Sagar Pise

United States • 607-235-8340 • snpise22@gmail.com • linkedin.com/in/sagar-pise

SUMMARY

Strategic product leader with 5+ years across IoT, manufacturing, and SaaS environments. Blend technical fluency (SQL, APIs, Python) with customer empathy to ship secure data and AI products that scale. Proven to rally cross-functional teams to deliver under budget and ahead of schedule while lifting CSAT, revenue, and efficiency. Thrive in ambiguity, turning insights into high-velocity roadmaps and delighted users.

SKILLS

PRODUCT: Roadmapping, Stakeholder Management, Backlog Prioritization, OKRs, Go-To-Market
DATA & ANALYTICS: SQL, Tableau, Google Analytics, A/B Testing, KPIs
AGILE & DELIVERY: Scrum, SAFe, Jira, Aha!, UAT
DESIGN & UX: Figma, Wireframing, Prototyping
TECHNICAL: APIs, Python, SAP

PROFESSIONAL EXPERIENCE

Digital Product Manager

Carrier Global   Jun 2024 - Dec 2024

- Led AI-driven Asset Recommendation System from concept to launch, raising user satisfaction 25% across 35 clients.
- Built onboarding dashboards and data tools with engineers, cutting setup time 40% and accelerating revenue recognition.
- Deployed Aha!-based intake workflow aligned to roadmap, improving planning consistency and slicing backlog triage 30%.
- Partnered on API refactor that trimmed average response latency 120 ms and lifted developer documentation CSAT to 4.6/5.
- Instituted data-privacy guardrails and managed $550k feature budget, ensuring SOC2 alignment while delivering 8% under plan.

Associate Product Manager

John Deere   May 2022 - Aug 2023

- Oversaw full lifecycle of Case & Content platform, using SQL on 18 M rows to drive data-powered roadmap decisions.
- Unified three legacy apps into one interface, trimming click paths 35% and cutting training hours per user from 4 to 2.
- Shaped roadmap with market and VOC insights, prioritizing features that drove 17% market-share lift in APAC segment.
- Orchestrated eight seamless releases with design and success teams, fixing 60 issues and nudging CSAT up 20% YoY.
- Analyzed support tickets and telemetry, deploying quick wins that cut ticket volume 15% and saved 320 service hours.

Product Analyst / Owner

Atos   Oct 2019 - Apr 2022

- Synthesized research into epics and stories, aligning roadmap to business goals and boosting NPS 12% in quarterly surveys.
- Facilitated stakeholder workshops, securing alignment that cut change-order rework 25% and shortened approval cycles 3 days.
- Prioritized backlog through WSJF and story-mapping, lifting sprint velocity 20% while maintaining 95% on-time delivery.
- Ran A/B and UAT cycles that trimmed post-launch defects 30%, safeguarded ROI, and informed data-driven release notes.

EDUCATION

Binghamton University – Binghamton, NY, United States
Master of Science   Aug 2023 - May 2025
RTMNU – Nagpur, India
Bachelor of Engineering   Aug 2015 - May 2019

CERTIFICATIONS

- Certified Scrum Product Owner (CSPO) — Scrum Alliance, 2022
- Microsoft AI Product Manager — Microsoft, 2023