

System Management Tool

AspNetRoles	
Filed name	Data element
Id	nvarchar
Name	nvarchar

AspNetUserRoles	
Filed name	Data element
User Id	nvarchar
Role Id	nvarchar

AspNetUsers	
Filed name	Data element
Id	nvarchar
UserName	nvarchar
Email	nvarchar
PasswordHash	nvarchar

AssignedProject		
Filed name	Data element	Notes
Id	int	none
Description	nvarchar	none
AssignedProjectDate	nvarchar	none
Project Id	int	Relation with project table
EmployeeId	int	Relation with employee table in HR database

AssignedProjectComponents		
Filed name	Data element	Notes
Id	int	none
Project Components Id	int	Relation with project components table
AssignedProjectId	int	Relation with assigned projects table

Consultant	
Filed name	Data element
Id	int
ConsultantName	nvarchar
ContactName	nvarchar
Title Name	nvarchar
Phone	nvarchar
RelevantPhone	nvarchar
Email	nvarchar

Contractors	
Filed name	Data element
Id	int
ContractorName	nvarchar
ContactName	nvarchar
Title Name	nvarchar
Phone	nvarchar
RelevantPhone	nvarchar
Email	nvarchar

Contractors	
Filed name	Data element
Id	int
ContractorName	nvarchar
ContactName	nvarchar
Title Name	nvarchar
Phone	nvarchar
RelevantPhone	nvarchar
Email	nvarchar

DocumentsCategories	
Filed name	Data element
Id	int
CategoryName	nvarchar

Governorates	
Filed name	Data element
Id	int
GovernorateName	nvarchar

OfferDocuments		
Filed name	Data element	Notes
Id	int	none
Document File	nvarchar	none
Offer Id	int	Relation with offer table

OfferReason		
Filed name	Data element	Notes
Id	int	none
ReasonId	nvarchar	none
Project Components Id	int	Relation with project components table
OffersTrackingId	int	Relation with offer tracking table

Offer		
Filed name	Data element	Notes
Id	int	none
Offer code	nvarchar	none
OfferCreationDate	datetime2	CreationDate
Cost	int	none
Currency	nvarchar	By LE or \$
Is Accepted	Bit	Accepted from Presalesmanager or not
ProjectActionId	int	Relation with project action table
Projects Id	int	Relation with project table
Project Components Id	int	Relation with project components table
UserId	nvarchar	Relation with User table

Offer Tracking		
Filed name	Data element	Notes
Id	int	none
Description	nvarchar	none
DescriptionDate	datetime2	Date of new track
Offers Id	int	none
ProjectActionId	int	Relation with project action table
Projects Id	int	Relation with project table
UserId	nvarchar	Relation with User table

Opportunity		
Filed name	Data element	Notes
Id	int	none
OpportunityName	nvarchar	none
OpportunityCode	nvarchar	Code generator in code behind
OpportunityCreationDate	datetime2	none
GovernoratesId	int	Relation with governates table
OpportunityStatusId	int	Relation with opportunity status table
UserId	nvarchar	Relation with user table

Opportunity status	
Filed name	Data element
Id	int
OpportunityStatusName	nvarchar

Project actions	
Filed name	Data element
Id	int
Action name	nvarchar

Project components	
Filed name	Data element
Id	int
ProjectComponentName	nvarchar

Project documents		
Filed name	Data element	Notes
Id	int	none
Document File	nvarchar	none
DocumentsCategoryId	int	Relation with document category table
Projects Id	int	Relation with project table

Project Reasons		
Filed name	Data element	Notes
Id	int	none
Reason Id	int	Relation with reason table
ProjectTrackingId	int	Relation with project tracking table
ProjectComponentsId	int	Relation with project componets table

Project Tracking		
Filed name	Data element	Notes
Id	int	none
Description	nvarchar	none
DescriptionDate	datetime2	Date of new track
Project Id	int	Relation with project table
ProjectActionId	int	Relation with project action table
UserId	nvarchar	Relation with User table

Project types	
Filed name	Data element
Id	int
ProjectTypeName	nvarchar

Projects		
Filed name	Data element	Notes
Id	int	none
ProjectName	nvarchar	none
Project Code	nvarchar	Code generation in code behind
ProjectCreationDate	datetime2	Creation date of new project
Deadline	datetime2	Last date for project
Is Accept	bit	Accept or not from users
AcceptedDate	datetime2	none
Description	nvarchar	Main description
ProjectActionId	int	Relation with Project Action table
ProjectTypeId	int	Relation with Project type table
Contractors Id	int	Relation with contractor table
UserId	nvarchar	Relation with user table
Opportunity Id	int	Relation with opportunity table
Consultant Id	int	Relation with consultant table
EndUsersId	int	Relation with end-user table

Reasons		
Filed name	Data element	Notes
Id	int	none
ReasonName	nvarchar	none
Profession Id	int	Relation with profession table in HR database

1-Look up tables { Consultant, Contractors, Project Types, End Users, Governorates, Reasons, Documents Categories, OpportunityStatus, ProjectActions}

2- First you must add opportunity “ opportunity will be added with status **New** by default ” and under opportunity will add its projects

The screenshot displays the 'Opportunities' section of a web application. At the top, there is a 'Global Search' bar and a '+Add' button. A modal window titled 'Add Opportunity' is open, featuring a close button (X) and the title 'Add Opportunity'. The form contains two input fields: 'Opportunity Name' and 'Governorate Name' (which is a dropdown menu). At the bottom of the modal are 'SUBMIT' and 'Cancel' buttons. In the background, a table is partially visible with columns for 'ionDate' and 'Controls', showing rows with dates like 'y/2021' and icons for edit and delete.

3- Only admin or Sales manager and PreSales manager can add opportunities

4- Add project “ will be added with status **New** by default” by sales

In a new project write project name, choose multiple components, choose project type, consultant name, end-user name, contract name, deadline,

Project creation date “detect from pc” , user “detect from login user”,

Project code “auto-generation in code behind”

×

Create New Project

1

2

3

DetailsDocumentsDescription

Project Name

Project Name

Project Components Name

Choose Components

Project Type

Consultant Name

End User Name

Project Contractor Name

Select a Contractor

DeadLine

mm/dd/yyyy

NEXT

+Add

Controls

⌕ ✎

Controls

⌕ ⋮ → 📄 📁

After completing the first step move to the next step “ **Documents**”

First select document category and upload file

Save to list and last save to data base

×

Create New Project

1

2

3

DetailsDocumentsDescription

Select Document Category

Category Name

File Name

UPLOAD FILE

SAVE TO LIST

No Documents found.

BACK

NEXT

After completing second step move to last step “**Description**”

You can write free text and press Finish

×

Create New Project








1 2 3

Details Documents Description

Add any extra data if you want

BACK FINISH

5- After adding new project sales must click submit to send the project to the sales manager to accept or refuse a project ‘ status **new** or **pending** will be appeared to sales who created the project’

Project Name ↑↓ ▽	Project Code ↑↓ ▽	Action Name ↑↓ ▽	User Name ↑↓ ▽	Creation Date ↑↓ ▽	Controls
Dahab Hospital	ProMR820212006	New	MR	11/07/2021	      

6- If the project is refused status will change to **pending** and sales will correct his mistakes or upload not completed attachments

Reasons for refuse project will appear depend on his/her department

×

Refuse Project

Project Name	<input type="text" value="UPS for medical Center"/>
Select Reason	<input type="text" value=""/>
Select Component	<input type="text" value=""/>
Description	<input type="text" value="Add any extra data if you want"/>

SUBMIT

Cancel×

Project Name ↑↓ ▽	Project Code ↑↓ ▽	Action Name ↑↓ ▽	User Name ↑↓ ▽	Creation Date ↑↓ ▽
Zaha	ProGN820212010	Pending	GN	20/08/2021

7- If the project is accepted from admin or sales manager with display to Pre-Sales manager with status **Inprogress**, after reviewing can refuse and select a reason

Project Name ↑↓ ▽	Project Code ↑↓ ▽	Action Name ↑↓ ▽	User Name ↑↓ ▽	Creation Date ↑↓ ▽
UPS for medical Center	ProAG1020216023	InProgress	AG	06/10/2021

8-Pre-Sales manager will assign project by a component not assigned before to pre-sales,if all components assigned message will appear you don't have components to assign it .

Assign Project



Department

Pre-Sales



Employees

Wessam Youssef Youssef



HPE - Active (switching)



Description

test Assign

Save✓



8-Pre-Sales view all assigned project in his/her account

View assigned projects for Eng. MR



<input type="text" value="Global Search"/>			
Project Name ↑↓ 🔍	Component Name ↑↓ 🔍	Assigned Date ↑↓ 🔍	Controls
Waterway	Premuim-line Passive	08/08/2021	🔄 📄 ⬅️
Waterway	Nexans Passive	08/08/2021	🔄 📄 ⬅️

9- in this image Pre-Sales view project details, refuse project like previous
Or make an offer for this component, by default offer status **"New"**

Make Offer



Enter the cost

—

+

Currency

EGP

USD

EUR

UPLOAD FILE

SAVE TO LIST

Description

File Name

No Documents found.









Save✓




10-Pre-Sales manager view all offers and either accept or refuse **offers** and reasons with appear related to his/her department

View Offers




<input type="text" value="Global Search"/>						
Pre-Sales	Offer Name	Component Name	Date	Cost	Action Name	Operations
WS	UMC	CCTV-Hanwha	08/04/20 21, 5:59 PM	700 EGP	Offered	  
MR	UMC	VOICE-AVAYA	08/04/20 21, 11:49 AM	500 EGP	New	    

Refuse offer from Pre-Sales manager

Offer Name	<input type="text" value="UMC"/>
Component Name	<input type="text" value="CCTV-Hanwha"/>
Select Reason	<div>Not completed documents PreSales </div>
Description	<div>Add any extra data if you want</div>

SUBMIT

Cancel 

Refused offer with status pending

Note: Pre-Sales can delete offer only in status new or pending

MR	UMC	CCTV- Hanwha	08/04/20 21, 12:57 PM	700 EGP	Pending
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11-if offer accepted from Pre-Sales manager project status will change to **Offered**

مستشفى جامعة النهضة	ProAN1020216020	Offered	AN	04/10/2021
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12-Sales will view all offers related to his/her projects and can refuse an offer like previous .

Only Admin can view this page and can add user to system with certain role

Users

				+ ADD
UserName	Email	Role		
SS	ssayed@almostakbal-technology.com	PreSales		×
HM	h.mohamed@almostakbal-technology.com	Sales		×
Mohamed_Roshdy	mhmdrshdy29@gmail.com	Admin		×
EM	col.esmat.mohamed@gmail.com	Sales		×
ML	mlabib@almostakbal-technology.com	PreSalesManager		×
Showing 1 to 5 of 10 entries << < 1 2 > >>				5 ▾

Add new user



Employee Name

Mina Samir Yassa



Email

minasyassa@gmail.com

Password

P@ssw0rd

Nick Name

Mina Samir Yassa

Role

☐

CEO

☒

Admin

☐

SalesManager

☐

Sales

☐

PreSalesManager

☐

PreSales

Save✓

