SOURAV K SAHOO

Buffalo, NY • 797-834-1505 • ssahoo3@buffalo.edu • www.linkedin.com/in/souravksahoo/

EDUCATION

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK   New York, USA
Master of Science, Management Information Systems (STEM Designated)   Aug. 2022

NATIONAL INSTITUTE OF TECHNOLOGY, ROURKELA   Odisha, India
Master of Technology, Control and Automation, Graduated First Class   Jun. 2018
Bachelor of Technology, Electrical Engineering, Graduated First Class   Jun. 2017

EXPERIENCE

DELOITTE CONSULTING   Hyderabad, India
Business Analyst Consultant (Project Management)   Aug. 2019 – Aug. 2021
- Managed 10+ cross functional agile projects, worth a portfolio of ~$50 million, for Fortune 500 enterprise customers and US public sector clients, delivering 90% plus client satisfaction
- Identified cost and revenue drivers and opportunities for efficiencies leading to 100% increase in deliverables through product development of web-based automation solution for a Fortune 5 enterprise client
- Constructed workflow process and helped track staffing, process automate, develop reports and presentation for weekly status and All-Hands meet for leadership
- Conducted client meetings, daily touch-base meetings, analyzed process pain points and captured RAID log and opportunities for improvement; achieved 40% productivity improvement across key processes

DELOITTE CONSULTING   Mumbai, India
Business Technology Analyst (Process Automation)   Jul. 2018 – Aug. 2019
- Presented report, including recommendations to improve client customer account allocation resulting in increase in returns by 25% in 6 months; performed internal data analysis and performance attribution of various accounts
- Interpreted statistical data and research conclusions, helping clients make use of research findings and insights to enhance profitability by 30%; reported market research findings and recommendations to senior leadership and clients
- Worked on various modules of SAP – ISU, Device Management, Billing, FICA and organized trainings and workshops on different SAP modules and technologies for professionals

SKILLS

- Product Management: Product Strategy, User research, Data Analysis, Testing and Automation, Design and implementation
- Project Management: Sprint Planning, Scheduling, Collaboration, Risk Management, Task Management, Quality Management
- Technologies: SAP Package Technologies, React, SQL, OOP (Python, C, CPP, Java), JavaScript

CERTIFICATIONS

- Certificate Program in Import Export Management (IIFT), Key Financial Statements (New York Institute of Finance)
- Business Relationships (Deloitte), Advanced Algorithms and Complexity (Coursera)

ACHIEVEMENTS AND AWARDS

- Awarded Spot Award and Applause Award for Exceptional Performance during my period at Deloitte
- Nominated for Deloitte Alum Ambassador Program

LEADERSHIP

- Served as a Placement Coordinator at NIT Rourkela where I handled a team of 23 placement coordinators and acted as a liaison between institute and companies for campus recruitments
- Led campaign management, marketing and promotion of Deloitte tech-event - witnessed 58k+ participations PAN India
- Co-founded Code Hub Community and few ed-tech startups namely Tech Pros & Angel-ed Consulting