

# Saif Alushi, Software Engineer

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CHICAGO, IL 60606, · alushisaif@gmail.com · 7085060202 · [GitHub](#) · [LinkedIn](#) · [Portfolio](#)

## ABOUT

Full-stack software engineer with a focus on holistic solutions. As a dedicated entrepreneur with background expertise in Sales, Marketing, and Leadership, I help companies find technical solutions to maximize their potential.

## SKILLS

**Technical:** SQL, C++, React, Python, JavaScript, Express, AWS, Node.js, Django, Postgres

## EMPLOYMENT HISTORY

### Software Engineering Immersive, General Assembly

Dec 2021 — Mar 2022, Chicago

Successfully completed 500+ hours of expert led instruction in full-stack development and hands-on learning of programming fundamentals and the industry's most in demand technologies. Developed projects, including:

- Tider: A reddit clone built using Next.js/React.js, Tailwind CSS, Django, REST Architecture, User Auth/JWT.
- Grouper: Google Calendar clone built using the MERN stack, REST Architecture, User Auth/JWT.
- Trending-Anime's: A website showing the most popular anime and mangas. Built with React, React-Strap, React-Router, Javascript
- HangMan: A browser based hangman game. Built with Javascript, HTML, Bootstrap.

### SMB Consultant, Uber

Aug 2021 — Jan 2022, Chicago

- Established and maintained client relationships.
- Successfully lead two pilots to market growing Ubers B2B market share by 3%
- Lead a team of 6 Account Executives and increased team revenue by 23% over two quarters.

### Sr. Account Executive, SwHaus

May 2020 — Aug 2021, Chicago

- Built and strengthened relationships with new and existing accounts to drive revenue growth.
- Helped implement go-to-market sales strategy using company data to accurately target our demographic
- Managed Sales team of 4 sales representatives and conducted two successful internships
- Generated over \$1M in revenue.

## **Chicago connect**

### **Lead Project Account Manager**

Jul 2019 — Apr 2020, Chicago

- Delivered engaging and polished presentations to highlight products and draw favorable competitor comparisons.
- Managed high-value accounts through consultative ad campaigns, effective customer solutions, and promoting compelling business opportunities.
- Clients I have managed but not limited to: Xfinity, AT&T

### **Account Executive**

May 2019 — Jul 2019, Chicago

- Generated new business with cold outreach.
- Maintained sustainable pipeline on par with kpi's
- Led team in sales over targeted regions

## **EDUCATION**

**Moraine Valley Community College**, Associate of Science - AS, Computer Science

**General Assembly**, Software Engineering Immersive