Current I	Market for Sale an	nd Rent in Ber	lin										
For Sa			Rent		Real esta	ate prices com	parison in 20	011-2020	Renta	l prices comp	arison in 201	1-2021	
Avg price to sell 5,8				l	Year	30 m²	60 m²	100 m²	Year	30 m²	60 m²	100 m²	
30 m²	6,386.01 €				2011	1,457.33 €	1,403.77 €	2,369.47 €	2011	8.36 €	6.17 €	6.68 €	
60 m²	5,337.74 €	60 m²	14.12 €		2012	1,622.76 €	1,650.62 €	2,641.51 €	2012	9.02 €	6.74 €	7.14 €	
100 m²	6,494.89 €				2013	2,486.19 €	1,954.67 €	3,071.08 €	2013	10.08 €	7.40 €	8.04 €	
	0,434.83 C		14.50 C			2,583.82 €			2014		8.07 €	8.48 €	
					2015	2.672.00 €	2,751.75 €	3,868.82 €	2015	11.55 €		9.55 €	
					2016	3.184.19 €	3,071.52 €	4,221.79 €	2016	14.25 €		11.33 €	
					2017	3,176.48 €	3,504.02 €	4,645.56 €	2017	12.04 €		11.39 €	
					2018	4,361.12 €	3,990.82 €	4,963.66 €	2018	13.93 €	10.99 €	12.33 €	
					2019	5,230.00 €	4,299.96 €	5,222.29 €	2019	14.98 €	11.63 €	12.92 €	
					2020	5,200.56 €	4,617.58 €	5,334.82 €	2020	16.24 €	12.83 €	13.81 €	

Year	30 m²	Prediction															
2011	1,457.33 €				D	. al : a.			F			۱ ۱		F			
2012	1,622.76 €				Pre	eaic	tion	usii	ng F	orca	IST F	anai	ysis	ın E	xcel		
2013	2,486.19 €																
2014	2,583.82 €																
2015	2,672.00 €							Cost of	f 30m²	Apartı	ment i	n Berli	n per n	n²			
2016	3,184.19 €		8000														
2017	3,176.48 €																
2018	4,361.12 €		6000														
2019	5,230.00 €		6000														
2020	5,200.56 €																
2021	6,386.01 €		4000									-	_	-			
2022		#NAME?															
2023		#NAME?															
2024		#NAME?	2000	_													
2025		#NAME?															
			0							2017							
				2011	2012	2013	2014	2015	2016		2018	2019	2020	2021	2022 20	023 2024	4 2025
											30 m ²						



	20	Apartments for	sale			2	O Apartments	for Rent	
Area	Apartments for sale	Market price/ m ²	Each Apartment	Over all Price	Area	Apartments to rent	Market price/ m²	Each Apartment	Overall Price per Yea
35 Sq.m	6	6,386.01 €	223,510.35 €	1,341,062.10 €	35 Sq.m	2	18.37 €	642.95 €	15,430.80
50 Sq.m	6	5,337.74 €	266,887.00 €	1,601,322.00 €	50 Sq.m	6	14.12 €	706.00 €	50,832.00
80 Sq.m	6	5,916.32 €	473,305.20 €	2,839,831.20 €	80 Sq.m	6	14.51 €	1,160.80 €	83,577.60
100 Sp.m	2	6,494.89 €	649,489.00 €	1,298,978.00 €	100 Sp.m	6	14.90 €	1,490.00 €	107,280.00
Total	20			7,081,193.30 €	Total	20			257,120.40
	Additional Costs	5							
Winter Dienst	350*40	14,000 €							
Parking slots	9000*5	45,000 €							

Basic Financial Model											
		2021		2022		2023		2024		2025	
<u>Data</u>											
<u>Area</u>				Real Estate	price	of an Apartm	ent pe	er Sq.m			
35 Sq.m	€	6,386.01	€	6,356.31	€	6,820.50	€	7,284.69	€	7,748.87	
50 Sq.m	€	5,337.74	€	5,731.51	€	6,239.62	€	6,747.73	€	7,255.84	
30 Sq.m	€	5,916.32	€	6,175.57	€	6,561.38	€	6,947.20	€	7,333.01	
100 Sq.m	€	6,494.89	€	6,501.66	€	6,882.70	€	7,263.75	€	7,644.79	
<u>Area</u>				Real Estate	price	of an Apartmo	ent pe	er Sq.m			
35 Sq.m	€	18.37	€	18.33	€	19.24	€	20.14	€	21.05	
50 Sq.m	€	14.12	€	14.41	€	15.17	€	15.93	€	16.69	
80 Sq.m	€	14.51	€	15.04	€	15.83	€	16.63	€	17.43	
100 Sq.m	€	14.90	€	15.62	€	16.46	€	17.29	€	18.13	
Cost of each Parking s	lot per	month is 30 I	Euro								
Avoc				Dool Cate	***	ico of cook Av		aut			
Area 35 Sq.m	€	223,510	€		ete pr €	ice of each Ap 238,718	ertm €	<u>ent</u> 254,964	€	271,211	
50 Sq.m	€	266,887	€	286,576	€	311,981	€	337,387	€	362,792	
30 Sq.m	€	473,305	€	494,045	€	524,910	€	555,776	€	586,641	
100 Sq.m	€	649,489	€	650,166	€	688,270	€	726,375	€	764,479	
<u>Area</u>				Rental price	e of ea	ach Apartmen	t per	Month_			
		642.05	_						_	726.67	
35 Sq.m	€	642.95	€	641.56	€	673.26	€	704.97	€	736.67	
50 Sq.m 30 Sq.m	€	706.00 1,160.80	€	720.30 1,202.89		758.42 1,266.76	€	796.54 1,330.63	€	834.65 1,394.50	
100 Sq.m	€	1,490.00		1,562.34		1,645.84		1,729.35	€	1,812.85	
Assumptions											
No.of Apartments for sale and rent		40		50		60		75		92	<u>31</u>
Apartments for sale	_										
35 Sq.m		2		2		2		2		2	1
50 Sq.m 80 Sq.m		6		9 7		9		12 13		15 19	
100 Sq.m		6		7		9		13		19	
<u>Fotal</u>		20		25		30		40	_	55	1
Apartments for Rent											
35 Sq.m		2		2		1		1		1	
50 Sq.m		6		9		11		12		10	4
80 Sq.m		6		7		9		11		13	4

Total	Basic Financial Model												
Revenue from Selling Apartments 35 6 7 9 10 35 Sq.m € 447,021 € 444,942 € 477,435 € 509,928 € 542,421 € 2,421,735 € 509,928 € 542,421 € 2,421,735 € 509,928 € 5441,881 € 4,048,639 € 5,441,881 € 16,703,839 € 2,239,316 € 3,458,317 € 4,724,194 € 7,225,084 € 11,461,777 € 2,939,36 100,548,338 € 9,442,872 € 11,451,777 € 2,939,56 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 8,8610,5 € 2,822,02 € 3,8610,5 € 8,8610,5	100 Sq.m		6		7		9		11		13		46
Revenue from Selling Apartments 35 Sq.m	<u>Total</u>		20		25		30		35		37		147
Revenue from Selling Apartments 35 Sq.m													
35 Sq.m	Parking Slots		5		6		7		9		10		37
6 1,601,322	Revenue from Selling	Apart	:ments										
80 Sq.m	35 Sq.m	€	447,021	€	444,942	€	477,435	€	509,928	€	542,421	€	2,421,747
100 Sq.m	50 Sq.m	€	1,601,322	€	2,579,180	€	3,119,811	€	4,048,639	€	5,441,881	€	16,790,832
Revenue from renting Apartments per Year 35 Sq.m	80 Sq.m	€	2,839,831	€	3,458,317	€	4,724,194	€	7,225,084	€	11,146,177	€	29,393,603
Revenue from renting Apartments per Year 35 Sq.m € 15,431 € 15,397 € 8,079 € 8,460 € 8,840 € 56,2 50 Sq.m € 50,832 € 77,793 € 100,112 € 114,701 € 110,158 € 43,578 € 433,578 € 101,043 € 136,810 € 175,643 € 217,542 € 714,6 100 Sq.m € 107,280 € 131,237 € 177,751 € 228,274 € 282,804 € 927,3 Total € 257,120 € 325,470 € 422,752 € 527,078 € 609,345 € 927,3 Total € 257,120 € 325,470 € 422,752 € 527,078 € 609,345 € 927,3 Total € 22,351 € 22,472 € 23,827 € 25,408 € 72,121 € 5% 5% 5% <t< td=""><td>100 Sq.m</td><td>€</td><td>3,896,934</td><td>€</td><td>4,551,161</td><td>€</td><td>6,194,433</td><td>€</td><td>9,442,872</td><td>€</td><td>14,525,105</td><td>€</td><td>38,610,504</td></t<>	100 Sq.m	€	3,896,934	€	4,551,161	€	6,194,433	€	9,442,872	€	14,525,105	€	38,610,504
35 Sq.m	Total	€	8,785,108	€	11,033,600	€	14,515,872	€	21,226,522	€	31,655,584		
35 Sq.m													
50 Sq.m		Apar	tments per Yea	<u>ir</u>									
80 Sq.m	•				•						•		56,207
100 Sq.m	·				•		•				,		443,596
Total € 257,120 € 325,470 € 422,752 € 527,078 € 609,345 Revenue from Parking Slots (each slot 30 Euro) 1800 2160 2520 3240 3600 Sale Commission for Selling Apartment 5% 5% 5% 5% 5% 50 Sq.m € 22,351 € 22,247 € 23,872 € 25,496 € 27,121 50 Sq.m € 141,992 € 172,916 € 236,210 € 361,254 € 557,309 100 Sq.m € 194,847 € 227,558 € 309,722 € 472,144 € 726,255 € 439,255 € 551,680 € 725,794 € 1,061,326 € 1,582,779 Sale Commission for Selling Apartment 5% 5% 5% 5% Sale Commission for Selling Apartment € 772 € 770 € 404 € 423 € 442 € 2,542 € 3,890 € 5,006 € 5,735 € 5,008 € 4,179 € 5,052 € 6,841 € 8,782 € 10,877 € 5,364 € 6,562 € 8,888 € 11,414 € 14,140	•						•						714,616
Revenue from Parking Slots (each slot 30 Euro) 1800 2160 2520 3240 3600 Sale Commision for Selling Apartment 5% 5% 5% 5% 5% 35 Sq.m € 22,351 € 22,247 € 23,872 € 25,496 € 27,121 50 Sq.m € 80,066 € 128,959 € 155,991 € 202,432 € 272,094 80 Sq.m € 194,847 € 227,558 € 309,722 € 472,144 € 726,255 € 439,255 € 551,680 € 725,794 € 1,061,326 € 1,582,779 Sale Commision for Selling Apartment 5% 5% 5% 5% 5% 5% Sale Commission for Selling Apartment 5% 5% 5% 5% 5% 5% Sale Commission for Selling Apartment € 772 € 770 € 404 € 423 € 442 € 2,542 € 3,890 <td< td=""><td>100 Sq.m</td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td>· ·</td><td></td><td>*</td><td>€</td><td>927,346</td></td<>	100 Sq.m							-	· ·		*	€	927,346
Sale Commision for Selling Apartment 5% 57,211 50 Sq.m 6 22,351 € 22,247 € 236,210 € 361,254 € 557,309 100 Sq.m € 194,847 € 227,558 € 309,722 € 472,144 € 726,255 € 573,009 € 1,061,326 € 1,582,779 € 1,061,326 € 1,582,779 € 5%	Total	€	257,120	€	325,470	€	422,752	€	527,078	€	609,345		
Sale Commision for Selling Apartment Sw Sw Sw Sw Sw Sp Sp Sp													
Sale Commision for Selling Apartment 5% 5% 5% 5% 35 Sq.m € 22,351 € 22,247 € 23,872 € 25,496 € 27,121 50 Sq.m € 80,066 € 128,959 € 155,991 € 202,432 € 272,094 80 Sq.m € 141,992 € 172,916 € 236,210 € 361,254 € 557,309 100 Sq.m € 194,847 € 227,558 € 309,722 € 472,144 € 726,255 € 439,255 € 551,680 € 725,794 € 1,061,326 € 1,582,779 Sale Commission for Selling Apartment 5% 5% 5% 5% 5% Selling Apartment € 772 € 770 € 404 € 423 € 442 € 2,542 € 3,890 € 5,006 € 5,735 € 5,008 € 4,179 € 5,052 € 6,841 € 8,782 € 10,877 € 5,364 € 6,562 € 8,888 € 1	Revenue from Parking	Slots	-	Euro)	-		2520		22.40		2500		
Selling Apartment 5% 5% 5% 5% 5% 35 Sq.m € 22,351 € 22,247 € 23,872 € 25,496 € 27,121 50 Sq.m € 80,066 € 128,959 € 155,991 € 202,432 € 272,094 80 Sq.m € 141,992 € 172,916 € 236,210 € 361,254 € 557,309 100 Sq.m € 194,847 € 227,558 € 309,722 € 472,144 € 726,255 € 439,255 € 551,680 € 725,794 € 1,061,326 € 1,582,779 Sale Commision for Selling Apartment 5% 5% 5% 5% 5% 5% Sale Commision for Selling Apartment € 772 € 770 € 404 € 423 € 442 € 2,542 € 3,890 € 5,006 € 5,735 € 5,008 € 4,179 <			1800		2160		2520		3240		3600		
Selling Apartment 5% 5% 5% 5% 5% 35 Sq.m € 22,351 € 22,247 € 23,872 € 25,496 € 27,121 50 Sq.m € 80,066 € 128,959 € 155,991 € 202,432 € 272,094 80 Sq.m € 141,992 € 172,916 € 236,210 € 361,254 € 557,309 100 Sq.m € 194,847 € 227,558 € 309,722 € 472,144 € 726,255 € 439,255 € 551,680 € 725,794 € 1,061,326 € 1,582,779 Sale Commision for Selling Apartment 5% 5% 5% 5% 5% 5% Sale Commision for Selling Apartment € 772 € 770 € 404 € 423 € 442 € 2,542 € 3,890 € 5,006 € 5,735 € 5,008 € 4,179 <													
35 Sq.m									_				
50 Sq.m										_			
80 Sq.m		_											
100 Sq.m	•										,		
Sale Commision for Selling Apartment 5% 5,008 6 6,841	·										•		
Sale Commision for Selling Apartment 5% 5,008 6 10,817	100 Sq.m							_					
Selling Apartment 5% 42 4		€	439,255	€	551,680	€	725,794	€	1,061,326	€	1,582,779		
Selling Apartment 5% 42 4	Sale Commision for												
€ 2,542 € 3,890 € 5,006 € 5,735 € 5,008 € 4,179 € 5,052 € 6,841 € 8,782 € 10,877 € 5,364 € 6,562 € 8,888 € 11,414 € 14,140 € 12,856 € 16,273 € 21,138 € 26,354 € 30,467 Gross Revenue 6 8,591,917 € 10,793,276 € 14,194,213 € 20,669,160 € 30,655,282 € 84,903,8 Overall Amount to Bank and Investors 6 29,581,971 8 14,194,213 € 20,669,160 € 30,655,282 € 84,903,8			5%		5%		5%		5%		5%		
€ 4,179 € 5,052 € 6,841 € 8,782 € 10,877 € 5,364 € 6,562 € 8,888 € 11,414 € 14,140 € 12,856 € 16,273 € 21,138 € 26,354 € 30,467 Gross Revenue 6 8,591,917 € 10,793,276 € 14,194,213 € 20,669,160 € 30,655,282 € 84,903,8 Overall Amount to Bank and Investors € 29,581,971		€	772	€	770	€	404	€	423	€	442		
€ 5,364 € 6,562 € 8,888 € 11,414 € 14,140 € 12,856 € 16,273 € 21,138 € 26,354 € 30,467 Gross Revenue € 8,591,917 € 10,793,276 € 14,194,213 € 20,669,160 € 30,655,282 € 84,903,8 Overall Amount to Bank and Investors		€	2,542		3,890		5,006	€	5,735		5,008		
€ 12,856 € 16,273 € 21,138 € 26,354 € 30,467 Gross Revenue € 8,591,917 € 10,793,276 € 14,194,213 € 20,669,160 € 30,655,282 € 84,903,8 Overall Amount to Bank and Investors		€	4,179	€	5,052	€	6,841	€	8,782	€	10,877		
€ 12,856 € 16,273 € 21,138 € 26,354 € 30,467 Gross Revenue € 8,591,917 € 10,793,276 € 14,194,213 € 20,669,160 € 30,655,282 € 84,903,8 Overall Amount to Bank and Investors € 29,581,971 84,903,8 </td <td></td> <td>€</td> <td>5,364</td> <td>€</td> <td>6,562</td> <td>€</td> <td>8,888</td> <td>€</td> <td>11,414</td> <td>€</td> <td>14,140</td> <td></td> <td></td>		€	5,364	€	6,562	€	8,888	€	11,414	€	14,140		
Overall Amount to Bank and Investors € 29,581,971			12,856	€	16,273	€	21,138	€	26,354	€	30,467		
Overall Amount to Bank and Investors € 29,581,971	Gross Poverus	E	0 501 017	E	10 702 270	e	14 104 212	£	20 660 160	e	20 655 292	£	94 002 940
Bank and Investors € 29,581,971	GIOSS NEVELIUE	=	0,331,31/	-	10,733,270	-	14,134,213	~	20,009,100	-	30,033,262	-	04,505,045
		_											
	Bank and Investors	€	29,581,971										
Profit 65.16%	Profit		65.16%										

Basic Financial Model									
	2018	2019	2020	2021	2022	2023	2024	2025	
Amount Invested b	y Investors - 8.	2Million Euro	<u>.</u>						
Amount Invested	8,200,000 €	8,856,000 €	9,564,480 €	10,329,638 €	11,156,009 €	12,048,490 €	13,012,369 €	14,053,359 €	5,853,359 €
Internal rate return	8%	8%	8%	8%	8%	8%	8%	8%	
Amount to the Investors every year		656,000 €	708,480 €	765,158 €	826,371 €	892,481 €	963,879 €	1,040,990 €	5,853,359 €
Final Amount to Investors	€ 14,053,359								
Bank Loan - 17Milli	on Euro								
Loan	17,000,000 €	17,178,500 €	17,358,874 €	17,541,142 €	17,725,324 €	17,911,440 €	18,099,510 €	18,289,555 €	1,289,555 €
Percentage of Interest	1.05%	1.05%	1.05%	1.05%	1.05%	1.05%	1.05%	1.05%	
Intrest paid to the Bank every Year		178,500 €	180,374 €	182,268 €	184,182 €	186,116 €	188,070 €	190,045 €	1,289,555 €
	17.000.000 6	16.555.000.6	15.150.505.6	45 755 600 6	45.050.504.C				2762042.6
Dorsontogo of Donov	17,000,000 €	16,575,000 €			· · ·	· · ·		14,239,057 €	-2,760,943 €
Percentage of Repay Amount paid to the	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	2.50%	
Bank every Year		-425,000 €	-414,375 €	-404,016 €	-393,915 €	-384,067 €	-374,466 €	-365,104 €	-2,760,943 €
Final Amount to Bank	15,528,612 €								
Overall Amount	€ 29,581,971								