# Summary of Findings

## **Top 10 Best-selling Products by Total Sales:**

Category	Total
kitchen	14456.65
dairy products	14412.87
meat	14102.31
seafood	10754.81
medicine	10393.78
beverages	9930.64
cleaning products	9483.75
baked goods	8348.21
refrigerated items	7436.45
canned foods	6743.48

#### **Average Unit Price for Each Category:**

Category	Total		
medicine	17.148848		
seafood	16.063518		
kitchen	15.100995		
meat	15.012513		
cleaning products	12.802671		
beverages	12.624551		
baby products	12.285536		
pets	10.578820		
frozen	10.071369		
personal care	9.198475		
dairy products	8.274731		
baked goods	7.619797		
refrigerated items	6.922235		
condiments and sau	ices 6.886685		
canned foods	6.269350		
baking	5.342273		
packaged foods	4.924714		
spices and herbs	3.080400		
fruit	2.503627		
snacks	2.378593		
vegetables	2.368369		

#### **Quantity of Products Sold by Customer Type:**

customer_type	quantity		
basic	2.486239		
gold	2.499011		
non-member	2.483448		
premium	2.510692		
standard	2.527900		

#### **Average Sales Across Different Days of the Week:**

day_of_week	total
Friday Monday Saturday Sunday Thursday Tuesday	20.092635 20.187654 20.300773 19.316069 19.856651 19.042026
Wednesday	19.264375

### **Category with the Highest Average Quantity Sold per Transaction:**

Category with the highest average quantity: **seafood** 

#### Average Total Sales for Different Customer Types on Each Day of the Week:

customer_type day_of_week	basic	gold	non-membe	r premium	standard
Friday	19.426889	20.188935	20.386062	19.869626	20.578987
Monday	21.087887	20.119252	21.220793	20.151709	18.544596
Saturday	20.254978	21.831343	20.67677	18.23514	20.591165
Sunday	19.290046	17.401156	20.440415	19.529292	19.593433
Thursday	18.56035	22.224249	19.329128	19.937149	19.418707
Tuesday	18.660306	18.469748	17.557511	20.730283	19.664292
Wednesday	18.53181	18.506445	19.191555	20.840388	19.504449