KHAIRNAR SAGAR

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PROFILE

Hands-on Data Scientist with 1+ year of experience in machine learning, statistical modeling, A/B testing, and data-driven experimentation. Skilled at translating messy data into actionable insights, improving product usability, and solving real-world business problems. Adept at working with cross-functional teams in fast-paced environments to identify growth opportunities, design experiments, and build scalable ML solutions.

EDUCATION

Uka Tarsadai University | Bardoli, India

B.Tech in Computer Engineering, CGPA: 6.49 Diploma in Computer Engineering, CGPA: 7.50

(August 2019 - July 2022) (June 2016 - April 2019)

SKILLS SUMMARY

• Languages: Python, SQL, R, C#

• Frameworks: Pandas, Numpy, Matplotlib, Seaborn

• Data & ML: Scikit-learn, TensorFlow, XGBoost, Random Forest, Statsmodels

• Analytics: A/B Testing, Hypothesis Testing, Statistical Inference, Feature Engineering

• **Big Data:** Hadoop, Apache Spark, Google Cloud Platform

• Tools: Power BI, Tableau, Advanced Excel, MySQL, MongoDB, Jupyter Notebook

• **Soft Skills:** Analytical Thinking, Team Collaboration, Communication, Problem Solving, Data Storytelling

WORK EXPERIENCE

DATA SCIENTIST INTERN | RUBIXE -AI

June 2024 - January 2025

- Built and deployed **ML models (supervised & unsupervised)** to extract **business insights** and improve feature performance.
- Designed and ran A/B tests to evaluate **new features** and **discount strategies**, directly informing product growth decisions.
- Modelled seasonal demand trends to forecast key organizational **KPIs** and reseller behavior patterns.
- Conducted **statistical hypothesis testing** to validate **model results** and support product changes with data.
- Identified supply chain bottlenecks and helped suppliers meet SLA targets using real-time analytics.
- Used **neural networks** to personalize recommendations, improving customer engagement and reseller success.
- Collaborated with **product managers** and **engineers** to roll out scalable data solutions and usability improvements.
- Processed large datasets using Hadoop, Spark, and SQL to derive meaningful insights at scale.

Key Achievements:

- ✓ Increased forecasting accuracy by 20% using time-series models
- ✓ Improved feature adoption by 15% via data-backed A/B testing insights
- ✓ Contributed to building an **ML-driven** recommendation engine for personalized product offerings

SOFTWARE DEVELOPER | NANOMINE TECHNOLABS LLP

April 2022 - May 2024

- Designed desktop applications using C# and .NET Framework, enhancing system efficiency by 40%.
- Implemented WPF application with interactive UI/UX designs, enhancing user experience and accessibility.
- Developed a billing system with MYSQL integration, reducing manual effort in invoice generation by 90%.

DATABASE ADMINISTRATOR | NANOMINE TECHNOLABS LLP

January 2022 - April 2024

• Designed and deployed a **scalable web application** using **Laraval with MYSQL** for efficient data handling. Worked closely with front-end developers to integrate **dynamic UI elements**, enhancing overall user experience.

PROJECTS

CLEANED CLIMATE NASA SENTIMENT

March - April 2025

- Developed a machine learning model to analyze climate change trends using time-series data.
- Processed and visualized **global temperature anomalies** and CO₂ emissions to uncover long-term patterns.
- Implemented multiple regression techniques to model relationships between greenhouse gas levels and temperature rise.
- Applied data normalization, outlier handling, and feature engineering to prepare clean, analysis-ready datasets.

- Conducted **correlation analysis** and **hypothesis testing** to validate climate-impact factors statistically.
- Trained and evaluated multiple models (Logistic Regression, Random Forest, etc.), achieving over 79% accuracy in predictions.
- Created interactive plots using libraries like **Matplotlib** and **Seaborn** to highlight climate dynamics.
- Designed the notebook for **reproducibility** and **stakeholder communication** with clear markdown explanations and conclusions.

INSURANCE CLAIM PREDICTION

January - February 2025

- Built a **supervised machine learning** model to predict the likelihood of insurance claim approvals using customer demographic and policy data.
- Analyzed **customer profiles** and **behavior** to identify key traits influencing claim acceptance, improving personalization for **B2C** clients.
- Delivered insights that can be adapted by **agents/resellers** to optimize targeting and reduce claim processing time.
- Performed detailed exploratory data analysis (EDA) to identify key factors influencing claim outcomes.
- Engineered features and handled missing values to improve model performance and data integrity.
- Trained and evaluated multiple models (Logistic Regression, Random Forest, etc.), achieving over 98% accuracy in predictions.
- Tuned hyperparameters and validated models using cross-validation techniques to avoid overfitting.
- Used classification metrics (precision, recall, F1-score, confusion matrix) to assess model performance.
- Provided actionable insights that can help insurance providers reduce fraud risk and automate the approval pipeline.

PROTUGESE BANK DATASET

December 2024 - January 2025

- Analyzed a **real-world marketing** dataset from a Portuguese bank to predict the success of telemarketing campaigns.
- Performed in-depth **exploratory data analysis (EDA)** to uncover customer behavior trends and campaign patterns.
- Cleaned and transformed data by **handling missing values**, **encoding categorical features**, and **balancing** the dataset.
- Built and compared multiple classification models (Logistic Regression, Random Forest, XGBoost), achieving 95% accuracy.
- Used ROC-AUC, precision, recall, and F1-score to evaluate model performance and select the optimal model.
- Provided data-driven insights to help marketing teams better target customers and optimize campaign strategies.

KRISHIEVA April 2022 - July 2022

- Developed an **AI-based recommendation system** suggesting fertilizers & pesticides based on **real-time weather data**. Integrated image analysis models to assess plant health and provide personalized insights.
- Built an efficient backend with PHP, Laravel, and MySQL, ensuring seamless data processing.

CERTIFICATES

CERTIFIED DATA SCIENTIST (IABAC)
CERTIFIED DATA SCIENTIST (NASSCOM)
ANALYZING AND VISUALIZING DATA WITH MICROSOFT POWER BI
DATA SCIENCE FOUNDATION (IABAC)
CERTIFIED DATA SCIENTIST (Rubixe -AI)
CERTIFIED DATA SCIENTIST (DataMites)
WORDPRESS

April 2025 April 2025 March 2025 February 2025 January 2025 September 2025 July 2024