L&C CARBON, LLC

<u>Carbon Markets: Big Picture and Current</u> <u>Status</u>

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Joint State Conference

Overview

- OSWA interest in forest carbon
- International, National & Regional carbon market developments
- Methodologies & eligibility rules
- Carbon offset market prices
- Where is the market headed?

Oregon Small Woodlands Association

- Over 3,000 members
- Two subsidiaries (L&C Carbon & Woodlands Carbon Company)
- US Family forestlands (235 million acres), 35% of forestland ownership
- AFF, and OSWA want to make sure family landowners part of national discussion on carbon offsets





Woodlands Carbon Company

- Formed in partnership with American Forest Foundation
- Based on CCX
- 11 landowners under contract
- ~3,000 acres forestland
- First sale of offsets to Bend Broadband

http://www.woodlandscarbon.com/

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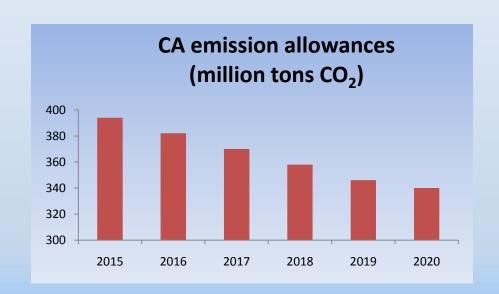
- OSWA, CE2 Capital Partners (2010)
- Focus on the pre-compliance market



Market Drivers

Government

"Cap" on GHG emissions

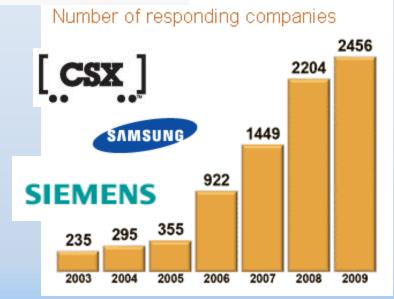


Private sector

Carbon Disclosure Project







International carbon developments

- Kyoto Protocol set to expire 2012
- Agreed to reduction commitments not met
- Efforts at post-Kyoto agreements have failed to date
- Decline in nuclear power use
 - Japan Tsunami
 - Germany's move away from nuclear power
- Bi-National agreements
 - Norway-Indonesia

The Carbon World Has Changed



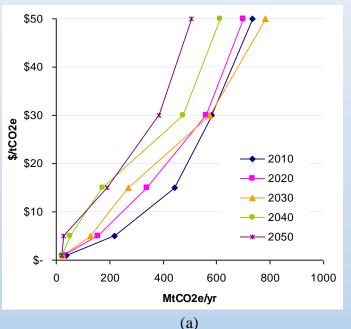
Federal Cap and Trade

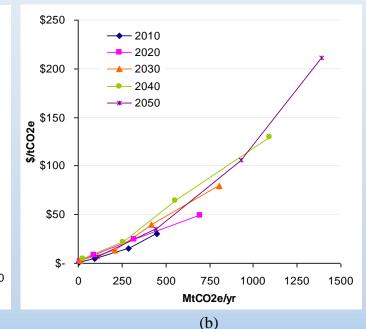
- Series of Federal "Cap and Trade" bills over the last decade
- All failed to pass

	Reported						
	Bill Number and Title	Introduced	by	Passed	Sponsor		
			Committee				
108th Congres	s						
S. 843	Clean Air Planning Act of 2003	9-Apr-03			Sen. Thomas Carper [D-DE]		
110 th Congres	s						
S. 280	Climate Stewardship and Innovation Act of 2007	12-Jan-07			Sen. Joseph Lieberman [I-CT]		
S. 1766	Low Carbon Economy Act of 2007	11-Jul-07			Sen. Jeff Bingaman [D-NM]		
S. 2191	Lieberman-Warner Climate Security Act of 2007	18-Oct-07	5-Dec-07		Sen. Joseph Lieberman [I-CT]		
111 th Congress							
H.R. 2454	American Clean Energy and Security Act of 2009	15-May-09	21-May-09	26-Jun-09	Rep. Henry Waxman [D-CA30]		
S. 1733	Clean Energy Jobs and American Power Act	30-Sep-09	5-Nov-09		Sen. John Kerry [D-MA]		

Federal agency analysis of potential legislation & impacts of carbon prices on offset supply

Figure 1: Total Domestic Forest and Agriculture Offset MACs for constant (a) and rising (b) prices (avg MtCO₂e yr⁻¹)





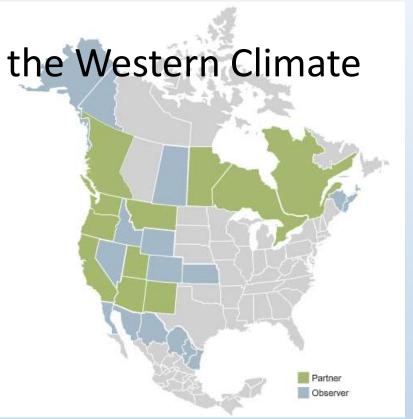
State/Regional markets emerge





California program linkages

 States and provinces in the Western Climate Initiative



AB 32 Market in California

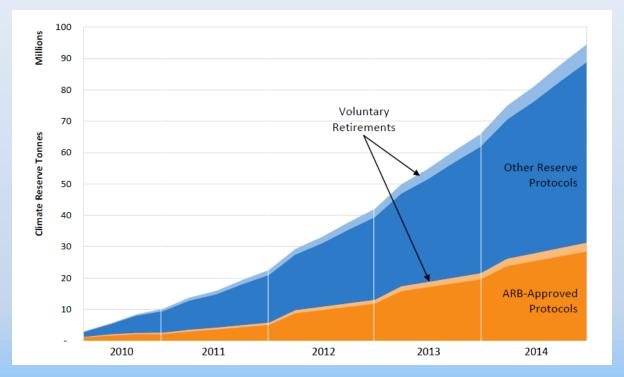
- Expected cap and trade system to start in 2012
- Phase 1: 2012 cap on utility sector
- Phase 2: 2015 other C producing industries
 - Including Pulp & Paper manufactures
- Program administered by the CA Air Resources Board (ARB)
- Set a cap and lower it over time, driving demand for offsets

AB 32 Market in California

- 2012 Floor price for offsets at \$10/ton
- Allowances = 2.7 billion tons (2012 to 2020)
- Offsets will be 8% of "compliance obligation"
- ARB will need ~230 million offsets per year

AB 32 Market in California

- Of the four approved ARB protocols, two of them are Forestry
- Opportunity for forestry (or other offsets)



Forestry offsets are in demand

- 2009--140 million tons of carbon sold
 - (Source: Ecosystem Marketplace)
- Transaction value of \$2.4 billion
- 13% of the offsets market in 2009
- 24% of the offsets market in 2010
- Buyers like forestry offsets
 - Landfill methane not as compelling





Forestry methodologies & carbon program rules

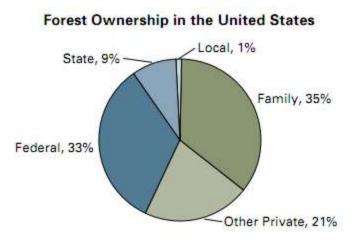
- Each registry / program is different
- Contract length & obligations

	Contract	Forest	Type of	Forest
Carbon	length	Certification	forest	landowner
Registry/Program	(years)	Program	management	eligibility
Climate Action Reserve (CAR)	100 - 199	SFI, FSC, ATFS	Natural forest management	Public & Private
American Carbon Registry (ACR)	40	SFI, FSC, ATFS	Landowner defined	Private
Verified Carbon Standard (VCS)	20 to 100	FSC only	Landowner defined	Public & Private

L&C Carbon new IFM methodology

Under review by ACR

 Attempting to expand eligibility to family forest landowners and other segments of the forestland ownership base

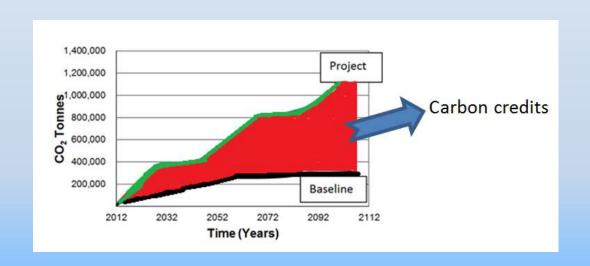


L&C Carbon Approach

- Connect the landowner with a carbon program that is consistent with their values and objectives
 - Long term contracts, conservation oriented
 - Shorter term contracts, multiple-use orientation

Improved Forest Management (IFM)

- IFM includes timber harvesting
- IFM—Long term forecast of carbon stocks under a Project and Baseline scenario
- Creditable acres = operable forest acres





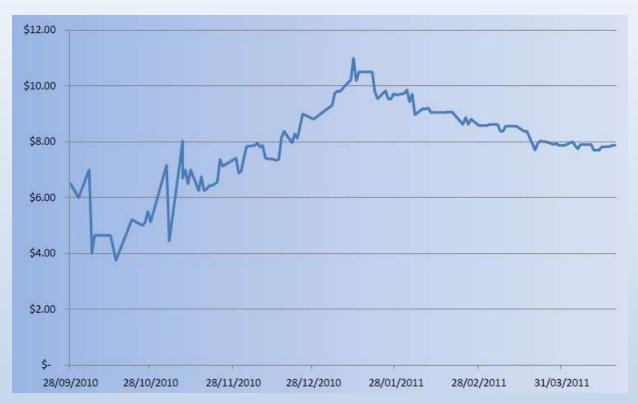
Project implementation process



Forest Landowner

Carbon offset prices

California, Early Action Credits



Source: Evolution Markets

Carbon offset prices

- CAR
 - Early Action Credits ~\$8/ton
- VCS & ACR 30% to 40% lower than CAR tons
 - \$5 to \$6/ton
- Forest carbon credits, not just carbon stocks
- PNW forests ~1 to 5 tons credits/acre/year

Where do things go from here?

- Federal action not expected in near term (next 3 to 5 years)
- Investor interest in 2012 ARB compliance market
- "All eyes on California"
 - Will there be enough forestry offsets to meet demand?
 - Will forestry offsets lose market share to other offset sectors
- Role of the Voluntary Market

Helpful sources for more carbon information

- USFS Tools for C inventory & management
 - √ http://nrs.fs.fed.us/carbon/tools/
- Carbon Online Estimator
 - √ http://www.ncasi2.org/COLE/
- Ecosystem Marketplace
 - ✓ http://www.ecosystemmarketplace.com/
- US DOE 1605b Forestry Appendix
 - √ http://www.eia.doe.gov/oiaf/1605/Forestryappendix[1].pdf
- LinkedIn groups
 - ✓ http://www.linkedin.com/



Thank You!

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