# Saif Alushi, Software Engineer

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#### **ABOUT**

Self taught software engineer with a passion for developing innovative programs that expedite the efficiency and effectiveness of organizational success. Well-versed in an array of technologys and writing code to create systems that are reliable and user-friendly.

#### **EMPLOYMENT HISTORY**

#### **Junior Software Engineer, Pampered Chef**

July 2022 — Current, Addison

Jr. engineer on the DQ team handling everything cart, checkout, subscription, and product related.

- Developing and improving services with a microservices architecture.
- Practicing TDD, Agile, and learning clean structured system architecture (Domain-Driven-Design)
- Researched performance issues and implemented a solution to reduce API response times by over 53%
- Implementing full-stack features/services in TypeScript using Node.js, Express, RxJS, React, Angular, and MongoDB
- Created batch jobs for subscriptions that run on AWS.
- Working in a CI/CD pipeline using Jenkins and AWS for deploy

#### **SMB** Consultant, Uber

Aug 2021 — Jan 2022, Chicago

Was a part of the Uber For Business division that bridged the gap between normal consumer use and office solutions for meals and commute.

- Established and maintained client relationships
- Successfully led two pilots growing Ubers B2B market share by 3%
- Led a team of 6 Account Executives and increased team revenue by 23% over two quarters

#### Sr. Account Executive, SwHaus

May 2020 — Aug 2021, Chicago

Led the sales team at an early start up with a main focus on increasing company revenue and retaining long-term clientele.

- Built and strengthened relationships with new and existing accounts to drive revenue growth.
- Helped implement go-to-market sales strategy using company data to accurately target our demographic
- Managed Sales team of 4 sales representatives and conducted two successful internships

• Generated over \$1M in revenue.

## Chicago connect

# Lead Project Account Manager

Jul 2019 — Apr 2020, Chicago

Core liaison between Chicago Connect and Xfinity. Ensured client marketing campaigns were successful with minimal downtime.

- Delivered engaging and polished presentations to highlight products and draw favorable competitor comparisons.
- Managed high-value accounts through consultative ad campaigns, effective customer solutions, and promoting compelling business opportunities.

# **EDUCATION**

General Assembly, Software Engineering Immersive - Chicago IL

### **SKILLS**

- TypeScript, JavaScript, Node, js, Express, React, Angular, RxJS, Mocha, Chai, Sinon, Jest, MongoDB, Python, Django, Java, SQL, Postgres, C++
- English, Arabic