

Nutanix PoV Use Cases

Powered by Virtigon | Hosted on OVHcloud

Accelerate your Nutanix sales with hands-on Proof of Value labs. Give customers real-world experience with the Nutanix Kubernetes Platform (NKP) through tailored lab environments - provisioned, managed, and supported by Virtigon.

Three Ready-to-Deploy Use Cases

Cluster & App Deployment

Deploy Kubernetes clusters using NKP workflows and validate workloads with a sample application deployment.

✓ Demo video ✓ User guide ✓ Build docs

GitOps & Continuous Deployment

Implement GitOps-driven CD on NKP. Demonstrate automated app updates from source code changes.

✓ Demo video ✓ User guide ✓ Build docs

Observability & Cost Monitoring

Leverage Grafana, Prometheus, NKP Insight, and Kubecost for performance and cost visibility.

✓ Demo video ✓ User guide ✓ Build docs

Simple Process

1

Request

Sales submits via Virtigon portal

2

Provision

Lab deployed on OVHcloud

3

Onboard

30-min enablement call

4

Explore

Customer follows guided journey

5

Support

Virtigon available throughout

6

Follow-up

Review and next steps

Why PoV Labs?



Validate Needs

Prove value with real hands-on experience

Faster Sales Cycles

Reduce time to decision with tangible demos

Build Confidence

Let customers see it working firsthand

Fully Supported

Expert guidance throughout the journey

Investment

Build Cost

£10,000

per use case (one-time)

Operational

£3,000

per month (engineer support)

Infrastructure

£1,810

per month (OVHcloud cluster)

"Give your customers the confidence to say yes"

VIRTIGON × **NUTANIX** × **OVHcloud**

Ready to accelerate your pipeline?

Contact: info@virtigon.com