Sahit Sharma BODDUPALLY

Business analyst

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📞 +33 7 69 05 84 78

📍 Villejuif,France

Expertise

Data mining, Data modeling

Predictive, Prescriptive analytics

Data Science, Data analysis

Scrum Agile methodology

Data visualization

Business Intelligence

Languages

English ▬▬▬▬▬▬
Hindi ▬▬▬▬
French ▬▬

Soft skills

Proactive

Organized

Teamwork

Analytical

Interests

- Chess
- Football
- Cosmology

Profile

Data Analyst with 2+ years of experience in business intelligence and a strong technical background seeking new opportunities to make a significant impact. Proven track record in data analysis, with a solid grasp on business strategy and a passion for leveraging data to drive success. Ready to bring my skills and enthusiasm to a new role in data analysis.

Professional Experience

Data analyst, *Naki Power*

Jun 2022 – Dec 2022 | Paris, France

- Streamlined monitoring of KPIs for Operations/Marketing/Sales departments by designing and enhancing dashboards, resulting in significantly increased efficiency.
- Acted as primary point of contact for all data-related topics for 4 departments across 4 countries, including conducting in-depth analysis of business strategy.
- Advised and supported the Investor deck and data room design.
- Revitalized sales workflow by utilizing Google Places API data scraping to identify and prioritize potential leads (over 100,000) through classification and then feeding them through Pipedrive.
- Conducted A/B testing to optimize pricing strategy, leading to improved revenue per rental for services in Sweden by 50%.

Data Quality Specialist, *Amazon*

Jul 2019 – Dec 2020 | Hyderabad, India

- Conducted case-level analysis to identify predictors and root causes of business issues, leading to development of customer experience and delivery improvements.
- Generated data-driven reports and provided insights to stakeholders, facilitating informed decision-making and problem-solving.
- Analyzed metric issues related to customer delivery experience and identified root causes.
- Proposed viable solutions to improve performance based on analysis.

Education

Masters in Business Intelligence & Analytics (Msc, BAC+5),
ESC Clermont Business School
Sep 2021 – Feb 2023 | France

Bachelor of technology in Computer Science, *GITAM University*
Jul 2014 – Jun 2018 | India

Skills

Programming languages (Python, SQL, Javascript, HTML, CSS, PHP)

Databases & Software (MySQL, Google BigQuery, Mongo DB, Snowflake, GCP, Google analytics, Microsoft SQL Server, Airflow, Hightouch, DBT, Asana, JIRA, Git)

Business Intelligence tools (BI Tools) (Power BI, DAX, Tableau, Looker, Microstrategy, IBM Cognos TM1, Stitch, SAP, Excel, VBA, QlikView, Power Query.)

CRM Tools (Salesforce, Pipedrive, Intercom, ClickUp)

Machine learning (Regression, Classification, PCA, Clustering, Recommendation systems.)

Project(s)

Instacart Customer Segmentation (Kaggle),
K-means clustering, machine learning, python, marketing
  Identified customer segments according to their purchasing behavior and calculated the Customer Lifetime Value (CLV) for each segment.