

lewkailewkai.com

Discipline is the advantage.

AI Adoption Decision Framework

Run every AI investment through this checklist before committing resources. Based on the Six Pillars of AI Velocity.

FIRST PRINCIPLES CHECK

- ☐ What fundamental customer problem does this solve?

- ☐ What can this technology verifiably do today?

- ☐ What is our unique ability to deliver value?

ARTICULATION CHECK

- ☐ Have we extracted the implicit requirements — the 95% the client hasn't said?

- ☐ Are we building what the client **needs**, or what they **asked for**?

BASE RATE ANALYSIS

- ☐ What % of companies that adopted this saw measurable improvement?

- ☐ What is the typical failure rate and why?

COST-BENEFIT MODEL

PRE-MORTEM

- ☐ If this fails in 6 months, what are the 3 most likely reasons?

- ☐ What evidence in 30/60/90 days would show it's not working?

SIMPLICITY CHECK

- ☐ Is this the simplest viable approach?

- ☐ Are we **rebuilding** or **bolting on**?

TDD CHECK

- ☐ How will we test that this is working?

- ☐ What are the measurable success criteria?

VALUE CHECK

- ☐ Does this let us charge for value, not headcount?

☐ Estimated costs vs benefits (probability-weighted)?

☐ Will this compound — more valuable in 12 months?

☐ Break-even timeline?

Decision

☐ Proceed ☐ Investigate Further ☐ Reject

AI Velocity Framework — A strategic system for navigating AI transformation
Download the full framework at lewkai.com

Cape Town, South Africa
hello@lewkai.com