Sahaib Singh

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Profile

Tech-savvy product leader with over 8 years of experience driving solutions at the intersection of product management, design, and systems. Delivered SaaS tools with 85% adoption, reduced response times by 30%, and built logistics platforms like Portsindex. Passionate about solving customer problems, streamlining operations, and launching impactful products using Agile methodologies, SQL, AWS, and UI/UX expertise.

Skills

Skilled in following areas and tools over the span of 8+ years.

- Product Management: Roadmapping, Agile workflows, customer-first development, stakeholder alignment
- Technical: SQL, MongoDB, Mixpanel, AWS (EC2, S3), Vercel, Zoho Desk, Freshdesk
- Design: Figma, Adobe Suite, UI/UX prototyping, visual identity creation
- Leadership: Cross-functional team coordination, crisis management, data-driven decision-making
- Tools: Google Looker Studio, Jira, Trello, Confluence

Experience

Freightify Solutions India PVT. LTD.
Product Solutions Lead (Promoted Nov 2023) Nov 2021 – Present
Promoted from Solutions Engineer, Nov 2023

- Spearheaded product strategy for logistics tools, resolving 50+ monthly customer issues with 24-hour turnaround, achieving 98% client satisfaction.
- Developed Mixpanel/SQL dashboards to track KPIs, slashing response times by 30% and informing product roadmap decisions.
- Designed and launched AWS-powered reporting tools using Google Looker Studio, improving operational accuracy by 20%.
- Built IPindex and DNS-index, saving 10+ hours weekly during crisis scenarios by automating key processes.
- Collaborated with engineering and design teams to prototype 5+ features, aligning with customer needs and market trends.

Commutec: Next Gen Smart Mobility
Product Development Lead | Sep 2016 – Sep 2021

- Led product lifecycle for 3 SaaS tools, achieving 85% user adoption within 6 months and transforming logistics workflows.
- Defined UI/UX requirements using Figma, designing visual identity and logo, boosting engagement by 40% year-over-year.
- Managed IT operations and product delivery for 15+ client projects, overseeing $500K+ in assets with zero downtime.
- Conducted user research and iterated features, ensuring alignment with customer pain points and strategic goals.
- Streamlined Agile processes, reducing time-to-market by 25% through effective backlog prioritization.

Freelance Product Consultant, Remote

Product Specialist | 2021 – Present

- Launched Portsindex and Polirizer (logistics and productivity tools), achieving 85% adoption among target users.
- Delivered 20+ brand assets (logos, infographics) for Crayons Communications, enhancing client product launches.
- Advised startups on product roadmaps, leveraging SQL and AWS to build scalable, user-focused solutions.
- Developed prototypes for 3+ tools using Figma, accelerating client feedback loops and feature validation.

Education

B.Sc. Computer Science | Mumbai University (2015-2017)

Distance Education | Expected Graduation: 2025

- Supplemented with 8+ years of hands-on experience in product management and technology.

Projects

- **Portsindex**: Built logistics tool streamlining port data access, live at [work.sahaibsingh.com].
- **Polirizer**: Developed Chrome extension for productivity, adopted by 500+ users.
- **IPindex & DNS-index**: Created crisis-management tools, saving 10+ hours weekly at Freightify.
- **Potion Path**: Work-in-progress SaaS tool for workflow automation (see portfolio).
- **Serenity Health AI**: Judgement-Free AI assisted Mental Wellness companion.