



# DR. VISHALA BODETTI

Healthcare Specialist

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Pune, Maharashtra

## Experience

**Plus91 Technologies Pvt. Ltd.**  
as Healthcare Specialist

(July 2023 - Present)

**Portea Medical** as Quality  
Executive

(Sep 2021 - July 2023)

**Quality Crest** as Quality  
Consultant

(Jan 2017 - Nov 2019)

## NABH

Amrutha Multispecialty  
Hospital

(Apr 2018 - Oct 2019)

Renee Hospital

(Oct 2018 - Oct 2019)

Surya Nursing Home

(Aug 2017 - May 2019)

Aditya Care Hospital

(Feb 2018 - Feb 2019)

City Hospital

(Jun 2017 - Jun 2018)

## Academic

**Master in Hospital  
Administration**

(2015-2017)

Deccan School of  
Management, Hyderabad

**Bachelor's Degree in Dental  
Science**

(2009-2014)

Chhattisgarh Dental College  
& Research Institute (CDCRI)

## Objective

To make contribution to the organization to the best of my ability and to develop new skills and share my knowledge while interacting with others and achieve new height.

## Professional Skills

Domain Expertise	Clinical Workflows, NABH/QCI, EMR/HER, HIS Modules
Product Skills	BA, User Journey Mapping, UAT, Product Road mapping
Tools	JIRA, Confluence, Moqups, Draw.io, Lucid Chart, HL7/FHIR
Methodologies	Agile, Scrum, Clinical Decision Support Systems (CDSS)

## Professional Summary

### Product Development

- Developed detailed clinical module mock-ups with Moqups, Draw.io, and Lucid chart for HIMS and OncoEMR
- Managed over 10 client relationships annually, ensuring project alignment and client satisfaction
- Developed and executed strategic project plans, consistently delivering projects within scope, time, and budget

### Business Analyst

- Gathered, analysed and documented comprehensive requirements for EMR software development and oncology workflows
- Designed digital medical and non-medical forms on the SurveyJS platform based on detailed requirements analysis
- Conducted product market research and design for oncology digital services
- Contributed to clinical research to enhance product design for healthcare IT systems

### Client Acquisition

- Led pre-sales activities, successfully converting prospects to customers
- Managed and negotiated all client-facing budgets, ensuring alignment with project scope and financial objectives.
- Analysed processes for patient re-engagement and cross-selling of products
- Created compelling proposal documents to secure new business opportunities

### Accreditation & Compliance

- Applied NABH standards and QAI standards for Hospitals and Home health care.
- Reviewing and revising SOPs for all departments.
- Reviewing Medical record to achieve 100% documentation compliance

### Achievements

Certified Professional in  
Healthcare Quality (CPHQ)  
2016

Certificate of Quality  
Practitioner from  
Association of Healthcare  
Provider (AHPI)

Certification on  
Implementation of NABH  
Standards for Hospitals  
2018

### Internship

Chhattisgarh Dental  
College & Research  
Institute (CDCRI)  
(2013-2014)

### Skills

Management Skills  
Negotiation  
Critical Thinking  
Leadership  
Software Skills

### Personal Details

DOB: 23/04/1989  
Gender: Female  
Marital Status: Married

### Language

English  
Hindi  
Telugu

### Quality Assurance & Process Optimization

- Managed all quality activities, including gap analysis, incident reporting, root cause analysis, and CAPA
- Implemented PDCA to streamline doctor referral payouts and identify process loopholes
- Developed and monitored process improvement plans to enhance patient care quality, specifically tracking performance for home healthcare services
- Applied statistical techniques and Statistical Process Control to analyse data and improve processes

### Healthcare Content & Research

Authored and published research in **IJRASET** Journal (ID: IJRASET66209) titled, "*Impact of Front Office Staff Training in Patient Information Security and Privacy in Hospital Information Management System.*"

### Hospital Operations

- Implemented policies to manage all hospital operations like patient discharge, hospital billing, medico-legal cases etc.
- Supervise in daily Administrative Operations
- Evaluating Annual Performance of Employees
- Good knowledge in Medical Claim

### Human Resources

- Maintaining employee records & monitor staff performances annually
- Referral and recruitment process
- Training the employees on HR policies according to the Hospitals
- Maintaining the vaccination record for all Hospital employees
- Implementing and analyzing employee feedback periodically

### IT Software Quality

- Good knowledge in Software Testing
- Good knowledge on SDLC & STLC
- Good Knowledge on Bug Life cycle