

# AMIT DIXIT

Email: [amtdxt@yahoo.com](mailto:amtdxt@yahoo.com)  
Web: <http://inbravo.github.io>

## :: CURRENT FOCUS

- As a **Presales Consultant**, offering support to sales, in solution fitment, use case discovery and complete proposal process
- As a **Technology Consultant**, helping in filling in the skill gaps, as and when required within the organization and by the clients
- As a **Technical Trainer**, assisting organization in maintaining the skill graph

## :: PROFILE

- Professional software engineer and Presales consultant with around 12+ years of experience in presales, product engineering in Java/Scala technologies
- Open communicator who can facilitate technical project meetings with stakeholders, drive architecture discussions with development teams, and skillfully communicate technical decisions to executives
- Self-driven and highly motivated learner - able to quickly learn new products, concepts and technologies, and to immediately apply the new knowledge to ongoing projects
- A **Certified Scrum Master** with well-organized, results-focused, agile, with proven leadership skills - interested in helping customers and driving technology vision to satisfy their needs

## :: STRENGTH

- **Presales:** Experienced in pilots, proof of concepts, discovery, RFP/RFI, solutioning, sales assistance, product showcasing, budgeting, resource estimation, statement for work and customer & engineering alignment
- **Cloud Infrastructure:** Hands-on experience with AWS, expanding the experience with other cloud providers. Experience in migration planning and execution, production scaling, etc.
- **CRM Integration:** Experience of integrating SalesForce, NetSuite, MS Dynamics, Zoho, ZenDesk CRMs and various other telecom domain middleware
- **Open source** Core contributor of open source app [Scribe](#) for seamless integration with cloud CRMs
- **DevOps/NoOps:** Hands-on experience in build automation, continuous integration, deployment and test automation. Special interest in software process automation and DevOps
- **Process improvements:** Implementation/Up-gradation of processes for software development, testing and delivery. Improvement areas like bug & task tracking, project progress metrics, dev escalation & support, automation, etc.

## :: CAREER

- **Working with Impetus Infotech since Dec 2009 as Technical Architect**
  - **Responsibilities:** Presales, Technical leadership, design, scrum, development, profiling, performance, load testing, operation support, Cloud migration, mentoring and training
  - **Projects:** Working on hdfs based comprehensive data warehouse product. Worked on telephone number porting administration system, web based virtual call center application, CRM integration and telephone number subscription and publishing systems
- **Worked with Tavant Technologies from Oct 2008 to Dec 2009 as Technical lead**
  - **Responsibilities:** Design, technology selection, development, release and bug fixing
  - **Projects:** Worked on a broadcasting domain web application to manage advertisements for customer set top boxes
- **Worked with Impetus Infotech from Mar. 2005 to Oct 2008 as Senior Software Engineer**
  - **Responsibilities:** Design, technology selection, development, release and bug fixing
  - **Projects:** Worked on DNS/SIP/ESPP/XMPP protocols based solutions to provide telephone number to IP mapping for internet telephony
- **Worked with Sunup Software (acquired by Motorola Mobility and again acquired by Arris Inc.) from Sep 2004 to Feb 2005 as Software Engineer**
  - **Responsibilities:** Development and bug fixing
  - **Projects:** Worked on broadcasting domain applications

## :: SKILLS

Technical skill or relevant knowledge/experience	Experience [years]	Last used [years ago]
Software Application Platforms (Windows, Linux, Apache, Tomcat, JBoss, WebLogic)	12+	current
Programming languages (Java, Scala)	~12	current
Web Platforms (Apache Struts/Axis/CXF, Spring, Atmosphere, Akka)	7+	1+
Security (SAML, SiteMinder, SSOCircle, Kerberos/Spnego/NTLM)	5+	1+
Java Script (Prototype, JQuery, SmartClient, SmartGWT, Play)	5+	2
Database Design & Development (E-R diagrams, SQL, PL/SQL, Oracle, MySQL)	10+	2
CRM Integration (SalesForce, NetSuite, MS Dynamics, Zoho, ZenDesk)	5+	1
Team Coordination (staffing & building strong teams, career mentorship, performance management, training)	7+	1+
Requirement Analysis, Software Design & Architecture (Software requirements and user stories, UML, OOA/OOD)	11+	1+
Big Data (Hadoop, Hive, Spark)	2+	current
Build & Release (P4, Git, SVN, CVS, Jenkins, Travis, Maven, Ant)	11+	current
SaaS & Cloud infrastructure (AWS, Azure)	1+	current
DevOps & Infrastructure management (Chef, Capistrano, Vagrant, Packer, VirtualBox)	3+	1
Quality/Profiling Tools (JUnit, JMeter, PMD, Checkstyle, Sputnik, Sonar, Eclipse MAT and Lambda/PSI Probe/Jvisualvm/Byte code viewer/HxD hex editor/Wireshark/Tcpmon)	5+	current
Business Intelligence and ETL (Pentaho, Tableau)	1+	1
Presales (Discovery, Preparation, Solutioning, Demonstration, Request for Proposal, Assistance, Account Mining)	2+	current

## :: QUALIFICATION

- **B.E. in Information Technology** from **C.C.S University** with First Division in **2003**
- 10+2 from U.P. board with Second Division in 1997 and 10th from U.P. board with First Division in 1995

## :: REFERENCES

- GitHub: <https://github.com/inbravo>
- LinkedIn: <https://www.linkedin.com/in/amitnoida>

## :: CONTACT

- **ADDRESS:** 148, Bhagirathi, Mahagunpuram, Ghaziabad - 201002, U.P, INDIA
- **MOBILE:** +91-987-313-9660