

Sagar Pise

✉ snpise22@gmail.com ☎ 6072358340 📍 New York, NY 🔗 [linkedin.com/in/sagar-pise](https://www.linkedin.com/in/sagar-pise) 🌐 sagar-pise.com

PROFESSIONAL SUMMARY

Results-oriented Product Manager with 4 years of experience leading digital transformation initiatives and process automation for complex systems. Proven ability to lead solution enhancements from inception to deployment, focusing on seamless user experience and driving operational efficiencies. Eager to apply analytical, coupled with a customer-first digital native mindset, by delivering solutions that reduce operational costs and maximize ROI.

PROFESSIONAL EXPERIENCE

Carrier

06/2024 – 12/2024 | Beverly, USA

Digital Product Manager Intern

- **Product Ideation & Strategy:** Led product ideation and solution enhancement for an Asset Recommendation System, collaborating with data scientists to integrate technical recommendations, **boosting user satisfaction by 25%**.
- **Go-To-Market (GTM) Strategy:** Defined and executed Go-To-Market strategy for new digital platforms, **securing 35+ early adopters** and **driving 15% faster market penetration**, demonstrating success in product launch and adoption.
- **Process Innovation:** Owned product roadmap and backlog for internal workflows, streamlining processes via Aha! Roadmap and Jira to **reduce product readiness time by 15%**. Balanced short-term delivery with long-term innovation, defining MVPs and prioritizing features as a product owner in an agile environment.
- **Market Research & Positioning:** Identified business opportunities through competitive analysis and market research to strategically position Lynx Mobile, contributing to a **successful product launch** and improved feasibility assessments.
- **User Adoption & Scalability:** Supported UAT & release sign-off for internal platforms, analyzing performance to optimize user experience & drive adoption, **boosting CSAT by 25%**, identifying key enhancements.

John Deere

05/2022 – 08/2023 | Pune, IN

Associate Product Manager

- **Cross-functional Leadership:** Led cross-functional collaboration with engineering, design, and customer success teams, aligning user needs with product priorities and enhancing user experience across **8 major software updates**, demonstrating ability to build and sustain effective relationships with key partners.
- **Strategic Planning & Road mapping:** Developed product roadmaps, user personas, and prioritized use cases based on insights and data analysis, defining user journeys to **increase market share by 17%**.
- **Feature Development & Integration:** Consolidated three internal applications into a unified platform, building the product backlog by documenting detailed PRD, **reducing user clicks by 35%**, and **boosting user satisfaction by 20%**.
- **Product Lifecycle Management:** Managed end-to-end product lifecycle for Case and Content Management System from inception to launch, driving growth and market fit by leveraging SQL for data analysis to enhance value.
- **Continuous Improvement:** Analyzed user feedback to identify and **resolve 60+ usability issues**, boosting customer satisfaction by 20% and **reducing support tickets by 15%**, directly impacting customer engagement and retention.

Atos

10/2019 – 04/2022 | Pune, IN

Associate Consultant

- **Requirement Analysis:** Conducted in-depth user research and **technical requirement analysis** to define product requirements, align software development with business objectives, and customer needs.
- **Client Consultation:** Led client consultations, presenting product ideas and ensuring project deliverables aligned with **stakeholder expectations** and business objectives.
- **Product Development:** Created detailed **user stories** and supported **technical backlog grooming** for software development, **improving functionality by 20%** in an **Agile** environment.
- **Quality Assurance:** Ensured high product quality through rigorous testing, maintaining **operational excellence**, and **optimizing products for maximum ROI** and post-launch performance.

PROFESSIONAL SKILLS

- **Product Management:** Product Roadmap Development & Execution, Agile Methodologies (SAFe, Scrum, Product Ownership), UI/UX, GTM Strategies, Comprehensive Requirements Definition (User Stories, PRD) & ROI Optimization
- **Certifications:** Certified Scrum Product Owner (CSPO), Product Road-mapping Micro-Certification
- **Tools & Programming:** JIRA, Confluence, Figma, Aha! Roadmaps, APIs, SQL, AWS, Databases, MS Office Suite

EDUCATION

Binghamton University

08/2023 – 05/2025 | Binghamton, USA

Master of Science, Computer Science

SB Jain Institute of Technology & Management

08/2015 – 05/2019 | Nagpur, IN

Nagpur University