SOURAV K SAHOO

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**EDUCATION**

University at BUffalo, THe STATE UNIVERSITY OF NEW YORK

**Master of Science, Management Information Systems** (STEM Designated)September 2022

National institute of technology, rourkela

Master of Technology, Control and Automation June 2018

Bachelor of Technology, Electrical Engineering June 2017

Graduated with First Class

## EXPERIENCE

DELOITTE CONSULTING Hyderabad, India

**Business Analyst Consultant (Project Management)** August 2019-Present

* Managed 10+ cross functional agile projects, worth a portfolio of ~$50 million, for Fortune 500 enterprise customers and US public sector clients, delivering 90% plus client satisfaction
* Identified cost and revenue drivers and opportunities for efficiencies leading to 100% increase in deliverables through product development of web-based automation solution for a Fortune 5 enterprise client
* Constructed workflow process and helped track staffing, process automate, develop reports and presentation for weekly status and All-Hands meet for leadership
* Conducted client meetings, daily touch-base meetings, analyzed process pain points and captured RAID log and opportunities for improvement; achieved 40% productivity improvement across key processes

DELOITTE CONSULTING Mumbai, India

**Business Technology Analyst (Process Automation)** July 2018-August 2019

* Presented report, including recommendations to improve client customer account allocation resulting in increase in returns by 25% in 6 months; performed internal data analysis and performance attribution of various accounts
* Interpreted statistical data and research conclusions, helping clients make use of research findings and insights to enhance profitability by 30%; reported market research findings to senior leadership and clients
* Worked on various modules of SAP-ISU, Device Management, Billing, FICA and organized trainings and workshops on different SAP modules and technologies for professionals

SKILLS

* Product Management: Product Strategy, User research, Data Analysis, Testing, Design and implementation
* Project Management: Sprint Planning, Scheduling, Collaboration, Risk Management, Task Management
* Technologies: SAP Package Technologies, React, SQL, OOP (Python, C, CPP, Java), JavaScript

Certifications

* Certificate Program in Import Export Management (IIFT), Key Financial Statements (New York Institute of Finance)
* Business Relationships (Deloitte), Advanced Algorithms and Complexity (Coursera)

AcHIEVEMENTS AND AWARDS

* Awarded Spot Award and Applause Award for Exceptional Performance during my period at Deloitte
* Nominated for Deloitte Alum Ambassador Program

LEADERSHIP

* Served as a Placement Coordinator at NIT Rourkela where I handled a team of 23 placement coordinators and acted as a liaison between institute and companies for campus recruitments
* Led campaign management, marketing and promotion of Deloitte tech-event - witnessed 58k+ participations PAN India
* Co-founded Code Hub Community and few ed-tech startups namely Tech Pros & Angel-ed Consulting