

## Market Data and Perspective

AltusInSite Research gathers detailed building-by-building and suite-by-suite information on all of the existing office buildings in Canada's seven major markets which each contain more than 20,000 sf of office space. Our data collection team proactively updates this information on a continuous basis through direct contact with real estate brokers, property managers and various other data contacts who have direct responsibility for the space or buildings in question.

The data which is gathered is used to populate our web site and is also used to produce a series of reports which are produced on a quarterly basis and distributed to subscribers across Canada.



### AltusInSite Research Publications

#### BUILDING BY BUILDING VACANCY

The Executive Summary consists of colour charts and summary reports that provide perspective on each of Canada's 7 major markets (Vancouver, Edmonton, Calgary, Toronto, Ottawa, Montreal and Halifax) as well as a National Overview. Detailed Reports is a listing of all AltusInSite Research office buildings, organized by market district, node and class. The detailed listing includes building name, address, geocodes, office area, number of floors, typical floor area, estimated asking rent, realty taxes, operating costs, in-suite power, available and vacant areas, largest contiguous area, date verified and leasing contact information.

#### NEW SUPPLY PIPELINE

A detailed listing and analysis of all office buildings in Canada's 7 major markets that are either in PreLeasing mode (site plans approved with rental rates and occupancy dates being quoted), are currently Under Construction or have been Completed in the past four quarters. Comprehensive colour charts are provided for each active market as well as a National summary. The detailed listing is provided in both print and electronic format and includes building name, address, developer, building area, number of floors, typical floor area, rents, occupancy dates, preleasing achieved, name of lead tenant as well as location and amount of space the lead tenant will be moving from.

#### INVESTMENT TRENDS SURVEY

Informed consensus opinion on investment performance trends and valuation parameters from 60 key investors, lenders and other opinion leaders. Personal interviews are conducted with executives from the real estate industry using senior members of the Altus Group. Comprehensive colour charts address Office, Retail, Industrial and Multiple Unit Residential asset classes for each of Canada's seven major markets.

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