# **Homework Three Submission 3**

## Safia Read

This is my third submission of the third homework for Econ 470.

#### Link to Github

https://github.com/safiaread/homework-3

#### Summarize the data

1. Present a bar graph showing the proportion of states with a change in their cigarette tax in each year from 1970 to 1985.

## Annual Proportion of States with Changes in Cigarette Tax

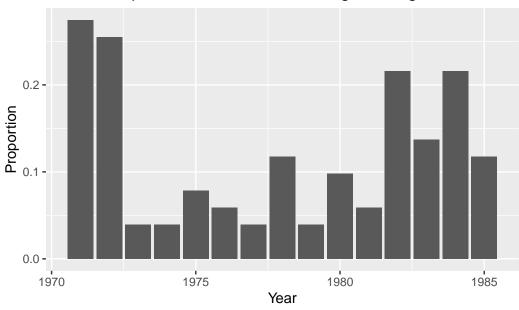


Figure 1: States began raising taxes on cigarettes more frequently in the 80s.

2. Plot on a single graph the average tax (in 2012 dollars) on cigarettes and the average price of a pack of cigarettes from 1970 to 2018.

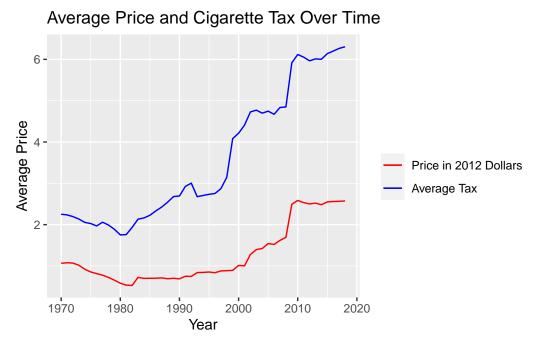


Figure 2: Average tax and average price of cigarettes are closely correlated and move together over time.

3. Identify the 5 states with the highest increases in cigarette prices (in dollars) over the time period. Plot the average number of packs sold per capita for those states from 1970 to 2018.

# Average Sales for States with the 5 Highest Increases in Tax

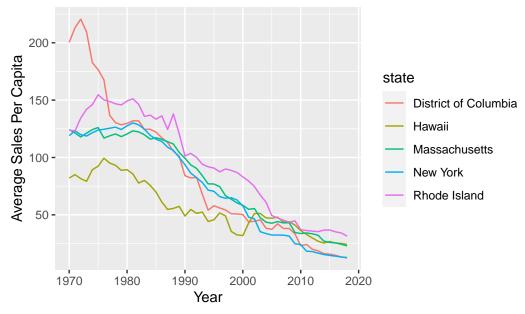


Figure 3: The sales per capita of cigarettes decrease from around 150 to 25.

4. Identify the 5 states with the lowest increases in cigarette prices over the time period. Plot the average number of packs sold per capita for those states from 1970 to 2018.

#### Average Sales for States with the 5 Lowest Increases in Tax

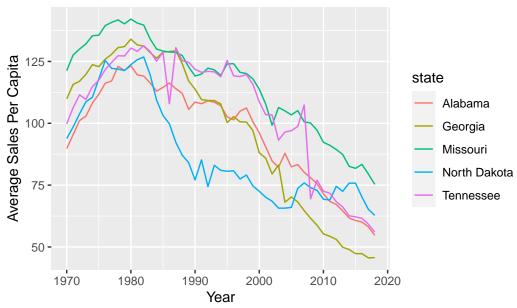


Figure 4: The sales per capita of cigarettes decrease from around 115 to 65.

5. Compare the trends in sales from the 5 states with the highest price increases to those with the lowest price increases.

# Average Sales for the States with the 5 Highest and 5 Lowest I

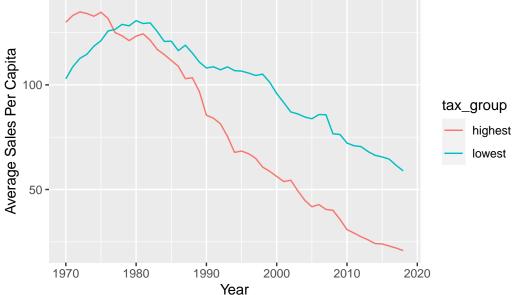


Figure 5: The states with the lowest tax change had sales increase then slowly decrease while state with higher tax changes steadily decreased over time.

In both groups, average packs sold decreased. However in the states with the lowest price increases, there are still more sales per capita on average.

#### **Estimate ATEs**

Now let's work on estimating a demand curve for cigarettes. Specifically, we're going to estimate the price elasticity of demand for cigarettes. When explaining your findings, try to limit your discussion just to a couple of sentences.

6. Focusing only on the time period from 1970 to 1990, regress log sales on log prices to estimate the price elasticity of demand over that period. Interpret your results.

The regression coefficient is -0.8094384, which suggests sales and price have an inverse relationship. As price increases we can expect sales to decrease.

7. Again limiting to 1970 to 1990, regress log sales on log prices using the total (federal and state) cigarette tax (in dollars) as an instrument for log prices. Interpret your results

and compare your estimates to those without an instrument. Are they different? If so, why?sh push

Yes, the effect is smaller when the instrument is included (-0.7955235 compared to -0.8094384). This is because using tax as an instrument for price can help reduce the effect of confounders, better revealing the true effect.

8. Show the first stage and reduced-form results from the instrument.

The regression coefficient of the first step is 0.2600601. The regression coefficient of the second step is -0.7955235. This is the same as the feols estimate.

9. Repeat questions 1-3 focusing on the period from 1991 to 2015.

The regression coefficient of the log of sales on the log of price is -0.9968136, which suggests sales and price have an inverse relationship. As price increases we can expect sales to decrease.

Yes, the estimated effect of price on sales is bigger when including the instrument (-1.1500837 compared to -0.9968136). This is because using tax as an instrument for price can help reduce the effect of confounders, better revealing the true effect. If we believe in the assumptions of the instrument, the analysis suggests that increasing the price of cigarrettes reduces the demand for cigarretes.

In the two stage regressions, the regression coefficient of the first step is 0.5135503. The regression coefficient of the second step is -1.1500837. This is the same as the feols estimate.

10. Compare your elasticity estimates from 1970-1990 versus those from 1991-2015. Are they different? If so, why?

Table 1: Regression Outputs Ovver the Two Periods

```
time_period ols_estimate IV_estimate IV_stage_1 IV_stage_2
1 1970-1980 -0.8094384 -0.7955235 0.2600601 -0.7955235
2 1991-2015 -0.9968136 -1.1500837 0.5135503 -1.1500837
```

The elasticity estimates for 1991-2015 are farther from 0 than 1970-1990, showing the price of cigarettes are more inelastic during the first period. This could be because there was more change in price and taxes during the later period, so the inelasticity of the good is better determined. Also, as time went on, smoking became less encouraged in culture as they were banned from public spaces and public health campaigns emerged. Maybe prices had increase combined with the price shift means less people started and maintained smoking habits to the degree they did before. Less addiction could mean more price elasticity.