

Canada's Leading Provider of Information to the Commercial Real Estate Industry

MISSION

- To increase the investment appeal, credibility and performance of commercial real estate by creating quality processes that establish current market and relative performance data that are:
 - **National and Consistent**
 - **Accurate and Timely**
 - **Credible, Transparent and Independent**
- To accelerate the differentiation of commercial real estate offerings and services by establishing credible criteria and processes that identify, measure, improve, recognize and reward the performance of buildings, owners, managers, occupants and their advisors, suppliers and service providers.



TENANT SATISFACTION STUDY



EMPLOYEE PERFORMANCE STUDY



MARKET DATA AND PERSPECTIVE



DETAILED SEARCH AND PRESENTATION SERVICE



FREE ACCESS TO DETAILS ON OVER 3,700 BUILDINGS



CANADA'S TENANT MAGAZINE

- Working with building owners and property managers to identify, measure, improve, recognize and reward performance relative to credible industry benchmarks.
- Space is not a commodity – each building, owner, manager and premises generates unique outcomes for occupants.
- Almost 1,000,000 surveys have been administered to date.

- Working with Occupants (CEOs, CFOs and heads of CRE, HR and IT) to identify, measure, improve and recognize performance relative to credible industry benchmarks..
- Employee Performance Studies identify the key actions (communication initiatives, service refinements and capital investments) that will have the optimum impact on employee retention, employee attraction, employee productivity, corporate effectiveness and corporate profitability.
- Credibly identify the drivers of and constraints to performance improvement with a special focus on corporate real estate, HR and IT opportunities.

- Owned and produced by AltusInSite, in association with RealPac and BOMA Canada.
- AltusInSite Research gathers detailed building-by-building and suite-by-suite information on all of the existing office buildings in Canada's seven major markets which each contain more than 20,000 sf of office space. Our data collection team proactively updates this information on a continuous basis through direct contact with real estate brokers, property managers and various other data contacts who have direct responsibility for the space or buildings in question.
- AltusInSite Research collects data on available and vacant space indicators and uses this information to calculate Total Available and Total Vacant Rates at the building level as well as summary totals at the Class, Node, District and Market level.

- A search and presentation service which provides the most complete and up-to-date set of market, building by building, and suite by suite information available on all of the office buildings in Canada's seven major markets which each contain more than 20,000 sf of office space.
- Two powerful search tools and nine comprehensive related reports provide current and historical details on key industry metrics such as Changes in Occupied Area, Available and Vacant Space, Occupancy Costs and more.
- Subscribers to New Supply Pipeline also have access to current, future and historical details on all of the buildings in Canada's seven major markets which are currently in pre-leasing mode or under construction, or have been recently completed.

- Access detailed building level information.
- Access up-to-date available space listings for individual buildings.
- Choose from a family of printable maps indicating District and Node breakdowns.
- Printer friendly and PDF versions of all report pages.

- Focused on 'Workplace Satisfaction and Productivity Improvements'.
- Published electronically twice each year with quarterly updates.
- Top 25 listing of largest property management portfolios, for each major market and for Canada.
- Summary listing from the AltusInSite Space Directory of all buildings in Canada's seven major markets with more than 20,000 sq. ft. of office space.