



Getting Started

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destination:

- [Intercom Cloud Mode \(Actions\)](#)
- [Intercom \(Classic\)](#)

Intercom is a customer communications platform that shows you who is using your product. Intercom allows you to personally communicate with your users with targeted content, behavior-driven messages, and conversational support.

When you use the Intercom Web (Actions) destination, Segment loads the [Intercom JavaScript library](#) for you. The Intercom library enables you to track your user's events on your website and interact with the Intercom messenger window.

Benefits of Intercom Web Mode (Actions) vs Intercom Classic

Intercom Web (Actions) provides the following benefits over the classic Intercom destination:

- Fewer settings.** Data mapping for actions-based destinations happens during configuration, which eliminates the need for most settings.

- **Clearer mapping of data.** Actions-based destinations enable you to define the mapping between the data Segment receives from your source, and the data Segment sends to the destination.
- **Granular control over data sent.** You can customize the conditions under which the events are sent to Intercom.
- **Selectively shows the Intercom chat widget.**

Intercom's chat widget

The [Intercom Cloud Mode \(Actions\)](#) destination doesn't have access to Intercom's chat widget. Only the [Intercom Web \(Actions\)](#) destination has access to this.

If you're using the [Analytics.js source](#), use the Intercom Web Mode (Actions) destination which sends data directly to Intercom from the client-side by loading the Intercom SDK directly onto your website.

However, [Intercom Cloud Mode \(Actions\)](#) sends data to Segment, after which Segment forwards the data to Intercom. This allows Segment users to send data to Intercom from sources that are incompatible with their SDK.

When you configure the Segment Intercom destination in device-mode, you'll have access to Intercom's chat widget without loading Intercom separately outside of Segment.

To access the Intercom Messaging Box, you'll need to configure and connect the Intercom Web (Actions) destination to your Analytics.js source.



Visit the [Destination Overview docs](#) to learn the difference between cloud and device modes.

Getting started

- 1 From the Segment web app, navigate to **Connections > Catalog**.
- 2 Search for **Intercom Web (Actions)** in the Destinations Catalog, and select the destination.
- 3 Click **Configure Intercom Web (Actions)**.
- 4 Select the web source that will send data to Intercom Web (Actions) and follow the steps to name your destination. The web source chosen must use [Analytics.js 2.0](#).
- 5 On the **Settings** tab, input your Intercom App ID and other destination settings.
- 6 Follow the steps in the Destinations Actions documentation on [Customizing mappings](#).
- 7 Enable the destination and configured mappings.



Regional Data Hosting in the EU and Australia

For Regional Data Hosting in the EU and Australia, you'll need an Intercom plan that [supports regional data hosting](#).



Segment doesn't support the creation of **Leads** for Intercom Web. Segment recommends using [Intercom Cloud Mode](#) to support leads creation.

Destination Settings

SETTING	DESCRIPTION
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SETTING	DESCRIPTION
Custom Inbox Button Selector	By default, Intercom will inject their own inbox button onto the page, but you can choose to use your own custom button instead by providing a CSS selector, e.g. #my-button. You must have the "Show the Intercom Inbox" setting enabled for this to work. The default value is #IntercomDefaultWidget.
Regional Data Hosting	The regional API to use for processing the data
App ID	<i>Required.</i> The app_id of your Intercom app which will indicate where to store any data.
Rich Link Properties	A list of rich link property keys.

Available Presets

Intercom Web (Actions) has the following presets:

PRESET NAME	TRIGGER	DEFAULT ACTION
Track Event	Event type = "track"	Track Event
Identify Company	Event type = "group"	Identify Company
Identify User	Event type = "identify" Event type = "page"	Identify User

Available Actions

Build your own Mappings. Combine supported [triggers](#) with the following Intercom Web-supported actions:

Mapping limits per destination
Individual destination instances have support a maximum of 50 mappings.

- Track Event
- Identify Company
- Identify User

Track Event

Submit an event to Intercom.

Track Event is a **Web** action. The default Trigger is: `type = "track"`

Click to show / hide fields

FIELD	DESCRIPTION
Event Name *	Type: <code>STRING</code> The name of the event.
Revenue	Type: <code>NUMBER</code> The amount associated with a purchase. Segment will multiply by 100 as Intercom requires the amount in cents.
Currency	Type: <code>STRING</code> The currency of the purchase amount. Segment will default to USD if revenue is provided without a currency.

FIELD	DESCRIPTION
Event Metadata	Type: <code>OBJECT</code> Optional metadata describing the event.

Identify Company

Create or update a company in Intercom.

Identify Company is a **Web** action. The default Trigger is: `type = "group"`

Click to show / hide fields

FIELD	DESCRIPTION
Company *	Type: <code>OBJECT</code> The user's company.
Hide Default Launcher	Type: <code>BOOLEAN</code> Selectively show the chat widget. As per Intercom docs , you want to first hide the Messenger for all users inside the Intercom UI using Messenger settings. Then think about how you want to programmatically decide which users you would like to show the widget to.

Identify User

Create or update a user in Intercom.

Identify User is a **Web** action. The default Trigger is: `type = "identify" or type = "page"`

Click to show / hide fields

FIELD	DESCRIPTION
User ID	Type: <code>STRING</code> A unique identifier for the user.
Custom Attributes	Type: <code>OBJECT</code> The user's custom attributes.
Name	Type: <code>STRING</code> The user's name.
Phone Number	Type: <code>STRING</code> The user's phone number.
Unsubscribed From Emails	Type: <code>BOOLEAN</code> The user's email unsubscribe status.
Language Override	Type: <code>STRING</code> The user's messenger language (instead of relying on browser language settings).
Email Address	Type: <code>STRING</code> The user's email address.
User Creation Time	Type: <code>DATETIME</code> The time the user was created in your system.
Avatar	Type: <code>STRING</code> The URL for the user's avatar/profile image.
User Hash	Type: <code>STRING</code> The user hash used for identity verification. See Intercom docs for more information on how to set this field.

FIELD	DESCRIPTION
Company	Type: <code>OBJECT</code> The user's company.
Companies	Type: <code>OBJECT</code> The array of companies the user is associated to.
Hide Default Launcher	Type: <code>BOOLEAN</code> Selectively show the chat widget. As per Intercom docs , you want to first hide the Messenger for all users inside the Intercom UI using Messenger settings. Then think about how you want to programmatically decide which users you would like to show the widget to.

Troubleshooting

Requests to Intercom return a 404 response

If you are seeing 404 responses in your browser's network tab, you've likely encountered one of two issues:

- You set the wrong App ID on the Intercom Actions (Web) destination settings page.
- You set the wrong Regional Data Hosting value on the Intercom Actions (Web) destination settings page. Intercom gates regional endpoints by plan level, so you may not have access to EU data hosting.

Intercom does not support Reverse ETL event batching

The Intercom (Web) Actions destination does not support the bulk contacts endpoint, and therefore is unable to support batching events in Reverse ETL.

Why are my Identify calls not updating or creating Intercom profiles, or not showing users as leads or visitors?

Intercom requires requests to include user data/traits beyond `email` or `user_hash` to update or create profiles and change user status from leads/visitors. Without additional user data/traits, Intercom assumes no changes were made to a user's data and does not send a "ping" request.

In the following example, which only includes an `email` and `user_hash`, Intercom would not send a "ping" request and update the status of this user:

```
analytics.identify("123");

analytics.identify("123", { email: "example@domain.com" });

analytics.identify("123",{email: "example@domain.com"}, {
  integrations: {
    Intercom: {
      user_hash: "81b65b9abea0444437a5d92620f03acc33f04fabbc32da1e047260024f80566a"
    }
  }
})
```

However, in the following example that also contains the `name` trait, Intercom sends a "ping" request and updates the status of this user:

```
analytics.identify("123", {
  email: "example@domain.com",
  name: "John Doe"
}, {
  integrations: { Intercom: { user_hash: "hash" } }
});
```

When sending calls to Intercom, always include a trait, like `name`. If you don't have a trait to send with Identify calls, map Segment's `timestamp` field to Intercom's `last_request_at` field.

Need support?

Questions? Problems? Need more info? Contact Segment Support for assistance!

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