

Saif Alushi

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Summary

Full-stack software engineer with a focus on holistic solutions. As a dedicated engineer with background expertise in Sales, Marketing, and Leadership, I help companies find technical solutions to maximize their potential.

EMPLOYMENT HISTORY

Software Developer, Freelance | Chicago June 2021 — Current

- Updated and revitalized <https://dress2impress.com/> main website as well as improved scaling for image storage using AWS s3.
- Implemented backend for <https://sociify.io/> using Django, REST API's, PostgreSQL, JWT, and AWS s3

Software Development Consultant, FDM Group | Chicago April 2021 — Current

- Developed microservices in Python using Django and deployed in AWS
- Built option and stock quote parsing programs to funnel data into newly built microservices
- Optimized and integrated legacy code
- Practiced TDD and best practices throughout all projects

Software Engineering Immersive Fellow, General Assembly | Chicago December 2021 — March 2022

- Tider: A Reddit clone built using Next.js, Tailwind CSS, Django, REST Architecture, User Auth/JWT
- Grouper: Google Calendar clone built using the MERN stack, REST Architecture, User Auth/JWT
- Trending-Anime's: A website showing the most popular anime and manga, built with React, React-Strap, React-Router, JavaScript
- Hangman: A browser-based hangman game, built with JavaScript, HTML, Bootstrap

SMB Consultant, Uber | Chicago August 2021 — January 2022

- Was a part of the Uber For Business division that bridged the gap between normal consumer use and office solutions for meals and commute.
- Established and maintained client relationships
- Successfully led two pilots growing Ubers B2B market share by 3%
- Led a team of 6 Account Executives and increased team revenue by 23% over two quarters

Sr. Account Executive, SwHaus | Chicago May 2020 — August 2021

- Led the sales team at an early start up with a main focus on increasing company revenue and retaining long-term clientele.
- Built and strengthened relationships with new and existing accounts to drive revenue growth.
- Helped implement go-to-market sales strategy using company data to accurately target our demographic

- Managed Sales team of 4 sales representatives and conducted two successful internships
- Generated over \$1M in revenue.

Chicago connect Lead Project Account Manager | Chicago July 2019 — April 2020

- Delivered engaging and polished presentations to highlight products and draw favorable competitor comparisons. •
- Managed high-value accounts through consultative ad campaigns, effective customer solutions, and promoting compelling business opportunities.

EDUCATION

Moraine Valley Community College, Associate of Science - AS, Computer Science

Skills

JavaScript | TypeScript | Python | Java | C++ | SQL | React | Node.js | Express | Django | AWS | Postgres | MongoDB

Languages

English, Arabic