

Sahil Khanna

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EDUCATION

Ivey Business School, Western University, London, ON, Canada 2023 - 2024

Candidate for Master of Science in Management (MSc), Business Analytics, GPA 3.7

Graduate Teaching Assistant: Management and Organizational Studies

Recipient of Richard Ivey MSc Excellence Award for academic excellence and international leadership

Sri Guru Gobind Singh College of Commerce, University of Delhi, India 2017 - 2020

B.A.(Honours) Economics, GPA 3.7

WORK EXPERIENCE

SVX, Canada May 2024 – February 2025

Investment Analyst

- Conducted extensive research and analysis on the Canadian impact investment landscape, supporting the SVX Impact Index by synthesizing data on specific offerings and further contributed to the research and analysis for the annual market report, leading to a 20% increase in report downloads and stakeholder engagement.
- Supported client project initiatives by designing and developing impact investment offerings, organizing information and played a key role in developing the annual market report through comprehensive market research and conducting over 30 stakeholder interviews, resulting in a 15% growth in client inquiries.
- Identified opportunities for improvement within team processes, actively participating in meetings, strategy retreats, and social gatherings to foster a collaborative team culture and further assisted in the due diligence process for 10 impact investment opportunities, including evaluating financial models and impact measurement frameworks.

Genpact, India April 2022 - August 2023

Investment Banking Associate - BCM Analytics

- Partnered with 3 different product teams from Investment Banking and Advisory vertical of Rothschild & Co. throughout deal life cycle by providing high-quality analysis on projects including market analysis, company reports, ad-hoc requests, financial analysis, and opportunity assessments through in-depth secondary research to support clients.
- Prepared pitch-books, modelling, and valuation (merger models, accretion dilution, LBO, DCF, etc), industry studies and analysis, trading and transaction comps, company and country profiles, identification of potential targets and buyers, market and secondary updates and capital structure analysis for 10 deals throughout
- Functioned under the Capital Market team, responsible for origination, structuring, execution, and syndication of various debt and equity related products for 5-6 critical projects

Better Mortgage (Better.com), India July 2020 - March 2022

Analyst (Expert Team)

- Streamlined overall process under Collateral team, implemented strategies to reduce end to end SLA for a loan file by 30%
- Translated insights from Tableau and Conducted User Acceptance Testing to check functional gaps within the company's website and implemented changes accordingly for better customer experience.
- Supervised Business Intelligence Tool to assess demand trends for key-markets and provide actionable insights to a team of 15 product analysts.

LEADERSHIP AND VOLUNTEER EXPERIENCE

IVEY MSc Consulting Club, Canada Sept 2023 - Present

VP Finance

- Managed workflow, did budgeting and prepared partnership proposals for 5 different consulting events.

Net Impact Delhi University, India 2021 - 2023

Member

- Volunteered and hosted several outreach programs in colleges, such as distribution of clothes to underprivileged children.
- **Technical Skills:** Proficient in MS Office, Python, R, SPSS, Stata, VBA, SQL, Power BI, Tableau, Bloomberg, Capital IQ, FactSet
- **Interests:** Soccer, Cooking, Travelling