

Salmaan Saeed

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EDUCATION

New Jersey Institute of Technology, Newark NJ

BS, Information Technology, Expected Graduation: December 2023

KEY COURSES

- **Internet Applications (HTML, CSS, JavaScript, PHP, SQL, MySQL, and Apache):** Adapted concepts and software technologies of web-oriented concepts, three-tier software architectures and applications concepts to web development.
- **Introduction to Computer Science II (Java):** The advanced programming topics include logical structures of data, their physical representation, and computer algorithms. Improved programs by applying program specifications, correctness and efficiency, data abstraction and algorithm analysis.

EXPERIENCE

AIGoLearning (non-profit), Princeton NJ

Business Development Specialist Intern (April 2021 – August 2021)

- Performed sales by phone call, email, and social media
- Persuaded the parent's kids to join any of the CS and AI classes
- Maintained current pool of students
- Improved sales strategy development

TECHNICAL SKILLS

Languages: JavaScript, PHP, SQL (MySQL), HTML/CSS, Python, Bash, Java, Markdown, and Latex

Developer Tools: Kubernetes, Docker, Azure, Apache, Git and GitHub

Skills: Linux command line

Stacks: LAMP

Concepts: database design, object-oriented design, cloud computing, and agile software development

Operating Systems: Windows and Linux (Debian and Ubuntu)

PROFESSIONAL COMMUNITY AFFILIATIONS

- **ACM Club member (Fall 2019 – Present)**
- **YWCC Open House volunteer (September 25, 2021)**