

Appendix to Writing Sample
Stress Testing, Lender Concentration and Credit Supply: Evidence from
the US mortgage market

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Variable Name	Variable Definition	Code in BHC Financial Information
Total Assets		BHCP2170/ BHCK2170
Size	Calculated as the log of total assets of the BHC	$\log(\text{Total Assets})$
Equity	Tier 1 Capital Ratio	BHCK3210
Nonperforming Loan Ratio	Calculated as the ratio of nonperforming C&I loans to all comparable loans	$\frac{\text{BHCK1606}+\text{BHCK1607}+\text{BHCK1608}}{\text{BHDM1975}+\text{BHCK1410}-\text{BHDM1797}-\text{BHDM5367}-\text{BHDM5368}}$
Total Liabilities		BHCP2200+BHCP0279+BHCP2309+BHCP2332+BHCP0368+BHCP4062+BHCP2930+BHCP3605+BHBHCP3606+BHCP3607
Total equity capital		BHCP3210
Leverage Ratio	Total liabilities divided by total equity capital	Total Liabilities/ Total Equity Capital
Liquidity Ratio	Cash and Cash Equivalents divided by Total Assets	BHCP6775/ Total Assets

Table A1: This table describes the variable definition and construction for BHC level controls.

Source: Federal Reserve Bank of Chicago

Lien Status	County-level conforming Loan Limit (CLL) available via FHFA?	Loan Amount	Conforming Loan Indicator
1	Yes	$\leq CLL$	C
		$> CLL$	NC
2	Yes	$\leq 0.5 \times CLL$	C
		$> 0.5 \times CLL$	NC
1	No	\leq lowest possible CLL for the state	C
		$>$ highest possible CLL for the state	NC
		$>$ lowest possible CLL for the state & \leq highest possible CLL for the state	U
2	No	$\leq 0.5 \times$ lowest possible CLL for the state	C
		$> 0.5 \times$ highest possible CLL for the state	NC
		$> 0.5 \times$ lowest possible CLL for the state & $\leq 0.5 \times$ highest possible CLL for the state	U

Table A2: This table describes the methodology for construction of the dummy variable describing whether a given loan in HMDA is conforming or jumbo using conforming loan limits from Federal Housing Finance Agency (FHFA), for HMDA data available prior to the year 2018. The constructed dummy variable has three categories: **conforming** (C), **jumbo** or **non-conforming** (NC) and **conforming status unknown** (U). Note also that data on conforming loan limit (CLL) is available at the county-level at an annual frequency. In cases where CLL data is not available for a particular county in a given year, the lowest possible CLL and highest possible CLL across all counties in that state (available via FHFA) are utilized to evaluate the conforming loan status of loans in that county.

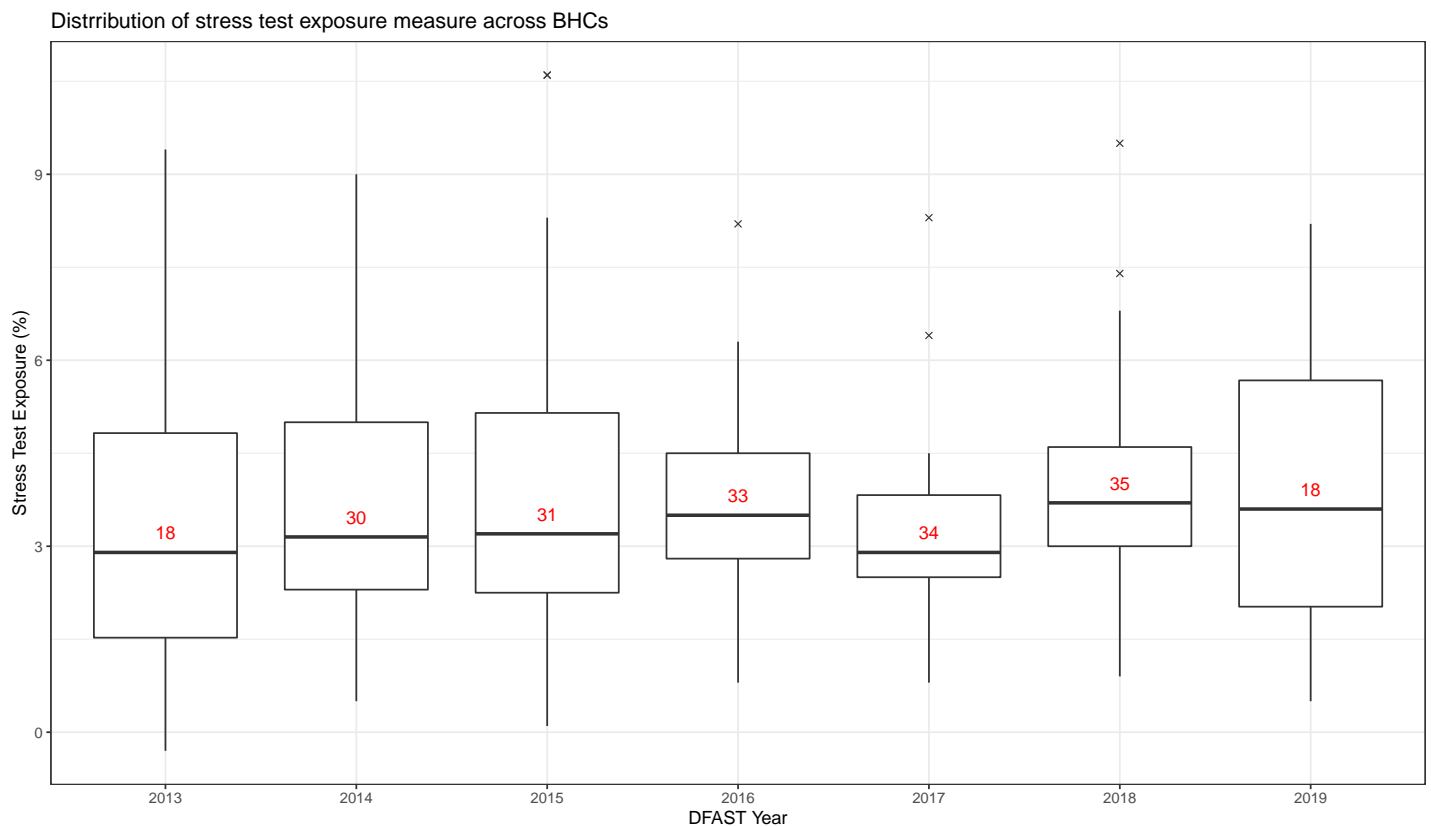


Fig. A1: Distribution of constructed stress text exposure measure using Tier 1 capital shortfall. The figure shows the cross-sectional distribution of stress test exposure for each year between 2013 and 2019. Note that the years correspond to the years in which DFAST results are announced, and accordingly are based on an assessment of portfolios for the previous years. The red label inside the boxplot represents the number of BHCs stress tested during that year’s stress testing cycle under the “Severely Adverse” scenario. An “x” marks an outlier.

Loan Level Regressions: Concentration Other

$$\begin{aligned}
 Rejection_{i,l,c,t} = & \beta_1 StresstestExposure_{l,t-1} + BHCControls_{l,t-1} \times CountyYearControls_{c,t-1} \\
 & + \beta_2 StresstestExposure_{l,t-1} \times ConcentrationOther_{l,c,t-1} + \eta' X_i + \gamma_{c,t} + \alpha_l + \epsilon_{i,l,c,t}
 \end{aligned} \tag{25}$$

$$\begin{aligned}
 Rejection_{i,l,c,t} = & \beta_1 StresstestExposure_{l,t-1} + BHCControls_{l,t-1} \times CountyYearControls_{c,t-1} \\
 & + \beta_2 StresstestExposure_{l,t-1} \times ConcentrationOther_{l,c,t-1} + \eta' X_i + \gamma_{c,t} + \gamma'_{l,t} + \epsilon_{i,l,c,t}
 \end{aligned} \tag{26}$$

Dependent Variable: Denial of loan application (dummy variable)				
All Loans	(1)	(2)	(3)	(4)
	CR4	HHI	CR4	HHI
	(1)	(2)	(3)	(4)
Stress Test Exposure	-0.003*** (0.001)	-0.003** (0.001)	-	-
Stress Test Exposure X ConcentrationOther	0.002 (0.001)	0.002 (0.003)	0.003* (0.002)	0.004 (0.003)
Observations (N)	11,543,895	11,543,895	11,543,895	11,543,895
R ²	0.093	0.093	0.098	0.098
Jumbo Loans Only				
Stress Test Exposure	0.01*** (0.001)	0.011*** (0.001)	-	-
Stress Test Exposure X ConcentrationOther	0.003*** (0.001)	0.007*** (0.002)	0.002** (0.001)	0.005** (0.002)
Observations (N)	1,108,327	1,108,327	1,108,325	1,108,325
R ²	0.082	0.082	0.086	0.086
Conforming Loans Only				
Stress Test Exposure	-0.006*** (0.001)	-0.006*** (0.001)	-	-
Stress Test Exposure X ConcentrationOther	0.001 (0.002)	0.001 (0.003)	0.003 (0.002)	0.003 (0.003)
Observations (N)	10,433,657	10,433,657	10,433,656	10,433,656
R ²	0.098	0.098	0.104	0.104
County X Year effects	Yes	Yes	Yes	Yes
BHC X County Controls	Yes	Yes	Yes	Yes
Bank-fixed effects	Yes	Yes	-	-
Bank Year FE	-	-	Yes	Yes

*** $p < 0.01$ ** $p < 0.05$ * $p < 0.1$

Table A3: This table presents the results from equations (10) and (11). The regressions are run at the loan level. Standard errors are clustered at the county level and reported in parentheses. These empirical specifications utilize *ConcentrationOther* variable as constructed in equation (8). The sample utilized for mortgage loan application and loan origination (\$ amount) is HMDA, which includes 30-year conventional mortgages originated for purchases of owner-occupied single family loans. Stress text exposure measure is constructed via publicly available data on DFAST stress tests by the Federal Reserve. BHC controls employed include total assets, tier 1 Capital Ratio, size, leverage ratio, the share of nonperforming loans (NPL) and liquidity ratio. County characteristic controls include FFIEC median family income and minority population (%). Both concentration measures are standardized relative to the entire available sample before running the regression. While all specifications utilize BHC \times County Controls, (1) and (2) utilize BHC-level fixed effects while (3) and (4) utilize bank-year fixed effects.

Loan Level Regressions: Concentration Other with market share included in the regression

$$\begin{aligned}
Rejection_{i,l,c,t} = & \beta_1 StresstestExposure_{l,t-1} + BHCControls_{l,t-1} \times CountyYearControls_{c,t-1} \\
& + \beta_2 StresstestExposure_{l,t-1} \times ConcentrationOther_{l,c,t-1} \\
& + \beta_3 StresstestExposure_{l,t-1} \times MarketShare_{l,c,t-1} + \eta' X_i + \gamma_{c,t} + \alpha_l + \epsilon_{i,l,c,t}
\end{aligned} \tag{27}$$

$$\begin{aligned}
Rejection_{i,l,c,t} = & \beta_1 StresstestExposure_{l,t-1} + BHCControls_{l,t-1} \times CountyYearControls_{c,t-1} \\
& + \beta_2 StresstestExposure_{l,t-1} \times ConcentrationOther_{l,c,t-1} \\
& + \beta_3 StresstestExposure_{l,t-1} \times MarketShare_{l,c,t-1} + \eta' X_i + \gamma_{c,t} + \gamma'_{l,t} + \epsilon_{i,l,c,t}
\end{aligned} \tag{28}$$

Dependent Variable: Denial of loan application (dummy variable)				
All Loans	(1) CR4	(2) HHI	(3) CR4	(4) HHI
	(1)	(2)	(3)	(4)
Stress Test Exposure	-0.003*** (0.001)	-0.003** (0.001)	-	-
Stress Test Exposure X ConcentrationOther	0.002 (0.001)	0.002 (0.003)	0.003* (0.002)	0.004 (0.003)
Stress Test Exposure X Market Share (CR4)/Market Share ² (HHI)	0.0001 (0.0001)	0.0002 (0.001)	0.0002** (0.0001)	0.001 (0.0007)
Observations (N)	11,543,895	11,543,895	11,543,895	11,543,895
R2	0.093	0.093	0.098	0.098
Jumbo Loans Only				
Stress Test Exposure	0.013*** (0.001)	0.011*** (0.001)		
Stress Test Exposure X ConcentrationOther	0.004*** (0.001)	0.006*** (0.002)	0.004*** (0.001)	0.004** (0.002)
Stress Test Exposure X Market Share (CR4)/Market Share ² (HHI)	-0.001*** (0.0002)	-0.003*** (0.001)	-0.001*** (0.0003)	-0.004*** (0.001)
Observations (N)	1,108,327	1,108,327	1,108,325	1,108,325
R2	0.082	0.082	0.087	0.087
Conforming Loans Only				
Stress Test Exposure	-0.003*** (0.001)	-0.003** (0.001)		
Stress Test Exposure X ConcentrationOther	0.002 (0.001)	0.002 (0.003)	0.003* (0.002)	0.004 (0.003)
Stress Test Exposure X Market Share (CR4)/Market Share ² (HHI)	0.00001 (0.0001)	0.001 (0.001)	0.0003** (0.0001)	0.002 (0.001)
Observations (N)	11,543,895	11,543,895	11,543,895	11,543,895
R2	0.093	0.093	0.098	0.098
	*** $p < 0.01$	** $p < 0.05$	* $p < 0.1$	

Table A4: This table presents the results from equations (12) and (13). The regressions are run at the loan level. Standard errors are clustered at the county level and reported in parentheses. These empirical specifications utilize *ConcentrationOther* variable as constructed in equation (8) and also include market share (market share squared when using HHI as a measure of concentration). The sample utilized for mortgage loan application and loan origination (\$ amount) is HMDA, which includes 30-year conventional mortgages originated for purchases of owner-occupied single family loans. Stress text exposure measure is constructed via publicly available data on DFAST stress tests by the Federal Reserve. BHC controls employed include total assets, tier 1 Capital Ratio, size, leverage ratio, the share of nonperforming loans (NPL) and liquidity ratio. County characteristic controls include FFIEC median family income and minority population (%). Both concentration measures are standardized relative to the entire available sample before running the regression. While all specifications utilize BHC \times County Controls, (1) and (2) utilize BHC-level fixed effects while (3) and (4) utilize bank-year fixed effects.

Dependent Variable: Rate Spread				
All Loans	(1) CR4	(2) HHI	(3) CR4	(4) HHI
	(1)	(2)	(3)	(4)
Stress Test Exposure	0.112*** (0.007)	0.111*** (0.007)	-	-
Stress Test Exposure X Concentration	0.007 (0.006)	0.012 (0.01)	0.013*** (0.005)	0.018* (0.01)
Observations (N)	2,510,111	2,510,111	2,510,111	2,510,111
R ²	0.337	0.337	0.346	0.346
Jumbo Loans Only				
Stress Test Exposure	-0.028*** (0.006)	-0.024*** (0.006)	-	-
Stress Test Exposure X Concentration	0.01*** (0.002)	0.023*** (0.004)	0.009*** (0.002)	0.019*** (0.005)
Observations (N)	276,818	276,818	276,818	276,818
R ²	0.213	0.213	0.232	0.232
Conforming Loans Only				
Stress Test Exposure	0.116*** (0.007)	0.116*** (0.006)	-	-
Stress Test Exposure X Concentration	0.004 (0.006)	0.007 (0.009)	0.013** (0.005)	0.015* (0.009)
Observations (N)	2,232,538	2,232,538	2,232,538	2,232,538
R ²	0.311	0.311	0.321	0.321
County X Year effects	Yes	Yes	Yes	Yes
Loan Controls	Yes	Yes	Yes	Yes
BHC X County Controls	Yes	Yes	Yes	Yes
Bank-fixed effects	Yes	Yes	-	-
Bank Year FE	-	-	Yes	Yes

*** $p < 0.01$ ** $p < 0.05$ * $p < 0.1$

Table A5: This table presents the results from equations (14) and (15). The regressions are run at the loan level. Loan level controls also include binned values for the debt-to-income (DTI) ratio. Note that other specification and data control details are similar to Table 1. Standard errors are clustered at the county level and reported in parentheses. Specification (1) and (2) includes BHC-level fixed effects (α_l) and county-year controls, while specifications (3) and (4) include bank-year fixed effects ($\gamma'_{l,t}$) along with county-year controls. All specifications include county-year nonparametric fixed effects ($\gamma_{c,t}$).

Dependent Variable: STExposure	
Leverage Ratio	1.749 (2.628)
Liquidity Ratio	0.138 (0.17)
NPL Ratio	-0.06 (0.144)
Size	5.065*** (1.752)
Tier 1 Capital	-0.587 (0.756)
BHC FE	Yes
Year FE	Yes
Observations (N)	136
R ²	0.848

*** $p < 0.01$ ** $p < 0.05$ * $p < 0.1$

Table A6: This table presents the results from equation (4). The regressions are run at the lender-year level. Standard errors are clustered at the BHC level and reported in parentheses. Stress text exposure measure is constructed via publicly available data on DFAST stress tests by the Federal Reserve. The set of BHC level financial variables we use an independent variables in our empirical specification (available publicly via Federal Reserve Bank of Chicago) include total tier 1 Capital Ratio, size, leverage ratio, the share of nonperforming loans (NPL) and liquidity ratio (size = $\log(\text{Total Assets})$) so only size is included in the regression equation). BHC and year fixed effects are included.

Counties Sort by weighted exposure	Low Exposure	Medium Exposure	High Exposure	All
Harmonized Loan Growth				
Total	-0.244 (1.473)	-0.133 (1.501)	-0.09 (1.486)	-0.002 (1.448)
Jumbo	-0.926 (1.36)	-0.933 (1.415)	-0.783 (1.472)	-0.809 (1.44)
Conforming	-0.163 (1.494)	-0.13 (1.502)	-0.111 (1.49)	-0.028 (1.464)
Rejection Rates (Fraction)				
Total	0.21 (0.32)	0.214 (0.287)	0.21 (0.278)	0.207 (0.283)
Jumbo	0.209 (0.322)	0.303 (0.367)	0.29 (0.35)	0.28 (0.355)
Conforming	0.264 (0.329)	0.248 (0.298)	0.239 (0.289)	0.252 (0.31)
FFIEC Median Income (\$)	64038.45 (12953.82)	62453.72 (12395.21)	61813.97 (13801.6)	62769.84 (13096.5)
Minority Population (%)	18.679 (18.098)	17.938 (16.528)	23.0427 (20.23)	19.89 (18.49)
Counties Sort by concentration (HHI)	Low Conc	Medium Conc	High Conc	All
Harmonized Loan Growth				
Total	-0.037 (1.476)	-0.076 (1.47)	-0.072 (1.451)	-0.002 (1.448)
Jumbo	-0.711 (1.445)	-0.946 (1.43)	-1.15 (1.372)	-0.809 (1.44)
Conforming	-0.051 (1.466)	-0.091 (1.485)	-0.097 (1.507)	-0.028 (1.464)
Rejection Rates (Fraction)				
Total	0.187 (0.25)	0.212 (0.286)	0.236 (0.323)	0.207 (0.283)
Jumbo	0.235 (0.314)	0.321 (0.381)	0.413 (0.431)	0.28 (0.355)
Conforming	0.222 (0.276)	0.255 (0.308)	0.298 (0.352)	0.252 (0.31)
FFIEC Median Income (\$)	67515.51 (14905.77)	60912.85 (11423)	62453.71 (12395.21)	62769.84 (13096.5)
Minority Population (%)	21.2 (16.18)	18.97 (17.21)	19.47 (21.58)	19.89 (18.49)

Table A7: This table presents the summary statistics at the county-year level by different quartiles of weighted exposure. Harmonized loan growth and rejection rates' units are as defined in this paper before. The main values in the table are mean values across all counties and years and the values in the parantheses represent the standard deviation across that sample. Sample covers the years 2014-2020.

Summary Statistics Loan Level	Mean	SD	Median	N
Loan Applications				
Total	-	-	-	13,355,289
Accepted	-	-	-	10,671,062 (79.9%)
Rejected	-	-	-	2,684,227 (20.1%)
Jumbo	-	-	-	1,316,147
Accepted	-	-	-	1,046,829 (79.5%)
Rejected	-	-	-	269,318 (20.5%)
Conforming	-	-	-	12,039,142
Accepted	-	-	-	9,624,233 (79.9%)
Rejected	-	-	-	2,414,909 (20.1%)
Rate Spread				
Total	0.41	0.804	0.26	2,518,793
Jumbo	-0.12	0.377	-0.13	277,959
Conforming	0.474	0.82	0.31	2,240,834
County Characteristics				
FFIEC Median Income (\$)	62769.84	13096.5	60,400	21,732
Minority Population (%)	19.89	18.49	13.41	21,732
BHC Characteristics				
Total Assets	135,191,983.329	164,263,201.677	47,829,614.000	137
Size	17.806	1.385	17.683	137
Leverage Ratio (%)	70.230	76.500	36.200	137
Nonperforming Loan Ratio (%)	1.290	1.610	0.740	137
Liquidity Ratio (%)	9.070	6.210	8.620	137
Return on Assets (%)	0.020	0.100	0.00001	137
CR4 (%)	41.44	14.29	38.64	21,241
HHI	751.96	676.83	575.3065	21,251

Table A8: This table presents the summary statistics for key variables used in our regressions at the loan level. We constrain our summary statistics to only stress-tested banks, because all our regressions at the lender portfolio level include only stress-tested banks. The sample utilized for mortgage loan application and loan origination (\$ amount) is HMDA, which includes 30-year conventional mortgages originated for purchases of owner-occupied single family loans. County level characteristics are available in HMDA. We use FFIEC's data dictionary to classify financial institutions as banks or non-banks. The sample period included for HMDA is 2014-2020 for all variables except *Rate Spread* which is only available for the sample period 2018-2020.

Summary Statistics Lender Portfolio Level	Mean	SD	Median	N
Harmonized Loan Growth				
Total	-0.399	1.161	-0.21	157,454
Jumbo	-0.049	1.55	-0.02	45,970
Conforming	-0.54	1.23	-0.375	144,106
Rejection Rates (Fraction)				
Total	0.208	0.282	0.102	180,747
Jumbo	0.311	0.368	0.162	54,334
Conforming	0.251	0.21	0.14	158,249
County Characteristics				
FFIEC Median Income (\$)	62769.84	13096.5	60,400	21,732
Minority Population (%)	19.89	18.49	13.41	21,732
CR4 (%)	41.44	14.29	38.64	21,241
HHI	751.96	676.83	575.3065	21,251
Stress Test Exposure	3.583	2.141	3.100	137
BHC Characteristics				
Total Assets	135,191,983.329	164,263,201.677	47,829,614.000	137
Size	17.806	1.385	17.683	137
Leverage Ratio (%)	70.230	76.500	36.200	137
Nonperforming Loan Ratio (%)	1.290	1.610	0.740	137
Liquidity Ratio (%)	9.070	6.210	8.620	137
Return on Assets (%)	0.020	0.100	0.00001	137
Total Volume of mortgage origination: lender-county level (\$ millions)				
Total	21.386	152.3	0.97	180,747
Jumbo	15.8	111	0.98	54,334
Conforming	16.96	132	0.71	158,249
Aggregate total Volume of mortgage origination by BHC in an year (\$ billions)				
Total	28.2	51.2	5.66	137
Jumbo	6.26	10.7	1.67	137
Conforming	19.59	37.04	4.69	137

Table A9: This table presents the summary statistics for key variables used in our regressions at the lender portfolio level, that is, the lender-county-year level. We constrain our summary statistics to only stress-tested banks, because all our regressions at the lender portfolio level include only stress-tested banks. The sample utilized for mortgage loan application and loan origination (\$ amount) is HMDA, which includes 30-year conventional mortgages originated for purchases of owner-occupied single family loans. Stress text exposure measure is constructed via publicly available data on DFAST stress tests by the Federal Reserve: please refer to Section 4.2 for details about the same. County level characteristics are available in HMDA, while BHC level characteristics are obtained from publicly available “Financial Holding Company Data” from Federal Reserve Bank of Chicago. The sample period included for HMDA is 2014-2020.

Summary Statistics County-Year Level	Mean	SD	Median	N
Harmonized Loan Growth				
Total	-0.0002	1.437	0.00001	2,057,873
Jumbo	-1.4	1.22	-2	264,745
Conforming	-0.003	1.45	0.00001	1,340,287
ST Bank	-0.002	1.448	0.002	155,809
Non-ST Bank	0.0001	1.411	0.00001	1,455,358
Non-bank	-0.000043	1.472	0.00001	446,087
Rejection Rates (Fraction)				
Total	0.177	0.295	0.00001	2,079,969
Jumbo	0.22	0.346	0.00001	302,454
Conforming	0.187	0.31	0.00001	1,359,804
ST Bank	0.207	0.283	0.1	156,853
Non-ST Bank	0.157	0.286	0.00001	1,470,448
Non-bank	0.23	0.32	0.064	452,668
County Characteristics				
FFIEC Median Income (\$)	62769.84	13096.5	60,400	21,732
Minority Population (%)	19.89	18.49	13.41	21,732
CR4 (%)	41.44	14.29	38.64	21,241
HHI	751.96	676.83	575.3065	21,251
Total Volume of mortgage origination: county-year level (\$ millions)				
Total	270	1280	21.8	53,297
Jumbo	29.8	270	0.055	28,871
Conforming	446	2200	32	17,372
ST-bank	191	933	13.2	17,773
Non-ST Bank	396	1610	44.4	17,769
Non-bank	222	1180	16.2	17,755

Table A10: This table presents the summary statistics for key variables used in our regressions at the county-year level. The presented summary statistics include stress-tested BHCs, non-stress tested BHCs and non-banks consistent with our empirical specifications at the county-year level. The sample utilized for mortgage loan application and loan origination (\$ amount) is HMDA, which includes 30-year conventional mortgages originated for purchases of owner-occupied single family loans. County level characteristics are available in HMDA. We use FFIEC's data dictionary to classify financial institutions as banks or non-banks. The sample period included for HMDA is 2014-2020.