

# Asian Log Export Markets

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Pacific Lumber & Shipping

# Pacific Lumber & Shipping

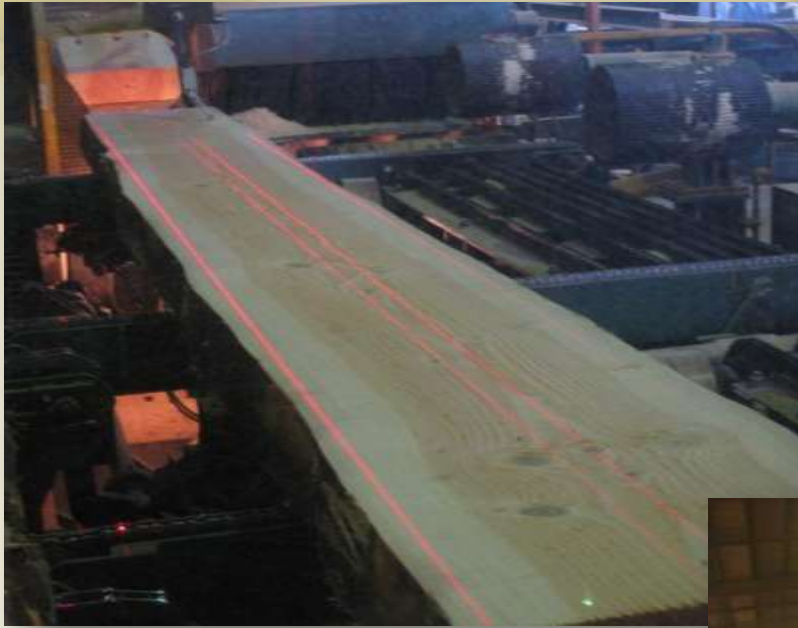
- Founded 1932
- Grew to 850 people, 3 sawmills 1997
- Purchased by Port Blakely 2005
- Log and lumber exporter



**Pacific Lumber &  
Shipping, LLC**

# Japanese Market

- 400mmbf per year primarily post and beam construction
- Douglas-fir 80% 12 up
- Four main sawmill companies
- Sawmill technology similar to North America
- Air drying and/or dry kilns



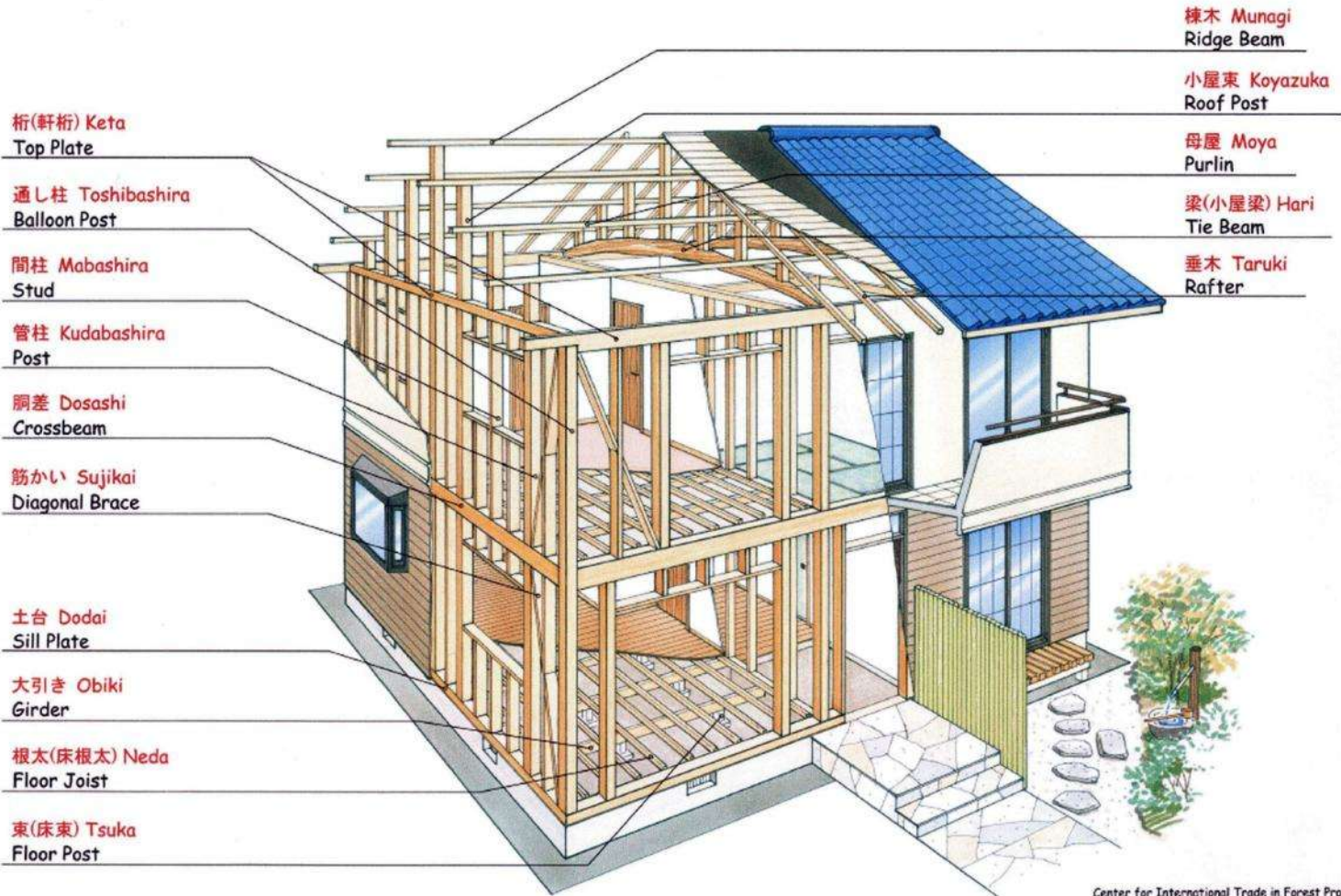
# Products

- Hirakaku beams
- Side cuts
- Plywood





# JAPANESE POST & BEAM CONSTRUCTION



# South Korean Market

- 110mmbf per year, pallet/packaging, decking, wall framing and landscape timbers
- Primary type is 10-inch up Hemlock, K and better
- 475 sawmill companies
- Sawmill technology is small band mills, re-saws





# Chinese Market

- 320mmbf 2010
- Products
  - concrete form
  - wall framing
  - pallet/packaging,
- Any species, any diameter, any grade
- Sawmills, typically two band mills in sequence run by 4 to 5 people each
- Paid by output, roughly 35-40cbm per day (5mbf)









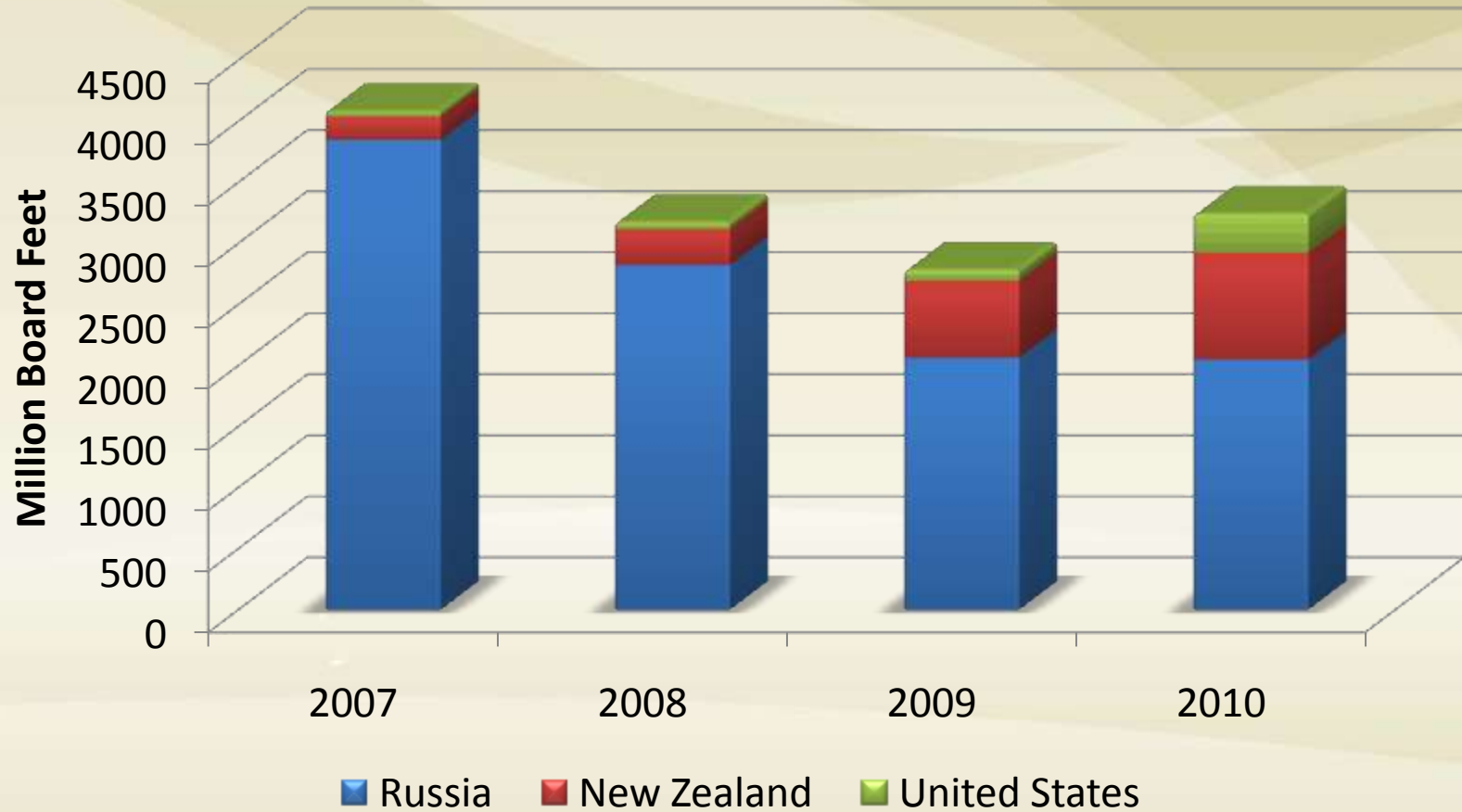




China



# China Log Imports





# Annual GDP & Growth Rate 1952-2008

