

## Salmaan Saeed

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<https://github.com/sagedamage>

### EDUCATION

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#### **New Jersey Institute of Technology, Newark NJ**

BS, Information Technology, Expected Graduation: December 2023

### KEY COURSES

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- **Internet Applications (HTML, CSS, JavaScript, PHP, SQL, MySQL, and Apache):**  
Adapted concepts and software technologies of web-oriented concepts, three-tier software architectures and applications concepts to web development.
- **Introduction to Computer Science II (Java):** The advanced programming topics include logical structures of data, their physical representation, and computer algorithms. Improved programs by applying program specifications, correctness and efficiency, data abstraction and algorithm analysis.

### EXPERIENCE

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#### **AIGoLearning (non-profit), Princeton NJ**

#### **Business Development Specialist Intern (April 2021 – August 2021)**

##### Core Responsibilities

- Performed sales by phone call, email, and social media
- Persuaded the parent's kids to join any of the CS and AI classes
- Maintained current pool of students
- Improved sales strategy development

### TECHNICAL SKILLS

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**Programming Languages:** Python, Java, JavaScript, HTML, CSS, PHP, SQL, and Bash

**Technologies:** Kubernetes, Docker, Git, GitHub, Apache, Azure, and cloud computing

**Databases:** MySQL

**Skills:** LAMP stack, and Linux command line

**Concepts:** Database Design and Object-Oriented Design

**Operating Systems:** Windows and Linux (Debian and Ubuntu)

### PROFESSIONAL COMMUNITY AFFILIATIONS

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- **ACM Club member (Fall 2019 – Present)**
- **YWCC Open House volunteer (September 25, 2021)**