

# SAHAIB SINGH

Mumbai, India

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## Profile

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Tech-savvy product leader with over 8 years of experience driving solutions at the intersection of product management, design, systems, and artificial intelligence. Expertise in developing AI-powered tools, including mental wellness companions and Ayurvedic health guides. Delivered SaaS tools with 85% adoption, reduced response times by 30%, and built innovative AI-enhanced logistics platforms like Portsindex. Passionate about solving customer problems through AI integration, streamlining operations, and launching impactful products using Agile methodologies, SQL, AWS, and UI/UX expertise.

## Experience

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### Freightify Solutions India PVT. LTD.

Nov 2021 – Present

*Product Owner (Promoted Nov 2023)*

*Remote*

- Spearheaded product strategy for Freightify's Pricing management platform, incorporating AI for predictive pricing models, focusing on rate procurement, quotation automation, and track-and-trace solutions, resolving 50+ monthly customer issues with 24-hour turnaround, achieving 98% client satisfaction.
- Led development of internal tools, automating crisis workflows within Freightify's rate management system, saving 10+ hours weekly and enabling real-time rate updates for 200+ freight forwarders.
- Built Mixpanel/SQL-driven dashboards to track KPIs across Freightify's digital storefront and analytics tools, reducing quotation response times by 30% and informing data-driven roadmap decisions.
- Designed AWS-powered reporting tools using Google Looker Studio, integrated with Freightify's API-driven rate procurement, improving operational accuracy by 20% and enhancing visibility for customers.
- Collaborated with engineering and design to prototype numerous features, including automated margin rules and real-time vessel tracking, boosting user engagement by 15% and aligning with market trends.
- Streamlined Agile processes, cutting feature delivery time by 25% through effective backlog prioritization and cross-functional alignment with Freightify's global teams in Singapore, Chennai, and Copenhagen.

### Freelance Product Consultant

2021 – 2024

*Product Specialist*

*Remote*

- Developed & Launched Portsindex and Polirizer (logistics and productivity tools), integrating AI-powered data analysis to achieve 85% adoption among target users.
- Built free URL Shortener reurl.dev with smart link categorization using machine learning algorithms.
- Delivered 20+ brand assets (logos, infographics) for Crayons Communications, enhancing client product launches.
- Advised startups on AI-enhanced product roadmaps, leveraging SQL, AWS, and machine learning to build scalable, user-focused solutions.
- Developed prototypes for 3+ AI-powered tools using Figma, accelerating client feedback loops and feature validation.

### CommuteC: Next Gen Smart Mobility

Sep 2016 – Sep 2021

*Product Development Lead*

*Mumbai, India*

- Led product lifecycle for 3 SaaS tools, achieving 85% user adoption within 6 months and transforming logistics workflows.
- Defined UI/UX requirements using Figma, designing visual identity and logo, boosting engagement by 40% year-over-year.
- Managed IT operations and product delivery for 15+ client projects, overseeing \$500K+ in assets with zero downtime.
- Streamlined Agile processes, reducing time-to-market by 25% through effective backlog prioritization.

## Education

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### University of Mumbai (IDOL)

2015 – 2024

*Bachelor of Science in Computer Science*

*Mumbai, India*

- Completed first and second years through full-time study (2015–2017) at Ramsheth Thakur College of Commerce & Science.
- Transitioned to distance education for final year (2017–2018) to balance professional commitments.
- Successfully cleared all requirements, including a deferred course, in April 2024.

### Swami Vivekanand Junior College Of Science And Commerce

2013 – 2015

*HSC, Maharashtra State Board*

*Mumbai, India*

### St. Joseph's High School

2003 – 2013

*SSC, Maharashtra State Board*

*Mumbai, India*

Projects

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<b>Portsindex</b>   <i>Logistics Tool</i>	<b>2022</b>
<ul style="list-style-type: none"><li>Built logistics tool streamlining port data access, live at portsindex.com.</li></ul>	
<b>Polirizer</b>   <i>Chrome Extension</i>	<b>2022</b>
<ul style="list-style-type: none"><li>Developed Chrome extension for summarizing privacy policies and terms and conditions, adopted by 500+ users.</li></ul>	
<b>IPindex &amp; DNS-index</b>   <i>Crisis Management Tools</i>	<b>2023</b>
<ul style="list-style-type: none"><li>Created crisis-management tools, saving 10+ hours weekly at Freightify.</li></ul>	
<b>Potion Path</b>   <i>AI-Powered Health Platform</i>	<b>2023</b>
<ul style="list-style-type: none"><li>Developed an Ayurvedic wellness platform with integrated AI chatbot for personalized health recommendations and lifestyle guidance.</li></ul>	
<b>Serenity Health AI</b>   <i>Mental Wellness Platform</i>	<b>2024</b>
<ul style="list-style-type: none"><li>Architected and deployed a judgment-free AI mental wellness companion using advanced natural language processing and machine learning techniques to provide personalized support and resources.</li></ul>	

Skills & Hobbies

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- Product Management:** AI Product Strategy, Roadmapping, Agile workflows, customer-first development, stakeholder alignment
- Technical:** AI/ML Implementation, LLM Integration, SQL, MongoDB, Mixpanel, AWS (EC2, S3), Vercel, Zoho Desk, Freshdesk
- Design:** Figma, Adobe Suite, UI/UX prototyping, visual identity creation, decision-driven design
- Leadership:** Cross-functional team coordination, crisis management, data-driven decision-making
- Tools:** OpenAI APIs, Hugging Face, Google Looker Studio, Jira, Trello, Confluence
- Hobbies:** Building web tools, curating digital content, exploring superfoods, swimming, creative problem-solving via trivia