

## Campus Recruitment Proposal

### About Us

NextGensoft is a fast-growing software services startup specializing in Cloud, DevOps, Data Science, and AI-led digital transformation. We work with global clients to solve real-world challenges through innovative tech solutions. At NextGensoft, you'll gain hands-on experience, mentorship from industry experts, and the opportunity to build future-ready skills. Join us to shape what's next in tech.

### Eligibility Criteria:

#### **Parameter Requirement**

#### **Eligible Courses**

#### **Academic Performance Backlogs**

#### **Dropouts**

BE/B.Tech (IT,
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Minimum 60%
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No active backlogs
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No academic dropouts allowed
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### Recruitment Process: *(To be conducted on-campus)*

1. **Stage 1:** Pre-Placement Talk
2. **Stage 2:** Online Test – Aptitude, Technical, and Communication Skills (MCQ & Descriptive) ○  
Note: College systems must support Safe Browser with reliable internet connectivity
3. **Stage 3:** Technical Interview (Online/In-Person)

### Online Test Overview

- **Duration:** 60 minutes
- **Sections:** Verbal Reasoning, Non-Verbal Reasoning, Reading Comprehension •
- Mode:** Online
- Please note: The decision of NextGensoft Technologies LLP will be final and binding.

Internship, Employment & Service Agreement Overview:

Category Parameter Details  
Internship Details

Post-Internship Employment

Service Agreement

Role	Intern
Duration	6 Months
Stipend	₹3,00,000

Additional Benefits	<ul style="list-style-type: none"><li>• Mentorship</li><li>• Skills Development</li><li>• 5-Day Work Week</li><li>• Opportunity for Growth</li></ul>
Role	Programmer on Department
CTC	₹3.5 – ₹4.5 LPA
Work Week	5 Days
Leaves	16 Casual Leaves
Appraisals	Annual Performance Review
Commitment Duration	2 Years (Including Internship)
Transition Condition	Successful completion of final academic project

Role 1: Java Developer

Category Details

Job

Description

- Solid understanding of **Core Java** concepts (e.g., OOP, Exception Handling, etc.).
- Basic knowledge of **Java frameworks** like Spring, Hibernate, etc.
- Familiarity with writing **SQL queries** and databases (e.g., MySQL, PostgreSQL).
- Understanding of **REST APIs** and web services.
- Version control basics (Git or GitHub).
- Strong logical thinking, analytical, and problem-solving skills.
- Eagerness to learn new technologies and frameworks.
- Good written and verbal communication skills.

Required Skills

- Assist in designing and developing software solutions.
- Participate in the software development lifecycle, including analysis, coding, testing, and deployment.
- Work closely with senior developers to understand requirements and deliver solutions.
- Write clean, efficient, and well-documented code using Java and web technologies.
- Debug and resolve technical issues related to application development and deployment.
- Collaborate with team members and stakeholders during sprint activities.

Role 2: DevOps Engineer

Category Details

Job

Description

teams.

- Collaborate with teams to streamline development workflows.
- Design and maintain CI/CD pipelines for automated deployments.
- Manage infrastructure using cloud services (AWS, Azure, GCP).
- Implement monitoring and logging solutions for system health and detection.
- Ensure system and data security, compliance, and disaster recovery.
- Troubleshoot infrastructure issues and optimize system performance.
- Enhance system performance and scalability.

Required Skills



- Proficiency with cloud platforms (AWS, Azure, GCP).
- Strong scripting skills (e.g., Python, Bash).
- Experience with containerization technologies (Docker, Kubernetes).
- Knowledge of automation tools (Terraform, Ansible).
- Familiarity with CI/CD tools (Jenkins, GitLab CI).
- Understanding of monitoring/logging systems (Grafana, Prometheus).
- Version control systems (Git).
- Strong communication and problem-solving skills.
- Ability to work in a fast-paced, team environment.

Role 3: AI Engineer

Category Details

Job

Description

precision.

- Strong foundation in **Python programming**, including libraries such as NumPy, Pandas, Scikit-learn.
- Understanding of **machine learning** concepts and algorithms.
- Basic knowledge of **data analysis**, data visualization (e.g., Matplotlib, Seaborn).
- Familiarity with **SQL** and databases.
- Interest or experience in **Generative AI**.
- Good understanding of **mathematics** (linear algebra, calculus).
- Problem-solving mindset with a willingness to learn and adapt.
- Strong communication and teamwork skills.

Required Skills

- Assist in building, training, and evaluating machine learning algorithms.
- Support data preprocessing, feature engineering, and model deployment tasks.
- Work on AI use cases including natural language processing, computer vision, or predictive analytics.
- Collaborate with cross-functional teams to understand requirements and apply AI-driven solutions.
- Contribute to the development of AI-powered products and system integration.
- Stay up to date with the latest AI research and trends.
- Document project progress and findings.

HR

DEPARTMENT | Email: [hr@nextgensoft.io](mailto:hr@nextgensoft.io)



Role 4: BDE

Category Details

Job

Description

**Required Skills**

<ul style="list-style-type: none"><li>• Identify and generate leads through various campaigns, and cold calling.</li><li>• Understand IT services and solutions and effectively communicate their value proposition. Research target markets and develop strategies to attract clients.</li><li>• Schedule and conduct introductory calls with clients (national and international).</li><li>• Maintain and update the CRM system with up status.</li><li>• Collaborate with pre-sales and technical teams with service offerings.</li><li>• Assist in preparing proposals, quotations, and contracts.</li><li>• Achieve assigned sales targets and contribute to overall company growth.</li></ul>
<ul style="list-style-type: none"><li>• Excellent communication and interpersonal skills.</li><li>• Strong understanding of the IT services market.</li><li>• Basic knowledge of sales concepts and sales process.</li><li>• Proficiency in MS Office (Word, Excel, PowerPoint).</li><li>• Ability to handle objections and rejection.</li><li>• Self-motivated, goal-oriented, and eager to learn.</li><li>• Comfortable working in a target-driven environment.</li></ul>