

# Sagar Pise

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## PROFESSIONAL EXPERIENCE

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**Carrier Global**, *Digital Product Manager Intern*

*June 2024 – December 2024*

- Led product ideation and solution enhancement for an Asset Recommendation System, collaborating with data scientists, defining success metrics, and **boosting user satisfaction by 25%**.
- Defined and executed a comprehensive Go-To-Market strategy for new digital platforms, **securing 35+ early adopters** and achieving **15% faster market penetration**.
- Designed and implemented a structured intake process in Aha! aligning it with the product roadmap to enhance planning consistency and **reduce backlog triage time by 30%**.
- Identified business opportunities through **competitive and market analysis** to inform product decisions and strategically position Lynx Mobile for a successful launch.
- Created reporting dashboards in Aha! to track key **planning KPIs** such as “planned vs. delivered,” improving portfolio transparency and decision-making.

**John Deere**, *Associate Product Manager*

*May 2022 – August 2023*

- Managed **end-to-end product lifecycle** for Case and Content Management System, leveraging SQL for large-scale, complex data analysis to inform product decisions.
- Consolidated three internal applications into a unified platform, demonstrating proven experience to drive material change in product performance by **reducing user clicks by 35%**.
- Developed strategic product roadmaps and prioritized high-impact use cases based on customer insights and market trends, contributing to a **17% increase in market share**.
- Led cross-functional collaboration with engineering, design, and customer success teams to enhance user experience across **8 software updates**, leveraging customer insights to inform product communication.
- Analyzed user feedback to **resolve 60+ usability issues**, boosting customer satisfaction by 20% and reducing support tickets by 15%.

**Atos**, *Associate Consultant*

*October 2019 – April 2022*

- Defined product requirements by conducting **in-depth user research** and **technical analysis**, ensuring alignment with strategic business objectives and improving delivery accuracy.
- Led client consultations and stakeholder workshops to present product ideas and gather feedback, strengthening cross-functional alignment and **reducing rework by 25%**.
- Created detailed user stories, acceptance criteria, and prioritized the backlog, **increasing sprint velocity and team efficiency by 20%** in an Agile environment.
- Conducted **A/B and user acceptance testing (UAT)** to validate product performance, reducing post-launch defects by 30% and enhancing user satisfaction.

## SKILLS

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**Product Management:** Agile Methodologies (SAFe, Scrum, Product Ownership), Aha! Roadmap (Advanced), KPIs, Go-To-Market Strategies, Product Roadmap Development& Execution, Product Strategy, UI/UX, UAT Testing, OKR

**Certification:** Certified Scrum Product Owner (CSPO), Product Road-mapping Certification

**Tools & Programming:** Aha! Roadmap, JIRA, Confluence, Figma, APIs, SQL, MS Office

## EDUCATION

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**Binghamton University, State University of New York, Thomas J. Watson College of Engineering and Applied Science**  
*Master of Science in Computer Science*

**Cumulative GPA:** 3.6/4.00

**S B Jain Institute of Technology Management & Research, Nagpur, India**  
*Bachelor of Science in Information Technology*