

Nutanix PoV Use Cases

Powered by Virtigon | Hosted on OVHcloud

Accelerate your Nutanix sales with hands-on Proof of Value labs. Give customers real-world experience with the Nutanix Kubernetes Platform (NKP) through tailored lab environments - provisioned, managed, and supported by Virtigon.

Three Ready-to-Deploy Use Cases

Cluster & App Deployment

Deploy Kubernetes clusters using NKP workflows and validate workloads with a sample application deployment.

✓ Demo video ✓ User guide ✓ Build docs

GitOps & Continuous Deployment

Implement GitOps-driven CD on NKP. Demonstrate automated app updates from source code changes.

✓ Demo video ✓ User guide ✓ Build docs

Observability & Cost Monitoring

Leverage Grafana, Prometheus, NKP Insight, and KubeCost for performance and cost visibility.

✓ Demo video ✓ User guide ✓ Build docs

Simple Process

1
Request
Sales submits via Virtigon portal

2
Provision
Lab deployed on OVHcloud

3
Onboard
30-min enablement call

4
Explore
Customer follows guided journey

5
Support
Virtigon available throughout

6
Follow-up
Review and next steps

Why PoV Labs?

Validate Needs
Prove value with real hands-on experience

Faster Sales Cycles
Reduce time to decision with tangible demos

Build Confidence
Let customers see it working firsthand

Fully Supported
Expert guidance throughout the journey

Investment

Build Cost
£10,000
per use case (one-time)

Operational
£3,000
per month (engineer support)

Infrastructure
£1,810
per month (OVHcloud cluster)

"Give your customers the confidence to say yes"

VIRTIGON × NUTANIX × OVHcloud

Ready to accelerate your pipeline?
Contact: info@virtigon.com