

Bashundhara
Exercise Book
Write Your Future

Sadman
IPE (A)

011221592

Converting room \rightarrow 629 paise
from A to B

(+) 2000 Engineering Economy

\rightarrow The value of money.

P \rightarrow Present value

F \rightarrow Future value

N \rightarrow Number of interest periods

i% \rightarrow interest rate

$$P = \frac{F}{(1+i)^N}$$

(+) cash flow | cash outflow
(-) cash flow | cash inflow

$$\begin{aligned} & \uparrow 100 \\ & \downarrow 200 \\ & \frac{100}{(1+i)^1} + \frac{200}{(1+i)^2} = 1 \\ & \frac{100}{(1+i)^1} + \frac{200}{(1+i)^2} = 1 \\ & 100(1+i) + 200(1+i)^{-2} = 1 \\ & 100(1+i) + 200(1+0.05)^{-2} = 1 \\ & 100(1+i) + 200(0.905) = 1 \\ & 100(1+i) + 181 = 1 \\ & 100(1+i) = -180 \\ & i = -1.80\% \end{aligned}$$

* Annuity \rightarrow ~~asset~~ ~~loss~~ ~~but~~ ~~not~~ ~~an~~ (-)

asset \rightarrow ~~asset~~ ~~loss~~ ~~not~~ (+)

Find the annuity solution. ~~and~~ ←

$$\rightarrow \frac{1}{(1+i)^n} + \frac{1}{(1+i)^{n-1}} + \dots + \frac{1}{(1+i)^1} + \frac{1}{(1+i)^0}$$

choose ~~future value~~ F_1 to F_2 \rightarrow F_3 \leftarrow \dots

$$P = P_1 + P_2 + P_3$$

$$= \frac{(iF_1)}{(1+i)^n} + \frac{F_2}{(1+i)^{n-1}} + \frac{F_3}{(1+i)^{n-2}}$$

$$\Rightarrow \frac{-100}{\left(1+\frac{5}{100}\right)^2} + \frac{-100}{\left(1+\frac{5}{100}\right)^2} + \frac{-100}{\left(1+\frac{5}{100}\right)^3}$$

$$= -272.32 \text{ $}$$

$$\begin{aligned} F &= P + P_1 + P_2 + \dots \\ &= 272.32 \left(1 + \frac{5}{100}\right)^3 \\ &= 285.936 = 315.71 \end{aligned}$$

1.20
27.3.22

~~approx 5th year interest rate.~~

	2	3	4	5	12%
\$0	\$200	\$300	\$300	\$500	

$$\begin{aligned}
 F &= F_1 + F_2 + F_3 + F_4 + F_5 \\
 &= P_1(2+i)^{N_1} + P_2(2+i)^{N_2} + P_3(2+i)^{N_3} + \\
 &\quad P_4(2+i)^{N_4} + P_5(2+i)^{N_5}
 \end{aligned}$$

$$\begin{aligned}
 &= 100\left(2+\frac{12}{100}\right)^4 + 300\left(2+\frac{12}{100}\right)^3 + 300\left(2+\frac{12}{100}\right)^2 \\
 &\quad + 500\left(2+\frac{12}{100}\right)^1
 \end{aligned}$$

$$\Rightarrow \$1792.15$$

777

85.0%
C

* compounded Annually 10%
10%

* compounded semi annually 10%
at 10% 10% 10% 10% 10% 10% 10% 10%

Effective annual rate

$$(\text{EFF} + \text{i}) = \left(1 + \frac{\text{I}_{\text{NOM}}}{M}\right)^M - 1$$

$$(1+i)_{\text{eff}} + (1+i)_{\text{NOM}}$$

~~Eff~~

$$\left(\frac{51}{100} + c\right)_{\text{eff}} + \left(\frac{51}{100} + c\right)_{\text{NOM}}$$

compounded annually $\left(\frac{51}{100} + c\right)_{\text{eff}} =$

$$\left(\frac{51}{100} + c\right)_{\text{NOM}} = \left(1 + \frac{c}{3}\right)^3$$

$$= \left(1 + \frac{c}{3}\right)^3 = 1.001 + 0.001$$

$$1.001 + 0.001$$

~~Yearly compounding formula~~
 $F_2 = P(1+i)$
 over 12 months \rightarrow ~~12 months~~ \rightarrow ~~1 month~~
 monthly \$100 $(1 + \frac{0.08}{12})$ ~~monthly~~ \rightarrow ~~1 month~~
 start with \$100 \rightarrow ~~1 month~~ \rightarrow ~~1 month~~ \rightarrow ~~1 month~~



$$\begin{aligned}
 & \rightarrow 10000 \text{ } \$ \\
 & \rightarrow 12 \text{ months} \\
 & \rightarrow P \left(1 + \frac{0.08}{12}\right)^{12} - 1 \\
 & \rightarrow 0.08299 = 8.299\% \quad [\text{monthly}]
 \end{aligned}$$

$$\begin{aligned}
 \therefore F_2 &= 100 \left(1 + 0.08299\right)^3 \\
 &\rightarrow 127.0203 \text{ } \$ \\
 &\rightarrow \cancel{100} (229.015) \\
 &\rightarrow \text{monthly } £80.0
 \end{aligned}$$

Ameek invested some money compounded quarterly 12% for 43 years and got ₹ 15 million when Ameek got this first million.

~~F = 5 million~~

~~N = 43~~

$$\text{EFF} = \left(1 + \frac{0.12}{4}\right)^4 - 1$$

Years : per 80.0
per 80.0

$$= 0.2255$$

$$P = \frac{(1+i)^N - 1}{(1+i)^N}$$

$$= \frac{5}{(1+0.2255)^{43}}$$

$$= 0.032 \text{ million.}$$

$$\begin{array}{r}
 (i + c) q = 7 \\
 \cancel{0.065} \\
 \cancel{(251.0)} + \cancel{c} \\
 \hline
 \cancel{0.037} \\
 \cancel{(255.7)} - 1 \\
 \hline
 1 \\
 \cancel{(255.5) wl} \\
 \hline
 0.037 \\
 \cancel{(255.5) wl} \\
 \end{array}$$

$$F = 5000000 \text{ $}$$

$$EFF = \left(1 + \frac{0.12}{4}\right)^4 - 1$$

$$\Rightarrow 0.2255 =$$

$$P = \frac{5000000}{(1 + 0.2255)^4} = \$ 30982.2913$$

$$F = P(1+i)^N$$

$$\Rightarrow \frac{1000000}{30782.29} = (1 + 0.1255)^N$$

$$\Rightarrow \frac{32.2765}{580.0} = (1.1255)^N$$

$$\Rightarrow \ln(32.2765) = \ln(1.1255)^N$$

$$\Rightarrow 3.4743 \stackrel{?}{=} N^{0.12823}$$

$$\Rightarrow N = 29 \left(\frac{3.4743}{0.12823} \right) = 773$$

$$1000000 = \frac{1000000}{(1.1255 + 5)} = 9$$

~~nt~~

~~softed~~

~~1.25~~

~~E-C~~

$$F = \$100$$

$$N = 3$$

$$i = 8\%$$

$$P = \frac{F}{(1+i)^N} = \frac{100}{(1+\frac{0.08}{100})^3}$$

↓
79.3832 \$

↓
initial value \$

$$E_{ff} = \left(1 + \frac{i_{nom}}{m}\right)^m - 1$$

$$\left(1 + \frac{0.08}{12}\right)^{12} - 1$$

$$\rightarrow 0.08297$$

$$P = \frac{100}{(1+0.08297)^3}$$

$$= 78.7256 \text{ $}$$

~~0.7256~~

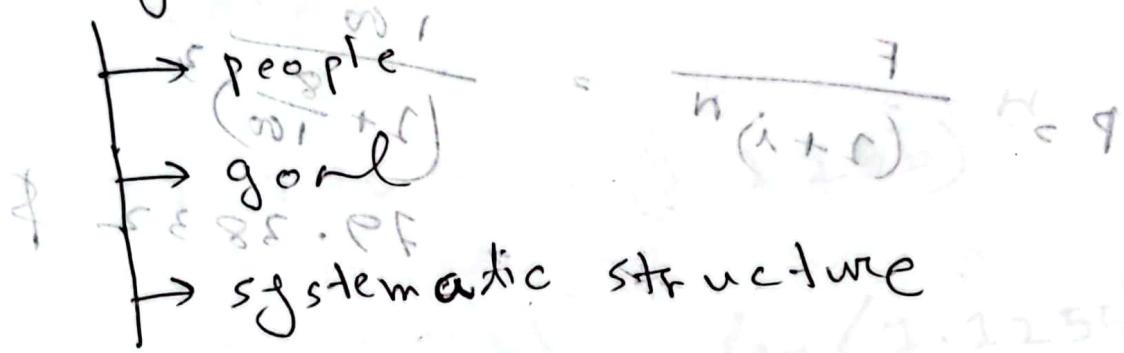
1.2
30.1.24

Chapter-2

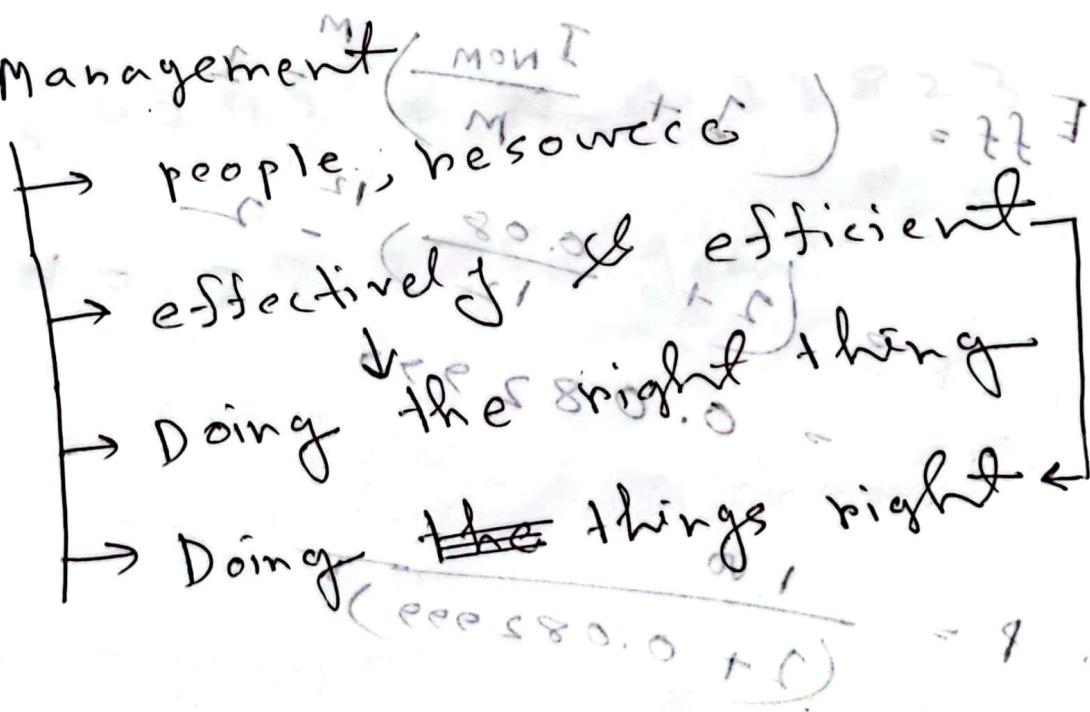
IPE

* Manager, organization,
management

→ organization



→ Management

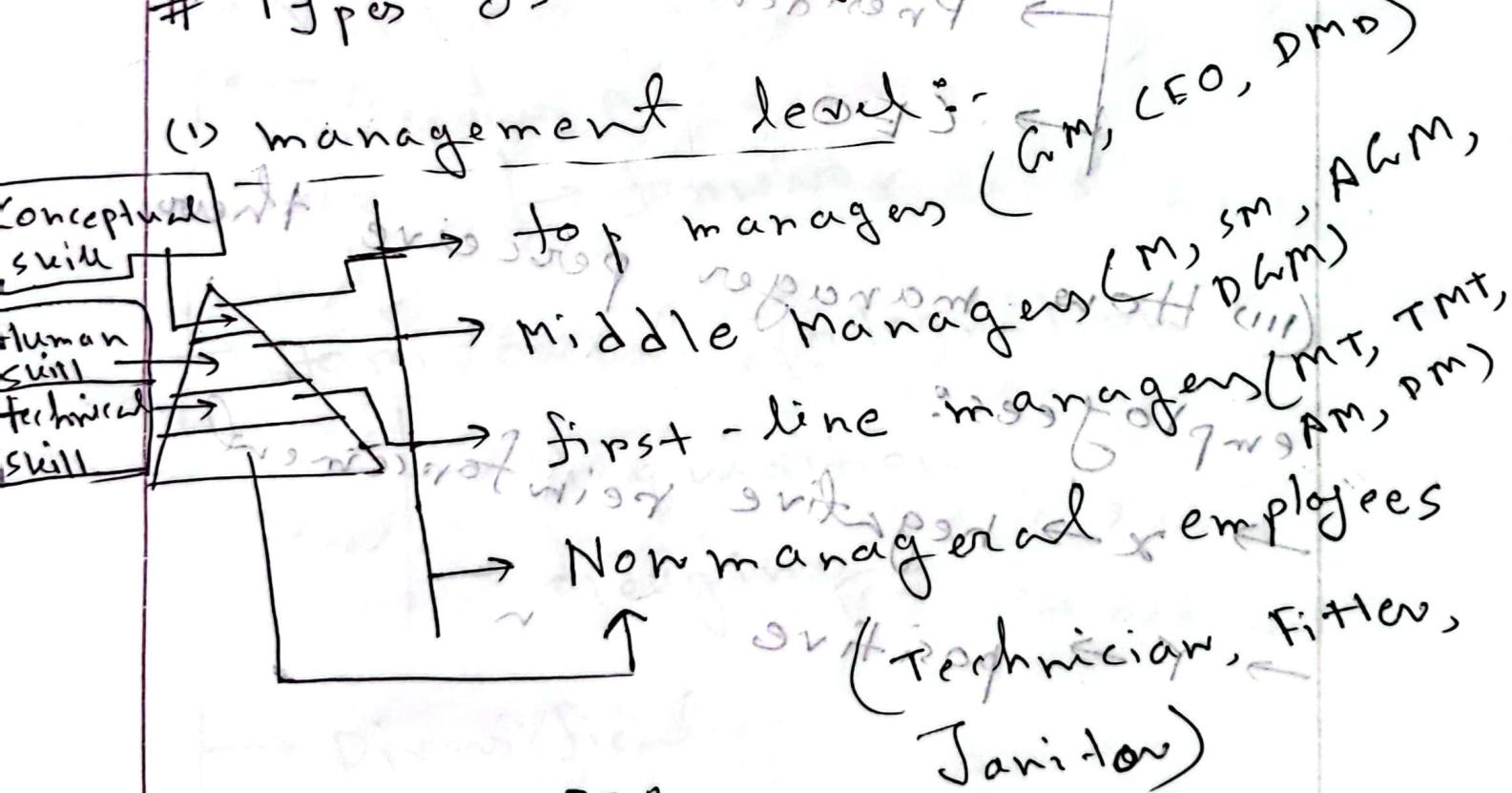


P.T.O.

four functions of management

- planning
- Organizing
- Leading
- Controlling

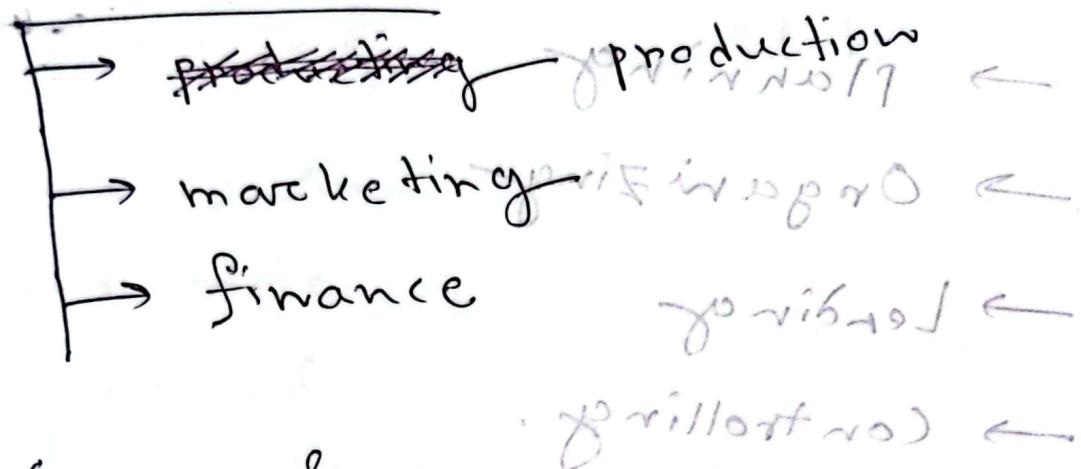
Types of manager



P.T.O

~~(ii) Functional~~

(*) Functional: avoidance of #



~~(**) General~~

(**) General: avoidance of #

President → opt #

CEO → decision (1)

Manager → perceive the environment

Employee → reinforcement

→ negative reinforcement

→ positive reinforcement

P.T.O.

0.5.7

6-Feb C.T

Chapter 2 & 3

* Strategy → ~~6+ Phases~~ Plan

6 phases execution

* Plan → think about what we want to do

Corporate strategy

→ Growth strategies:

→ Concentration

→ Vertical integration

→ Backward integration

→ Forward integration

→ Horizontal integration

→ Acquisition

→ Mergers

→ Diversification

7.1.2.2

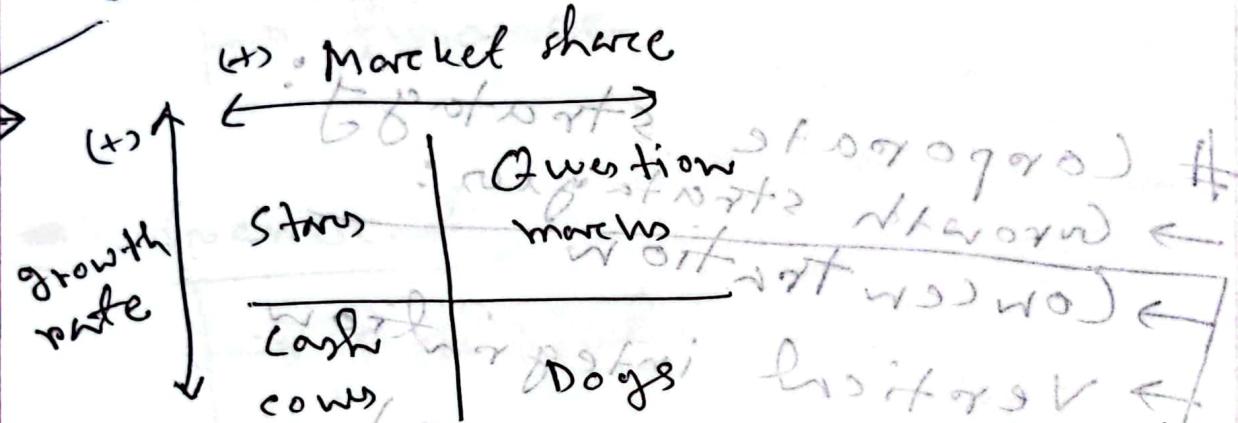
7.1.2.2.2.2

IPE

* Stability

* Renewal: Strategy of

* BCG Matrix with wolf



Challenges of management →

- The need for vision → (Nokia)
- The need for flexibility → (Volkswagen)
- The need for lethiess → (Nestle)
- The need for responsiveness to cultural diversity (Walmart)

P.I.

Chapter-4

Project selection

Existing methods

Project

S → specific

M → Measurable

A → Achievable

R → Realistic

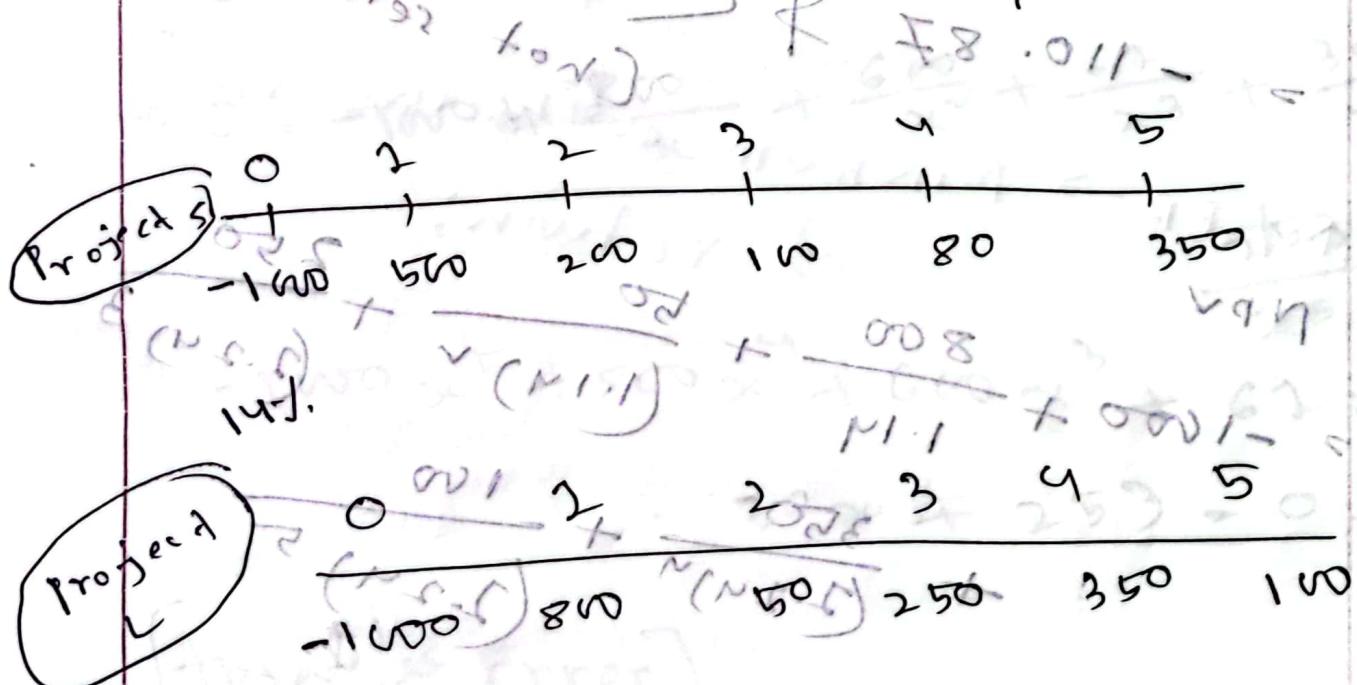
T → Time oriented

(i) NPV

(ii) IRR

(iii) Pay back period

(iv) Benefit cost analysis



P-wtqst

for profit $NPV > 0$ for accept

[selection criterion]

VPN (r)

NPV_r (r)

$$= -1000 + \frac{500}{(1+0.14)^1} + \frac{200}{(1+0.14)^2}$$

$$= \frac{100}{(1+0.14)^3} + \frac{80}{(1+0.14)^4} + \frac{350}{(1+0.14)^5}$$

$$= -110.87 \text{ $}$$

[not selected]

(5)

reject

NPV

$$= -1000 + \frac{800}{1.14} + \frac{50}{(1.14)^2} + \frac{250}{(1.24)^3}$$

$$= \frac{350}{(1.24)^4} + \frac{150}{(1.24)^5}$$

$$= 168.24 \text{ $} > 0$$

(V)

IRRInternal rate of return

$$\text{IRR} = 24.9\%$$

$$NPV = 0 \text{ at } 24.9\%$$

P_0	x^0	P_1	x^1	P_2	x^2	P_3	x^3	P_4	x^4	P_5	x^5
0	+ 1000	- 800	600	62	30	253	15				

WACC

(trial & error)

$$\Rightarrow O = P_0 + P_1 + P_2 + P_3 + P_4 + P_5$$

$$\Rightarrow O = -1000 + \frac{800}{x^0} + \frac{600}{x^1} + \frac{62}{x^2} + \frac{30}{x^3} + \frac{253}{x^4} +$$

in order to \leftarrow minimize

$$\Rightarrow -1000x^5 + 800x^4 + 600x^3 + 62x^2 + 30x + 253 = 0 \dots (1)$$

(trial & Error)

WACC \rightarrow Weighted Average cost of capital

~~Calculator~~

$$x = 1.15, \text{ P.H.S} = 668.55$$

$$x = 1.25, \text{ P.H.S} = 459.05$$

$$x = 1.35, \text{ P.H.S} = 54.07$$

$$x = 1. (36 \text{ min}) \text{ P.H.S} = 0.128 \approx 0$$

$$-9 + -9 + -9 + -9 + -9 + -9 = 0$$

$\left(\begin{array}{l} \text{limit} \\ \text{or} \end{array} \right)$

$\frac{\partial}{\partial x} + \frac{\partial}{\partial x} + \frac{\partial}{\partial x} + \frac{\partial}{\partial x}$ attractive rate
 $\text{MARR} \rightarrow \text{Minimum rate of return};$

$$+ 1052 + 1000 + 1008 + 1000 - 0$$

$$0 = 1052 + 1000$$

(Correct & limit)

0.128 = optimal interest rate \leftarrow draw

I.P.E

6.2
10.2.2.2.1

$$\begin{array}{cccccc} & & & & & \\ & 0 & 1 & 2 & 3 & 4 & 5 \\ \hline 1000 & 400 & 450 & 600 & 221 & 250 & \\ \end{array}$$

$$\rightarrow -1000x^5 + 400x^4 + 450x^3 + 600x^2 + 221x$$

$$+ 250 = 0$$

$$x = 1.25, P.H.S = 658.789$$

$$x = 1.25, P.H.S = 254.96$$

$$x = 1.30 \downarrow n = -43.54$$

$$x = 1.29 \downarrow n = 22.046$$

$$\Delta x = 0.01 \text{ (Interpolation work)}$$

Diff between P.H.S $65.59 \rightarrow$ let $x = 0.01$

n itself of 2nd row \rightarrow (1) 65.59

n \rightarrow 2nd row of 43.54 \rightarrow (2) 0.01×43.54

$$= 6.638 \times 10^{-2}$$

$$= 0.0066$$

$$x = 1 - 30 - 0.0066$$

$$\text{P.I.S} = 252934 \quad \text{P.H.S} = 0.09$$

$$\frac{0.02 \times 22.05}{65.59} = 0.0034$$

$$(3.29 + 0.0034) \rightarrow 3.2934$$

N.E.N.					↓ P.C.X
0	1	2	3	4	5
1000	500	450	600	222	250
Discounted cash flow	1000	347.83	3040.26	(394.51)	120.64
Discounted cash flow	1000	347.83	3040.26	(394.51)	120.64

[Pay back period]

(i) conventional payback

(ii) discounted payback

Discounted cash flow method

$$P_0 = -1000$$

Initial investment

$$\frac{400}{(1+0.15)^2} = 347.83$$

Present value

$$P_1 = \frac{450}{(1.25)^2} = 634.0.26$$

CF = 634.0.26

$$P_2 = 394.52$$

$$P_3 = 220.64$$

CF = 220.64

$$P_4 = 122.4.29$$

$$P_5 = 122.4.29$$

Year	CF	Discounted CF	Cumulative CF	CF
0	0	0	0	0
1	634.0.26	634.0.26	634.0.26	220.64
2	394.52	394.52	1028.58	120.64
3	220.64	220.64	1229.22	82.64
4	122.4.29	122.4.29	1351.61	203.24
5	0	0	203.24	327.52

Payback period is the time required to recover the initial investment.

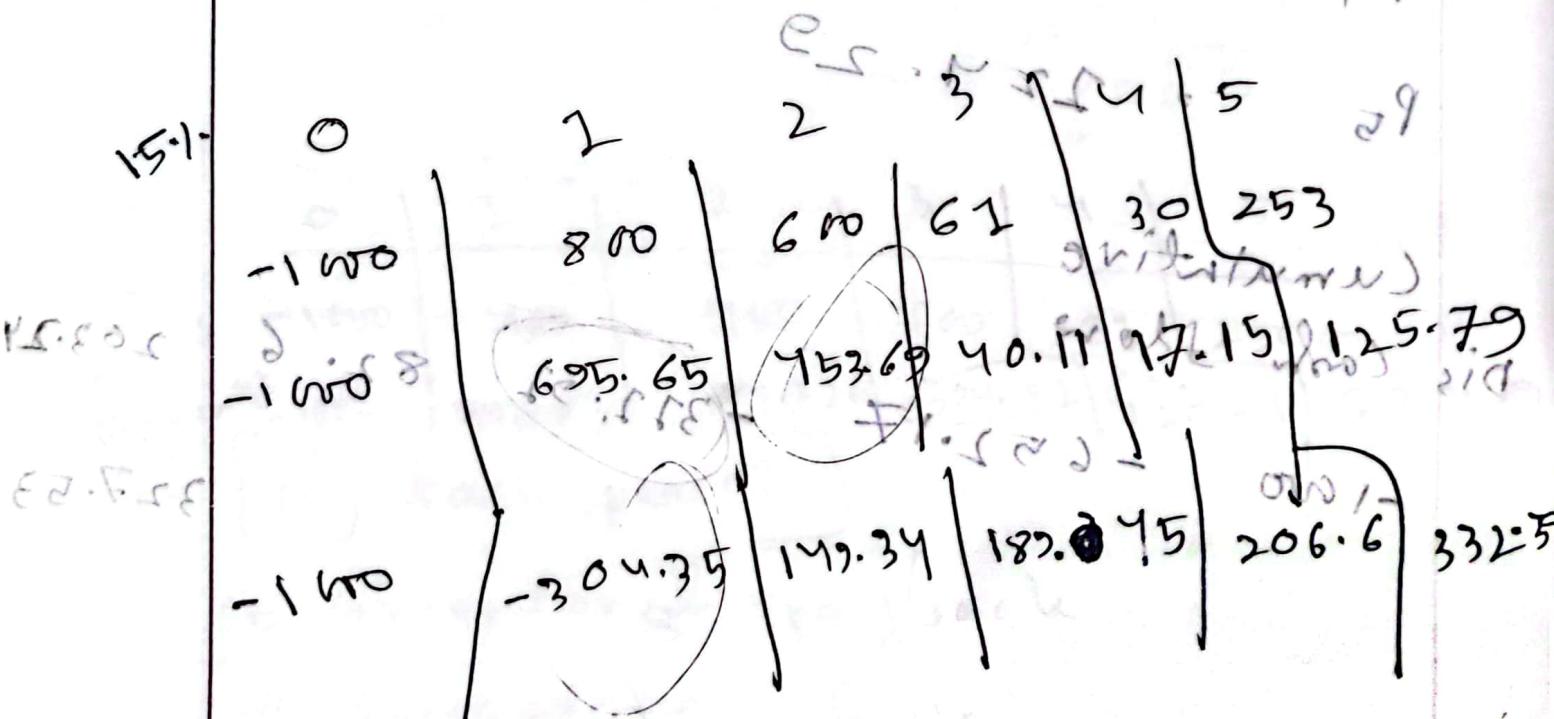
→ Num of years before full recovery

$$\frac{\text{cost}}{\text{cash flow during full recovery}}$$

($\frac{C}{C_f + f}$)

$$= 2 + \frac{321.92}{394.52} = 2.79$$

$$= 2.79 \text{ years}$$



~~11.8. (not good)~~

$\therefore P \Delta P$

28. P 82

5

$$\rightarrow 1 + \frac{304.35}{453.69}$$

~~with overlap in fit cost ratio~~

$$= 1.67 \text{ years}$$

~~benefit~~

~~1.620\$~~

1	2	3	4	5
(x) Benefit 017	1	600	62	30
(-) cost 200	200	15	100	50

Benefit: $\frac{600}{1.12^1} + \frac{610}{1.12^2} + \frac{630}{1.12^3} + \frac{253}{1.12^4} + \frac{253}{1.12^5}$

~~600 610 630 253 253~~

~~1.12^1 1.12^2 1.12^3 1.12^4 1.12^5~~

$= 684.36 \$$

$$P_{cost} = 502.99 \$$$

Chapter 23, 4 P

$$\frac{B}{C} = \frac{684.36}{501.99}$$

qch 9

$$\Rightarrow 1.36 > 1.00$$

Benefit is greater than cost.

GW	30	50	100	5	IPF
12.22	25	30	50	100	120

* Marketing Management

→ set of processes for creating, communicating and delivering values.

$$\cancel{P.J.} \times 00.500 = 400.9$$

- What is marketed? (product)
- Goods (tangible) → Product
 - Services (intangible) → Service
 - Persons.
 - Events
 - Experiences.
- * Marketing mix (4Ps)
- Product, Price, Promotion, Place.
- * Micro-marketing has 4 levels.
- Segment marketing → market
 - Niche marketing → segment
 - Local marketing → area
 - Individual marketing → person
- * Brand & Brand equity.

6.29
13.2.24

choosing Brand Elements

- Memorable
 - Meaningful
 - likable
 - Transferable
 - Adaptable
 - Protectable
- "Victorians rule" → concept 1980-
using position & visual identity

color emotion guide

- optimum
- friendly
- Excitement
- creative
- Trust
-

• blue brand & brand

C.T.-2 (Feb 27) Tuesday
(Chapter 4 & 5)

Interesting marketing strategies

→ Guerrilla marketing.

→ Ambush marketing

C.W.
17.2.27

IPE

* Gray market

* Black Market

6

(I) Raw Material inventory

(II) work in progress inventory

(III) MRO (Maintenance Repair operation)

(IV) Finished good. inventory.

ABC analysis

A → High Annual dollar volume → 70-1.

B → Intermediate

C → low

20-1.

10-1.

0-1.

Giant (FC Job) - T.S.
(2 DR w/ job)

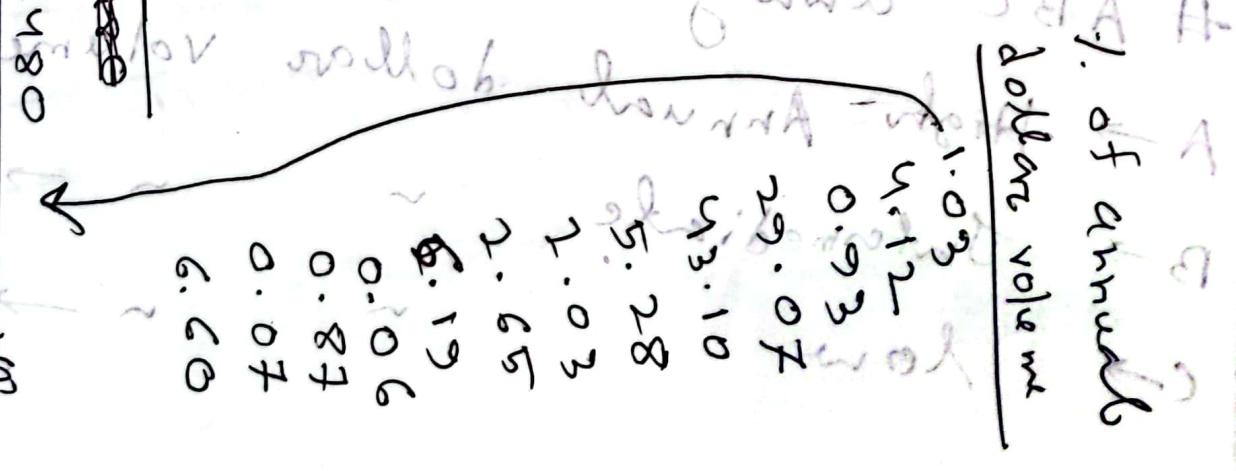
Job parts to be printed & assembled
 • printing volume ←

printing volume →

Annual Volume	Annual cost per unit
500	\$50
5000	\$5
10,000	\$2.50
15,000	\$1.67
20,000	\$1.25
25,000	\$1.00
30,000	\$0.83
35,000	\$0.71
40,000	\$0.63
45,000	\$0.56
50,000	\$0.50

Annual Volume	Annual cost per unit
500	\$5
5000	\$0.50
10,000	\$0.25
15,000	\$0.17
20,000	\$0.13
25,000	\$0.10
30,000	\$0.08
35,000	\$0.07
40,000	\$0.06
45,000	\$0.05
50,000	\$0.04

Annual Volume	Annual dollar value
500	\$2500
5000	\$250,000
10,000	\$2,500,000
15,000	\$3,750,000
20,000	\$5,000,000
25,000	\$6,250,000
30,000	\$7,500,000
35,000	\$8,750,000
40,000	\$10,000,000
45,000	\$11,250,000
50,000	\$12,500,000



~~PPC~~
organized by preceding order

Item No:	1.	Class
5	Wolfsburg 310107217	A
4	29.07	
13	6.60	B
9	6.029	
6	5.28	
2	4.82	
8	2.65	
1	2.03	C
7	2.93	
3	0.93	D
11	0.87	
12	0.07	
10	0.06	

(EO)

$$\frac{29.07}{H} = \frac{29.5}{H}$$

~~6.2
27.2.24~~

IPE

Holding cost per unit per year

* EOQ (Economic order quantity)

* POQ (Production order quantity)

S ordering cost per order

Annual amount D

Order Quantity Q

H holding cost per unit per year

Annual ordering cost = Annual holding cost + $\frac{D}{Q} S$

$$\Rightarrow \left(\frac{D}{Q} \right) S = \left(\frac{Q}{2} \right) H$$

$$\Rightarrow \frac{2 DS}{H} = Q^2$$

$$\Rightarrow Q^* = \sqrt{\frac{2 DS}{H}} \quad (\text{EOQ})$$

$$Q = \sqrt{\frac{2DS}{H} \left(1 - \frac{d}{P}\right)}$$

(Annual production rate)

* In a RMG factory Annual demand of needles is 75,000 units. The factory operates for 250 days in a year. Cost associated with each order is 100 \$ and holding cost per unit per year. Each ~~piece~~ needle costs 1 \$ ~~per~~
~~purchase.~~ Lead time for needles are 5 days.

- (i) Determine optimal / Economic order quantity.
- (ii) Number of orders per year.

Order (int.) expected time between

orders. $(\frac{b}{q} - 1) H$ cost

Total Annual

(v) order points \rightarrow NTA

Production rate is 200

units per day \rightarrow Determine

units produced per day \rightarrow 100

Optimal order quantity \rightarrow 7500

what is the \rightarrow order quantity

optimal order time \rightarrow 7.5 days

Q = $\sqrt{\frac{2DS}{H}}$ \rightarrow $\sqrt{\frac{2 \times 75,000 \times 100}{16}}$

Q = $\sqrt{\frac{2 \times 75,000 \times 100}{16}} \rightarrow 225$

order quantity $\rightarrow 225$ days

units $\rightarrow 2738.623$ units \rightarrow (1)

order quantity $\rightarrow 2738.623$ units \rightarrow (1)

order quantity $\rightarrow 2738.623$ units \rightarrow (1)

(ii)

$$N = \frac{D}{Q} \xrightarrow{\text{known lot size}} \frac{75,000}{62738.613} = 90.9$$

~~75,000~~

Order cost $\leftarrow \frac{250}{27.39}$ orders

(iv)

(iii)

$$T = \frac{2.50}{N} \xrightarrow{\text{known lot size}} \frac{2.50}{9.13} = 27.39 \text{ days}$$

(iv)

Total ~~ordering~~ cost

= Annual ordering + Annual holding +

purchasing cost

$$= \cancel{\frac{250}{27.39} \times 90.9} = \left(\frac{D}{Q} \right) s + \left(\frac{Q}{2} \right) H + \cancel{MD}$$

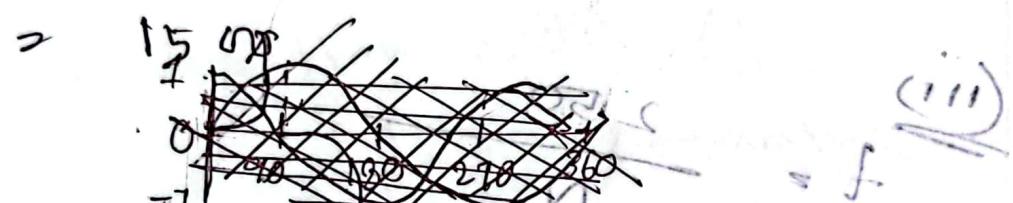
$$= 80477.23 \text{ F}$$

per
piece
price

$$(V) \quad \text{ROP} = \frac{\text{Avg. daily wage}}{\text{Rate of F}} = \frac{15}{0.25} = 60$$

Total time

$$\text{Ansatz} = 5 \times \frac{7500}{250} \rightarrow \text{total amount}$$



$$d = \frac{7500}{250} = 300$$

$$Q^* = \sqrt{2 \times 75000 \times 100} / \left(2 - \frac{300}{400} \right)$$

approx. demand 5477.23 lot size + variable demand

Avg. \downarrow \rightarrow variable demand

$$MD + H \left(\frac{D}{c} \right) + c \left(\frac{D}{c} \right) = \text{Total cost}$$

\rightarrow es. FFP 08

avg
cost
saving

+ ~~annual~~ demand $\frac{5000}{\text{order}}$
 ordering cost $49 \frac{\$}{\text{per order}}$
~~overhead~~ + $\frac{1}{2}$

$$M_1 = 5 \frac{\$}{\text{unit}}$$

$$M_2 = 5 - (5 \times 49) = 4.81 \frac{\$}{\text{unit}}$$

$$M_3 = \frac{5}{5} + \frac{1}{2} (5 \times 5 \cdot 1 \cdot) = 4.75 \frac{\$}{\text{unit}}$$

$$H_1 = 5 \times 20 \cdot 1 \cdot = 100 \frac{\$}{\text{unit}}$$

$$H_2 = 4.8 \times 20 \cdot 1 \cdot = 96 \frac{\$}{\text{unit}}$$

$$H_3 = 4.75 \times 20 \cdot 1 \cdot = 95 \frac{\$}{\text{unit}}$$

$$Q_1^* = \sqrt{\frac{2 \times 5000 \times 49}{1}} = 700 \cancel{\frac{\text{units}}{\text{order}}}$$

$$Q_2^* = \sqrt{\frac{2 \times 5000 \times 49}{0.96}} = 714.43 \cancel{\frac{\text{units}}{\text{order}}}$$

[not feasible]

$$Q_3^* = \sqrt{\frac{2 \times 5000 \times 49}{0.95}} = 718.18 \left[\sim \sim \right]$$

$$T_{C1} = \left(\frac{500}{700} \right) \times 49 + \left(\frac{700}{2} \right) \times 0.96 + \\ \text{F.C.N} \quad \text{F.O.B.} \quad \text{P.M.} \\ (5 \times 500) \quad \text{primaria}$$

$$F.O.B. = 25700 \quad P.M. = 1M$$

$$F.O.B. = 1.2 \times 25700 \quad P.M. = 1M$$

$$T_{C2} = \left(\frac{500}{1000} \right) 49 + \left(\frac{1000}{2} \right) \times 0.96$$

$$F.O.B. = 4.8 \times 500 \quad H \\ 24725 \quad \text{slowest cost} \\ 200 \quad 49 + \left(\frac{200}{2} \right) \times 0.96$$

~~$$T_{C3} = \left(\frac{500}{2000} \right) 49 + \left(\frac{2000}{2} \right) \times 0.96$$~~

$$+ (4.75 \times 500) \quad H$$

~~$$E.P.M.I.F = \frac{EN \times 0.002 \times 15}{4820} \quad P.M. = 0.002$$~~

[discount for] = $2 \times \frac{EN \times 0.002 \times 15}{4820}$

$$[~] 81.81E = \frac{EN \times 0.002 \times 15}{0.002} = 40000$$

J

So, 100 is the optimal
substructure property.

Naive approach

Period	Actual	f	Trend present
1	150	$150 + 1$	Not Applicable
2	152	$151 + 1$	$151 + 1 = 152$
3	154	$154 + 3$	$154 + 3 \leftarrow$
4		$154 + 2$	$154 + 2 \leftarrow$

No Trend Present \Rightarrow Last period value = Next Period forecast

$$\frac{75 + 85 + 90}{3} = 83.33$$

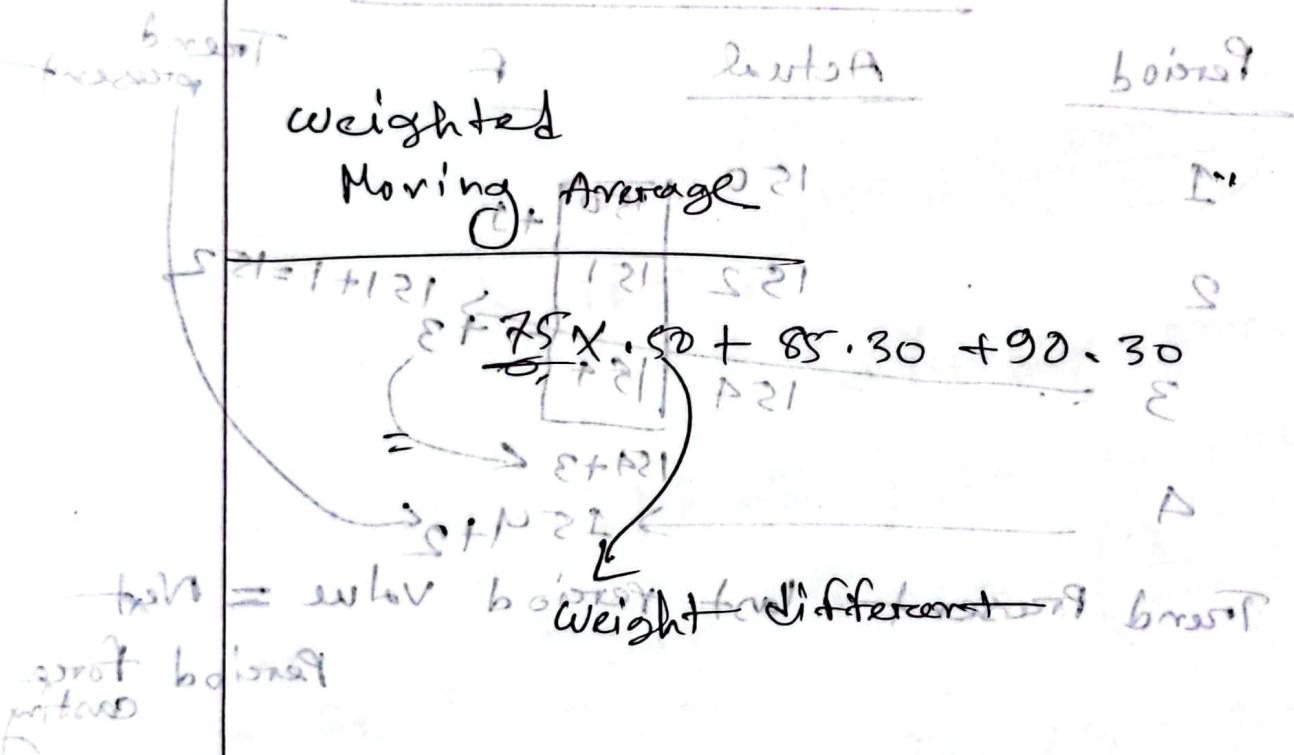
3 Period moving average of 2007

Period	Actual	Weighted Forecasting
2009 1	40	.10
2	60	.20
3	80	.30
4	75	.40
n		Average

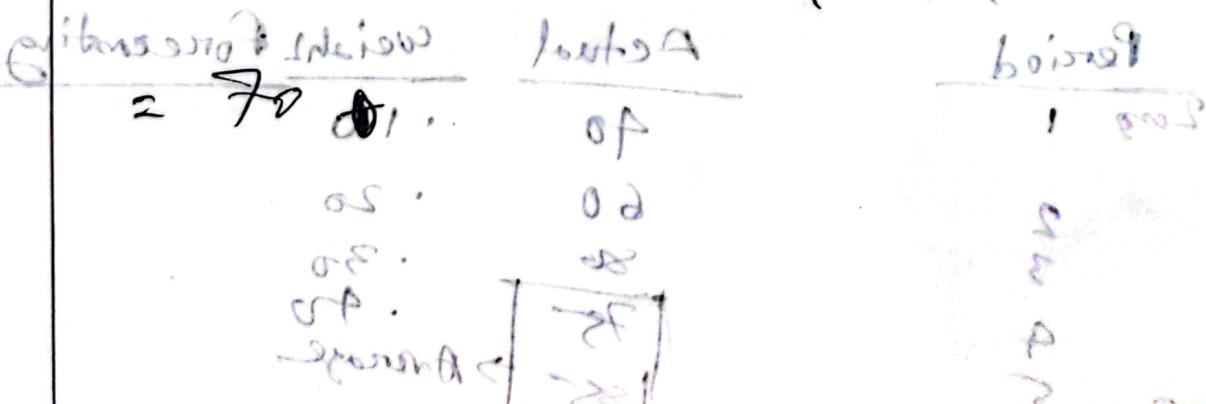
$$M_A = \frac{25}{200} + \frac{85}{30} + \frac{90}{30} \quad \text{over 100}$$

$$= 25 \times 0.33 + 85 \times 0.33 + 90 \times 0.33$$

33.33% ~~use every data~~
~~more accurate result~~



$$\frac{25 \times .40 + 80 \times .30 + 60 \times .20 + 40 \times .10}{6} = 66.67$$



~~Sales~~ Exponential smoothing method

$$F_t = F_{t-1} + \alpha (A_{t-1} - F_{t-1})$$

F_t = Forecast value of t period

F_{t-1} = forecast in previous period of t

A_{t-1} = Actual value in $t-1$ period

α = Smoothing constant $[0.05 - 0.5]$

$$\alpha = [0.05 - 0.1]$$

$$\alpha = [0.11 - 0.5]$$

~~(d = 0.10)~~

~~60 days~~ ~~Quarterly without Actual data~~ ~~Forecast~~

$$2 \left(4.47 - 1.1A \right) + 180 = 175$$

2

$$\begin{aligned} & \text{Going f to 15 min forecast} \\ & 3 \quad 174.75 \\ & \quad 173.18 \end{aligned}$$

f to going quarterly ~ 175

f

$$5 \quad 190$$

$$f \sim \sim 6 \sim \sim 285 \text{ hwhA} = 1.1A \quad 275.02$$

$$\left[2.0 - 20.0 \right] \text{ triotw} 180 \quad \text{yristw} = 278.02$$

$$8 \quad [1.0 - 20.0] = 182 \quad 278.22$$

$$9 \quad [2.0 - 11.0] = 6$$

$$278.59$$

$$F_9 = F_8 + d(A_8 - F_8) = 178.59 \text{ F.O.D}$$

$$F_8 = F_7 + d(A_7 - F_7) = 178.21 \text{ working}$$

$$F_7 = F_6 + d(A_6 - F_6) = 178.02$$

$$F_6 = F_5 + d(A_5 - F_5) = 175.02 \text{ 370 ft}$$

$$F_5 = F_4 + d(A_4 - F_4) = 173.36$$

$$F_4 = F_3 + d(A_3 - F_3) = 173.18 \text{ 170 ft}$$

$$F_3 = F_2 + d(A_2 - F_2) = 174.75 \text{ 60 ft}$$

$$F_2 = F_1 + d(A_1 - F_1) = 175.5 \text{ 0.10 } (180 - 175)$$

$$F_1 = 175 \text{ 8 sec}$$

$$\text{soft soil 0.10} \quad 0.8 \quad 0.00 \quad 0.00$$

$$\text{for 6 mpt} \quad 0.01 \quad 1.20 \quad 1.20$$

$$[200-175] \quad 5M \quad 500$$

$$= 25 \quad 5.5 \quad 5.5$$

Least square Equations

Equation: $y_i = a + bx_i + e_i$

Slope: $b = \frac{\sum_{i=1}^n x_i y_i}{\sum_{i=1}^n x_i^2}$

$$b = \frac{\sum_{i=1}^n (y_i - \bar{y})(x_i - \bar{x})}{\sum_{i=1}^n (x_i - \bar{x})^2}$$

y-intercept: $a = \bar{y} - b\bar{x}$

Year	Demand (Mm)	Find overall trend
1997	74	
1998	79	
1999	80	
2000	90	(Also find the demand at 2004-2005)
2001	105	
2002	112	
2003	122	

<u>Jahr</u>	<u>Demand (t)</u>	<u>x</u>	<u>x^v</u>	<u>xj</u>
1997	74	2	1	74
1998	78	2	6	158
1999	80	3		240
2000	90	8	16	360
2001	(90 - 105)	5	25	525
2002	142	6	36	852
2003	<u>122</u>	<u>7</u>	<u>49</u>	<u>854</u>
	<u>$\Sigma 692$</u>	<u>$\Sigma 28$</u>	<u>$\Sigma 140$</u>	<u>$\Sigma 3063$</u>

$$\bar{x} = \frac{28}{7} = 4 \quad \bar{j} = \frac{692}{7} = 98.86$$

$$\lambda = \frac{3063 - (7 \times 4 \times 98.86)}{(90 + \{7 \times 4\})}$$

$$= 10.53$$

$$a = 98.86 - (10.53 \times 4) = 56.74$$

Overall trend $\hat{Y} = 56.74 + 10.53x$ feet

$$J_2 = a + b x \quad \text{feet}$$

$$J_2 = 56.74 + 10.53x \quad \text{feet}$$

$$\text{at } 2004, x = 8 \quad \text{feet}$$

$$\text{at } 3057, x = (3057 - 1996) \quad \text{feet}$$

$$MSE = \frac{\sum (A - F)^2}{n} \quad \text{feet}$$

$$MSE = \frac{\sum (A - F)^2}{n} \quad \text{feet}$$

$$MAD = \frac{\sum |A - F|}{n} \quad \text{feet}$$

$$MAPE = \frac{\sum |A - F|}{\sum A} \times 100 \quad \%$$

$$RF = (1 + \text{MAPE}) - 100 \quad \%$$

$$RF = (1 + 8.8) - 100 = 88.8 \quad \%$$

~~Smith wall - slab with Smith wall~~
~~partially coated slab with Smith wall~~

Actual	A	F	$\frac{ A-F }{A} \times 100$
74	smith	75	$\frac{1}{74} \times 100$
79		76	3
80		78	2
90		99	1-91
105		98	7
112		150	1-81
122		120	2
		88	8
		85	5
		85	3

~~Smith wall (no coating) for A⁽¹⁾~~

~~E~~

~~smith wall~~

~~el. C to .0N~~

~~28.6 E1 = 0.001~~

- ~~2. 4. 2. 3~~
- * flow time < due date \rightarrow Lateness = 0
 - * flow time > due date \rightarrow Lateness = flowtime - due date

SPT
EDD

Sequencing Example

<u>Job</u>	<u>Processing time</u>	<u>Due date</u>	<u>Flow time</u>	<u>Lateness</u>
B	2	10	2	0
D	3	15	5	0
A	6	18	12	3
C	8	20	20	2
E	9	23	28	5
		$\Sigma 28$	$\Sigma 65$	32

SPT

(1) Avg completion / flow time

$$= \frac{\Sigma \text{flow time}}{\text{no. of job}} = \frac{65}{5} = 13 \text{ days.}$$

$$\text{(ii)} \quad \text{Utilization} = \frac{\text{total processing time}}{\text{total flow time}} \times 100\%$$

with with with
 Job 1 Job 2 Job 3
 28 35 35
 $\Rightarrow \frac{28}{65} = 0.43$
 $\Rightarrow 43\%$

$$\text{(iii)} \quad \text{Avg number of job in system}$$

$$= \frac{\text{total flow time}}{\text{total processing time}} = \frac{65}{28} = 2.32 \text{ jobs}$$

$$\text{(iv)} \quad \text{Avg Job Latency} = \frac{\text{Total Latency}}{\text{No of job}}$$

with with with
 Job 1 Job 2 Job 3
 9 9 9
 $\Rightarrow \frac{9}{3} = 3 \text{ days}$
 $\Rightarrow 1.8 \text{ days.}$

EDD Scheduling Method

Job	Processing time	Due Date	Flow time	Wait time
A	8	16	8	0
B	2	6	2	0
C	6	8	8	0
D	6	15	12	0
E	8	18	18	2
		23	28	5
<u>Total processing time</u>		<u>Σ</u>	<u>Σ</u>	<u>Σ 6</u>

utilization → [Better]

Arg < [Better]

→ Job 3.0

* Critical Ratio = $\frac{\text{Time Remaining}}{\text{Processing time}}$

CR [Better]

$$CR = \frac{\text{Due date} - \sum \text{Processing time of completed jobs}}{\text{Processing time}}$$

<u>Sequence</u>	A	B	C	D	E	Processing time	CR ₁	CR ₂	CR ₃	CR ₄
Job	Processing time	Due Date								
B	2	6					$\frac{6-0}{2} = 3$	$\frac{6-6}{2} = 0$	X	X
A	6	8					$\frac{8-0}{6} = 1.33$	X	X	
D	3	15					$\frac{15-0}{3} = 5$	$\frac{15-6}{3} = 3$	$\frac{15-8}{3} = 2.3$	$\frac{15-16}{3} = -0.33$
C	8	18					$\frac{18-0}{8} = 2.25$	$\frac{18-6}{8} = 1.5$	$\frac{18-8}{8} = 1.25$	X
E	9	23					$\frac{23-0}{9} = 2.56$	$\frac{23-6}{9} = 1.9$	$\frac{23-8}{9} = 1.67$	$\frac{23-16}{9} = 0.33$

Sequencing

with priorities

Job w_{C_1} w_{C_2}

A 7

2 [odd P] S 4)

B 9

4 start end

C 3

5 [odd P] S 4)

D 1

3 4 5 6 8 1

E 5

8 8 5 2 unexp

F 2

6 7 3 2nd 6th
end 6th

G 4

5 2nd 6th

H 3

5 2nd 6th

I 2

5 2nd 6th

J 1

5 2nd 6th

K 8

8 8 5 2nd 6th

L 5

8 8 5 2nd 6th

M 4

8 8 5 2nd 6th

1/10
1/16
1/24

Chap - 12

IPE

Operation Research

Problem formulation

Linear programming

Simplex method

Exm

$$\text{maximize } Z = -2x + 5y$$

SC $\rightarrow x$

GC $\rightarrow y$

$$x \geq 100 \quad \textcircled{i}$$

$$y \geq 80 \quad \textcircled{ii}$$

$$x \leq 200 \quad \textcircled{iii}$$

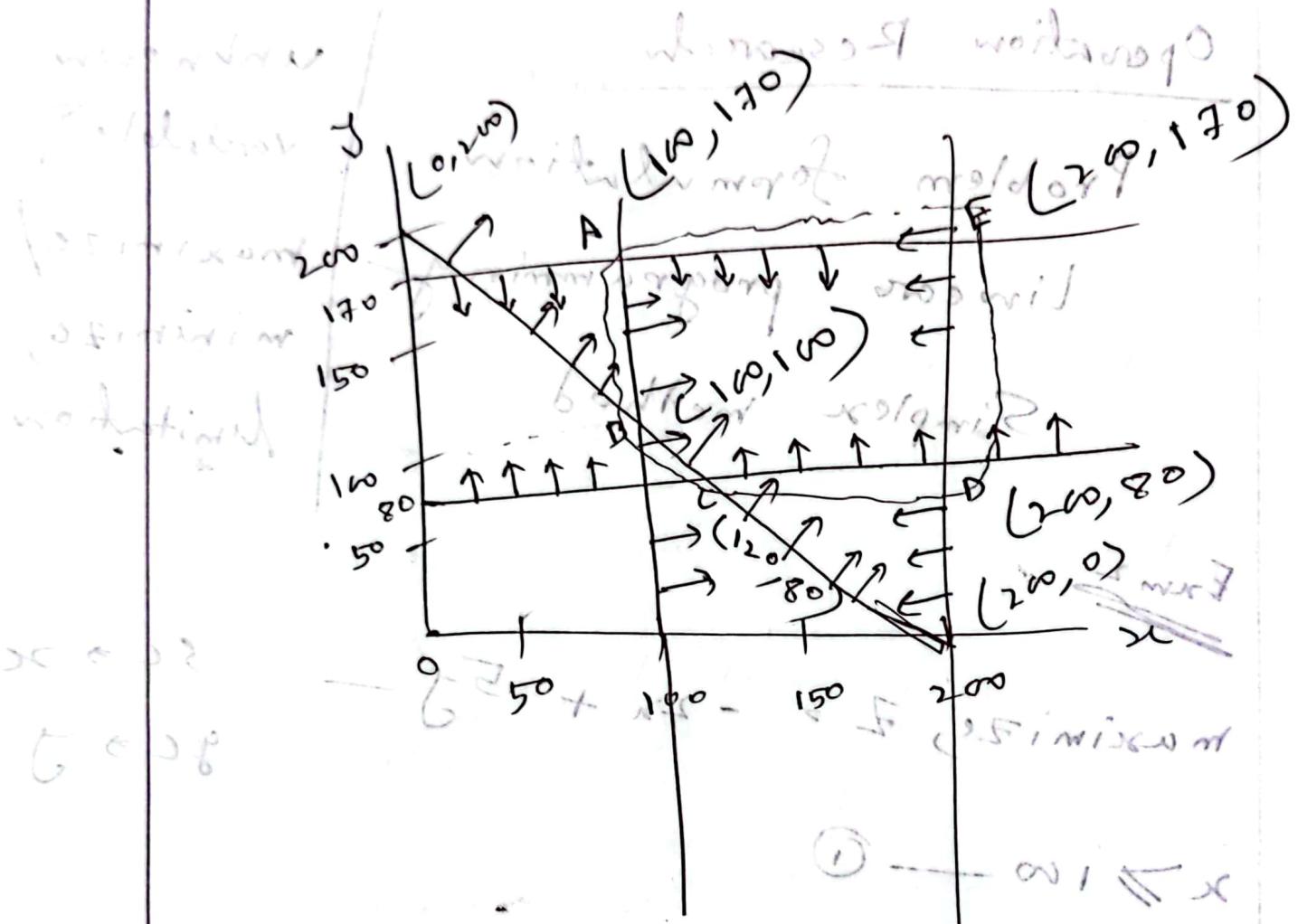
$$y \leq 170 \quad \textcircled{iv}$$

$$x + y \geq 200 \quad \textcircled{v}$$

$$(x, y) \geq 0$$

unknown variable
maximize/
minimize,
limitation.

P.T.O



$$Z = (A, B, C, D, E)$$

Value

refer page 22 (1) \Rightarrow $x \geq 0$

V_1 \Rightarrow $OFI \geq 5$

~~PT~~: $200 \leq 5 + x$

$O \leq (t, x)$

PT

x_3	x_1	x_2	u_1	
1				

Simplex
method

0	$\frac{3}{2}$	$\frac{5}{3}$	$\frac{1}{2}$	
8	$\frac{6}{11}$	$\frac{1}{15}$	$-\frac{1}{2}$	
11	0	0	$-\frac{1}{2}$	
	3	2	0	1

$\text{Maximize } Z = 3x_1 + 5x_2$

$\frac{5}{3} + \frac{5}{2}$

$x_1 \leq 4$

$2x_2 \leq 12$

$3x_1 + 2x_2 \leq 18$

$x_1 \geq 0, x_2 \geq 0$

$\begin{pmatrix} b \\ x^* \\ (x^*_{\text{non}}) \end{pmatrix} = \begin{pmatrix} 6 \\ (x_1, x_2) \\ 6 \end{pmatrix}$

$Z - 3x_1 - 5x_2 = 0$

$x_1 + x_3 = 4$

$2x_2 + x_4 = 12$

$3x_3 + 2x_2 + x_5 = 18$

Row

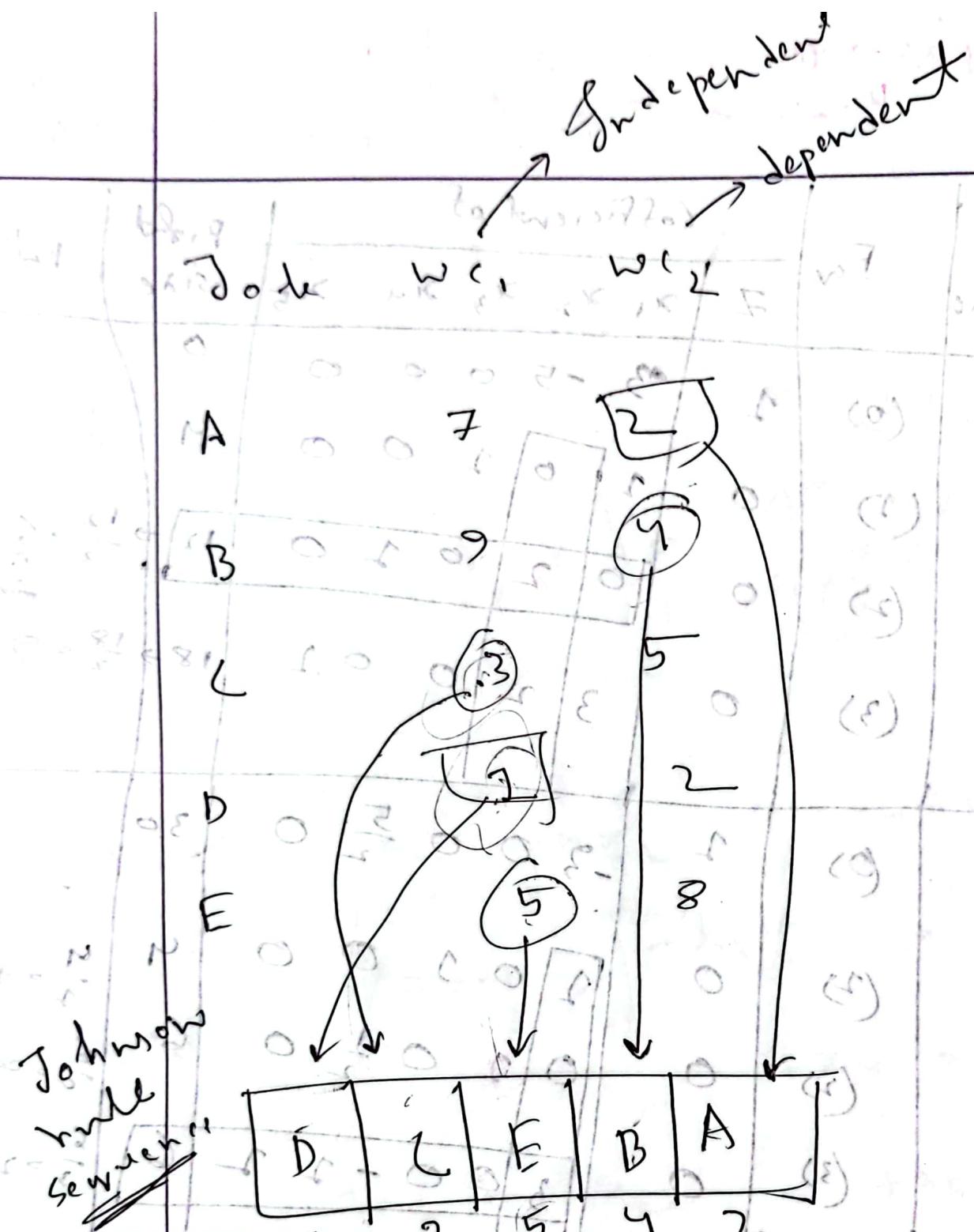
Pivot

R_2	1	x_5					
R_1	0	5	0	$\frac{5}{2}$	0	1	30
R_0	-3	-5	0	0	0	0	0

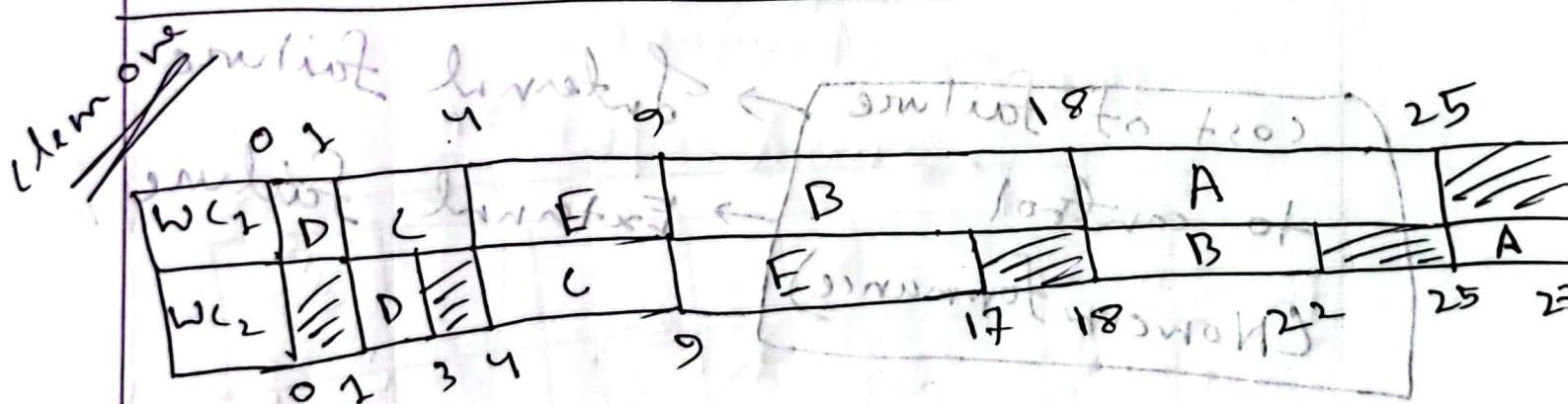
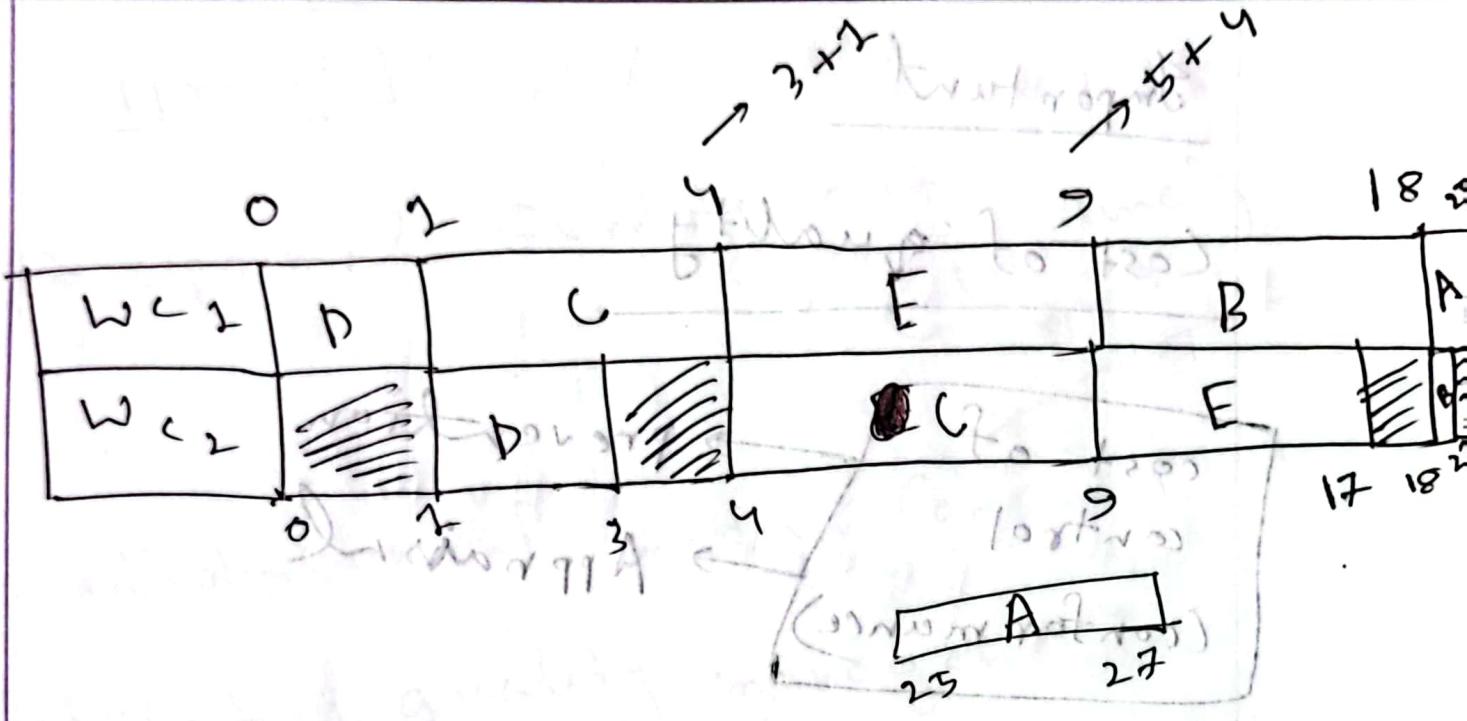
x_5 exchange x_1

$$\begin{array}{cccc|c}
 P_0(x) & -6 & 1 & 5 & 0 & 30 \\
 P_1(x) & 0 & 5 & 0 & \frac{5}{2} & 0 \\
 P_2(x) & -3 & -5 & 0 & 0 & 10
 \end{array}$$

Basis Variable	Eqn	Coefficient of					Right side
		Z	x_1	x_2	x_3	x_4	
P_0	Z	(0)	1	-3	-5	0	0
P_1	x_3	(1)	0	1	0	2	0
P_2	x_4	(2)	0	0	2	0	4
P_3	x_5	(3)	0	3	0	0	18 $\Rightarrow \frac{18}{2} = 9$
P_0'	Z	(0)	1	-3	0	0	$\frac{5}{2}$ 0 30
P_1'	x_3	(1)	0	1	0	2	0
P_2'	x_2	(2)	0	0	1	$\frac{1}{2}$	0
P_3'	x_5	(3)	0	3	0	0	-22 6 $\Rightarrow \frac{6}{3} = 2$
P_2''	Z	(0)	1	0	0	$\frac{3}{2}$	1 36
$x P_3''$	x_3	(1)	0	0	1	$\frac{1}{3}$	$\frac{1}{3} - \frac{1}{3} = 0$
$x P_2''$	x_2	(2)	0	0	0	$\frac{1}{2}$	6
P_3''	x_1	(3)	0	1	0	$-\frac{1}{3}$	$\frac{1}{3}$ 2



Time phase diagram, idle time
Gantt chart



consecutive board ←

odd dimension board ←

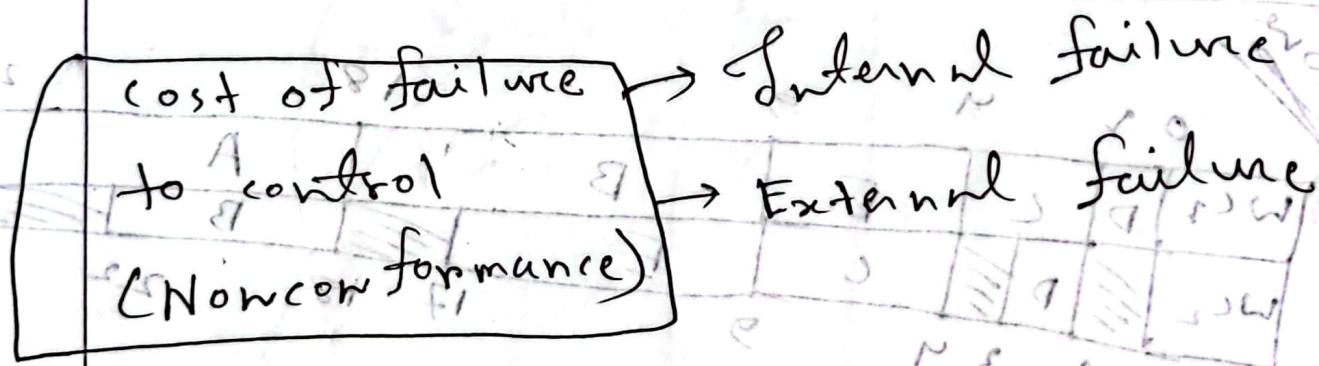
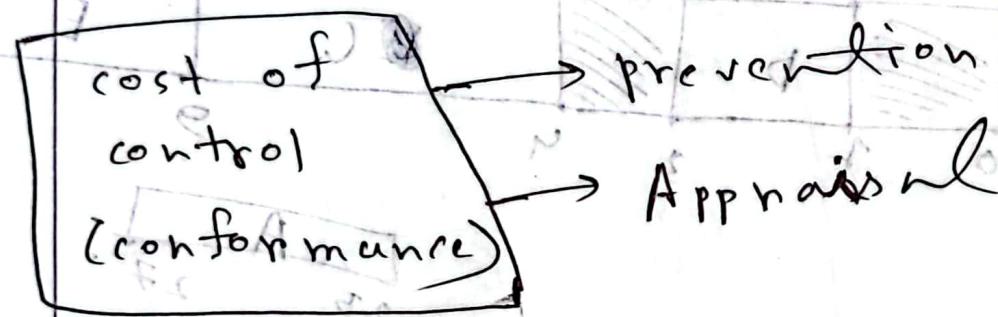
→ parity ←

~~G.W~~
~~J.W~~
~~C.W~~

~~TPE~~

Important

Cost of quality



* Prevention

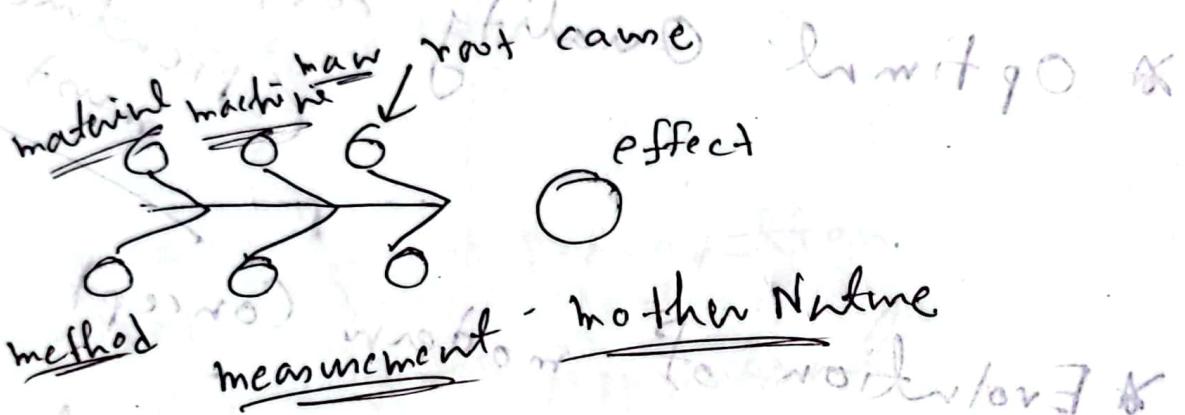
- Trained workers
- Monitoring
- Good raw material
- Good machines
- Documentation
- planning

~~CW~~
23. 4.24
~~8.8 - why not?~~

IPE

* Cause Effect Diagram

(GM)



Man

- operator shortage
- inexperienced operator

Machine

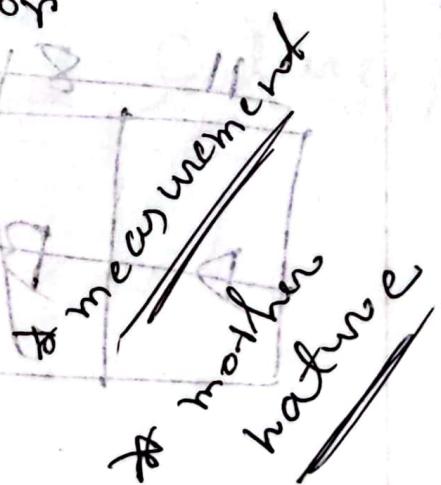
- loose hose pipe

Material

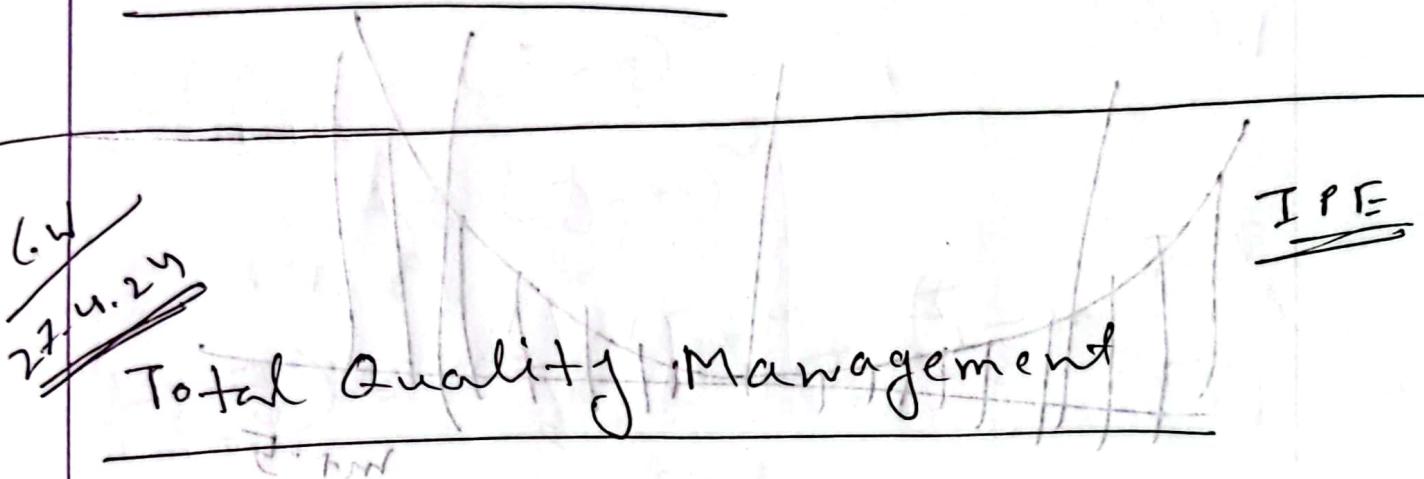
- dusty raw material

Method

- improper hand pressing

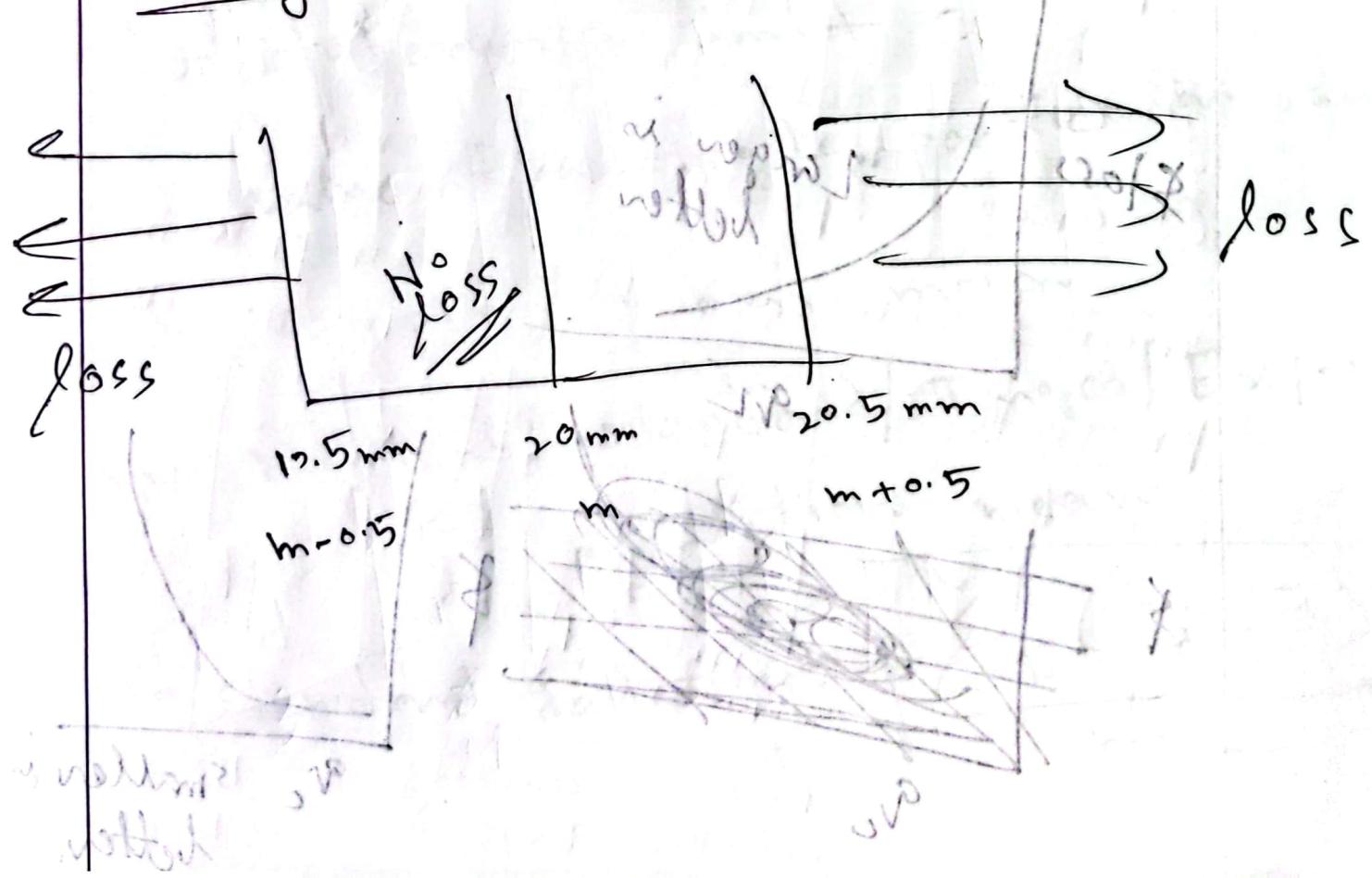


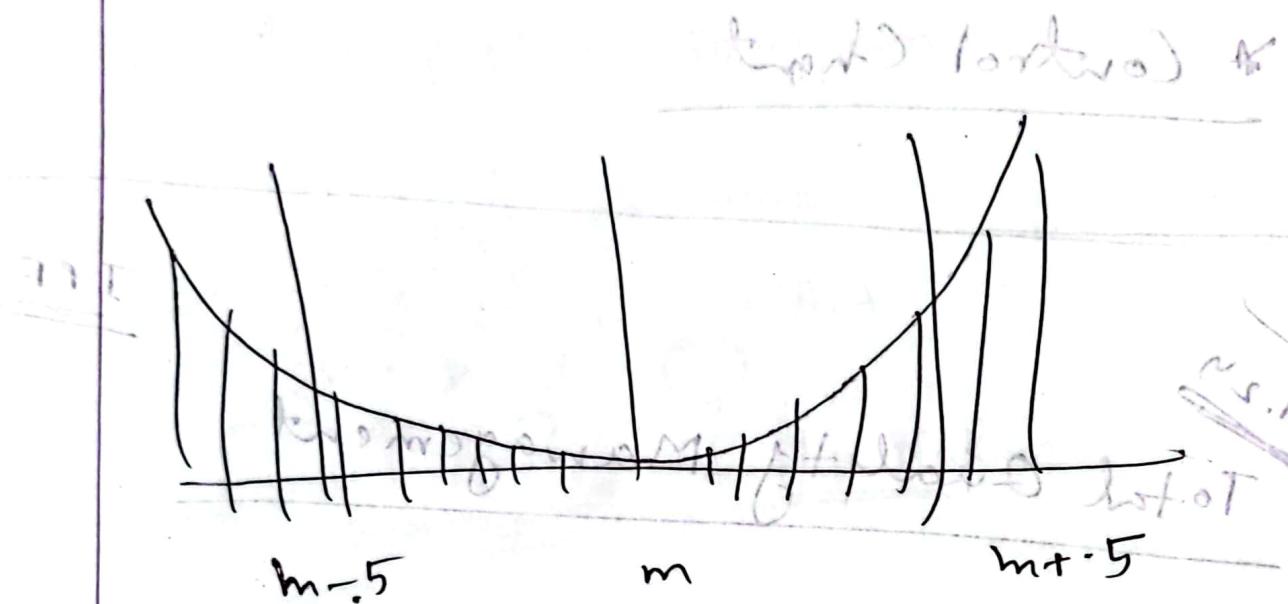
* Control Chart



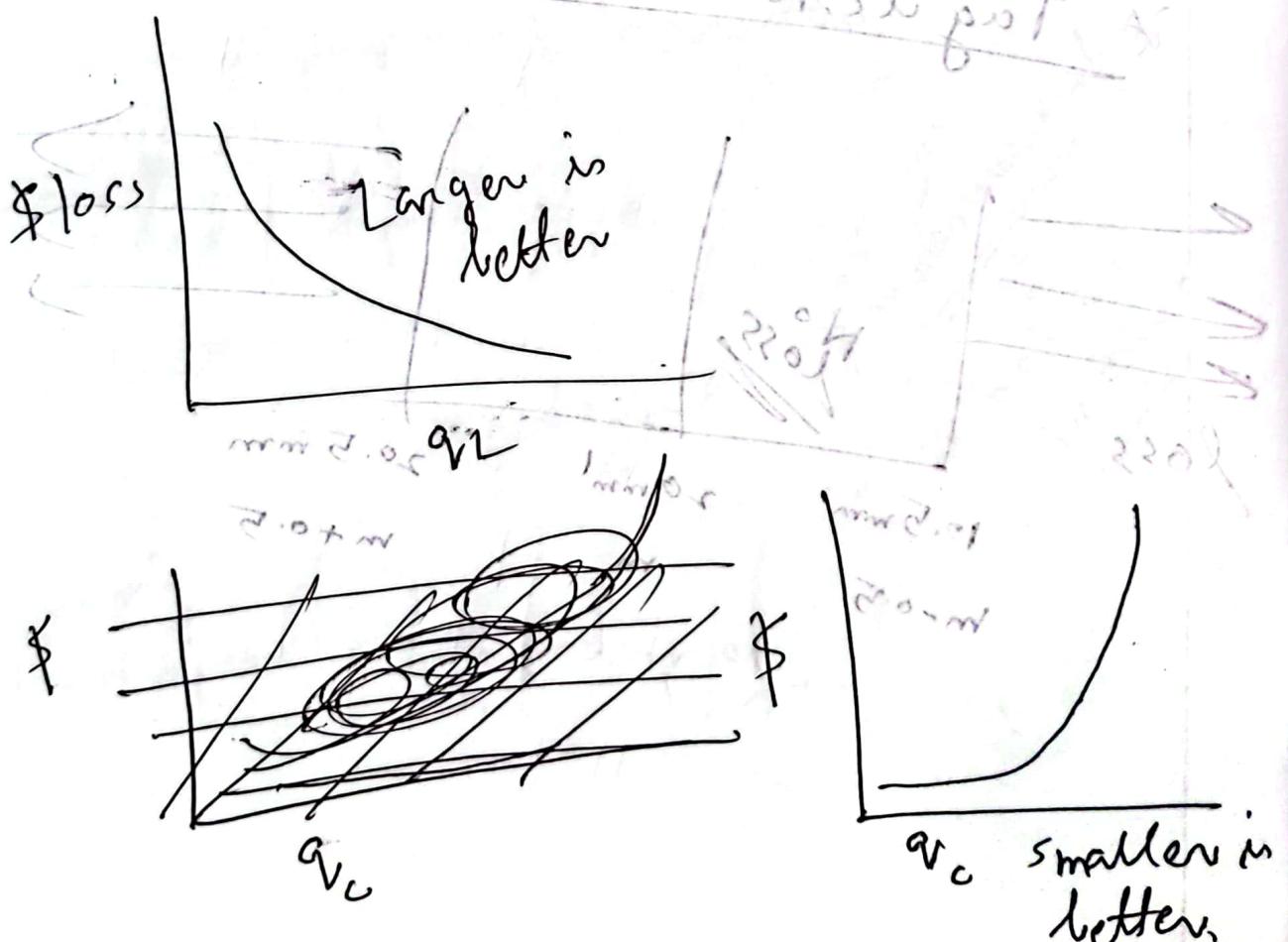
KIZEN

Taguchi loss





~~Nominal value is best~~



Problem - 1

$$L(\bar{J}) = k(J - m)^{\alpha}$$

$$= \frac{A}{J^{\alpha}} (J - m)^{\alpha}$$

$$L(J) = \frac{A}{J^{\alpha}} [s + (J - m)^{\alpha}]$$

$L(J)$ = Total loss

A = Loss per ~~defect / complaint~~ ~~defect / unit~~ ~~unit~~ ~~complaint~~ ~~work~~

J = tolerance limit

J = tolerance limit to 160M particular sample

J = value of passing to sample

s = sample / process mean

m = nominal / standard / Target / Expected

m = population mean

s = standard deviation =

$$\sqrt{\frac{\sum_{i=1}^n (J_i - \bar{J})^2}{n-1}}$$

(σ = standard deviation)

(σ = standard deviation)

$$L(\bar{x}) = \frac{150}{2} \left(150 - 10 \right) \quad \text{mark for 9}$$

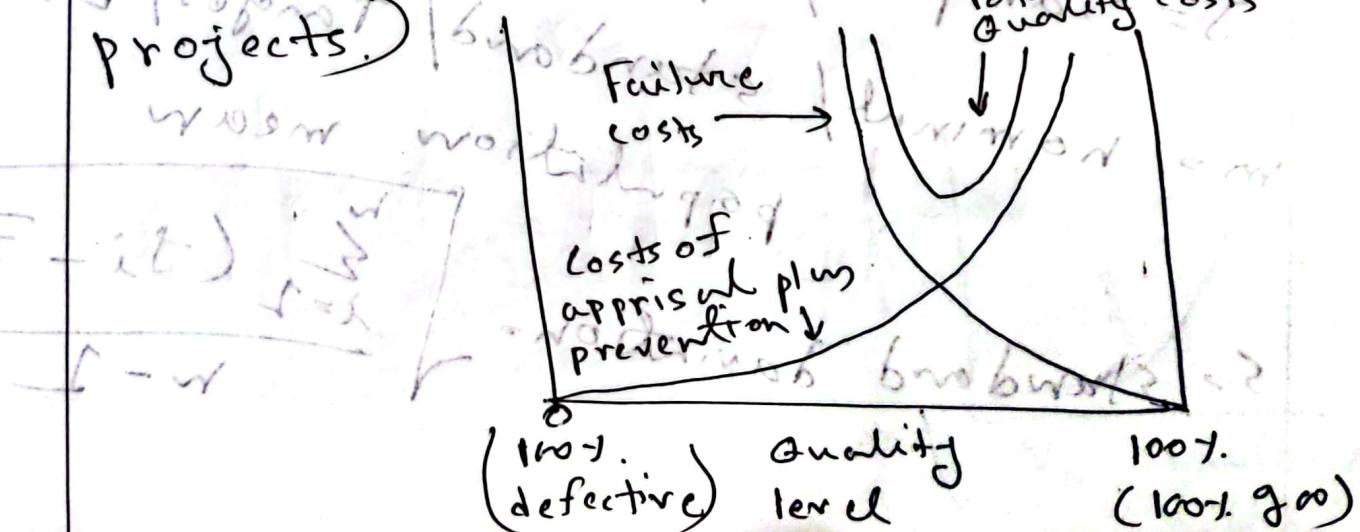
~~$$L(\bar{x}) = \frac{150}{2} \left[150 - 10 - \frac{0.016}{0.05} (8.492 - 8.5) \right]$$~~

wisdom
 (crosses) \checkmark (E)

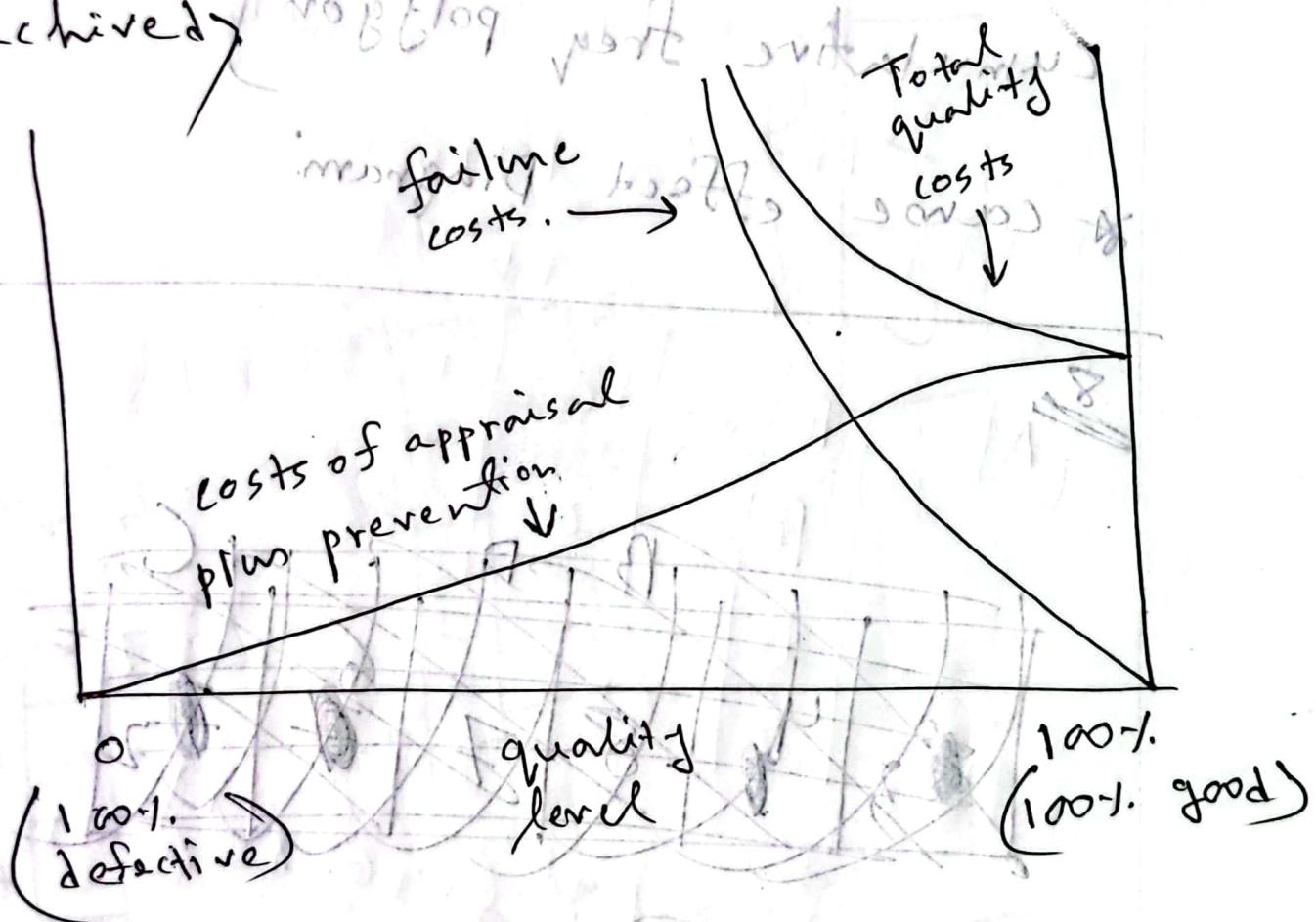
Optimum Quality Cost

Duncan Model of Quality Costs

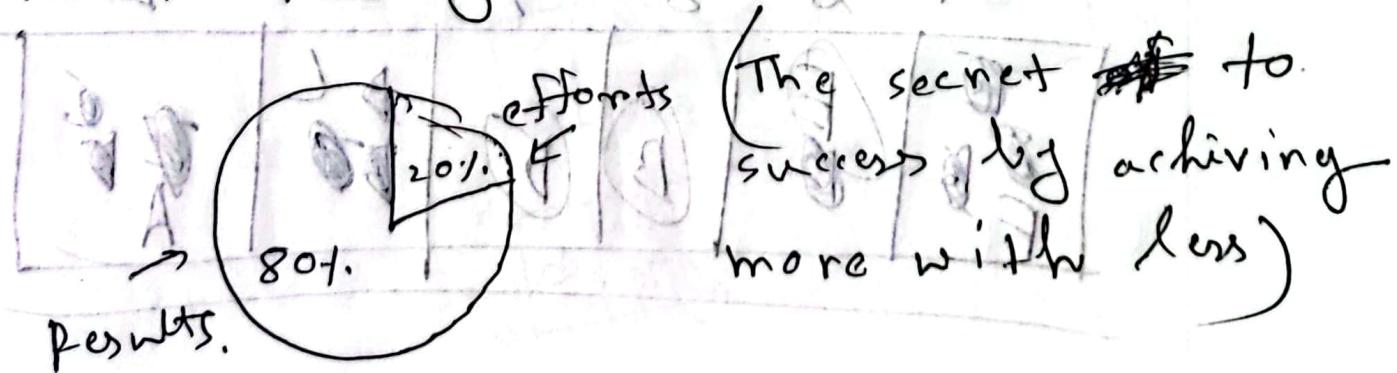
(zone of perfection, zone of indifference, zone of improvements projects)

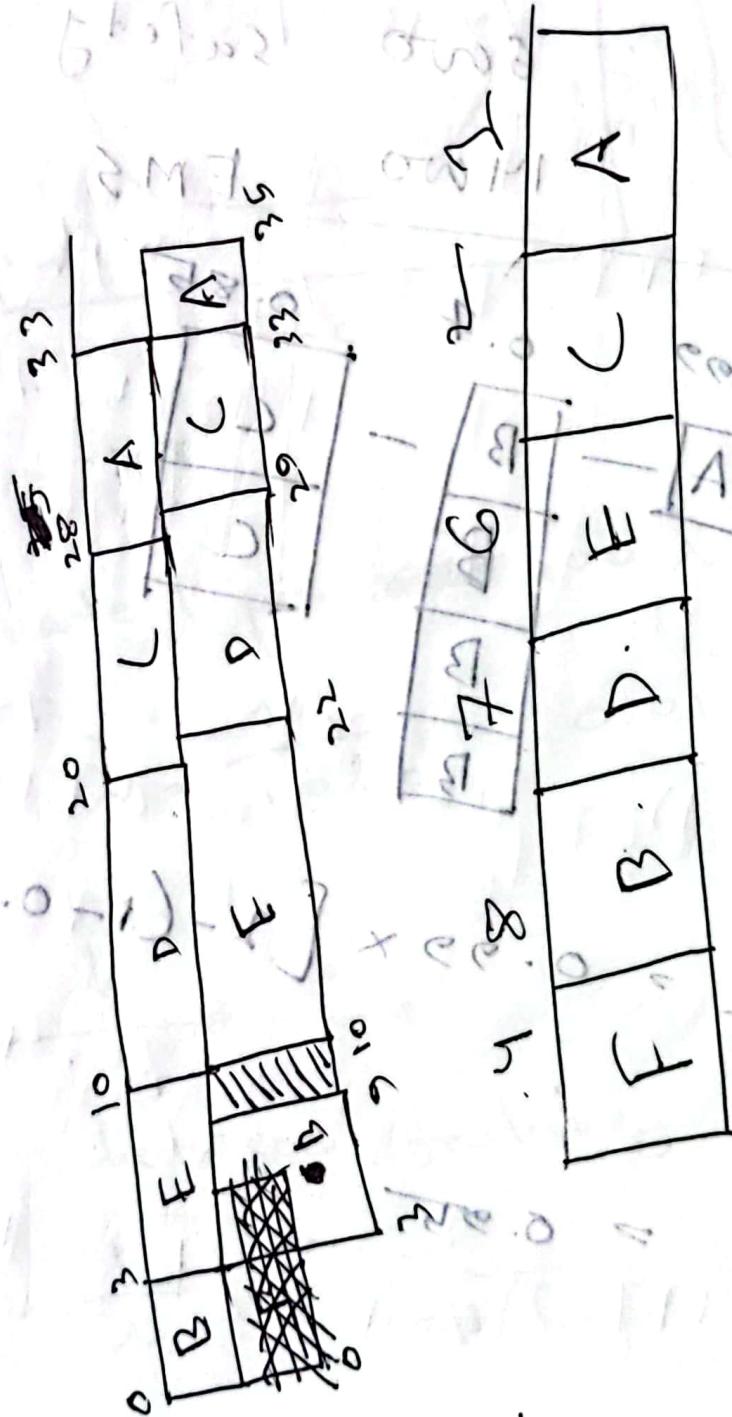
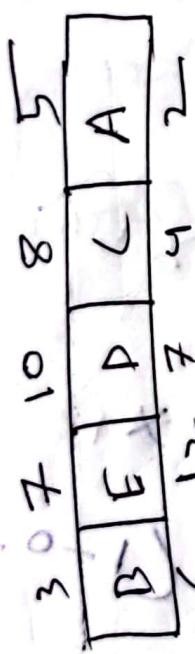


Alternative View (prevention and appraisal
cost curve flattens out after a
certain degree of perfection is
achieved)



Pareto Analysis (80-20 rule)





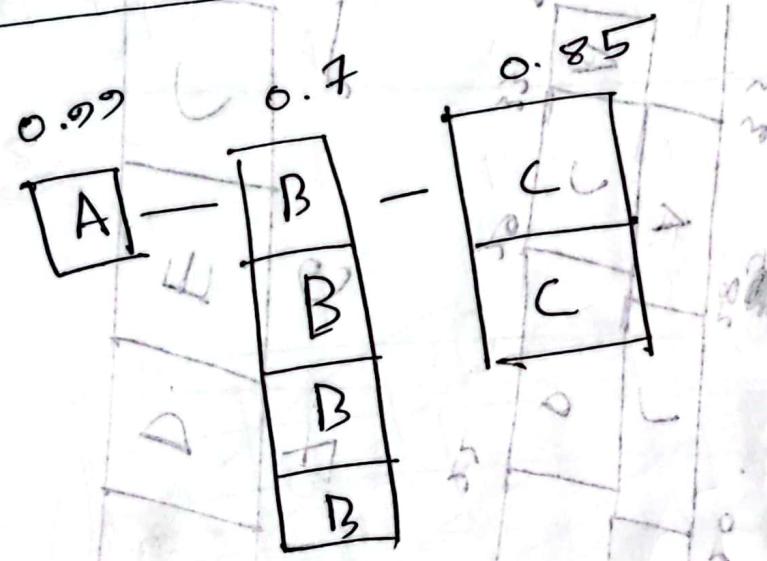
~~GW
4.5.24~~

GPE

JSO

ISO 9000 QMS

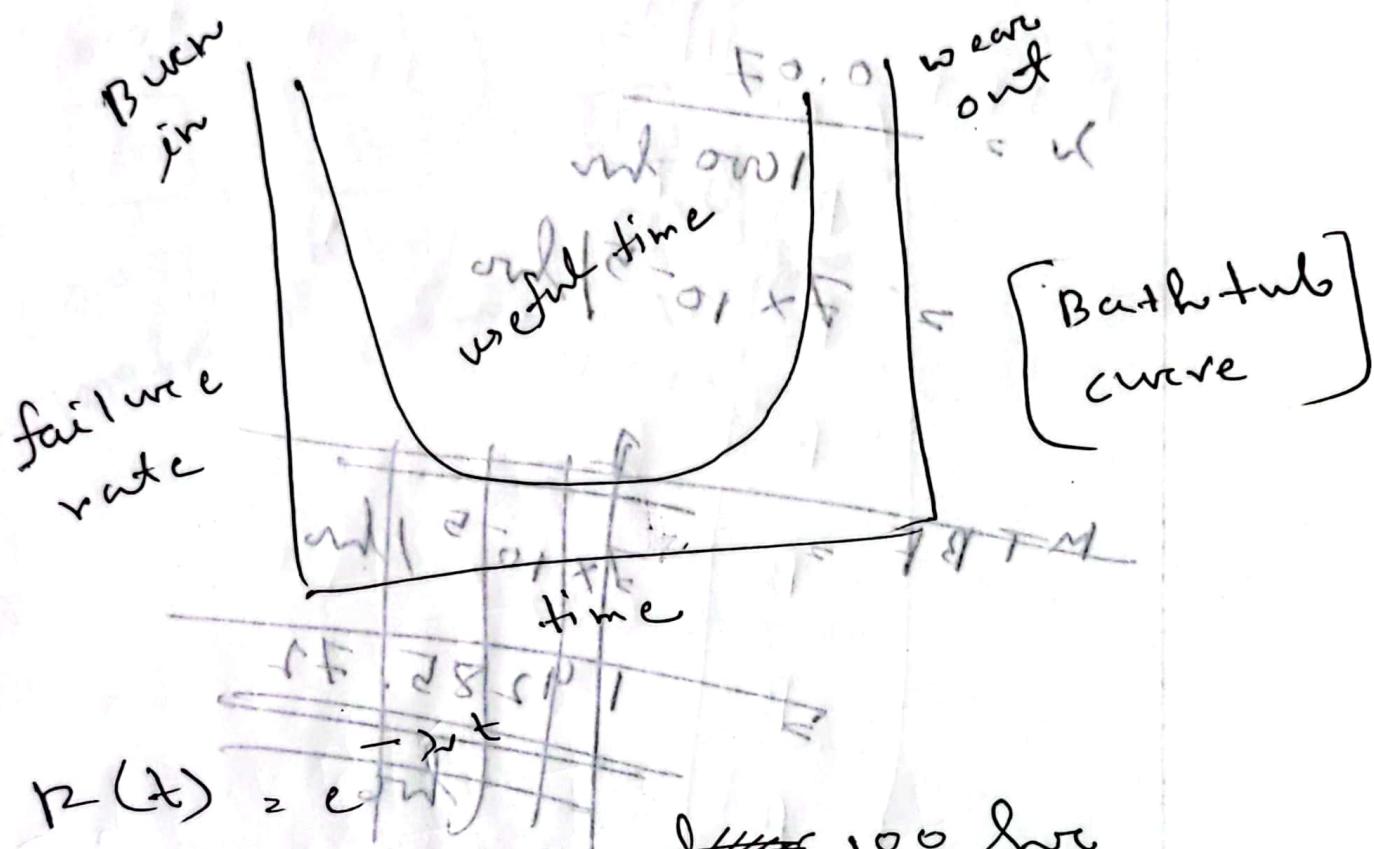
6000 safety MS
14000 EMS



$$P_C = 0.99 \times [1 - (1 - 0.7)^4] \times [1 - (1 - 0.85)]$$

$$= 0.95$$





failure rate 1 per ~~1000~~ 100 hrs

$$\lambda = \frac{2t}{100 \text{ hrs}} = 0.01/\text{hrs}$$

fail-safe point

$\lambda = 0.01/\text{hrs}$

mean time between failures

$$MTBF = \frac{1}{\lambda} = \frac{1}{0.01/\text{hrs}} = 100 \text{ hrs}$$

$$\lambda = \frac{0.07}{1000 \text{ hrs}}$$

(dustiness errors)

$$= 7 \times 10^{-5} \text{ hrs}$$

~~$$MTBF = \frac{1}{\lambda} = \frac{1}{7 \times 10^{-5} \text{ hrs}}$$~~

$$= 14285.71$$

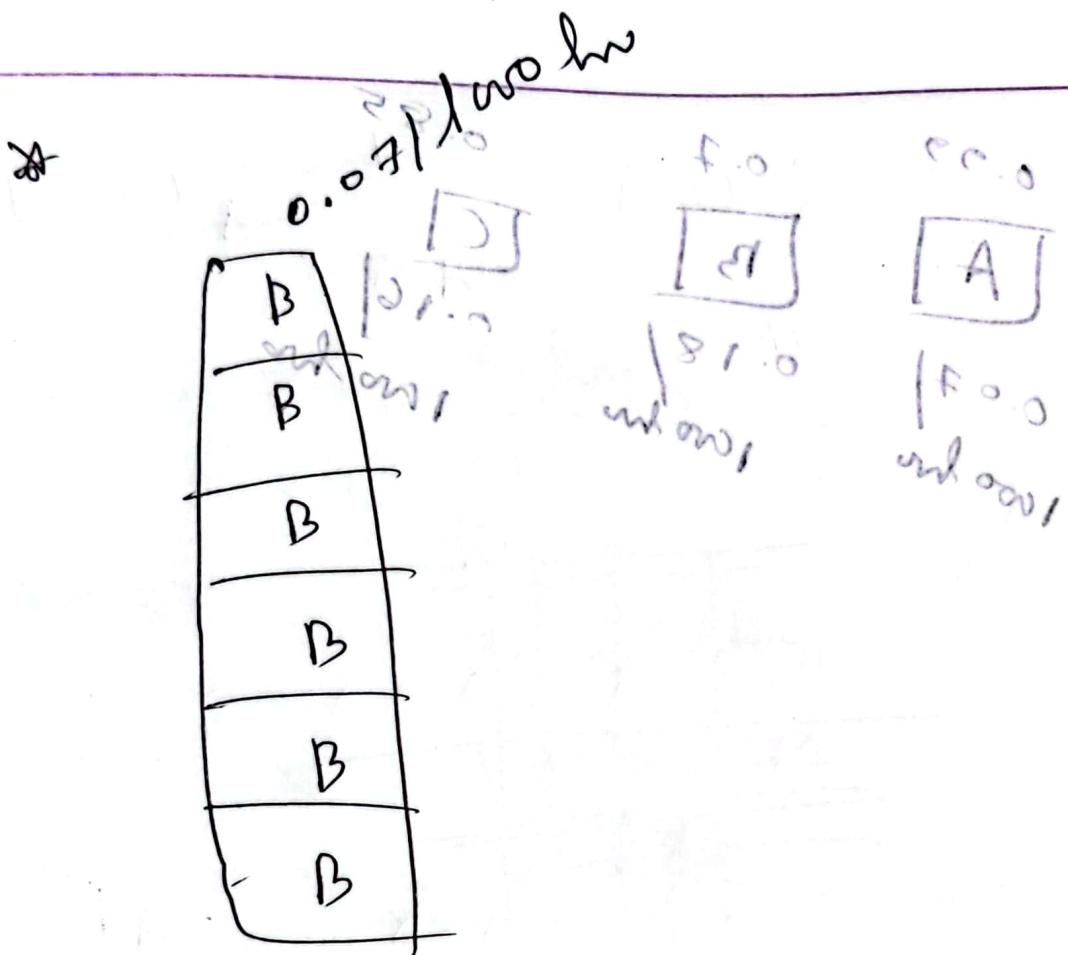
and 00, ~~avg 1 start~~ = (L) - 7

$$P(+) = e^{-\lambda t} = e^{-7 \times 10^{-5} \times 5000}$$

$$\sqrt{P} = \sqrt{0.70467 \times 1000} \\ = 70.467 \cdot 1$$

avg life was about

$$MTBF_{avg} = \frac{1}{\lambda} = \frac{1}{7 \times 10^{-5} \text{ hrs}} = 14285.71 \text{ hrs}$$



$$M + B F_{P_B} = \frac{1}{2\omega_B} \left(1 + \frac{1}{2} + \frac{1}{3} + \frac{1}{4} + \frac{1}{5} + \dots \right)$$

$$= \frac{1}{0.07} \times 2.45$$

100 hrs

$$\approx 35000 \text{ hrs}$$

$$\lambda_{P_B} = \frac{\left(\frac{1}{e^{-\lambda_B t}} + \frac{1}{e^{-\lambda_B t}} \right)}{MTBF_{P_B}} = \frac{1}{Ave} = \frac{1}{35000} \text{ hours}^{-1}$$

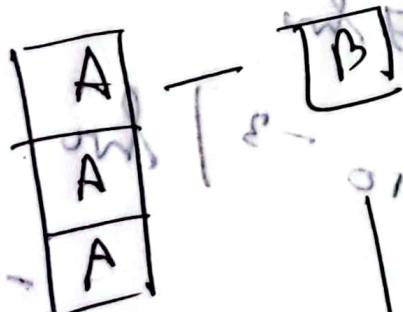
$\approx 2.86 \times 10^{-5} \text{ hours}^{-1}$

Reliability per hour \neq failure rate per hour

$\approx 100 \text{ hours}$

$$r_A = 0.75$$

$$r_B = 0.97$$



$$R_B = 0.97^{100}$$

$$0.1 + e^{-\lambda_B t} = 0.97$$

$$R_A = 0.75$$

$$0.1 + e^{-\lambda_B t} = \ln(0.97)$$

$$\Rightarrow e^{-\lambda_A t} = 0.75$$

$$0.1 + e^{-\lambda_B t} = \frac{-\ln(0.97)}{100}$$

$$\Rightarrow \lambda_{P_B} = \frac{-\ln(0.75)}{100}$$

$$= 3.04 \times 10^{-4} \text{ hours}^{-1}$$

$$\approx 2.88 \times 10^{-3}$$

$\approx 2.88 \times 10^{-3}$

$= 26278 \text{ hours}$

$$MTBF_A = \frac{1}{\lambda_A} \left(1 + \frac{1}{2} + \frac{1}{3} \right)$$

$$= \frac{1}{2.88 \times 10^{-3}} \times \frac{11}{6}$$

and $\lambda_A = 2.88 \times 10^{-3}$
 and $\lambda_{FeO} = 636.57 \text{ hr}^{-1}$

$$\lambda_{PA_{FeO}} = \frac{1}{636.57 \text{ hr}}$$

$$\lambda_{PA_{FeO}} = 1.57 \times 10^{-3} \text{ hr}^{-1}$$

$$(PA_{FeO})_{val} = \frac{(1.57 \times 10^{-3}) + (3.04 \times 10^{-4})}{1.57 \times 10^{-3}} \text{ hr}^{-1}$$

$$MTBF_{NOE} = 2 \cdot 1.874 \times 10^{13} / \text{hr}^{14.5}$$

$$MTBF_{SSS} = \frac{2}{2.874 \times 10^{-3}} \text{ hr}^{14.5}$$

$$= 533.628 \text{ hr}$$