Salmaan Saeed

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EDUCATION

New Jersey Institute of Technology, Newark NJ
BS, Information Technology, Expected Graduation: December 2023

KEY COURSES

- **Internet Applications (HTML, CSS, JavaScript, PHP, SQL, MySQL, and Apache)**: Adapted concepts and software technologies of web-oriented concepts, three-tier software architectures and applications concepts to web development.

- **Introduction to Computer Science II (Java)**: The advanced programming topics include logical structures of data, their physical representation, and computer algorithms. Improved programs by applying program specifications, correctness and efficiency, data abstraction and algorithm analysis.

EXPERIENCE

AIGoLearning (non-profit), Princeton NJ
Business Development Specialist Intern (April 2021 – August 2021)

- Performed sales by phone call, email, and social media
- Persuaded the parent's kids to join any of the CS and AI classes
- Maintained current pool of students
- Improved sales strategy development

TECHNICAL SKILLS

Languages: JavaScript, PHP, SQL (MySQL), HTML/CSS, Python, Bash, Java, Markdown, and Latex
Frameworks: Bootstrap
Developer Tools: Kubernetes, Docker, Azure, Apache, Git and GitHub
Skills: Linux command line
Stacks: LAMP
Concepts: database design, object-oriented design, cloud computing, agile software development, and AAA testing
Operating Systems: Windows and Linux (Debian and Ubuntu)

PROFESSIONAL COMMUNITY AFFILIATIONS

- **ACM Club member (Fall 2019 – Present)**
- **YWCC Open House volunteer (September 25, 2021)**