Sahaib Singh

+91-7021875228 | hello@sahaibsingh.com | LinkedIn | work.sahaibsingh.com

Profile

Tech-savvy product leader with over 8 years of experience driving solutions at the intersection of product management, design, and systems. Delivered SaaS tools with 85% adoption, reduced response times by 30%, and built logistics platforms like Portsindex. Passionate about solving customer problems, streamlining operations, and launching impactful products using Agile methodologies, SQL, AWS, and UI/UX expertise.

Skills & Hobbies

Skills & hobbies in following areas and tools over the span of 8+ years.

Product Management: Roadmapping, Agile workflows, customer-first development, stakeholder alignment
Technical: SQL, MongoDB, Mixpanel, AWS (EC2, S3), Vercel, Zoho Desk, Freshdesk
Design: Figma, Adobe Suite, UI/UX prototyping, visual identity creation, decision-driven design
Leadership: Cross-functional team coordination, crisis management, data-driven decision-making
Tools: Google Looker Studio, Jira, Trello, Confluence
Hobbies: Building web tools, curating digital content, exploring superfoods, swimming, creative problem-solving via trivia

Experience

Freightify Solutions India PVT. LTD.
Product Owner (Promoted Nov 2023) Nov 2021 – Present
Promoted from Solutions Engineer, Nov 2023

- Spearheaded product strategy for Freightify's Pricing management platform, focusing on rate procurement, quotation automation, and track-and-trace solutions, resolving 50+ monthly customer issues with 24-hour turnaround, achieving 98% client satisfaction.
- Led development of internal tools, automating crisis workflows within Freightify's rate management system, saving 10+ hours weekly and enabling real-time rate updates for 200+ freight forwarders.
- Built Mixpanel/SQL-driven dashboards to track KPIs across Freightify's digital storefront and analytics tools, reducing quotation response times by 30% and informing data-driven roadmap decisions.
- Designed AWS-powered reporting tools using Google Looker Studio, integrated with Freightify's API-driven rate procurement, improving operational accuracy by 20% and enhancing visibility for customers.
- Collaborated with engineering and design to prototype numerous features, including automated margin rules and real-time vessel tracking, boosting user engagement by 15% and aligning with market trends.
- Streamlined Agile processes, cutting feature delivery time by 25% through effective backlog prioritization and cross-functional alignment with Freightify's global teams in Singapore, Chennai, and Copenhagen.

Freelance Product Consultant, Remote
Product Specialist | 2021 – 2024

- Developed & Launched Portsindex and Polirizer (logistics and productivity tools), achieving 85% adoption among target users.
- Build free URL Shortener reurl.dev.
- Delivered 20+ brand assets (logos, infographics) for Crayons Communications, enhancing client product launches.
- Advised startups on product roadmaps, leveraging SQL and AWS to build scalable, user-focused solutions.
- Developed prototypes for 3+ tools using Figma, accelerating client feedback loops and feature validation.

Commutec: Next Gen Smart Mobility

Product Development Lead | Sep 2016 – Sep 2021

- Led product lifecycle for 3 SaaS tools, achieving 85% user adoption within 6 months and transforming logistics workflows.
- Defined UI/UX requirements using Figma, designing visual identity and logo, boosting engagement by 40% year-over-year.
- Managed IT operations and product delivery for 15+ client projects, overseeing $500K+ in assets with zero downtime.
- Streamlined Agile processes, reducing time-to-market by 25% through effective backlog prioritization.

Education

B.Sc. Computer Science | University of Mumbai, (IDOL) | Graduated: April 2024

- Completed first and second years through full-time study (2015–2017) at Ramsheth Thakur College of Commerce & Science.
- Transitioned to distance education for final year (2017–2018) to balance professional commitments.
- Successfully cleared all requirements, including a deferred course, in April 2024.

HSC | Maharashtra State Board
College: Swami Vivekanand Junior College Of Science And Commerce

SSC | Maharashtra State Board
School: St. Joseph's High School

Projects

- **Portsindex**: Built logistics tool streamlining port data access, live at [portsindex.com].
- **Polirizer**: Developed Chrome extension for summarizing privacy policies and terms and conditions, adopted by 500+ users.
- **IPindex & DNS-index**: Created crisis-management tools, saving 10+ hours weekly at Freightify.
- **Potion Path**: An Ayurvedic perspective of living and guide with AI chatbot.
- **Serenity Health AI**: Judgement-Free AI assisted Mental Wellness companion.