

SOURAV K SAHOO

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EDUCATION

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

Master of Science, Management Information Systems (STEM Designated)

September 2022

NATIONAL INSTITUTE OF TECHNOLOGY, ROURKELA

Master of Technology, Control and Automation

June 2018

Bachelor of Technology, Electrical Engineering

June 2017

Graduated with First Class

EXPERIENCE

DELOITTE CONSULTING

Hyderabad, India

Business Analyst Consultant (Project Management)

August 2019-Present

- Managed 10+ cross functional agile projects, worth a portfolio of ~\$50 million, for Fortune 500 enterprise customers and US public sector clients, delivering 90% plus client satisfaction
- Identified cost and revenue drivers and opportunities for efficiencies leading to 100% increase in deliverables through product development of web-based automation solution for a Fortune 5 enterprise client
- Constructed workflow process and helped track staffing, process automate, develop reports and presentation for weekly status and All-Hands meet for leadership
- Conducted client meetings, daily touch-base meetings, analyzed process pain points and captured RAID log and opportunities for improvement; achieved 40% productivity improvement across key processes

DELOITTE CONSULTING

Mumbai, India

Business Technology Analyst (Process Automation)

July 2018-August 2019

- Presented report, including recommendations to improve client customer account allocation resulting in increase in returns by 25% in 6 months; performed internal data analysis and performance attribution of various accounts
- Interpreted statistical data and research conclusions, helping clients make use of research findings and insights to enhance profitability by 30%; reported market research findings to senior leadership and clients
- Worked on various modules of SAP-ISU, Device Management, Billing, FICA and organized trainings and workshops on different SAP modules and technologies for professionals

SKILLS

- Product Management: Product Strategy, User research, Data Analysis, Testing, Design and implementation
- Project Management: Sprint Planning, Scheduling, Collaboration, Risk Management, Task Management
- Technologies: SAP Package Technologies, React, SQL, OOP (Python, C, CPP, Java), JavaScript

CERTIFICATIONS

- Certificate Program in Import Export Management (IIFT), Key Financial Statements (New York Institute of Finance)
- Business Relationships (Deloitte), Advanced Algorithms and Complexity (Coursera)

ACHIEVEMENTS AND AWARDS

- Awarded Spot Award and Applause Award for Exceptional Performance during my period at Deloitte
- Nominated for Deloitte Alum Ambassador Program

LEADERSHIP

- Served as a Placement Coordinator at NIT Rourkela where I handled a team of 23 placement coordinators and acted as a liaison between institute and companies for campus recruitments
- Led campaign management, marketing and promotion of Deloitte tech-event - witnessed 58k+ participations PAN India
- Co-founded Code Hub Community and few ed-tech startups namely Tech Pros & Angel-ed Consulting