Sahil Kudtarkar

Sahilkudtarkar93@gmail.com | + 917619621919 | $linkedin.com/in/sahil-kudtarkar-19a11621b$

Summary

Associate Product Manager with experience in product lifecycle, data-driven decision-making, and agile delivery. Skilled at increasing user engagement, optimizing workflows, and scaling marketplace solutions.

Experience

Associate Product Manager UrbanPro   Mar 2025 – Present

- Drive roadmap for an ed-tech marketplace with 1M+ users, focusing on growth and retention.
- Launched matching algorithm, improving tutor-student pairing accuracy by 22% and boosting active sessions by 18%.
- Reduced feature release cycle by 12% by streamlining agile processes.
- **V2 Model for Institutes (MVP)** Introduced multi-user accounts for institutes with role-based access; simplified operations and centralized staff management across migrated accounts.
- **Monthly Subscription Plan for Tutors** Piloted shift from coin-based leads to subscription model; improved tutor response rates and reduced onboarding friction.
- **Supporting Institute V2 Model** Enabled sales associates to book demos and generate payment links; implemented tiered transaction fees (3540%) optimizing partner revenue.

Product Manager Intern Stacknize   2023

- Contributed to *Engagekart*, a WhatsApp-based CRM adopted by 200+ SMEs.
- Designed messaging workflows that cut response time by 30%.
- Coordinated with engineering and design teams, ensuring 95% on-time releases.

Projects

Landpulse Agriculture Forecasting Platform

- Built ML-based crop recommendation engine with 25% higher accuracy using soil and climate data.
- Piloted with 100+ farmers to promote sustainable farming practices.

Patient Management System

- Developed appointment platform cutting manual scheduling by 60%.
- Increased patient satisfaction by 18% through online booking flow.

Education

Canara Engineering College, B.E. Information Science   2020–2024
CGPA: 8.15
Govt. PU College, Karwar   2018–2020
12th: 76%   —   **St. Joseph High School**, 10th: 88.64%

Skills

Product Management Business Analysis Data Analysis SQL Java Excel Jira Agile Scrum Communication

Certifications

Business Analysis & Process Management Data Analysis (Microsoft, LinkedIn) Product Management Crash Course Trello Fundamentals Product Roadmapping