



# Introduction to Data Analysis Using Excel

## Student Workbook and Evaluation

### Part I

Prepared By: Said Fawzy

Manger of Information Center - Tendering Department  
Arab Contractors

الاسم
الرقم الثابت
الشركة
الوظيفة

Name	
ID	
Company	
Position	

Module 1		Module 2		Module 3														Total	%	
Q	L	Q	L	Q	L															
4	3	8	5	15	10													45	100	

Module	00		Lab	0
<b>Basics of Charts</b>				
Files Used	<b>Lab 00_Chart Basics_Start.xlsx and Excel Charts Basic.pptx</b>		Grade	Not Graded

### **Step 1 Inserting a chart:**

1. Insert a chart using Insert Recommend Charts.
2. Select a cell outside the data table and insert a chart Using Bar chart option.
3. Now you have an empty chart.
4. Notice you have new tabs.
5. Add data to the new chart from the table.
6. Now you have another chart you made manually.
7. Delete all charts you have created.
8. Create a default chart using Alt + F1.
9. Change the Default chart to line chart.
10. Delete the current chart.
11. Try your new default chart.

### **Step 2 Adjusting the chart:**

1. Delete all charts you have created.
2. Insert a cluster bar chart.
3. Go and check data elements using the + icon.
4. Add data labels.
5. Change where data labels appear.
6. Click More options.
7. Right click data series and format the element.
8. Reverse the Y Access.
9. Change the Gap width between bars.
10. Select and delete the Grid line.

### **Step 3 Improving the chart:**

1. Enlarge Y Access line and increase its font and make it bold.

### **Step 4 Adding more series:**

1. Add another column to the table Budget.
2. Make budget = 1.1 X Sales.
3. Select the Chart and expand data series.
4. Add the same series again with different name using right click the data series.
5. Change the series order.
6. Remove the new series.

### **Step 5 Create combination Chart:**

Convert Budget to become line chart.

1. Convert Budget line into Dash points.
2. Change time size color of the dash
3. Add data labels whit in the bottom of columns of sales.
4. Add data labels on top for Budget.
5. Add title to the chart.

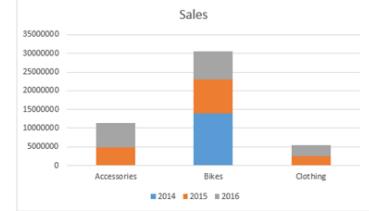
6. Add legend to chart.
7. Delete the Y axis.

Module	01		Quiz	1
	<b>Introduction to Reporting in Excel</b>			
Files Used			Grade (4)	

### Question 1

You are asked to display a trend for each product by year. What should you do? (1) ( )

- A. Change the chart type to pie chart.
- B. Modify the chart to have the product categories as Legend and years as horizontal axis.
- C. Transpose the table and create the chart from scratch.
- D. Add summary for each year and insert a new column chart.



### Question 2

You have collected the following data and are considering using a pie chart to display it.

	2014	2015	2016
Australia	4602631	4334849	2406956
Canada	1433372	1657834	1978038
France	1099832	1597300	1901529
Germany	1302673	1834474	2471203
United Kingdom	1249194	1951677	2381763
United States	4337082	5036480	5642369

What is a problem that you are likely to encounter by using a pie chart? (1) ( )

- A. You will have to put the legend below or above the pie because the country names are too long to appear next to the appropriate slice
- B. The differences in the data are too small between Canada, Germany, and the United Kingdom for the pie chart to have value.
- C. The pie chart will only show one of the year's data.
- D. The numbers collected in the data exceed those that can be used effectively in a pie chart.

### Question 3

You have collected the following data and want to use a chart to display it. (1) ( )

	2014	2015	2016
Australia	4602631	4334849	2406956
Canada	1433372	1657834	1978038
France	1099832	1597300	1901529
Germany	1302673	1834474	2471203
United Kingdom	1249194	1951677	2381763
United States	4337082	5036480	5642369

Which chart should you use to display it?

- A. Histogram
- B. Line chart.
- C. Pie chart
- D. Scatter plot

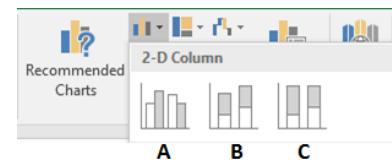
### Question 4

You are asked to display the percentage of sales by category for each year in a column chart.

	2014	2015	2016
Accessories		4,893,013	6,400,320
Bikes	14,024,784	9,106,337	7,352,822
Clothing		2,413,264	3,028,717

Which of the following chart types should you use? (1) ( )

- A. A
- B. A and B
- C. B and C
- D. C



Module	01		Lab	1
		<b>Introduction to Reporting In Excel</b>		
Files Used		Lab1Start.xlsx	Grade (3)	

### Scenario:

You are the new marketing manager of an established Bicycle company. The company sells bicycles and accessories, such as clothing and other accessories to bikers in six countries.

The company has just hired Lucy as its new Sales manager. You are tasked to introduce Lucy to the company, its product portfolio, and its sales performance since 2011. To do this, you have asked Jack, the IT manager to prepare some data for you.

Now, it's your job to present this data in a compelling manner.

### Step 1:

The first thing you'd like to do is to present the data graphically. You do this by creating charts for the three groups of data you received from Jack, your IT manager. If you haven't done so, give the chart a descriptive title.



Your first solution should look like this (numbers may not be the same).

### Step 2:

Once you have created the three charts above, let's customize them a little bit more.

For the "Yearly Category Revenue", display the total for each year as a separate line.

- Create a total line in the range B7 to H7.
- Select the **Yearly Category Revenue** chart.
- The data source for the chart is highlighted.
- Drag the highlighted selection to include the total row (B7 to H7)

### Question 1

What does the Yearly total sales look like? (1) ( )

- A. Increasing year over year.
- B. Similar to the yearly bike's revenue
- C. Decreasing year after year.
- D. Similar to the yearly accessories' revenue

### Step 3:

For the "Revenue by Category", display the percentage for each component.

- A. Select the **Revenue by Category** chart.
- B. Select the pie in the chart, right-click and add data labels.
- C. Select Percentage in the Label Options.

### Question 2

What percentage of the total revenue comes from the **Bikes** category? (1) ( )

- A. 10%.
- B. 18%
- C. 36%.
- D. 72%.

#### Step 4:

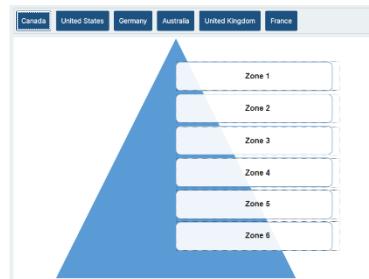
For the **Revenue by Country**, sort the countries from the one with the highest revenue to lowest revenue.

- Select the data source for the **Revenue by Country** chart.
- Sort the data by **Revenue from Largest to Smallest**.
- Select the **Revenue by Country** chart.
- Select the Y axis, the axis that shows the country name.
- Select **Categories in reverse order** in the **Axis options**.

#### Question 3

Rank the Countries from the highest to lowest revenue. (Highest in Zone 1, Lowest in Zone 6)

(1) ( )



Module	02		Quiz	2
	<b>Excel Tables</b>			
Files Used	SalesForCourse_quizz_table.xlsx	Grade (8)		

#### Question 1

What is the difference between a table and a range in Excel? Select four that apply. (4) ( )

- A. In tables, you can add many types of totals for each column without writing any formulas.
- B. A range can be converted to a table, but a table cannot be converted to a range.
- C. Tables are formatted with alternate colors by default.
- D. Formulas in tables refer to other columns by name and not by regular Excel reference.
- E. Formulas in table columns are automatically applied to new rows.

#### Question 2

If you filter the table to show only sales in United Kingdom, what will be calculated in the Total row? (1) ( )

- A. The total of all rows.
- B. The totals will recalculate according to the filtered rows.
- C. The totals will recalculate according to the unfiltered rows.
- D. The totals will recalculate only when you reopen the file.

#### Question 3

You are only interested in the data for male customers in France. After setting the appropriate filters, answer the following questions. (3) ( )

- A. How many rows are displayed?
- B. What is the total revenue for the displayed rows? Only provide the whole number. Do not provide symbols or any decimal places.

- C. What is the average revenue? Only provide numbers, no currency symbols, and report to two decimal points.

Module	02		Lab	2
<b>Creating Excel Tables</b>				
Files Used	Lab2Start.xlsx		Grade (5)	

### Scenario

While your first attempt to show the company's performance to Lucy was not bad, clearly, she has a lot more requirements than what you provided. She wants to know more about the year over year sales, sliced into different categories, sub-categories, and countries. She also wants to see additional information such as customer demographics. Jack has provided you with a different data source. This time the data has more than one hundred thousand rows. Before you can create additional reports to Lucy, first you need to prepare the data.

### Step 1:

The first thing you need to do is to convert the data into an Excel table. Once you do that, you can add total row, filter the data, and the total will reflect the total only for the filtered data. Let's try this. Add a total row for the table and use the Sum aggregation to show the total of the **Revenue** column and then filter the data only for **United States**.

### Question 1

What is the total revenue for all the sales in the **United States?** (1) ( )

- A. 101990988
- B. 27975547
- C. 24606895
- D. 12494351

### Step 2:

Now, you need to add several columns, derived from existing columns in the data.

First, let's add a "Month" column. Insert a new column to the left of the **Customer ID** column, and use formula to derive the month of sales from the **Date** column.

HINT: Use the [Text](#) function (=TEXT([@Date],"MM"))

### Question 2

What is the total revenue for all the sales in the month of **December?** (1) ( )

- A. 9086931
- B. 8801313
- C. 6809175
- D. 6494188

### Step 3:

Next, let's add an "Age Group" column. Insert a new column to the left of the **Customer Gender**, and use formula to derive the age group from the **Customer Age** column. Let's group the customers based on the following criteria:

- A. Youth (<25)
- B. Young Adults (25-34)

- C. Adults (35-64)
- D. Seniors (>64)

HINT: Use the nested [IF\(\)](#) functions. Alternatively, you can use the [IFS\(\)](#) function if it is available in your version (2016 + updates from O365)

### Question 3

What is the total revenue for all the sales for **Young Adults** Age Group? (1) ( )

- A. 56053751
- B. 29918498
- C. 30655614
- D. 5556163

### Step 4:

Now, let's add a "Frame Size" column. Insert a new column to the left of the **Order Quantity**, and use formula to derive the frame size of a bicycle from the last two characters of the **Product** column, when the **Product Category** is **Bikes**. Otherwise, leave it blank.

HINT: Use the [IF\(\)](#) and [RIGHT\(\)](#) function.

### Question 4

What is the total revenue for all the bikes with frame size **62** for the customer age group **Seniors**? (1) ( )

- A. 22914
- B. 125893
- C. 159102
- D. 12452

### Step 5:

Last but not least, let's add a "Profit" column. Insert a new column to the right of the **Revenue**, and use formula to derive the Profit from both the **Revenue** and **Cost** columns. Show the total for the **Profit** column. Use the Sum aggregation in the total row of the table, for the **Profit** column.

HINT: **Profit** is **Revenue** less **Cost**.

### Question 5

What is the total profit for **United States** sales in the month of **October 2015**, for customer age group **Adults**? (1) ( )

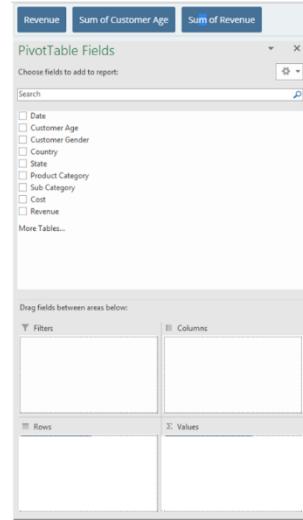
- A. 111823
- B. 142036
- C. 148903
- D. 138419

Module	03		Quiz	3
	<b>Basic Pivot Tables</b>			
Files Used	SalesForCourse_quizz_table.xlsx		Grade (15)	

### Question 1

#### PROBLEM (2) ( )

- You have the following Pivot Table fields.
- You need to calculate the number of sales by age.
- Drag the appropriate field names and aggregated field names to the appropriate Pivot Table Areas (Filters, Rows, Columns, or Values) to perform the task.



### Question 2

#### PROBLEM (3) ( )

- You have the following Pivot Table fields.
- Your manager asks you to build a pivot table that shows revenue by state and country.
- How would you arrange the field names and aggregated field names to the appropriate Pivot Table Areas (Filters, Rows, Columns, or Values)?



#### Question 3 (1) ( )

You have a pivot that is based on an Excel table. You need to add new rows to the Excel table and want to be able to see the values for these new rows in the PivotTable. What should you do?

- Create a new pivot table.
- Add rows anywhere in the table, and it will automatically update the pivot to include the new values.
- Add rows anywhere in the table, and refresh the pivot table.
- You must add the new rows only after the last row and refresh the pivot table.

#### Question 4 (1) ( )

Using the data provided, create a pivot with “Country” as rows, “Month” as columns, and “Revenue” as values. Drag “Years” to the filter area. What does the value 286,779 in the first summarized field of the pivot table (uppermost left value) represent?

- The total for January in France for the first year (2015).
- The total for January in France for the last year (2016).
- The total for January in all countries.
- The aggregated value for January in France in 2015 and 2016

### Question 5...Numeric input (2) ( )

Create a new PivotTable with “Customer Gender” as rows, “Product Category” as columns, and “Revenue” as values.

- a. How much revenue was raised through the purchase of bikes by women? Provide a whole number without currency symbols or decimal places.

- b. How much revenue was raised through clothing purchased by men? Provide a whole number without currency symbols or decimal places.

### Question 6 (1) ( )

When you summarize data using an Excel Pivot Table, each number found in a Pivot Table cell represents one or more records in the pivot table’s source data and is directly related to the Column and Row fields you used in the Pivot Table. A quick way to review this underlying set of records is to use the Show Details feature - right click within the desired cell and select Show Details from the menu options. This is commonly called **Drilling down into the data** and can also be achieved by double-clicking in the cell in question.

Create a new PivotTable with “Country” as rows, “Product Category” as columns, “Year” as a filter, and “Revenue” as values. Filter by year 2015.

Drill down into the data for the cell that represents the revenue for bike sales in Germany, 2015. A new worksheet is created with a table in it. What is the content of this table?

- A. The table shows columns for Year, Country, Revenue, and Products
- B. The table contains all rows in SalesTable corresponding to 2015, Bikes and Germany
- C. The table includes data from SalesTable for the first month of 2015 and the first subcategory of Bikes.
- D. The table includes data from SalesTable for 2015 and the first subcategory of Bikes.

### Question 7...Numeric input (5) ( )

Calculate the answers to the following questions using the data provided and PivotTables. All answers should be provided in whole numbers, without currency symbols or decimals

- A. Total revenue for sales of bikes in the country that sold the most in 2016:

- B. Number of sales transactions for bikes in the US in 2016:

- C. Average number of clothing items per transaction purchased in the US during 2016 rounded to the nearest whole number:

- D. The largest revenue registered in a single transaction in the Germany during 2015:

- E. The largest revenue registered in a single transaction during 2015:

Module	03		Lab	3A
		<b>Creating Pivot Table</b>		
Files Used		Lab3AStart.xlsx	Grade (5)	

### Scenario:

Now that you have prepared the data in an Excel table, you can start to create pivot tables to aggregate the data and create some reports.

From your conversation with Lucy, you know that she is interested in looking into the yearly sales data broken down by countries, product categories, and age groups.

### Step 1

First, let's start by naming the Excel table. Name the Excel table prepared in the previous lab to **SalesTable**. From now on, every time you add a pivot table, it should be based on this SalesTable, unless mentioned otherwise.

Now, proceed to add your first pivot table. Insert a new pivot table based on the SalesTable to a new sheet. Arrange the layout so that the pivot table displays the **Product Category** and **Sub Category** in the **Rows**, **Year** in the **Columns**, and **Revenue** (Sum of) as the **Values**.

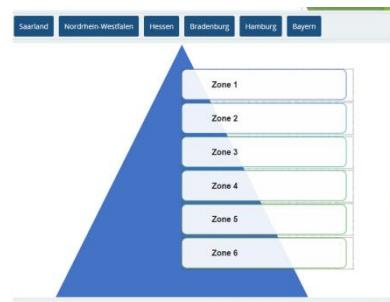
### Question 1

Which year did the company start selling **Touring Bikes?** (1) ( )

- A. 2011.
- B. 2012
- C. 2013.
- D. 2014

### Step 2:

Insert another pivot table to the same sheet, next to the existing pivot table. Arrange the layout so that the pivot table displays the **Country** and **State** in the **Rows**, **Year** in the **Columns**, and **Revenue** (Sum of) as the **Values**. Sort the pivot table by **Sum of Revenue** so that the **Country** and **State** with the highest revenue is displayed first.



### Question 2

**PROBLEM** (1) ( )

Rank the **States** for **Germany**, from the highest to lowest revenue.

Hint: Sort the **States** field in descending order by **Sum of Revenue**

### Question 3

**PROBLEM** (1) ( )

What about for the year 2013?

Hint: Expand Germany and sort the State field in descending order by Sum of Revenue using values from the 2013 column.



### Step 3:

Let's add another pivot table. This time arrange the layout so that the pivot table displays the **Frame Size** in the **Rows** and **Revenue (Sum of)** as the **Values**. Hide the rows that do not have a Frame size (blank Frame size), then sort the pivot table by **Sum of Revenue** so that the **Frame size** with the highest revenue is displayed first.

### Question 4

Which frame size sold the most? (1) ( )

- A. 40.
- B. 42
- C. 44
- D. 48

### Step 4:

Last but not least, add another pivot table with **Age Group** as the **Rows** and **Revenue (Sum of)** as the **Values**. You will learn how to custom sort the Age Group in the next module. But for now, sort the pivot table by **Sum of Revenue** so that the **Age Group** with the highest revenue is displayed first.

### Question 5

Which **Age Group** has the lowest revenue? (1) ( )

- A. Youth.
- B. Young Adults
- C. Adults
- D. Seniors

Module	03		Lab	3B
		<b>Creating Pivot Charts</b>		
Files Used		Lab3AStart.xlsx	Grade (4)	

### Step 1:

Now you can start adding some charts to the sheet.

First, add a pivot chart for the pivot table that shows yearly sales by Country. Select a **Line** chart to display the yearly trend. Make sure that the **Years** are located in the X axis, the **Revenue** in the Y axis, and the **Countries** as categories.

Hint: You might find the Switch Row/Column in Select Data Source window useful. In addition, try Collapsing the Country fields in order to hide the States fields.

### Question 1

In this chart, you can clearly see the sales trend for each Country.

Which country's trend is the most different when compared to the other countries? (1) ( )

- A. United States.
- B. Australia
- C. Germany.
- D. United Kingdom.

## Step 2:

Add another pivot chart for the pivot table that shows yearly sales by Product Category. Select a **Column** chart to display the yearly sales by category so that the years are together.

### Question 2

Which year does the Bikes category have the least sales? (1) ( )

- A. 2011.
- B. 2012
- C. 2013.
- D. 2014

## Step 3:

Add another pivot chart, this time for the pivot table that shows Revenue by Age Group. Select a **Pie** chart to display the proportion of each **Age Group**. Add the **Data labels** to show percentage, formatted to two decimal points.

### Question 3

In this chart, you can clearly see the proportion of sales for each **Age Group**.

What is the proportion of sales for **Young Adults**? (1) ( )

- A. 54.96%.
- B. 29.33%
- C. 35.95%
- D. 49.74%

## Step 4:

Add another pivot chart, this time for the pivot table that shows Revenue by Frame size. Select a **Bar** chart to display the order of sales by **Frame size**. Sort the Y axis to show the **Frame size** that has the most sales on the top.

Hint: Select the **Categories in reverse order** option in the Axis Options.

### Question 4

In this chart, you can clearly see the order of sales by Frame size.

Which frame size sold the least? (1) ( )

- A. 52.
- B. 54
- C. 46
- D. 48