




# VIVEK HOLKAR

## PMP<sup>®</sup>, CSM, OCP

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MP 452007

 [LinkedIn Profile](#)

### SKILLS

- SQL / PL SQL / Oracle / MySQL
- ETL - OWB, Cognos, Informatica
- Power BI
- Web & Mobile Applications
- Blockchain, IoT, ML
- Data Collection, Analytics, Migration
- Database Design & Modelling
- Jira, Redmine, Mantis, Miro, Slack, Basecamp
- Solution Architecture
- Business analysis
- Technology Evaluation
- Project & Program Management
- Product Management
- P&L Management
- Contract Negotiation & Management
- Strategic planning
- Vendor Management
- SLA Management

### EDUCATION

**Shri Vaishnav Institute of Management**  
Indore, MP

**Master of Computer Management:**  
Computer Sciences

**School of Physics**  
Indore, MP

**Master of Science:** Physics

### PROFESSIONAL SUMMARY

- Experienced Principal Consultant in IT Product & Service Delivery Management.
- 26 years of industry experience of software designing, development, implementation & Support in various domains.
- Proficient in executing projects with variety of technologies including Web Technologies, Native and Hybrid Mobile Application Development, IoT, ML, ETL, Data Migration, Reporting and blockchain in diversified domains.
- Able to forge relationships with strategic leaders and partners to build consensus at different organizational levels across culturally diverse teams.
- Worked in Onsite-Offshore Model for client from United Kingdom, USA, Kazakhstan, Oman, Australia, Canada, Japan, UAE, Nigeria and Kingdom of Saudi Arabia.
- Worked for 12+ years in software development for BFSI domain.

### WORK HISTORY

**InfoBeans Technologies Limited - Sr. Project Manager**  
*Indore, Madhya Pradesh • 09/2020 - 11/2022*

- Responsible for overall Project Requirement Analysis and Management including client interaction, preparation / review of BRDs, User stories.
- Setting and Managing expectations for UI/UX, Testing & Development Teams.
- Plan, schedule, track project timelines and milestones using appropriate tools and take corrective actions on need basis to ensure timely delivery.
- Identify and manage project dependencies and critical path
- Project tracking, risk Management and resource management
- Managing External and Internal Stake holders. Building client relationships that result to revenue, profitability & growth
- Managing multi-disciplinary teams and resolving any conflicting priorities
- New business generation from existing client

**Block Titans Innovations Lab - Delivery Head & Co-Founder**  
*Indore, Madhya Pradesh • 02/2018 - 08/2020*

- End to End Project / Delivery management.
- Building client relationships that result to revenue, profitability & growth
- Managing multi-disciplined teams and resolving any conflicting priorities
- Improving margins and maintaining high-quality service to clients
- Provided technical leadership for company to effectively steer strategic plans and future projects
- Maintained thorough understanding of all key and current technologies, platforms and trends
- Identifying, developing and directing the implementation of business strategy
- Cultivating the company's reputation in the market & with customers & suppliers

## CERTIFICATIONS

- Project Management Professional certification - PMP®
- Project Management Certification - IIT Delhi
- Certified ScrumMaster - SCM®
- Oracle Certified Professional - OCP®
- Certified Smart Contract Developer
- Certified Blockchain Developer
- Certified Blockchain Expert

- Involved in planning & organizing organization's activities to achieve targets
- Reviewing, refining and developing strategy and direction of organisation

### **CDN Software Solutions Pvt Ltd - Chief Technology Officer**

*Indore, Madhya Pradesh • 09/2015 - 01/2018*

- Supplied leadership and oversight to 150+ technology/consulting resources including Architects, Project Managers, Tech Leads, Software Engineers, Designers, Business Analysts and Quality Analysts
- Handled Web Application, Native and Cross Platform Mobile, Desktop, IoT, Data Analytics, Machine Learning Projects
- Major Projects handled includes applications for Peer to Peer Money Lending, Crowd Funding, eCommerce, Product Life Cycle Management, Insurance, Health Care, Fitness, Food Ordering, Taxi Booking, Event Ticket Booking, Inventory Management, Assets Management, Loyalty Programs and Sales Promotion, Work Force Management, Video On Demand, Education Industry
- Developed New Standards, Processes and Procedures and Evaluated existing procedures and made proactive adjustments to meet changing demands and to increase productivity and efficiency
- Managed all communications between clients, stakeholders and in-house software development team
- Participated in all phases of system development life cycle, from requirements analysis through system implementation
- Developed proposals for clients outlining project scope and timeline

### **Serosoft Solutions Pvt. Ltd - Vice President**

*Indore, Madhya Pradesh • 09/2013 - 08/2015*

- Managing implementations Academia ERP Product across geography
- Plan and schedule project timelines and milestones using appropriate tools
- Identify and manage project dependencies and critical path
- Track project milestones and deliverable and ensure that the project work is executed and implemented according to the plan or any agreed changes to the plan
- Managing P&L for projects and to ensure that project is executed in allocated budget with expected profitability
- To ensure the complete / precise requirement gathering and defining project scope, goals and deliverable that support business goals in collaboration with senior management and stakeholders
- Effectively communicate project expectations to team members and stakeholders in timely and clear fashion
- Conducting review meeting with client, Status Report Circulation, Escalation of unresolved issues to Senior Management
- To identify and document the risk, developing, and implementing risk response proactively, monitoring and controlling residual risk / secondary risk
- To identify quality requirement, developing plan to achieve the desired quality and to ensure that product demonstrates compliance with planned quality standards during execution
- Identify and resolve issues and conflicts within the project team
- Consultation on technical challenges faced by team and facilitating them for solutions
- New business generation from existing client

### **Independent Consultant - Independent Consultant**

*Indore, Madhya Pradesh • 05/2013 - 08/2013*

- Sourcing of project from Other Countries

- Developed proposals for clients outlining project scope and timeline
- Identifying the appropriate vendor / company for development work
- Managed all communications between clients, stakeholders and third-party software development team
- Participated in all phases of system development life cycle, from requirements analysis through system implementation
- Contract Management, SLA Management, Vendor Management, Project Planning, Project Execution, Project Monitoring and Controlling, Stakeholder Management

### **3i-Infotech Ltd - Senior Project Manager**

*Mumbai, Maharashtra • 03/2008 - 04/2013*

- Market research, competitor analysis and evaluation of client requirements for inclusion of functionalities in the base / core products.
- Responding to RFPs, Effort Estimation and product demos to prospects.
- Led the development of new modules, customization and implementation of Kastle ULS® product at Banks and NBFCs
- Maintained strict budgetary control on projects ranging from \$ 10,00,000 to \$ 25,00,000 and working with project teams to track costs and control expenditures without sacrificing quality
- Managed multiple project cross functional teams in Agile environment, realizing success through application of SDLC methodologies and exceptional leadership skills
- Gathered and analyzed project requirements through interactions, meetings and periodic walkthroughs with potential application users and to develop business requirements documents (BRD) and functional requirements documents (FRD), “as is” and “to be” processes and user mock-ups
- Develop full-scale project plans and associated subsidiary plans & project documents
- Monitored contracts and service level agreements to identify potential risks and implement mitigation actions to protect development process from unforeseen delays and costs
- Recorded all project costs and expenses and aligned with project budget
- To identify and document the risk, developing, and implementing risk response, monitoring and controlling residual risk / secondary risk
- Effectively communicate project expectations to team members and stakeholders in a timely and clear fashion
- Developed crucial software components using PL/SQL
- Data Migration from the legacy system
- Worked closely with pre-sales teams
- Key Projects includes Capitas Group International (Jeddah, KSA), Bank AlJazira ( Jeddah, KSA), Kirnaf ( Riyadh, KSA) BTA Bank (Kazakhstan), Taajeer Co (KSA), LICHFL (India), Muthoot Finance (India)

### **Mastek Ltd - Programmer Analyst**

*Mumbai, Maharashtra • 11/2005 - 02/2008*

- Ensure the timely and quality delivery of the components along with mentoring and coaching of the team members
- Worked extensively on PL/SQL, Oracle Warehouse Builder, Cognos, Informatica and Performance Tuning
- Designing of data models using MS Visio
- Preparation of program specification, components design documents and briefing them to the team and monitor the development of the same

- Analysis of change requests, impact analysis and effort estimation and to implement them after the formal change control process
- Coding and Code Review, UTP preparation UTP review, Sanity testing, Trouble shooting, Performance tuning and query optimization
- Co-ordination with Onsite / Off shore team for day to day working
- To ensure that coding standards and other quality standards are adhered
- Designing and development of interfaces with third party systems and Performing SIT
- Interaction with clients for requirement gathering and other project related issues such as UAT / SIT issues and new CRs
- Was part of onsite implementation and support team for all the projects undertaken
- Major Projects : 1) NHS - Spine (Client : British Telecom, UK) : Data Warehousing project 2) MVRIS (Client : SMMT, UK) : OLTP and Data Warehouse project . 3) EMASYS (Client : Capitas IT Services, UK)

#### **SSI Ltd - Senior Faculty**

*Indore, Madhya Pradesh • 08/2005 - 11/2005*

- To conduct instructor led training and computer lab sessions for fresher / experienced at Institute.
- To conduct corporate training for Oracle Certification at client site

#### **Nucleus Software Exports Ltd. - Senior Software Engineer**

*Noida, UP • 03/2005 - 04/2005*

- Design and develop interfaces.
- To develop the data migration strategy and to conduct data migration.
- Development of new functionality / modification using Oracle PL/SQL, Forms 6i.
- UTP Preparation and UTP execution, Code Review.

#### **OTG Infotech - Sr. Manager 06/2000 - 02/2005**

- Development of products using Oracle and D2K, VB, Crystal Reports
- Requirement gathering and analysis, designing, development & Testing of various products with effective utilization of resource (Max team size of 5 for any product)
- Implementation, maintenance, support and enhancement
- Change Request Analysis and implementation and version control
- To coordinate with the team members, coaching and mentoring
- Development of data migration strategy for legacy data
- Products Developed Banking Automation Software (Retail Banking for co-operative societies) Daily Deposit Automation, Centralized Billing System, Library Management, Telephone Directory, Human Resources Management System

#### **Gujrat Mercantile Credit Co-op. Society Ltd - Programmer**

*Indore 06/1996 - 05/2000*

- Requirement analysis, database design and application designing
- Developed Variety of software using Foxbase viz-a-viz Clearing Module, Term Deposit Module, Membership Module & Adhoc MIS Reports and Overall In charge of IT for 9 branches

## **ACCOMPLISHMENTS**

Awarded for “Best Delivery” in FY 2008-2009 at 3i Infotech Ltd for outstanding contribution to BTA Bank Project