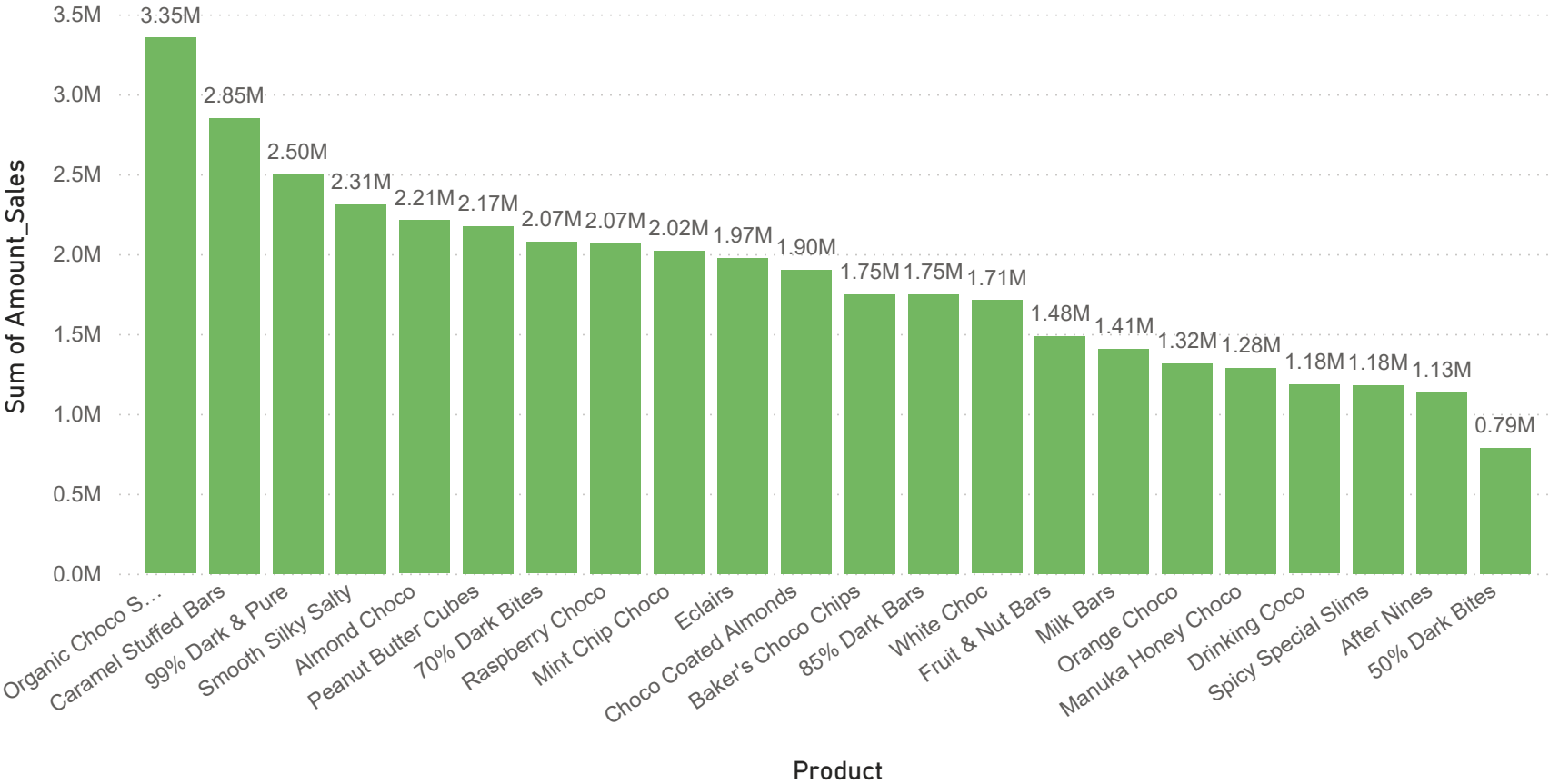
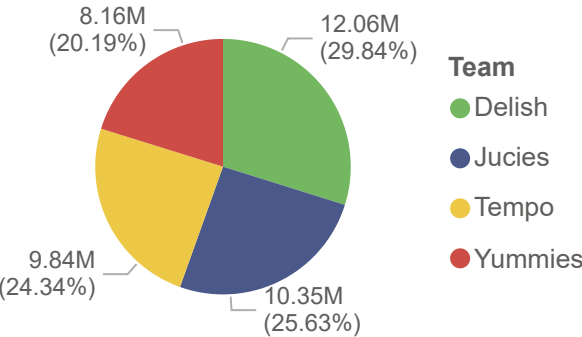


Sum of Amount_Sales by Product



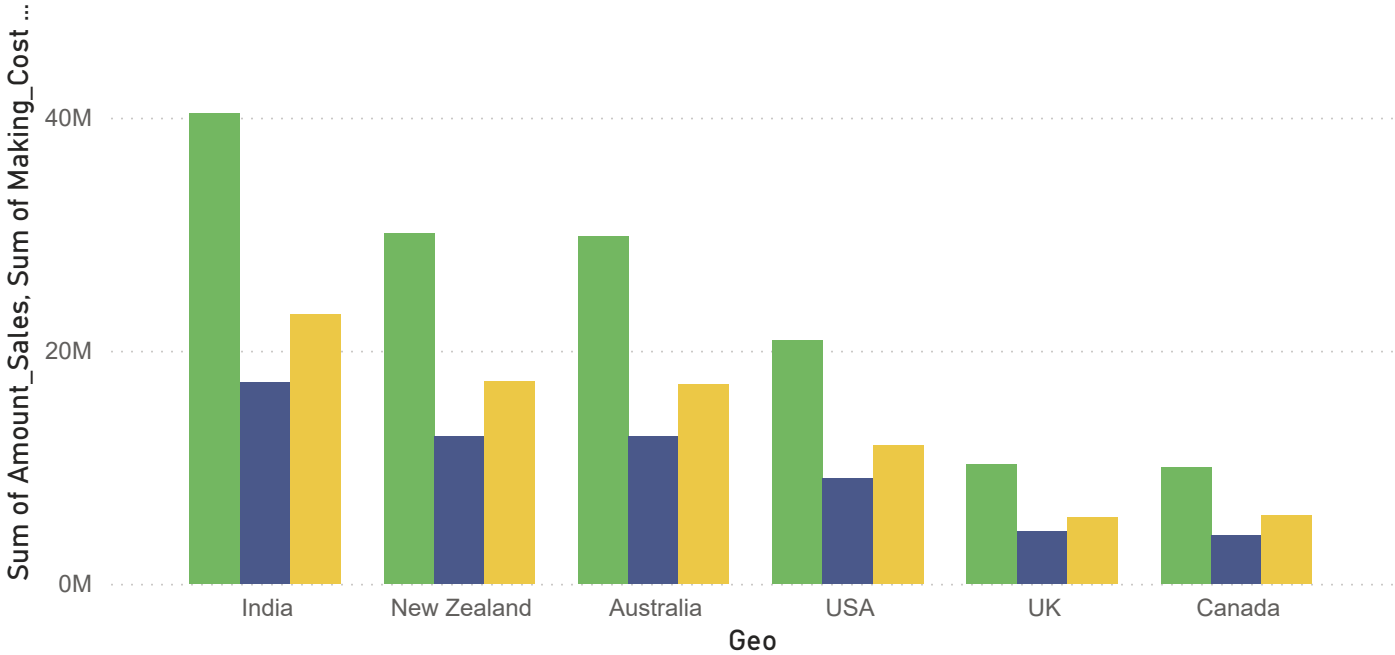
- Geo
- Australia
 - Canada
 - India
 - New Zealand
 - UK
 - USA

Sum of Amount_Sales by Team



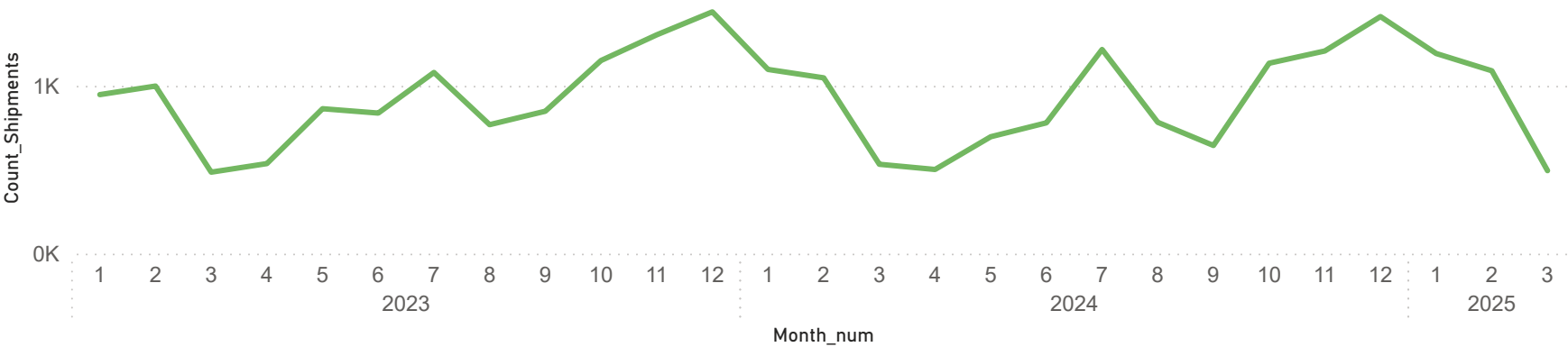
Sum of Amount_Sales, Sum of Making_Cost and Total_Profit by Geo

Sum of Amount_Sales Sum of Making_Cost Total_Profit

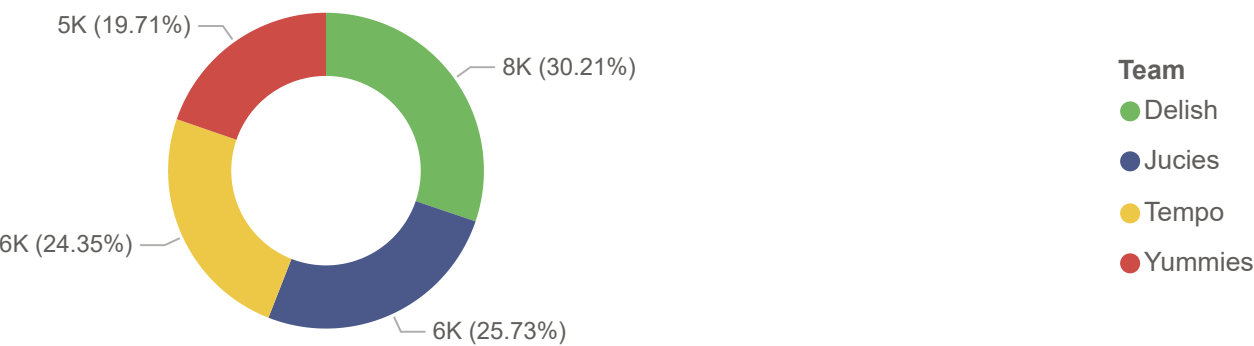


Product	Sum of Amount_Sales	Sum of Making_Cost	Total_Profit
Peanut Butter Cubes	7,234,058.25	704,881.45	6,529,176.80
Raspberry Choco	7,130,524.50	1,090,701.15	6,039,823.35
Choco Coated Almonds	6,756,934.50	1,176,173.08	5,580,761.42
Fruit & Nut Bars	4,988,301.75	1,106,410.80	3,881,890.95
Orange Choco	4,557,057.75	1,030,944.64	3,526,113.11
70% Dark Bites	7,321,014.00	1,669,046.40	5,651,967.60
Milk Bars	5,213,164.50	1,235,815.96	3,977,348.54
Almond Choco	7,656,347.25	1,954,605.25	5,701,742.00
Mint Chip Choco	6,810,385.50	1,756,629.16	5,053,756.34
White Choc	5,643,384.75	1,496,228.85	4,147,155.90
Smooth Silky Salty	8,573,476.50	2,649,119.76	5,924,356.74
Manuka Honey Choco	5,262,111.00	1,680,171.20	3,581,939.80
Caramel Stuffed Bars	10,317,467.25	3,433,151.22	6,884,316.03
Organic Choco Syrup	11,940,428.25	4,905,103.50	7,035,324.75
Spicy Special Slims	4,328,309.25	2,352,942.12	1,975,367.13
Eclairs	6,808,711.50	4,333,140.10	2,475,571.40
99% Dark & Pure	8,464,968.00	5,420,044.10	3,044,923.90
Drinking Coco	4,101,106.50	2,740,160.74	1,450,945.76
Total	141,491,954.25	60,389,489.88	81,102,464.37

Count_Shipments by year and Month_num



Count_Shipments by Team



Sales_person	Total_Amount_Sales	Total_Boxes	Amount_Per_Box
Vasavi Veeravasarpu	150,374.25	8642	\$17.4
Sravanthi Chalaki	129,892.50	8416	\$15.4
Sogers Dally	192,377.25	13046	\$14.7
Sanny Daren	294,963.75	17618	\$16.7
Samuel Jerry	30,242.25	1278	\$23.6
Sahaj Jonnalagadda	111,019.50	6220	\$17.8
Roger Kebl	112,513.50	7128	\$15.7
Raghuveer Yettugunna	112,522.50	7877	\$14.4
Prasanna Lakshmi Payasam	125,174.25	7265	\$17.2
Ponnan Delhi	282,381.75	15693	\$17.9
Paul A	53,687.25	3058	\$17.5
Oorjit Nandanavanam	153,542.25	7757	\$19.7
Noza Willam	104,577.75	6356	\$16.4
Mayuri Kousika	78,095.25	5091	\$15.3
Lawrence Willam	230,796.00	12725	\$18.1
Kimberly Tina	59,413.50	3540	\$16.7
John Joseph	156,096.00	10498	\$14.8
Harry Alex	88,857.00	4754	\$18.6
Gowri Sankar Chakrala	108,684.00	6461	\$16.8
Gopal Venkata	71,572.50	4467	\$16.0
Frank Knor	267,646.50	14554	\$18.3
Dinanath Simhambhatla	184,464.00	12111	\$15.2
Devsena Veluvalapalli	112,126.50	7280	\$15.4
Devrat Damarsingh	102,640.50	6313	\$16.2
Azim M	82,932.75	4284	\$19.3
Total	3,396,593.25	202432	\$16.7

Sales_person	Australia	Canada	India	New Zealand	UK	USA
Azim M	\$15.86		\$18.79	\$20.62		\$19.3
Devrat Damarsingh	\$14.12		\$14.89	\$15.98	\$13.99	\$16.2
Devsena Veluvalapalli	\$14.05	\$15.50	\$18.27	\$14.06	\$23.94	\$15.4
Dinanath Simhambhatla	\$16.92	\$10.08	\$20.43	\$19.12	\$12.68	\$15.2
Frank Knor	\$15.16	\$23.65	\$17.41	\$19.36	\$19.88	\$18.3
Gopal Venkata	\$22.99		\$15.56	\$15.99	\$18.74	\$16.0
Gowri Sankar Chakrala	\$19.70		\$22.92	\$12.18		\$16.8
Harry Alex	\$19.37	\$17.97	\$22.00	\$14.99		\$15.7
John Joseph	\$9.58	\$24.89	\$14.73	\$13.97	\$11.64	\$14.8
Kimberly Tina	\$21.26	\$24.87	\$20.89	\$12.58		\$16.7
Lawrence Willam	\$12.86	\$25.05	\$22.39	\$17.18	\$11.39	\$18.1
Mayuri Kousika	\$14.99	\$6.92	\$19.72	\$19.23	\$21.98	\$15.3
Noza Willam	\$20.00	\$9.17	\$18.49	\$14.15	\$22.93	\$16.4
Oorjit Nandanavanam	\$22.37	\$19.27	\$17.89	\$19.20	\$16.90	\$19.7
Paul A	\$19.00		\$13.13	\$23.97	\$25.95	\$17.5
Ponnan Delhi	\$17.50	\$12.98	\$18.87	\$22.13	\$23.14	\$28.2
Prasanna Lakshmi Payasam	\$13.98	\$15.75	\$16.18	\$19.25	\$18.72	\$17.2
Raghuveer Yettugunna	\$14.00	\$22.00	\$14.82	\$14.83		\$14.4
Roger Kebl	\$15.40	\$17.97	\$14.12	\$17.36		\$15.7
Sahaj Jonnalagadda	\$16.18		\$17.53	\$23.98	\$18.99	\$17.8
Samuel Jerry	\$24.75			\$23.70	\$22.97	\$23.6
Sanny Daren	\$15.04		\$22.24	\$14.62	\$13.94	\$29.4
Sogers Dally	\$15.27	\$18.99	\$14.67	\$13.31	\$14.07	\$19.2
Sravanthi Chalaki	\$17.52		\$12.73	\$21.11		\$15.4
Vasavi Veeravasarpu	\$19.88	\$13.71	\$20.09	\$21.67	\$15.51	\$17.4
Total	\$16.53	\$15.95	\$17.42	\$16.80	\$16.76	\$16.7

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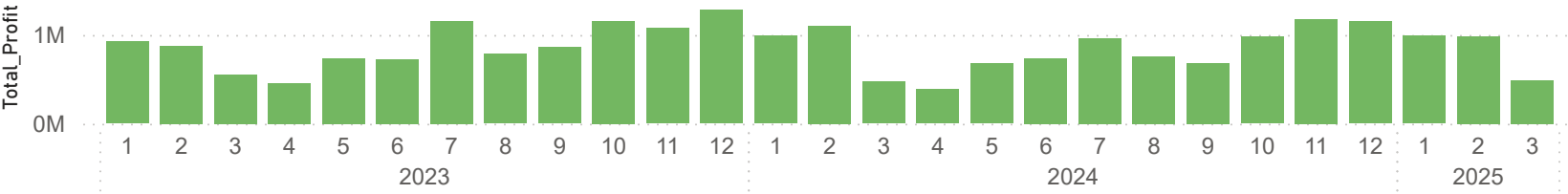
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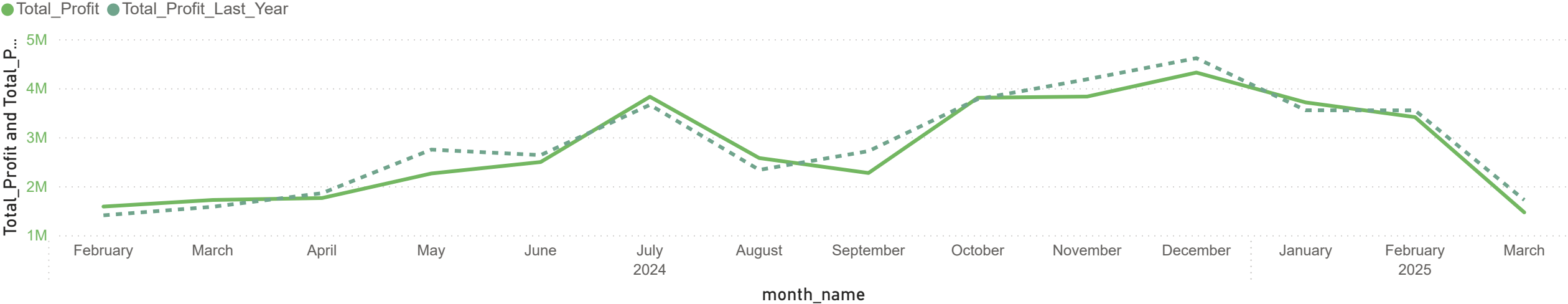
Sales_person	Total_Profit
Dinanath Simhambhatla	1,316,729.05
Frank Knoor	1,593,471.05
John Joseph	1,372,666.11
Ponnan Delhi	2,077,691.99
Sanny Daren	1,776,853.09

Sales_person	Total_Profit
Gopal Venkata	421,824.39
Harry Alex	344,080.90
Kimberly Tina	604,180.13
Paul A	410,367.74
Samuel Jerry	148,133.31

Total_Profit by year and Month_num

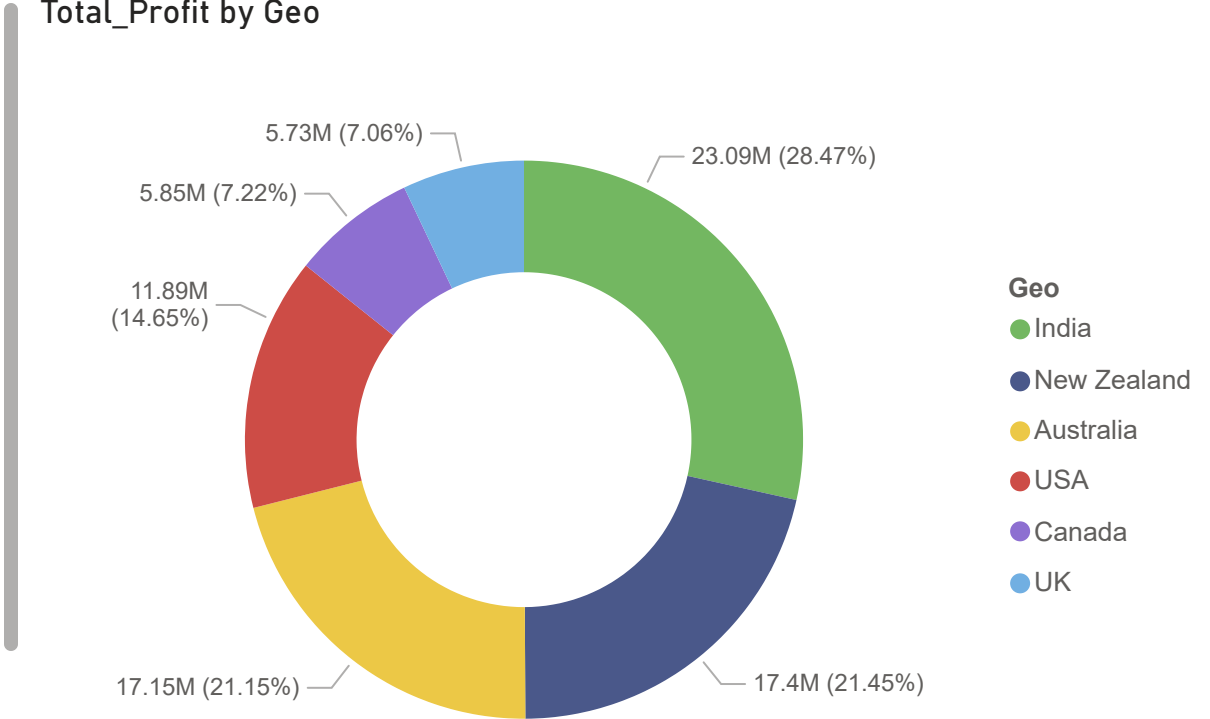


Total_Profit and Total_Profit_Last_Year by year and month_name



year	month_name	Total_Profit	Total_Profit_Last_Year	Total_Profit_12_Months_Variance
2023	January	3,121,729.92		
2023	February	3,316,566.91		
2023	March	1,581,514.34		
2023	April	1,858,686.03		
2023	May	2,747,752.02		
2023	June	2,635,508.10		
2023	July	3,661,198.86		
2023	August	2,334,289.20		
2023	September	2,717,208.02		
2023	October	3,779,298.51		
2023	November	4,182,910.45		
2023	December	4,613,968.36		
2024	March	1,720,087.19	1,581,514.34	138,572.85
2025	March	1,467,064.45	1,720,087.19	-253,022.74
2024	April	1,759,624.41	1,858,686.03	-99,061.62
2024	August	2,575,784.01	2,334,289.20	241,494.81
2024	June	2,494,414.03	2,635,508.10	-141,094.07
2024	September	2,270,504.72	2,717,208.02	-446,703.30
2024	May	2,260,667.02	2,747,752.02	-487,085.00
2024	January	3,550,710.50	3,121,729.92	428,980.58
2024	February	3,548,091.67	3,316,566.91	231,524.76
Total		81,102,464.37	45,369,520.08	35,732,944.29

Total_Profit by Geo

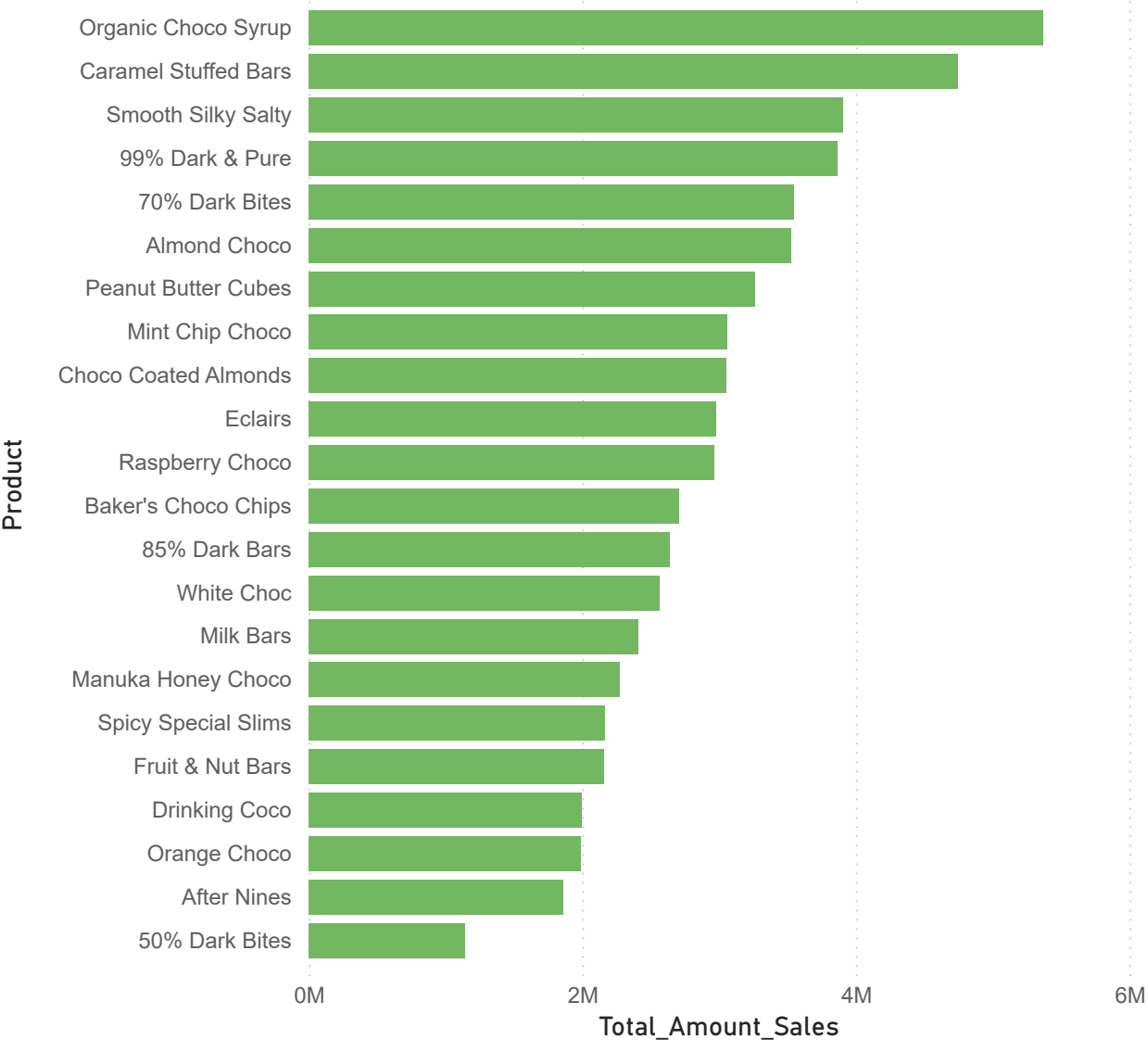


Team	Total_Amount_Sales	Total_Profit_Last_Year	Total_Profit_12_Months_Variance
Delish	19,596,523.50	11,333,204.41	-158,194.59
Jucies	15,890,789.25	10,089,896.52	-1,024,496.83
Tempo	15,926,881.50	9,370,939.89	-225,146.02
Yummies	12,727,885.50	7,545,939.41	-294,403.37
Total	64,142,079.75	38,339,980.23	-1,702,240.81

year	month_name	Total_Amount_Sales	Total_Profit	Total_Profit_12_Months_Variance
2024	March	1,492,056.00	904,795.13	-85,476.19
2024	April	3,024,681.75	1,759,624.41	-99,061.62
2024	May	3,876,174.00	2,260,667.02	-487,085.00
2024	June	4,411,269.00	2,494,414.03	-141,094.07
2024	July	6,758,520.75	3,826,347.88	165,149.02
2024	August	4,486,110.75	2,575,784.01	241,494.81
2024	September	3,696,615.00	2,270,504.72	-446,703.30
2024	October	6,389,174.25	3,806,126.32	26,827.81
2024	November	6,857,768.25	3,830,195.03	-352,715.42
2024	December	7,800,185.25	4,320,345.85	-293,622.51
2025	January	6,599,745.00	3,710,732.57	160,022.07
2025	February	5,993,518.50	3,411,138.00	-136,953.67
2025	March	2,756,261.25	1,467,064.45	-253,022.74
Total		64,142,079.75	36,637,739.42	-1,702,240.81



Total_Amount_Sales by Product





Total_Amo...
139.10M



Total_Boxes
9M



Total_Profit%
57.3%



Count_Shi...
25K



Total_Profit
79.65M

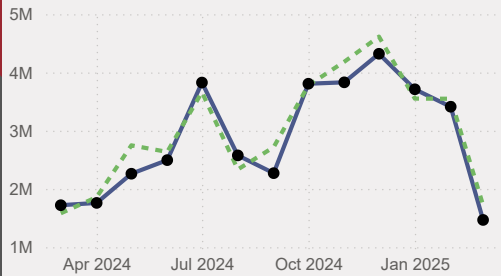
1/13/2023



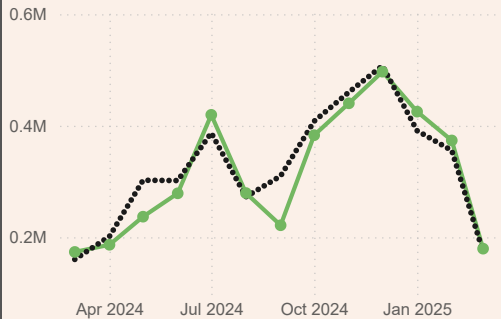
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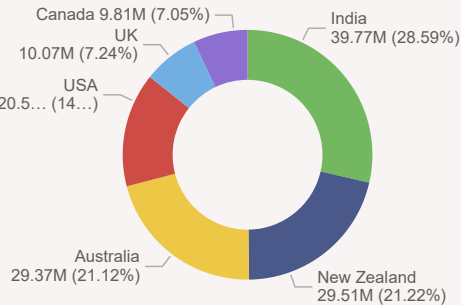
Total Profit CY vs LY



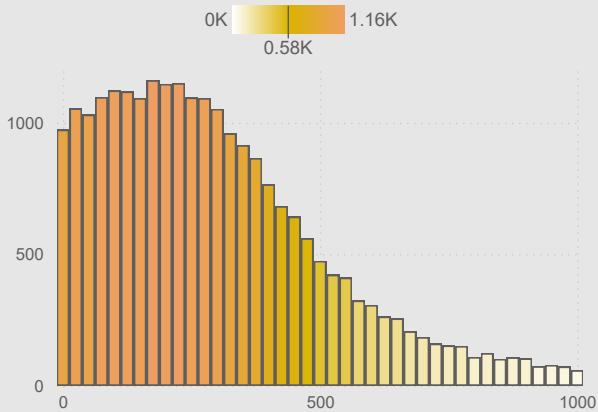
Total Boxes CY vs LY



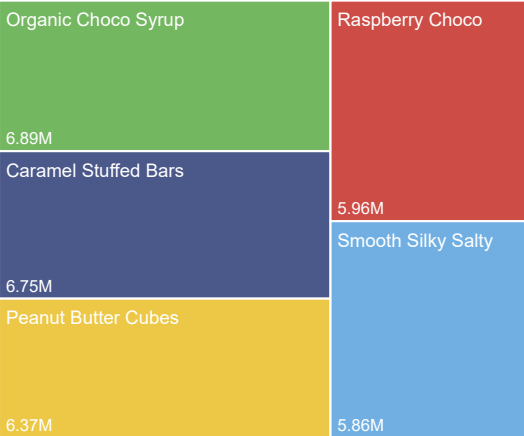
Total Profits By Geo



Shipment Distribution



Top 5 Products



Top 10 Sales Person

Picture	First_Name	Total_A mount	Total_B oxes	Total_Profit%
	Gopal	\$2.3M	\$140.0k	59.9
	Rogers	\$3.3M	\$205.6k	59.4
	Ponnan	\$11.5M	\$712.1k	59.0
	Samuel	\$1.1M	\$70.8k	58.9
	Harry	\$2.1M	\$134.1k	58.8
	DevRogersena	\$4.3M	\$259.1k	58.7
	Frank	\$9.1M	\$555.7k	57.7
	Gowri	\$4.2M	\$256.3k	57.6
	Sanny	\$10.3M	\$641.3k	57.5
	Raghuveer	\$5.9M	\$368.3k	57.4

Products Overview

Product	Total_A mount	Total_Profit%
85% Dark Bars	\$2.1M	59.9
After Nines	\$1.4M	59.4
Baker's Choco Chips	\$2.1M	59.0
50% Dark Bites	\$0.9M	58.9
Drinking Coco	\$1.4M	58.8
99% Dark & Pure	\$3.3M	58.7
Eclairs	\$2.5M	57.7
Spicy Special Slims	\$1.8M	57.6
Organic Choco Syrup	\$4.4M	57.5
Caramel Stuffed Bars	\$4.1M	57.4
Manuka Honey Choco	\$2.2M	57.3
Smooth Silky Salty	\$3.4M	57.2
White Choc	\$2.2M	57.1
Mint Chip Choco	\$2.7M	57.0
Almond Choco	\$2.9M	56.9
Milk Bars	\$2.0M	56.8