Saif Alushi, Software Engineer

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ABOUT

Full-stack software engineer with a focus on holistic solutions. As a dedicated engineer with background expertise in Sales, Marketing, and Leadership, I help companies find technical solutions to maximize their potential.

EMPLOYMENT HISTORY

Software Development Consultant, FDM Group

Apr 2021 — Current, Chicago

Contracted to clients that required Software Engineers. Developed applications in Java, Python

- Developed and deployed microservices in Python using FastAPI
- Built option and stock quote parsing programs to funnel data into newly built microservices
- Optimized and integrated legacy code

Software Engineering Immersive, General Assembly

Dec 2021 — Mar 2022, Chicago

Successfully completed 500+ hours of expert led instruction in full-stack development and hands-on learning of programming fundamentals and the industry's most in demand technologies. Developed projects, including:

- Tider: A Reddit clone built using Next.js, Tailwind CSS, Django, REST Architecture, User Auth/JWT
- Grouper: Google Calendar clone built using the MERN stack, REST Architecture, User Auth/JWT
- Trending-Anime's: A website showing the most popular anime and manga, built with React, React-Strap, React-Router, JavaScript
- Hangman: A browser-based hangman game, built with JavaScript, HTML, Bootstrap

SMB Consultant, Uber

Aug 2021 — Jan 2022, Chicago

Was a part of the Uber For Business division that bridged the gap between normal consumer use and office solutions for meals and commute.

- Established and maintained client relationships
- Successfully led two pilots growing Ubers B2B market share by 3%
- Led a team of 6 Account Executives and increased team revenue by 23% over two quarters

Sr. Account Executive, SwHaus

May 2020 — Aug 2021, Chicago

Led the sales team at an early start up with a main focus on increasing company revenue and retaining long-term clientele.

- Built and strengthened relationships with new and existing accounts to drive revenue growth.
- Helped implement go-to-market sales strategy using company data to accurately target our demographic
- Managed Sales team of 4 sales representatives and conducted two successful internships
- Generated over $1M in revenue.

Chicago connect
Lead Project Account Manager
Jul 2019 — Apr 2020, Chicago

Core liaison between Chicago Connect and Xfinity. Ensured client marketing campaigns were successful with minimal downtime.

- Delivered engaging and polished presentations to highlight products and draw favorable competitor comparisons.
- Managed high-value accounts through consultative ad campaigns, effective customer solutions, and promoting compelling business opportunities.

EDUCATION

Moraine Valley Community College, Associate of Science - AS, Computer Science

SKILLS

- JavaScript, TypeScript, Python, Java, C++, SQL, React, Node.js, Express, Django, AWS, Postgres, MongoDB
- English, Arabic