
           2
                 Blood & Water
                                     Ama Qamata
                                                     Rajiv Chilaka
                                                                                        TV Dramas
                                                                        Africa
                                                                        South
           3
                 Blood & Water
                                     Ama Qamata
                                                     Rajiv Chilaka
                                                                                       TV Mysteries
                                                                        Africa
                                                                        South
                                                                                    International TV
           4
                 Blood & Water
                                     Khosi Ngema
                                                     Rajiv Chilaka
                                                                                            Shows
                                                                        Africa
          data_sorted = df[["show_id","title","type","date_added","rating","duration",]]
In [54]:
```

data\_sorted.head()

Out[54]:		show_id		t	title	type	date_	added	rating	duration		
	0	s1	Dick John	son Is D	ead	Movie	2021	-09-25	PG-13	90 min		
	1	s2	Blo	od & Wa	ater	TV Show	2021	-09-24	TV-MA	2 Seasons		
	2	s3		Gangla	nds	TV Show	2021	-09-24	TV-MA	1 Season		
	3	s4	Jailbirds 1	New Orle	eans	TV Show	2021	-09-24	TV-MA	1 Season		
	4	s5	ļ	Kota Fac	tory	TV Show	2021	-09-24	TV-MA	2 Seasons		
In [55]:	_	_final=da _final.he	ta_sorted ead()	.merge(	df3,	on="titl	e")					
Out[55]:		show_id	title	type	dat	e_added	rating	durat	ion	cast	director	cou
	0	s1	Dick Johnson Is Dead	Movie	202	21-09-25	PG-13	90 ı	nin Atte	David enborough	Kirsten Johnson	Un St
	1	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Seas	2 ons An	na Qamata	Rajiv Chilaka	S A
	2	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Seas	2 ons	na Qamata	Rajiv Chilaka	S A
	3	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Seas	2 ons	na Qamata	Rajiv Chilaka	S A
	4	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Seas		osi Ngema	Rajiv Chilaka	S A
	4											•
In [56]:	df_		rop('dura						split('	').str.g	et(0)	
Out[56]:		show_id	title	type	dat	e_added	rating		cast	director	country	
	0	s1	Dick Johnson Is Dead	Movie	202	21-09-25	PG-13	Attenl	David porough	Kirsten Johnson	United States	Docu
	1	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Ama	Qamata	Rajiv Chilaka	South Africa	Int
	2	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Ama	Qamata	Rajiv Chilaka	South Africa	Т
	3	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Ama	Qamata	Rajiv Chilaka	South Africa	TV
	4	s2	Blood & Water	TV Show	202	21-09-24	TV- MA	Khos	i Ngema	Rajiv Chilaka	South Africa	Int
	4											•
In [57]:	df_	_final['r	release_y	ear']=c	df_f:	inal["da	te_add	ed"].d	t.year			

In [58]:	df_fina	f_final.head()														
Out[58]:	show	_id	ti	tle t	ype	date	_added	ratin	ıg		cast	dire	ector	country	<i>'</i>	
	0	s1	D Johns Is Dea		ovie	202	1-09-25	PG-1	13 A	ttenbor	David ough		rsten	United States	1)(	ocu
	1	s2	Blood Wa		TV	202	1-09-24	T\ M		Ama Qa	amata		Rajiv nilaka	Soutl Africa		Int
	2	s2	Blood Wa		TV	202	1-09-24	T\ M	,	Ama Q	amata	Cł	Rajiv nilaka	South Africa		Т
	3	s2	Blood Wa		TV	202	1-09-24	T\ M		Ama Qa	amata		Rajiv nilaka	South Africa		TV
	4	s2	Blood Wa		TV	202	1-09-24	T\ M	/-  A	(hosi N	lgema	Cł	Rajiv nilaka	South Africa		Int
	4															•
In [59]:	df_fina	l.ta	ail()													
Out[59]:		sho	w_id	title	е	type	date_ac	lded	ratin	ıg	Cá	ast	directo	or cou	ntry	
	200173	9	8807	Zubaa	n M	1ovie	2019-0	3-02	TV-1		An Shabdi		Moze Sing		ndia	I
	200174	9	8807	Zubaa	n M	1ovie	2019-0	3-02	TV-1	14	An Shabdi		Moze Sing		ndia	
	200175	S	8807	Zubaa	n N	1ovie	2019-0	3-02	TV-1	Chi 14	ttaranj Tripat		Moze Sing		ndia	
	200176	Ś	8807	Zubaa	n N	1ovie	2019-0	3-02	TV-1	I4 Ch	ittaranj Tripat		Moze Sing		ndia	I
	200177	S	8807	Zubaa	n N	1ovie	2019-0	3-02	TV-1	Chi 14	ttaranj Tripat		Moze Sing		ndia	
	4															<b>&gt;</b>
In [60]:	df_fina	l.sh	nape													
Out[60]:	(200178	, 11	.)													
In [115	df_fina	l.ir	nfo()													

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200178 entries, 0 to 200177
Data columns (total 11 columns):
# Column Non-Null Count Dtype
```

```
--- -----
                    -----
                   200178 non-null object
200178 non-null object
0 show_id
1
    title
2 type 200178 non-null category
3 date_added 200178 non-null datetime64[ns]
4 notine
                     200178 non-null category
4 rating
5
    cast
                     200178 non-null object
6 director
                  200178 non-null object
7
    country
                   200178 non-null object
8 listed_in
9 release_year
                     200178 non-null object
                     200178 non-null int32
10 duration_fixed 200178 non-null object
dtypes: category(2), datetime64[ns](1), int32(1), object(7)
memory usage: 13.4+ MB
```

```
In [121... df_final.isnull().sum()
```

```
Out[121... shown tit
```

show\_id 0 title 0 type 0 date\_added 0 rating 0 0 cast director 0 country listed\_in 0 release\_year duration\_fixed dtype: int64

In [117...

df\_final.describe()

#### Out[117...

	date_added	release_year
count	200178	200178.000000
mean	2019-06-24 22:27:52.727272704	2018.979483
min	2008-01-01 00:00:00	2008.000000
25%	2018-07-01 00:00:00	2018.000000
50%	2019-09-14 00:00:00	2019.000000
75%	2020-09-15 00:00:00	2020.000000
max	2021-09-25 00:00:00	2021.000000
std	NaN	1.544928

```
In [118... df_final.describe(include = object)
```

	show_id	title	cast o	director co	ountry list	ed_in dura	tion_fixed
count	200178	200178	200178	200178	200178	200178	200178
unique	8705	8705	36130	4988	127	42	210
top	s7165	Kahlil Gibran's The Prophet	David Attenborough	Rajiv Chilaka	United States	Dramas	1
freq	700	700	2237	49059	70564	29768	34961

#### Inisghts -

Out[118...

- 1)Kahlil Gibran's The Prophet is the top most movie
- 2) Rajiv chilaka is top Director
- 3) David Attenborough is top cast
- 4) United State is top country

```
In [61]: df["type"].value_counts(normalize=True)*100
Out[61]: type
                    70.407812
         Movie
         TV Show
                    29.592188
         Name: proportion, dtype: float64
In [62]:
         # Total number 2431.9 hr and 935.8 hr duration of movies and Tv shows available
         show=df_final[['type','duration_fixed']].groupby('type').count()
         print(show)
                 duration_fixed
        type
                         145834
        Movie
        TV Show
                          54344
In [63]: date_median=df_final["date_added"].median()
In [64]: df_final["date_added"].fillna(date_median,inplace=True)
In [65]: | df_final.rename(columns = {"listed_in":"listed"},inplace = True)
In [66]: df_final.head()
```

Out[66]:	show_id		title	type	date_added	rating	cast	director	country	
	0	s1	Dick Johnson Is Dead	Movie	2021-09-25	PG-13	David Attenborough	Kirsten Johnson	United States	Docu
	1	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Qamata	Rajiv Chilaka	South Africa	Int
	2	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Qamata	Rajiv Chilaka	South Africa	Т
	3	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Qamata	Rajiv Chilaka	South Africa	TV
	4	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Khosi Ngema	Rajiv Chilaka	South Africa	Int
	4									•
In [67]:					f show added ':["min",'ma		flix			
Out[67]:		date_a	dded							
	min	2008-	01-01							
	max	2021-	09-25							

# Insight - Netflix has first added the content on platform on 2008-01-01 & latest added content was on 2021-09-25

```
In [68]: df_final.groupby("listed")['listed'].count().sort_values(ascending=False)
```

```
Out[68]: listed
          Dramas
                                           29768
          International Movies
                                           28211
          Comedies
                                           20829
          International TV Shows
                                          12593
          Action & Adventure
                                          12216
          Independent Movies
                                           9834
          Children & Family Movies
                                           9771
          TV Dramas
                                           8628
          Thrillers
                                           7107
          Romantic Movies
                                           6412
          TV Comedies
                                           4710
          Crime TV Shows
                                           4590
          Horror Movies
                                           4571
          Kids' TV
                                           4447
          Sci-Fi & Fantasy
                                           4037
          Music & Musicals
                                           3077
          Romantic TV Shows
                                           2978
          Documentaries
                                           2407
          Anime Series
                                           2247
          TV Action & Adventure
                                           2194
          Spanish-Language TV Shows
                                           2017
          British TV Shows
                                           1691
          Sports Movies
                                           1531
          Classic Movies
                                           1434
          TV Mysteries
                                           1249
          Korean TV Shows
                                           1101
          Cult Movies
                                           1077
          Anime Features
                                           1045
          TV Sci-Fi & Fantasy
                                           1027
                                            912
          TV Horror
          LGBTQ Movies
                                            838
          Docuseries
                                            806
          TV Thrillers
                                            750
          Teen TV Shows
                                            731
          Faith & Spirituality
                                            719
          Reality TV
                                            710
          Stand-Up Comedy
                                             540
          Movies
                                            410
          TV Shows
                                            337
          Stand-Up Comedy & Talk Shows
                                             260
          Classic & Cult TV
                                             220
          Science & Nature TV
                                             146
          Name: listed, dtype: int64
```

# Insight - Netflix has most number of Dramas, International movies, comedies shows listed in Top-3 listed program

```
In [69]: grouped=df_final.groupby('type')['show_id']
unique_show=grouped.apply(lambda x: x.nunique())
unique_show
```

Out[69]: type

Movie 6129 TV Show 2576

Name: show\_id, dtype: int64

# 4. Visual Analysis - Univariate, Bivariate after pre-processing of the data

#### **Univariate Analysis**

```
In [70]: df_dt = df_final
    df_dt['year_added'] = df_final.date_added.dt.year
    df_dt['month_added'] = df_final.date_added.dt.month
    df_dt['day_added'] = df_final.date_added.dt.day_name()
    df_dt
```

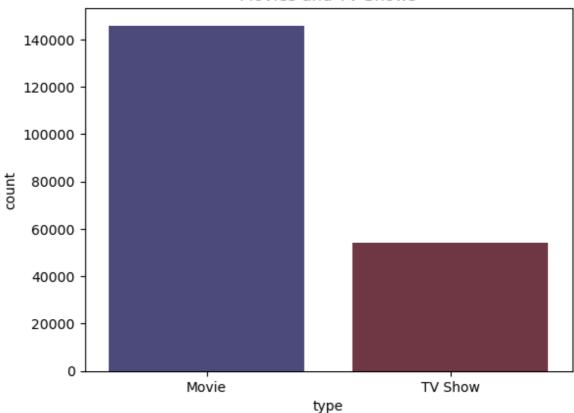
	df_dt								
Out[70]:		show_id	title	type	date_added	rating	cast	director	country
	0	s1	Dick Johnson Is Dead	Movie	2021-09-25	PG-13	David Attenborough	Kirsten Johnson	United States
	1	<b>5</b> 2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Oamata	Rajiv Chilaka	South Africa
	2	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Qamata	Rajiv Chilaka	South Africa
	3	ς2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Oamata	Rajiv Chilaka	South Africa
	4	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Khosi Ngema	Rajiv Chilaka	South Africa
	•••								
	200173	s8807	Zubaan	Movie	2019-03-02	TV-14	Anita Shabdish	Mozez Singh	India
	200174	s8807	Zubaan	Movie	2019-03-02	TV-14	Anita Shabdish	Mozez Singh	India
	200175	s8807	Zubaan	Movie	2019-03-02	TV-14	Chittaranjan Tripathy	Mozez Singh	India
	200176	s8807	Zubaan	Movie	2019-03-02	TV-14	Chittaranjan Tripathy	Mozez Singh	India
	200177	s8807	Zubaan	Movie	2019-03-02	TV-14	Chittaranjan Tripathy	Mozez Singh	India
	200178 rows × 14 columns								



### Countplot

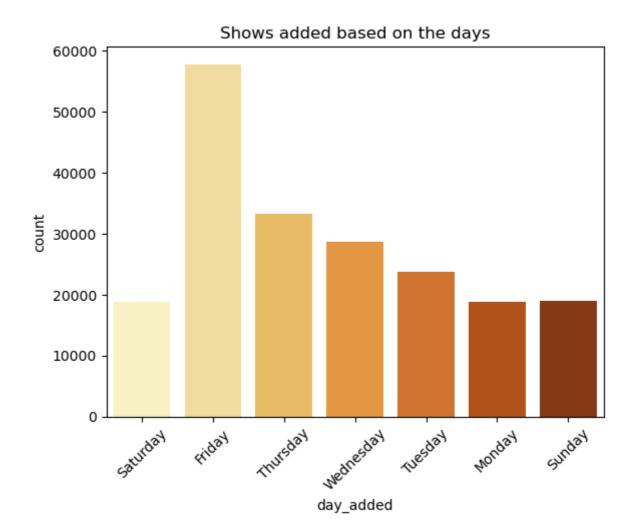
```
In [71]: sns.countplot(x='type',data=df_dt,palette = "icefire")
  plt.title('Movies and TV Shows')
  plt.show()
```





Insight - From the above plot we can say that Netflix has more number of movies as compared to TV shows.

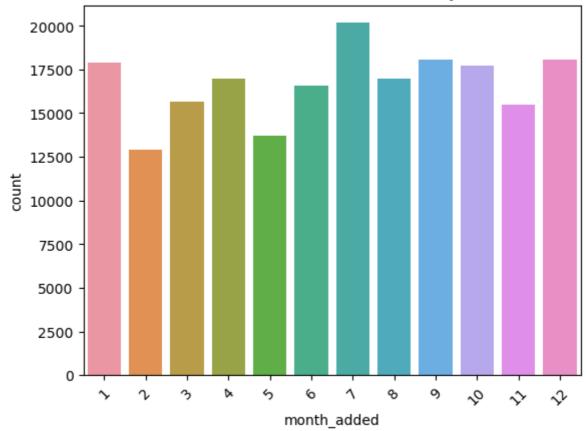
```
In [72]: sns.countplot(x='day_added',data=df_dt,palette = "YlOrBr")
plt.title('Shows added based on the days')
plt.xticks(rotation = 45)
plt.show()
```



Insight - Netflix has added maximum amount of content on Friday.

```
In [73]: sns.countplot(x='month_added',data=df_dt)
  plt.title('Shows added based on the days')
  plt.xticks(rotation = 45)
  plt.show()
```

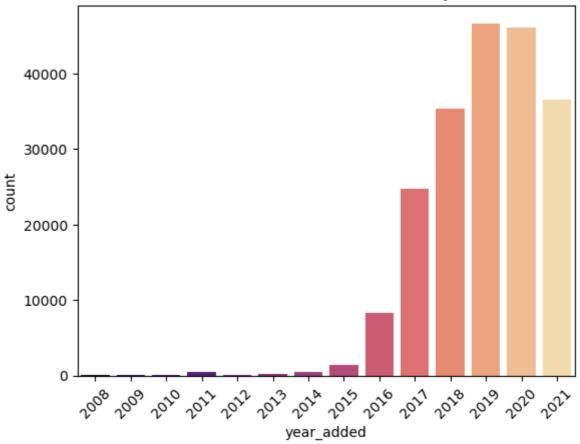
#### Shows added based on the days



Insight - Netlix has added more amount on content in the month of july.

```
In [74]: sns.countplot(x='year_added',data=df_dt,palette = "magma")
  plt.title('Shows added based on the days')
  plt.xticks(rotation = 45)
  plt.show()
```

#### Shows added based on the days



Insight - Netlix has added maximum amount on content in the year 2019.

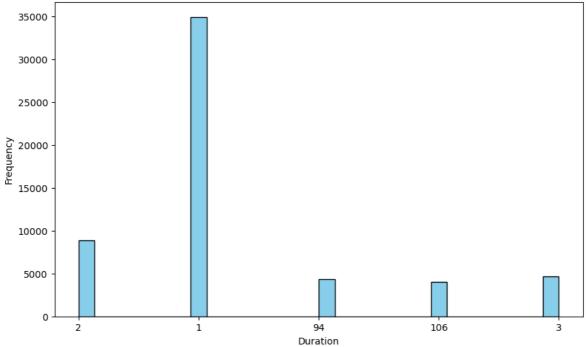
#### Histogram

```
In [75]: # Top 5 duration
    top_5_durations = df_dt['duration_fixed'].value_counts().head(5).index

# Filter the DataFrame to include only rows with top 5 durations
    filtered_data = df_dt[df_dt['duration_fixed'].isin(top_5_durations)]

In [76]: plt.figure(figsize=(10, 6))
    plt.hist(filtered_data['duration_fixed'], bins=30, color='skyblue', edgecolor='b
    plt.xlabel('Duration')
    plt.ylabel('Frequency')
    plt.title('Histogram of Top 5 Durations')
    plt.show()
```



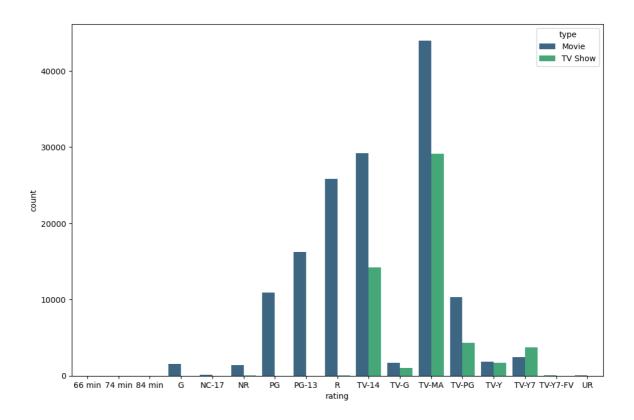


Insight - The top 5 duration on Netflix were found to be 1,2,3,94 & 106.

```
In [77]: df_dt[["duration_fixed"]].value_counts()
Out[77]: duration_fixed
                             34961
          1
          2
                              8865
          3
                              4665
          94
                              4343
          106
                              4040
          196
                                 4
          18
                                 4
                                 4
          16
          20
                                 4
          11
          Name: count, Length: 210, dtype: int64
```

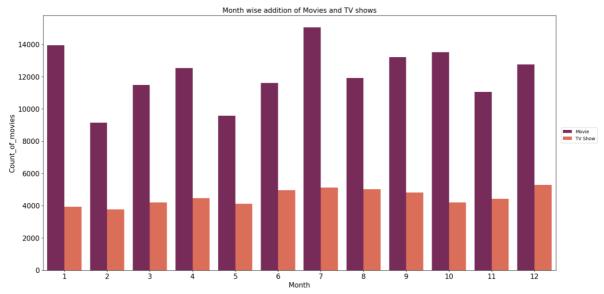
### **Bivariate Analysis**

```
In [79]: plt.figure(figsize=(12,8))
    sns.countplot(x='rating',hue='type',data=df_final,palette = "viridis")
    plt.show()
```



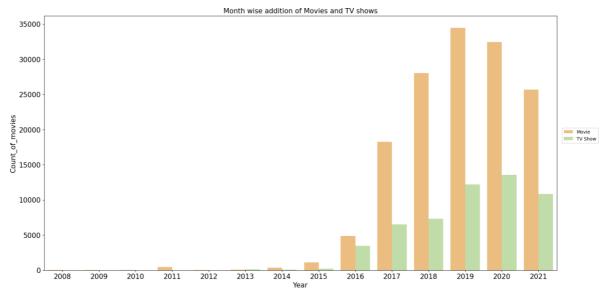
Insight - Netlix has maximum content of both Movies & TV shows in the TV-MA rating followed by TV-14 & R.

```
In [86]: plt.figure(figsize=(20,10))
    sns.countplot(x='month_added',data=df_dt,hue='type',palette = "rocket" )
    plt.title('Month wise addition of Movies and TV shows',fontsize = 15)
    plt.xticks(fontsize = 15)
    plt.yticks(fontsize = 15)
    plt.xlabel(xlabel = "Month",fontsize = 15)
    plt.ylabel(ylabel = "Count_of_movies",fontsize = 15)
    plt.legend(loc=(1.01,0.5))
    plt.show()
```



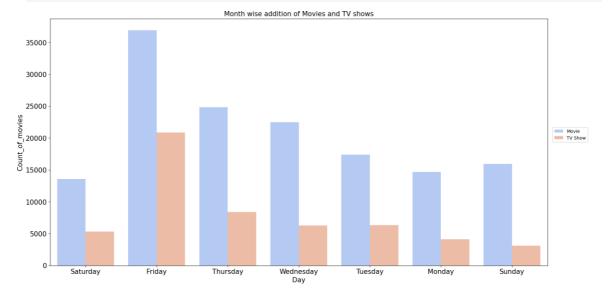
Insight- From the above countplot we found that most Movies & Tv shows were added on netflix in the month of july.

```
In [87]: plt.figure(figsize=(20,10))
    sns.countplot(x='year_added',data=df_dt,hue='type',palette = "Spectral")
    plt.title('Month wise addition of Movies and TV shows',fontsize = 15)
    plt.xticks(fontsize = 15)
    plt.yticks(fontsize = 15)
    plt.xlabel(xlabel = "Year",fontsize = 15)
    plt.ylabel(ylabel = "Count_of_movies",fontsize = 15)
    plt.legend(loc=(1.01,0.5))
    plt.show()
```

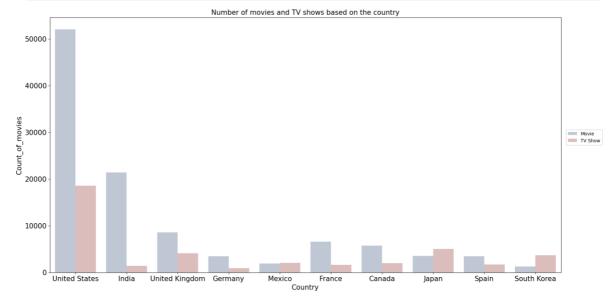


Insight- From the above countplot we found that most Movies & TV shows were added on netflix in the year 2019.

```
In [88]: plt.figure(figsize=(20,10))
    sns.countplot(x='day_added',data=df_dt,hue='type',palette = "coolwarm")
    plt.title('Month wise addition of Movies and TV shows',fontsize = 15)
    plt.xticks(fontsize = 15)
    plt.yticks(fontsize = 15)
    plt.xlabel(xlabel = "Day",fontsize = 15)
    plt.ylabel(ylabel = "Count_of_movies",fontsize = 15)
    plt.legend(loc=(1.01,0.5))
    plt.show()
```

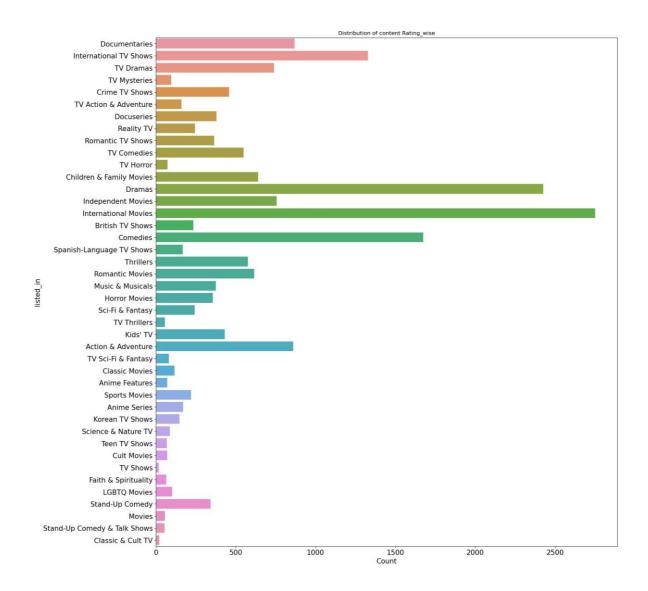


# Insight- From the above countplot we found that most Movies & Tv shows were added on netflix on friday.



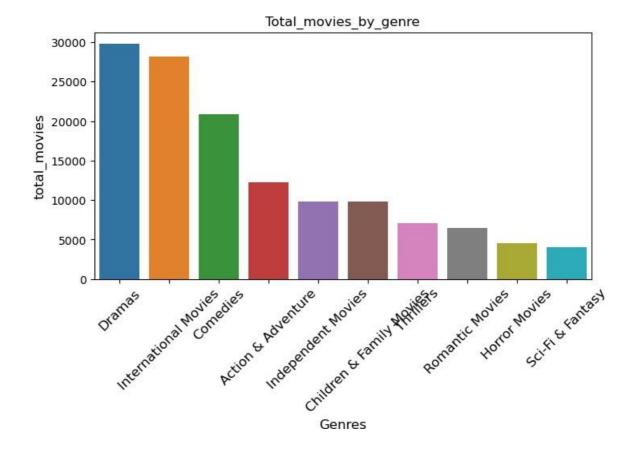
Insight- From the above analysis we found that most Movies & TV shows were added on netflix by the United States followed by India & United Kingdom.

```
In [90]: plt.figure(figsize = (18,20))
    sns.countplot(y = "listed_in" , data =df_listed_in )
    plt.title("Distribution of content Rating_wise")
    plt.xticks(fontsize = 15)
    plt.yticks(fontsize = 15)
    plt.xlabel(xlabel = "Count", fontsize = 15)
    plt.ylabel(ylabel = "listed_in", fontsize = 15)
    plt.show()
```



Insight- From the above countplot we found that most of the content was listed in International movies.

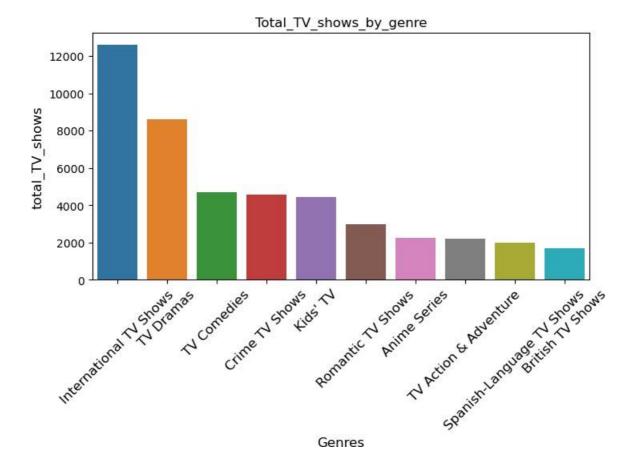
```
In [91]: # Top 10 movies by genre
    top_10_movie_genres = df_dt[df_dt['type'] == 'Movie'].listed.value_counts().head
    df_movie = df_dt.loc[df_dt['listed'].isin(top_10_movie_genres)]
    plt.figure(figsize= (8,4))
    sns.countplot(data = df_movie , x = 'listed' , order = top_10_movie_genres)
    plt.xticks(rotation = 45 , fontsize = 12)
    plt.ylabel('total_movies' , fontsize = 12)
    plt.xlabel('Genres' , fontsize = 12)
    plt.title('Total_movies_by_genre')
    plt.show()
```



Insight- Netflix has most movies in the genre Dramas followed by International movies & Comedies.

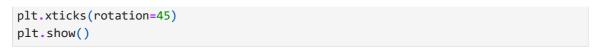
```
In [92]: top_10_TV_genres = df_dt[df_dt['type'] == 'TV Show'].listed.value_counts().head(
    df_tv = df_dt.loc[df_dt['listed'].isin(top_10_TV_genres)]

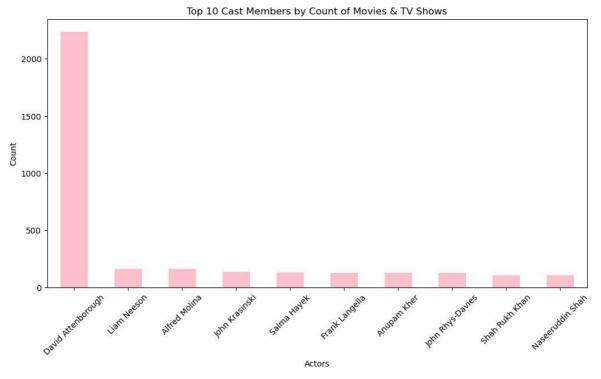
In [93]: # Top 10 TV shows by genre
    plt.figure(figsize= (8,4))
    sns.countplot(data = df_tv , x = 'listed' , order = top_10_TV_genres)
    plt.xticks(rotation = 45 , fontsize = 12)
    plt.ylabel('total_TV_shows' , fontsize = 12)
    plt.xlabel('Genres' , fontsize = 12)
    plt.title('Total_TV_shows_by_genre')
    plt.show()
```



## Insight- Netflix has highest number of TV shows in the genre International TV shows followed by TV Dramas & TV Comedies.

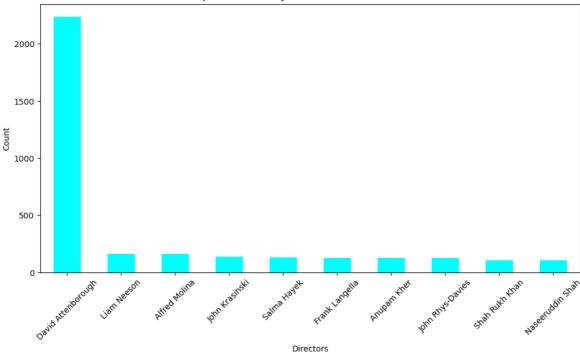
```
In [94]: # Group the data by 'cast' column and count the occurrences
         cast_counts = df_dt['cast'].value_counts()
         # Get the top 10 cast members
         top_10_cast = cast_counts.head(10)
         # Print or use top_10_cast for further analysis
         print(top_10_cast)
        cast
        David Attenborough
                              2237
        Liam Neeson
                               161
        Alfred Molina
                               160
        John Krasinski
                               138
                               130
        Salma Hayek
        Frank Langella
                               128
        Anupam Kher
                               127
        John Rhys-Davies
                               125
        Shah Rukh Khan
                               108
        Naseeruddin Shah
                               106
        Name: count, dtype: int64
In [95]: # Plotting
         plt.figure(figsize=(12, 6))
         top_10_cast.plot(kind='bar',color = "pink")
         plt.xlabel('Actors')
         plt.ylabel('Count')
         plt.title('Top 10 Cast Members by Count of Movies & TV Shows')
```





# Insight - The top most actor on Netflix was found to be David Attenborough.

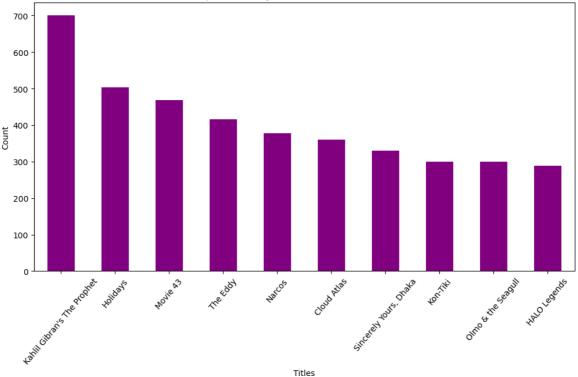
```
In [96]: # Group the data by 'director' column and count the occurrences
         director_counts = df_dt['director'].value_counts()
         # Get the top 10 cast members
         top_10_director = director_counts.head(10)
         # Print or use top_10_cast for further analysis
         print(top_10_director)
        director
        Rajiv Chilaka
                               49059
        Martin Scorsese
                                 419
        Youssef Chahine
                                 409
        Cathy Garcia-Molina
                                 356
        Steven Spielberg
                                 355
        Lars von Trier
                                 336
        Raja Gosnell
                                 308
        Tom Hooper
                                 306
        McG
                                 293
        David Dhawan
                                 270
        Name: count, dtype: int64
In [97]: # Plotting
         plt.figure(figsize=(12, 6))
         top_10_cast.plot(kind='bar',color = "cyan")
         plt.xlabel('Directors')
         plt.ylabel('Count')
         plt.title('Top 10 Directors by Count of Movies & TV Shows')
         plt.xticks(rotation=45)
         plt.show()
```



Insight - The top most director on Netflix was found to be Rajiv Chilaka

```
In [98]: # Group the data by 'title' column and count the occurrences
         title_counts = df_dt['title'].value_counts()
         # Get the top 10 titles
         top_10_titles = title_counts.head(10)
         # Print or use top_10_titles for further analysis
         print(top_10_titles)
        title
        Kahlil Gibran's The Prophet
                                       700
        Holidays
                                       504
        Movie 43
                                       468
        The Eddy
                                       416
        Narcos
                                       378
        Cloud Atlas
                                       360
        Sincerely Yours, Dhaka
                                       330
        Kon-Tiki
                                       300
        Olmo & the Seagull
                                       300
        HALO Legends
                                       288
        Name: count, dtype: int64
In [99]: # Plotting
         plt.figure(figsize=(12, 6))
         top_10_titles.plot(kind='bar',color = "purple")
         plt.xlabel('Titles')
         plt.ylabel('Count')
         plt.title('Top 10 Titles by Count of Movies & TV Shows')
         plt.xticks(rotation=50)
         plt.show()
```





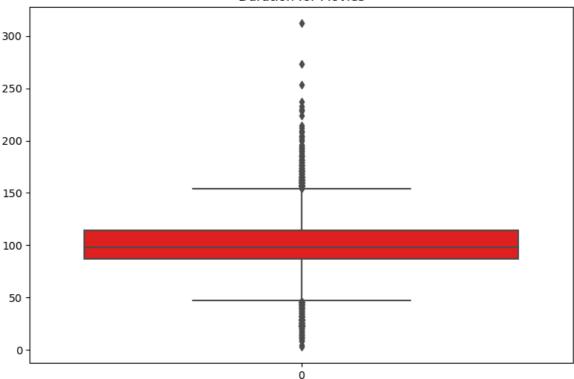
Insight - The top title on netlfix was found to be Kahlil Gibran's The Prophet followed by Holidays & Movie 43.

### **Categorical Variables: Box Plot**

```
In [100... # Boxplot for duration of Movie
    plt.figure(figsize=(20,6))
    duration_df = df.loc[df.duration.str.contains("min")== True]['duration'].apply(1
    plt.subplot(1,2,1)
    plt.title('Duration for Movies')
    sns.boxplot(duration_df , color = "red")
```

Out[100... <Axes: title={'center': 'Duration for Movies'}>





Insight - Average duration of movies are around 100 min.

#### correlation

#### Heatmap

```
In [101...
          top3_actors = df_dt["cast"].value_counts().index[:3]
          top3_directors = df_dt["director"].value_counts().index[:3]
          top3_titles = df_dt["title"].value_counts().index[:3]
In [102...
          top3_actors
           Index(['David Attenborough', 'Liam Neeson', 'Alfred Molina'], dtype='object', n
Out[102...
           ame='cast')
In [103...
          top3_directors
           Index(['Rajiv Chilaka', 'Martin Scorsese', 'Youssef Chahine'], dtype='object',
Out[103...
           name='director')
          top3_titles
In [104...
Out[104...
           Index(['Kahlil Gibran's The Prophet', 'Holidays', 'Movie 43'], dtype='object',
           name='title')
          top3_data = df_dt.loc[
In [105...
               (df_dt["cast"].isin(top3_actors))
               (df_dt["director"].isin(top3_directors))
               (df_dt["title"].isin(top3_titles))
          ]
```

In [106... top3\_data

Out	Г106
000	-00

	show_id	title	type	date_added	rating	cast	director	country
0	s1	Dick Johnson Is Dead	Movie	2021-09-25	PG-13	David Attenborough	Kirsten Johnson	United States
1	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Oamata	Rajiv Chilaka	South Africa
2	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Qamata	Rajiv Chilaka	South Africa
3	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Ama Oamata	Rajiv Chilaka	South Africa
4	s2	Blood & Water	TV Show	2021-09-24	TV- MA	Khosi Ngema	Rajiv Chilaka	South Africa
•••								
200051	s8801	Zindagi Gulzar Hai	TV Show	2016-12-15	TV-PG	Hina Khawaja Bayat	Rajiv Chilaka	Pakistan
200052	s8801	Zindagi Gulzar Hai	TV Show	2016-12-15	TV-PG	Hina Khawaja Bayat	Rajiv Chilaka	Pakistan
200119	s8804	Zombie Dumb	TV Show	2019-07-01	TV-Y7	David Attenborough	Rajiv Chilaka	United States
200120	s8804	Zombie Dumb	TV Show	2019-07-01	TV-Y7	David Attenborough	Rajiv Chilaka	United States
200121	s8804	Zombie Dumb	TV Show	2019-07-01	TV-Y7	David Attenborough	Rajiv Chilaka	United States

53109 rows × 14 columns

In [107... numerical\_data = top3\_data[["duration\_fixed", "release\_year", "year\_added", "mon In [108... numerical\_data.corr()

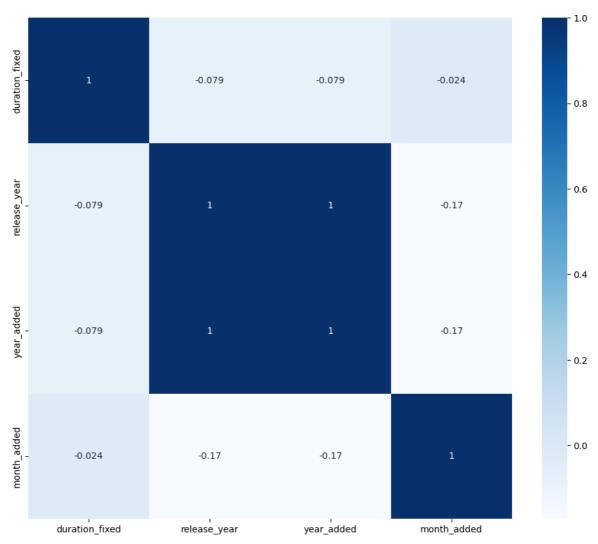
Out[108...

	duration_fixed	release_year	year_added	month_added
duration_fixed	1.000000	-0.078737	-0.078737	-0.024168
release_year	-0.078737	1.000000	1.000000	-0.172114
year_added	-0.078737	1.000000	1.000000	-0.172114
month_added	-0.024168	-0.172114	-0.172114	1.000000

```
In [109...
         plt.figure(figsize = (12,10))
          sns.heatmap(
              numerical_data.corr(),
              cmap = "Blues",
```

```
annot = True
```

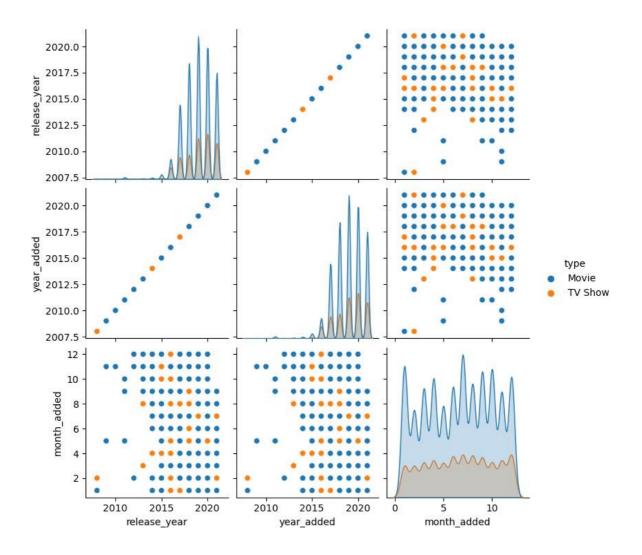
Out[109... <Axes: >



## pairplot

```
sns.pairplot(df_dt,hue = "type")
In [116...
         C:\Users\Hanna\anaconda3\Lib\site-packages\seaborn\axisgrid.py:118:
                                                                              UserWarning:
         The figure layout has changed to tight
           self._figure.tight_layout(*args, **kwargs)
```

<seaborn.axisgrid.PairGrid at 0x23f045a0f10> Out[116...



# 5) Insights based on Non-Graphical and Visual Analysis

- 1. Our dataset contains a majority of movies (70.41%) compared to TV shows (29.59%).
- 2. The highest content rating on Netflix is TV-MA, indicating it is suitable for mature audiences and not suitable for children under 17.
- 3. Actor David Attenborough has the most extensive contribution to Netflix, creating a total of 836 movies and TV shows.
- 4. The top-rated movie on Netflix is "Kahlil Gibran's The Prophet".
- 5. Rajiv Chilaka is recognized as the top director on Netflix.
- 6. David Attenborough is the most prominent cast member featured in Netflix content.
- 7. The United States stands out as the leading country producing content on Netflix.
- 8. Netflix began its content journey on January 1, 2008, and the latest addition was made on September 25, 2021.

- 9. Netflix excels in genres like Dramas, International movies, and comedies, listed as the top three genres in their content offerings.
- 10. Friday and the month of July witnessed the highest influx of content additions on Netflix.
- 11. The year 2019 saw the maximum volume of content additions on Netflix.
- 12. The top five durations for Netflix content are 1, 2, 3, 94, and 106.
- 13. Netflix boasts the highest number of both movies and TV shows with a TV-MA rating.
- 14. Our analysis reveals that most movies and TV shows on Netflix originate from the United States, followed by India and the United Kingdom.
- 15. The majority of Netflix content falls under the category of International movies, as indicated by our countplot analysis.
- 16. Dramas are the predominant genre on Netflix, followed by International movies and Comedies.
- 17. In TV shows, Netflix offers a substantial number of International TV shows, followed by TV Dramas and TV Comedies.
- 18. The average duration of movies availa.verage duration of movies available on Netflix is around 100 minutes.

## 6) Business Insights

- 1. Netflix predominantly features content released after 2000; older titles, especially pre-2000, are scarce. This gap presents an opportunity to cater to a senior audience demographic, a segment currently underserved by Netflix.
- 2. Over 80% of Netflix content falls under TV-MA (mature audiences, 17+), TV-14 (viewers 14+), TV-PG (parental guidance suggested, similar to PG-13 and PG), and R (restricted, not suitable for viewers under 17) ratings, targeting mature and adult viewers. The remaining 20% caters to children under 13 with parental guidance, highlighting Netflix's audience segmentation strategy.
- 3. Netflix's most popular genres include International Movies and TV Shows, Dramas, Comedies, Action & Adventure, and Children & Family Movies, with a growing preference for shorter content durations (75 to 150 minutes) and limited series (1 to 3 seasons). This trend should influence future content production.
- 4. Approximately 75% of Netflix's content originates from the top 10 countries, indicating a concentrated content source. To expand its global reach and business

- growth, Netflix should consider diversifying by focusing on content from more countries worldwide.
- 5. A decline in content production across all countries and genres was observed in 2020 and 2021, potentially due to the pandemic's impact. This trend underscores the need for adaptive strategies to navigate challenges and maintain a steady content flow during unforeseen circumst
- 6. Netflix primarily releases new content on Fridays, with a notable influx during the month of June and the entire year of 2019. This pattern indicates strategic scheduling, capitalizing on specific days and periods to engage viewers and maximize audience impact.

## 7) Recommendations

- 1. Netflix contains majority of movies (70.41%) compared to TV shows (29.59%) based on this insight we can recommend netflix to add movies than TV shows.
- 2. Netflix excels in genres like Dramas, International movies, and comedies, listed as the top three genres in their content offerings so netflix should make more content based on these genres.
- 3. There are more content in the rating TV-MA that is for adult audience, netflix should Produce animated movies, family-friendly series, and educational content for children. Engaging shows that are both entertaining and educational can attract families and younger audiences.
- 4. Customize marketing campaigns based on cultural nuances and local trends in each country. Engage with local influencers and celebrities to promote Netflix content. Tailor promotional activities to align with regional festivities and events, creating a sense of community and excitement around new releases.
- 5. More content should addded which have the top actor David Attenborough & top director Rajiv Chilaka pair.
- Create compelling original stories that haven not been explored before. Unique narratives and fresh perspectives can captivate viewers and set Netflix apart from other platforms.
- 7. Address important social issues like gender equality, mental health, environmental conservation, and social justice. Thought-provoking content can spark conversations and raise awareness among viewers.
- 8. While emphasizing popular genres, also explore niche genres and subcultures specific to each country. By diversifying content offerings, Netflix can attract niche audiences and create a dedicated fan base, enhancing viewer loyalty and subscription retention.
- 9. Align content releases with local cultural events, holidays, and festivities. Utilize insights on peak viewing times in each country to schedule releases for maximum impact. Plan promotional campaigns around these events to create buzz and anticipation among viewers.

10. Acknowledge the preference for shorter content durations and limited series.

Develop a mix of short films, mini-series, and full-length features to cater to different viewer schedules and attention spans. Experiment with interactive formats to enhance viewer engagement.