

Darshan Mistry

☎: +1 548-333-1489 | ✉: mistrydarshan222@gmail.com

300 Regina street, Waterloo, ON N2J 4H2

Education

Conestoga College | Waterloo, Canada

JAN 2024 TO MAY 2025

Post-graduation in Mobile Solutions Development

Sal Institute of Technology and Engineering Research | Ahmedabad, India

AUG 2018 TO MAY 2021

Bachelor Of Engineering in Computer Engineering

RC Technical Institute | Ahmedabad, India

AUG 2015 TO MAY 2018

Diploma in Computer Engineering

Experience

Sales Representative (Croma electronics)

Dec 2021 – Feb 2023

- Increased sales and enhanced brand presence for innovative technology products through engaging demonstrations.
- Proactively interacted with customers to educate them on product features and advantages, fostering a deeper appreciation for the offerings.
- Created excitement in-store, guiding customers to products that best fit their needs.
- Developed and maintained positive relationships with store associates, promoting a collaborative sales environment.
- Stayed informed about all products in the technology category, ensuring informed interactions with customers.
- Provided timely and accurate daily sales reports, aiding in real-time performance assessment

System Administrator (Vijay Sales)

April 2023 – Sept 2023

- Installing and configuring computer systems, diagnosing hardware and software faults, and solving technical and applications problems.
- Providing support, including procedural documentation and relevant reports.
- Setting up new users' accounts and profiles and dealing with password issues.
- Procuring IT equipment and managing inventory.
- Keeping up-to-date with the latest technologies.

Skills

- **Technology and Product Knowledge:** Passion for technology and in-depth understanding of technology products
- **Customer Service:** Assessing customer needs, recommending products, effectively communicating customer benefits.
- **Organizational Skills:** Efficient multitasking.
- **Sales and Marketing:** Sales-driven mindset, ability to drive sales, expertise in brand awareness.
- **Technical Knowledge:** Maintenance of product knowledge, understanding of technology product range.
- **Quick learner:** Adapt quickly to new recipes, techniques, and kitchen procedures.
- **Reporting and Documentation:** Timely and accurate reporting, competitive intelligence gathering.
- **Interpersonal Skills:** Building professional relationships, collaborative team player.
- **Communication and Presentation:** Excellent verbal communication, strong presentation skills, ability to engage customers.

Availability

- Available for full-time hours, including evenings and weekends.
- Flexible with scheduling changes and open to working overtime if needed.