SAHAIB SINGH

Mumbai, India

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Profile

Tech-savvy product leader with over 8 years of experience driving solutions at the intersection of product management, design, systems, and artificial intelligence. Expertise in developing AI-powered tools, including mental wellness companions and Ayurvedic health guides. Delivered SaaS tools with 85% adoption, reduced response times by 30%, and built innovative AI-enhanced logistics platforms like Portsindex. Passionate about solving customer problems through AI integration, streamlining operations, and launching impactful products using Agile methodologies, SQL, AWS, and UI/UX expertise.

Experience

Freightify Solutions India PVT. LTD. — Nov 2021 − Present
Product Owner (Promoted Nov 2023) — *Remote*

- Spearheaded product strategy for Freightify's Pricing management platform, incorporating AI for predictive pricing models, focusing on rate procurement, quotation automation, and track-and-trace solutions, resolving 50+ monthly customer issues with 24-hour turnaround, achieving 98% client satisfaction.
- Led development of internal tools, automating crisis workflows within Freightify's rate management system, saving 10+ hours weekly and enabling real-time rate updates for 200+ freight forwarders.
- Built Mixpanel/SQL-driven dashboards to track KPIs across Freightify's digital storefront and analytics tools, reducing quotation response times by 30% and informing data-driven roadmap decisions.
- Designed AWS-powered reporting tools using Google Looker Studio, integrated with Freightify's API-driven rate procurement, improving operational accuracy by 20% and enhancing visibility for customers.
- Collaborated with engineering and design to prototype numerous features, including automated margin rules and real-time vessel tracking, boosting user engagement by 15% and aligning with market trends.
- Streamlined Agile processes, cutting feature delivery time by 25% through effective backlog prioritization and cross-functional alignment with Freightify's global teams in Singapore, Chennai, and Copenhagen.

Freelance Product Consultant — 2021 − 2024
Product Specialist — *Remote*

- Developed & Launched Portsindex and Polirizer (logistics and productivity tools), integrating AI-powered data analysis to achieve 85% adoption among target users.
- Built free URL Shortener reurl.dev with smart link categorization using machine learning algorithms.
- Delivered 20+ brand assets (logos, infographics) for Crayons Communications, enhancing client product launches.
- Advised startups on AI-enhanced product roadmaps, leveraging SQL, AWS, and machine learning to build scalable, user-focused solutions.
- Developed prototypes for 3+ AI-powered tools using Figma, accelerating client feedback loops and feature validation.

Commutec: Next Gen Smart Mobility — Sep 2016 − Sep 2021
Product Development Lead — *Mumbai, India*

- Led product lifecycle for 3 SaaS tools, achieving 85% user adoption within 6 months and transforming logistics workflows.
- Defined UI/UX requirements using Figma, designing visual identity and logo, boosting engagement by 40% year-over-year.
- Managed IT operations and product delivery for 15+ client projects, overseeing $500K+ in assets with zero downtime.
- Streamlined Agile processes, reducing time-to-market by 25% through effective backlog prioritization.

Education

University of Mumbai (IDOL) — 2015 − 2024
Bachelor of Science in Computer Science — *Mumbai, India*

- Completed first and second years through full-time study (2015–2017) at Ramsheth Thakur College of Commerce & Science.
- Transitioned to distance education for final year (2017–2018) to balance professional commitments.
- Successfully cleared all requirements, including a deferred course, in April 2024.

Swami Vivekanand Junior College Of Science And Commerce — 2013 − 2015
HSC, Maharashtra State Board — *Mumbai, India*

St. Joseph's High School — 2003 − 2013
SSC, Maharashtra State Board — *Mumbai, India*

Certifications

AI for Product Management   **2025**
Professional Certification   *Pendo.io*

Fundamentals of Agile Project Management   **2025**
Professional Certification   *Project Management Institute*

Data Science Tools (DS0105EN)   **2025**
Professional Certification   *IBM*

Diploma in Product Management   **2025**
CPD Certified   *Alison Learning*

Projects

Portsindex | *Logistics Tool*   **2024**
- Built logistics tool streamlining port data access, live at portsindex.com.

Polirizer | *Chrome Extension*   **2024**
- Developed Chrome extension for summarizing privacy policies and terms and conditions, adopted by 500+ users.

IPindex & DNS-index | *Crisis Management Tools*   **2025**
- Created crisis-management tools, saving 10+ hours weekly at Freightify.

Potion Path | *AI-Powered Health Platform*   **2025**
- Developed an Ayurvedic wellness platform with integrated AI chatbot for personalized health recommendations and lifestyle guidance.

Serenity Health AI | *Mental Wellness Platform*   **2025**
- Architected and deployed a judgment-free AI mental wellness companion using advanced natural language processing and machine learning techniques to provide personalized support and resources.

Skills & Hobbies

Product Management: AI Product Strategy, Roadmapping, Agile workflows, customer-first development, stakeholder alignment
Technical: AI/ML Implementation, LLM Integration, SQL, MongoDB, Mixpanel, AWS (EC2, S3), Vercel, Zoho Desk, Freshdesk
Design: Figma, Adobe Suite, UI/UX prototyping, visual identity creation, decision-driven design
Leadership: Cross-functional team coordination, crisis management, data-driven decision-making
Tools: OpenAI APIs, Hugging Face, Google Looker Studio, Jira, Trello, Confluence
Hobbies: Building web tools, curating digital content, exploring superfoods, swimming, creative problem-solving via trivia