

Discipline is the advantage.

AI Adoption Decision Framework

Run every AI investment through this checklist before committing resources. Based on the Six Pillars of AI Velocity.

FIRST PRINCIPLES CHECK

- What fundamental customer problem does this solve?

- What can this technology verifiably do today?

- What is our unique ability to deliver value?

PRE-MORTEM

- If this fails in 6 months, what are the 3 most likely reasons?

- What evidence in 30/60/90 days would show it's not working?

ARTICULATION CHECK

- Have we extracted the implicit requirements — the 95% the client hasn't said?

- Are we building what the client **needs**, or what they **asked for**?

SIMPLICITY CHECK

- Is this the simplest viable approach?

- Are we **rebuilding** or **bolting on**?

BASE RATE ANALYSIS

- What % of companies that adopted this saw measurable improvement?

- What is the typical failure rate and why?

TDD CHECK

- How will we test that this is working?

- What are the measurable success criteria?

COST-BENEFIT MODEL

VALUE CHECK

- Does this let us charge for value, not headcount?

- Estimated costs vs benefits (probability-weighted)?
 - Will this compound — more valuable in 12 months?
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- Break-even timeline?

Decision

- Proceed
- Investigate Further
- Reject

AI Velocity Framework — A strategic system for navigating AI transformation
Download the full framework at lewkai.com

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