Sagar Pise

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PROFESSIONAL SUMARY

Results-oriented Product Manager with 4 experience in shipping scalable software products and driving operational efficiencies in complex systems, with interest in cybersecurity solutions. Proven ability to define product strategies, leverage data-driven insights to optimize processes, and lead cross-functional teams in agile environments. Eager to apply strong analytical, technical, and communication skills to build end-to-end digital product experiences in the security domain

PROFESSIONAL EXPERIENCE

Carrier ✎ 06/2024 – 12/2024 │ Beverly, USA
Digital Product Manager Intern

- **Product Ideation & Strategy:** Led product ideation for an Asset Recommendation System, synthesizing **vision** into key technical decisions and leveraging user insights to **drive operational efficiency** and **user satisfaction by 25%.**
- **Go-To-Market (GTM) Strategy:** Defined and executed Go-To-Market strategy for new digital platforms, **securing 35+ early adopters** and **driving 15% faster market penetration**, demonstrating success in product launch and adoption**.**
- **Process Innovation:** Owned product roadmap and backlog for internal workflows, streamlining processes via Aha! Roadmap and Jira to **reduce product readiness time by 15%**. Balanced short-term delivery with long-term innovation, **defining MVPs and prioritizing features** as a product owner in an agile environment.
- **Market Research & Positioning:** Identified business opportunities through **competitive analysis** and **market research** to strategically position Lynx Mobile, contributing to a **successful product launch** and improved feasibility assessments.
- **User Adoption & Scalability**: Supported UAT & release sign-off for internal platforms, **analyzing performance** to optimize user experience & **drive adoption, boosting CSAT by 25%**, **identifying key enhancements**.

John Deere ✎ 05/2022 – 08/2023 │ Pune, IN
Associate Product Manager

- **Cross-functional Leadership:** Led cross-functional collaboration with engineering, design, and customer success to align user needs with **product priorities** and **enhance user experience**, **delivering 8 major software updates**.
- **Strategic Planning & Road mapping:** Developed **product roadmaps, user personas**, and **prioritized use cases** based on insights and data analysis, defining user journeys to **increase market share by 17%.**
- **Feature Development & Integration:** Consolidated three internal applications into a unified platform, building the product backlog by **documenting detailed PRD**, **reducing user clicks by 35%**, and **boosting user satisfaction by 20%.**
- **Product Lifecycle Management:** Managed **end-to-end product lifecycle** from conception to launch for Case and Content Management System, driving product growth and market fit by analyzing fragmented **data leveraging SQL.**
- **Continuous Improvement:** Analyzed user feedback to identify and resolve 60+ usability issues, boosting customer satisfaction by 20% and **reducing support tickets by 15%,** directly impacting customer engagement and retention.

Atos ✎ 10/2019 – 04/2022 │ Pune, IN
Associate Consultant

- **Requirement Analysis:** Conducted in-depth **user research** and **requirement analysis** to define product requirements, align software development with business objectives, and customer needs**.**
- **Client Consultation:** Led client consultations, presenting product ideas and ensuring **project deliverables** aligned with stakeholder expectations and **business objectives**, demonstrating strong collaboration skills for aligning marketing and sales efforts**.**
- **Product Development:** Created detailed **user stories** and supported **backlog grooming** sessions to guide software development, **improving functionality by 20%** and supporting agile development practices.
- **Quality Assurance:** Ensured high product quality through rigorous unit testing, A/B Testing, and maintaining operational excellence, and **optimizing products** for **maximum return on investment** and post-launch performance.

PROFESSIONAL SKILLS

- **Product Management:** GTM Strategies, Agile SAFe, Scrum, Product Ownership, Figma, JIRA, Confluence, User Research, Product Roadmaps, Product Requirements Document (PRD), User Acceptance Testing (UAT), User Experience Principles
- **Certifications**: Certified Scrum Product Owner (**CSPO**), Product Road-mapping Micro-Certification
- **Programming & Software:** APIs, SQL, AWS, Databases, Cursor, MS Office, G Suite

EDUCATION

Binghamton University ✎ 08/2023 – 05/2025 │ Binghamton, USA
Master of Science, Computer Science

SB Jain Institute of Technology & Management ✎ 08/2015 – 05/2019 │ Nagpur, IN
Nagpur University