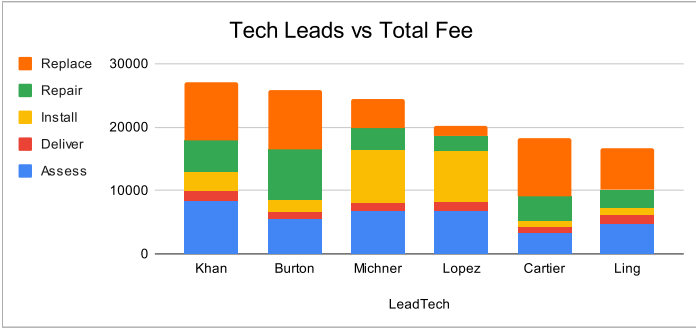
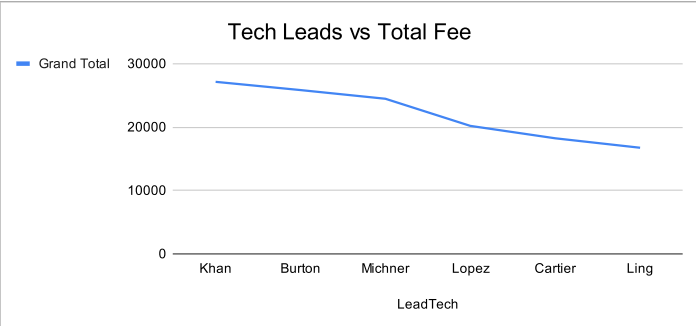


Fee Generated by Tech Leads

SUM of TotalFee	Service					
LeadTech	Assess	Deliver	Install	Repair	Replace	Grand Total
Khan	8423.31	1474.21	3053.97	4955.34	9222.81	27129.64
Burton	5545.6	1108.11	1889.38	7931.16	9,354.70	25828.95
Michner	6861.57	1071.32	8,574.18	3,378.61	4573.05	24458.73
Lopez	6740.02	1511.9	8,079.51	2218.38	1630	20179.81
Cartier	3330.87	1050.2	721.4	4038.01	9082.11	18222.59
Ling	4714.74	1315.39	1322.19	2817.68	6561.12	16731.12
Grand Total	35616.11	7531.13	23,640.63	25339.18	40423.79	132550.84

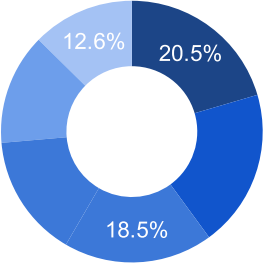


District All

WorkDay All

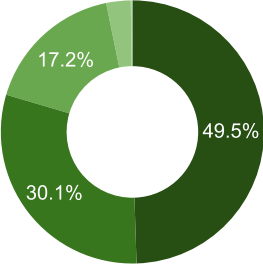
Total Fee Share by Lead

Khan Burton Michner Lopez Cartier Ling



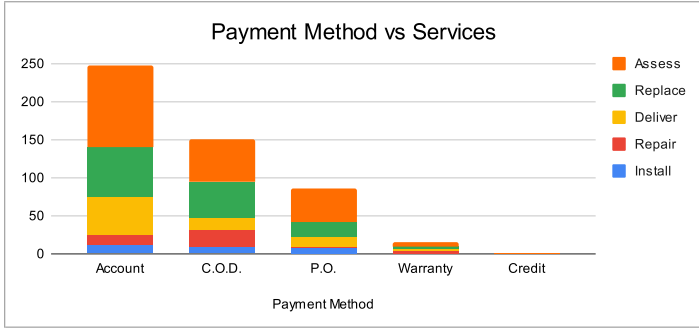
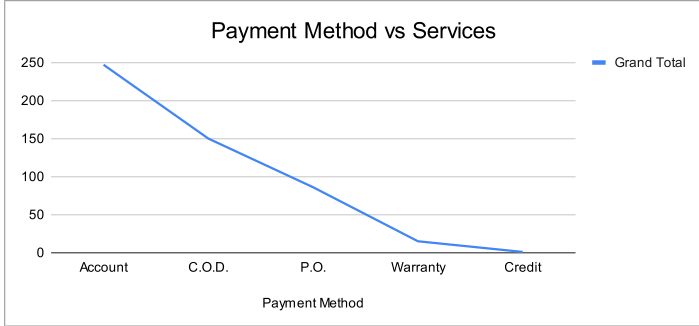
Payment Methods Share (by count)

Account C.O.D. P.O. Warranty Credit



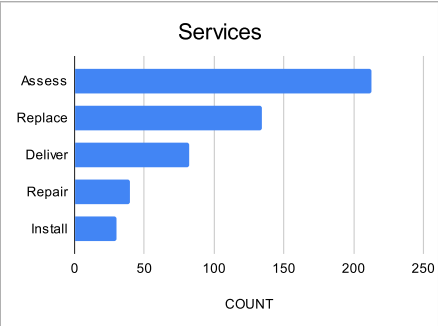
Number of Times Each Payment Method is Used in a Specific Service

COUNT of LbrRe Service						
Payment	Install	Repair	Deliver	Replace	Assess	Grand Total
Account	12	13	50	65	107	247
C.O.D.	9	22	16	47	56	150
P.O.	8	2	13	19	44	86
Warranty	1	3	3	2	6	15
Credit				1		1
Grand Total	30	40	82	134	213	499



Services Analysis

Service	COUNT	%
Assess	213	42.69%
Replace	134	26.85%
Deliver	82	16.43%
Repair	40	8.02%
Install	30	6.01%
Grand Total	499	100.00%



Services

Assess Replace Deliver Repair Install

